CITY C...
ORIGINAL

C-10991
06/23/2016

LINKING AGREEMENT BETWEEN THE CITY OF GLENDALE, ARIZONA AND SUMMIT WEST SIGNS

THIS LINKING AGREEMENT (this "Agreement") is entered into as of this 23rd day of June, 2016, between the City of Glendale, an Arizona municipal corporation (the "City"), and DunCor LLC, an Arizona limited liability company dba Summit West Signs ("Contractor"), collectively, the "Parties."

RECITALS

A. On February 20, 2014, under the Mohave Cooperative Purchasing Agreement, the State of Arizona entered into a contract with Contractor to purchase the goods and services described in the Contract No. 13W-SUMM-0220 ("Cooperative Purchasing Agreement"), which is attached hereto as Exhibit A. The Cooperative Purchasing Agreement permits its cooperative use by other governmental agencies including the City.

B. Section 2-149 of the City's Procurement Code permits the Materials Manager to procure goods and services by participating with other governmental units in cooperative purchasing agreements when the best interests of the City would be served.

C. Section 2-149 also provides that the Materials Manager may enter into such cooperative agreements without meeting the formal or informal solicitation and bid requirements of Glendale City Code Sections 2-145 and 2-146.

D. The City desires to contract with Contractor for supplies or services identical, or nearly identical, to the supplies or services Contractor is providing other units of government under the Cooperative Purchasing Agreement. Contractor consents to the City's utilization of the Cooperative Purchasing Agreement as the basis of this Agreement, and Contractor desires to enter into this Agreement to provide the supplies and services set forth in this Agreement.

AGREEMENT

NOW, THEREFORE, in consideration of the foregoing recitals, which are incorporated by reference, and the covenants and promises contained in this Linking Agreement, the parties agree as follows:

1. Term of Agreement. The City is purchasing the supplies and/or services from Contractor pursuant to the Cooperative Purchasing Agreement. According to the Cooperative Purchasing Agreement purchases can be made by governmental entities from the date of award, which was February 20, 2014, until the date the contract expires on February 19, 2017, unless the term of the Cooperative Purchasing Agreement is extended by the mutual agreement of the original contracting parties. The Cooperative Purchasing Agreement, however, may not be extended beyond February 19, 2019. The initial period of this Agreement, therefore, is the period from the Effective Date of this Agreement until February 19, 2017. The City Manager or designee, however, may renew the term of this Agreement for

two (2) one-year periods until the Cooperative Purchasing Agreement expires on February 19, 2019. Renewals are not automatic and shall only occur if the City gives the Contractor notice of its intent to renew. The City may give the Contractor notice of its intent to renew this Agreement 30 days prior to the anniversary of the Effective Date to effectuate such renewal.

2. Scope of Work; Terms, Conditions, and Specifications.

   A. Contractor shall provide City the supplies and/or services identified in the Scope of Work attached as Exhibit B.

   B. Contractor agrees to comply with all the terms, conditions and specifications of the Cooperative Purchasing Agreement. Such terms, conditions and specifications are specifically incorporated into and are an enforceable part of this Agreement.

3. Compensation.

   A. City shall pay Contractor compensation at the same rate and on the same schedule as provided in the Cooperative Purchasing Agreement, which is attached hereto as Exhibit C.

   B. The total purchase price for the supplies and/or services purchased under this Agreement shall not exceed twelve thousand dollars ($12,000) for the entire term of the Agreement (initial term plus any renewals).

4. Cancellation. This Agreement may be cancelled pursuant to A.R.S. § 38-511.

5. Non-discrimination. Contractor must not discriminate against any employee or applicant for employment on the basis of race, color, religion, sex, national origin, age, marital status, sexual orientation, gender identity or expression, genetic characteristics, familial status, U.S. military veteran status or any disability. Contractor will require any Sub-contractor to be bound to the same requirements as stated within this section. Contractor, and on behalf of any subcontractors, warrants compliance with this section.

6. Insurance Certificate. A certificate of insurance applying to this Agreement must be provided to the City prior to the Effective Date.

7. E-verify. Contractor complies with A.R.S. § 23-214 and agrees to comply with the requirements of A.R.S. § 41-4401.

8. Notices. Any notices that must be provided under this Agreement shall be sent to the Parties' respective authorized representatives at the address listed below:

City of Glendale
c/o Erik Strunk
5959 West Brown Street
Glendale, Arizona 85302
623-930-2827

and

Summit West Signs
c/o Dana ~~Duncun~~ Duncan DD
335 East Baseline Road
Gilbert, Arizona 85233

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year set forth above.

"City"

City of Glendale, an Arizona municipal corporation

By: _____
Kevin R. Phelps
City Manager

"Contractor"

DunCor LLC, an Arizona limited liability dba Summit West Signs

By: _____
Name: Dana ~~Duncun~~ Duncan DD
Title: Manager

ATTEST:

_____ (SEAL)
~~Pamela Hanna~~
City Clerk Julie K. Bower

APPROVED AS TO FORM:

_____
Michael D. Bailey
City Attorney

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 6/23/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME: Shanie McChesney
The Arizona Group 3325 E. Baseline Rd. Gilbert AZ 85234	PHONE (A/C, No, Ext): 480-584-4514 FAX (A/C, No): 480-892-7625 E-MAIL ADDRESS: smcchesney@arizonagroup.com

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A : Cincinnati Insurance Company	10677
INSURER B : The Hartford Insurance Co	37478
INSURER C :	
INSURER D :	
INSURER E :	
INSURER F :	

INSURED

SummitWest Signs
335 E Baseline Road
Gilbert AZ 85233-6540

COVERAGES **CERTIFICATE NUMBER:** 578763648 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	GENERAL LIABILITY	Y	Y	EPP0112510	11/13/2015	11/13/2016	EACH OCCURRENCE	$1,000,000
	X COMMERCIAL GENERAL LIABILITY						DAMAGE TO RENTED PREMISES (Ea occurrence)	$500,000
	CLAIMS-MADE X OCCUR						MED EXP (Any one person)	$10,000
							PERSONAL & ADV INJURY	$1,000,000
							GENERAL AGGREGATE	$2,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						PRODUCTS - COMP/OP AGG	$2,000,000
	POLICY PRO-JECT LOC							$
A	AUTOMOBILE LIABILITY	N	N	EPP0112510	11/13/2015	11/13/2016	COMBINED SINGLE LIMIT (Ea accident)	$1,000,000
	X ANY AUTO						BODILY INJURY (Per person)	$
	ALL OWNED AUTOS / SCHEDULED AUTOS						BODILY INJURY (Per accident)	$
	HIRED AUTOS / NON-OWNED AUTOS						PROPERTY DAMAGE (Per accident)	$
								$
	UMBRELLA LIAB OCCUR	N	N				EACH OCCURRENCE	$
	EXCESS LIAB CLAIMS-MADE						AGGREGATE	$
	DED RETENTION $							$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY		Y	59WEZO3286	6/1/2016	6/1/2017	X WC STATU-TORY LIMITS / OTH-ER	
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y / N: Y / N/A						E.L. EACH ACCIDENT	$1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE	$1,000,000
							E.L. DISEASE - POLICY LIMIT	$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

Certificate holder and others as required by written contract are additional insured with respect to General Liability per form GA233AZ 09/09, including waiver of subrogation. Primary and Non-Contributory applies per form GA4094 10/01. Waiver of Subrogation applies in favor of the Workers' Compensation per form WC000313 04/84.

CERTIFICATE HOLDER

City of Glendale
5959 W. Brown Street
Glendale AZ 85302

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Shanie McChesney

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LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
SUMMIT WEST SIGNS

EXHIBIT A

Mohave Cooperative Purchasing Agreement Contract 13W-SUMM-0220

LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
SUMMIT WEST SIGNS

EXHIBIT B
Scope of Work

PROJECT

Design and fabricate archery range rules and directional signage.

Summit West Signs - MSRP Price List

INTERIOR AND EXTERIOR SIGNS

Summit West Signs - 335 E. Baseline Road, Gilbert, AZ 85233 - Sales@SummitWestSigns.com - 480.926.3465

All Contents are Copyright 2013/2014 by Summit West Signs - All Rights Reserved.

Digitally Printed Signs On Solid Substrates <#DSSSMN>

These signs allow you to use full process color and/or any number of spot colors, there are no limitations! Most substrates are appropriate for use indoors or outdoors and are very durable plus offer superior UV resistance. We are happy to produce signs from your supplied ready-to-print digital file or can create custom artwork to your exact specifications.

A wide variety of substrates are offered to meet most any need. Please feel Free to consult with us regarding the appearance and suitability of specific substrates for your application.

	<1/4">	<3/16">	<1/8">	<1/2">	<1/2">	<1/4">	<.040>
	STANDARD Weight	STANDARD Weight	STANDARD Weight	HEAVY Weight	HEAVY Weight	HEAVY Weight	STANDARD Weight
	COROPLAST	FOAMBOARD	PVC	COROPLAST	FOAMBOARD	PVC	ALUMINUM
UP TO 2'X2'	$32.56	$35.82	$39.07	$42.33	$45.58	$48.84	$52.10
UP TO 2'X4'	$65.12	$71.63	$85.96	$84.66	$91.17	$97.68	$104.19
UP TO 2'X6'	$97.68	$107.45	$128.94	$126.98	$136.75	$146.52	$156.29
UP TO 2'X8'	$130.24	$143.26	$171.92	$169.31	$182.34	$195.36	$208.38
UP TO 2'X10'	$243.65	$248.02	$257.62	$256.75	$261.11	$265.48	$269.84
UP TO 3'X2'	$48.84	$53.72	$64.47	$63.49	$68.38	$73.26	$78.14
UP TO 3'X4'	$97.68	$107.45	$128.94	$126.98	$136.75	$146.52	$156.29
UP TO 3'X6'	$146.52	$161.17	$193.41	$190.48	$205.13	$219.78	$234.43
UP TO 3'X8'	$195.36	$214.90	$257.88	$253.97	$273.50	$293.04	$312.58
UP TO 3'X10'	$244.20	$268.62	$322.34	$317.46	$341.88	$366.30	$390.72
UP TO 4'X4'	$130.24	$143.26	$171.92	$169.31	$182.34	$195.36	$208.38
UP TO 4'X6'	$195.36	$214.90	$257.88	$253.97	$273.50	$293.04	$312.58
UP TO 4'X8'	$260.48	$286.53	$343.83	$338.62	$364.67	$390.72	$416.77
UP TO 4'X10'	$325.60	$358.16	$429.79	$423.28	$455.84	$488.40	$520.96
LARGER (Per Sq Ft)	$8.00	$8.75	$9.50	$10.25	$11.00	$12.00	$12.75

	<1/4">	<1/2">	<1/8">	<.063> or <.080>	<.125>	<3/16">	<1/4">
	LAMINATED	LAMINATED	STANDARD	HEAVY	EXTRA HEAVY	HEAVY	HEAVY
	OUTDOOR	OUTDOOR	WEIGHT	WEIGHT	WEIGHT	WEIGHT	WEIGHT
	WOOD	WOOD	ACRYLIC	ALUMINUM	ALUMINUM	ACRYLIC	ACRYLIC
UP TO 2'X2'	$55.35	$58.61	$61.86	$65.12	$68.38	$71.63	$82.38
UP TO 2'X4'	$110.70	$117.22	$123.73	$130.24	$136.75	$143.26	$164.75
UP TO 2'X6'	$166.06	$175.82	$185.59	$195.36	$205.13	$214.90	$247.13
UP TO 2'X8'	$221.41	$234.43	$247.46	$260.48	$273.50	$286.53	$329.51
UP TO 2'X10'	$274.21	$278.57	$282.94	$287.30	$291.67	$296.03	$310.43
UP TO 3'X2'	$83.03	$87.91	$92.80	$97.68	$102.56	$107.45	$123.57
UP TO 3'X4'	$166.06	$175.82	$185.59	$195.36	$205.13	$214.90	$247.13
UP TO 3'X6'	$249.08	$263.74	$278.39	$293.04	$307.69	$322.34	$370.70
UP TO 3'X8'	$332.11	$351.65	$371.18	$390.72	$410.26	$429.79	$494.26
UP TO 3'X10'	$415.14	$439.56	$463.98	$488.40	$512.82	$537.24	$617.83
UP TO 4'X4'	$221.41	$234.43	$247.46	$260.48	$273.50	$286.53	$329.51
UP TO 4'X6'	$332.11	$351.65	$371.18	$390.72	$410.26	$429.79	$494.26
UP TO 4'X8'	$442.82	$468.86	$494.91	$520.96	$547.01	$573.06	$659.01
UP TO 4'X10'	$553.52	$586.08	$618.64	$651.20	$683.76	$716.32	$823.77

SWS MOHAVE Pricing 13W-0220 Version A

	A	B	C	D	E	F	G	H	I
48	*LARGER (Per Sq Ft)*	$13.50	$14.50	$15.25	$16.00	$17.00	$17.50	$20.00	
49		<1/2">	STANDARD	STANDARD	STANDARD	STANDARD	STANDARD	CUSTOM	
50		*HEAVY*	*TRANSCLUCENT*	*TRANSCLUCENT*	*TRANSCLUCENT*	*TRANSCLUCENT*	*TRANSCLUCENT*	*OR*	
51		*WEIGHT*	*BUDGET*	*HI IMPACT*	*BUDGET*	*PREMIUM*	*PREMIUM/BAKED*	*"C.O.M."*	
52		*ACRYLIC*	*ACRYLIC*	*ACRYLIC*	*POLYCARB*	*POLYCARB*	*POLYCARB*	*SUBSTRATES*	
53									
54	*UP TO 2'X2'*	$167.52	$82.38	$91.44	$102.15	$108.74	$118.62	$131.67	
55	*UP TO 2'X4'*	$345.12	$164.75	$182.88	$204.29	$217.47	$237.25	$263.34	
56	*UP TO 2'X6'*	$499.10	$247.13	$274.31	$306.44	$326.21	$355.87	$395.01	
57	*UP TO 2'X8'*	$684.25	$329.51	$365.75	$408.59	$434.95	$474.49	$526.68	
58	*UP TO 2'X10'*	$715.44	$310.43	$344.58	$384.94	$409.77	$447.03	$496.20	
59	*UP TO 3'X2'*	$255.65	$123.57	$137.16	$153.22	$163.11	$177.93	$197.51	
60	*UP TO 3'X4'*	$499.64	$247.13	$274.31	$306.44	$326.21	$355.87	$395.01	
61	*UP TO 3'X6'*	$759.40	$370.70	$411.47	$459.66	$489.32	$533.80	$592.52	
62	*UP TO 3'X8'*	$1,110.00	$494.26	$548.63	$612.88	$652.42	$711.74	$790.03	
63	*MARQUEE*	$1,286.40	$617.83	$685.79	$766.10	$815.53	$889.67	$987.53	
64	*UP TO 4'X4'*	$694.60	$329.51	$365.75	$408.59	$434.95	$474.49	$526.68	
65	*UP TO 4'X6'*	$999.41	$494.26	$548.63	$612.88	$652.42	$711.74	$790.03	
66	*UP TO 4'X8'*	$1,388.75	$659.01	$731.51	$817.18	$869.90	$948.98	$1,053.37	
67	*UP TO 4'X10'*	$1,740.55	$823.77	$914.38	$1,021.47	$1,087.37	$1,186.23	$1,316.71	
68	*LARGER (Per Sq Ft)*	$13.50	$20.00	$22.20	$24.80	$26.40	$28.80	$31.97	
69									
70									
71		<1/16">	<1/8">	<.088" Fiber>	<1/4">	<1/2">	<3/4">	<1">	
72		*INTERIOR*	*INTERIOR*	*INTERIOR*	*INTERIOR*	*INTERIOR*	*INTERIOR*	*INTERIOR*	
73		*Color HD Print*	*Color HD Print*	*Color HD Print*	*Color HD Print*	*Color HD Print*	*Color HD Print*	*Color HD Print*	
74		*MAX. DURABILITY*	*MAX. DURABILITY*	*MAX. DURABILITY*	*MAX. DURABILITY*	*MAX. DURABILITY*	*MAX. DURABILITY*	*MAX. DURABILITY*	
75									
76	*Base Fee Per Order*	$100.00	$100.00	$100.00	$100.00	$100.00	$100.00	$100.00	
77	*Base Fee Per Sign*	$25.00	$25.00	$25.00	$25.00	$25.00	$25.00	$25.00	
78	*Plus Fee Per Sq Ft*	$36.00	$50.00	$58.00	$58.00	$70.00	$80.00	$88.00	
79									
80									
81									
82		<1/16">	<1/8">	<1/4">	<1/2">	<3/4">	<1">		
83		*EXTERIOR*	*EXTERIOR*	*EXTERIOR*	*EXTERIOR*	*EXTERIOR*	*EXTERIOR*		
84		*Color HD Print*	*Color HD Print*	*Color HD Print*	*Color HD Print*	*Color HD Print*	*Color HD Print*		
85		*MAX. DURABILITY*	*MAX. DURABILITY*	*MAX. DURABILITY*	*MAX. DURABILITY*	*MAX. DURABILITY*	*MAX. DURABILITY*		
86									
87	*Base Fee Per Order*	$100.00	$100.00	$100.00	$100.00	$100.00	$100.00		
88	*Base Fee Per Sign*	$25.00	$25.00	$25.00	$25.00	$25.00	$25.00		
89	*Plus Fee Per Sq Ft*	$66.00	$70.00	$78.00	$86.00	$102.00	$106.00		
90									
91									
92									
93									
94									
95									
96									

DISCOUNTS, NOTES AND ORDERING INFORMATION FORDIGITAL SOLID SUBSTRATE SIGNS:

Quantity Discounts	Artwork	Proofs	Sizes & Edges	Finishes	Surface Appearance	Installation	Other Options
Apply to identical signs (same size and material) in a single order (excludes 12 color HD signs): 2-5 deduct 5%, 6-11 deduct 10%, 12-23 deduct 15%, 24+ deduct 20%.	Fees above presume that a production-ready digital file is supplied. Standard design fees apply to any other required design/prep work. A paper proof is included with any design work.	A proof is included with any design work and must be approved prior to production. Proofs supplied after the first are $10/each as an emailed PDF, or $15/each printed & delivered by mail. 12 color HD signs always require a proof on the actual material which will be billed at $75 additional.	All sizes shown are approx. and may vary. All edges are left unfinished unless you specify that the substrate be painted. 12 Color HD signs have standard edge finish. Fees for all sizes of 12 Color HD signs are based on total sq ft per sign, rounded up to next highest whole number. Fees shown include straight edge shapes only. Custom routed shapes are available in most substrates with a set up fee of $75 plus $15 per panel.	Background will appear as shown in your file/proof. Please note that "white" is actually the material surface and may vary - if an exact, perfect white finish is needed you may want to order optional substrate paint. 12 Color HD signs reflect the specified printed background color. All printing is based on providing "pleasing color". If exact color matching is required an upcharge of 20% applies. Standard rounded corners are available at $5 per panel. Standard holes can be added at $1 each.	Background finish will reflect the "natural" appearance of the material. Please note that some of the inexpensive materials are manufactured without a protective mask and thus are prone to have scratches or marks in them. Clear coat may be added over the digital print for most substrates (in gloss or satin finish) for added durability and better appearance. Please add $75 set-up and $15 per individual sign. Laminating may be added to some substrates (for indoor use only) at same fee as clear coat - in gloss only).	Professional installation is optional (see "fees" tab). Most of these signs are appropriate for DIY installation. Add double-faced tape to most sign backs for $1 per sq ft, with a $3 minimum. French cleat: +$100 Hidden offset mount: +$100 Stud mount: +$50 Special mounting options are available at a fee of $20 for each requested hole and/or supplied hardwar item.	Most substrates can be optionally painted in any color at an up charge of $75 for set-up (includes any qty of signs) plus $15 per panel/side painted. Most materials can also be used to create a double-faced (D/F) sign. The additional fee for second side is 50% of the fee shown for the first side. 12 Color HD signs require bonding of two seperate panels at an upcharge of $40/sq ft. 1/2" acrylic is available at an upcharge of 50% over 1/4" fee. Translucent vinyl add 35%.

Set-Up Fee	Min. Order Required	Other Information
None.	Per sign: $50 on most substrates/$300 on 12 color HD; Per order $100 most substrates, $300	Not all materials are appropriate for use outdoors, please inquire.

Film Signs On Solid Substrates <#FSSSMN>

These signs allow you to use multiple spot colors and/or process color using an overprinted section. Most substrates are appropriate for use indoors or outdoors and are very durable, plus offer good UV resistance. We are happy to produce signs from your supplied ready-to-print digital file, or can create custom artwork to your exact specifications.

A wide variety of substrates are offered to meet most any need. Please feel free to consult with us regarding the appearance and suitability of specific substrates for your application.

Please note that the fees below include a single color of standard cut film. Multiple colors are available, please see the options box ("surfaces") at the bottom of this section for additional

	<1/4"> STANDARD WEIGHT COROPLAST	<3/16"> STANDARD WEIGHT FOAMBOARD	<1/8"> STANDARD WEIGHT PVC	<1/2"> HEAVY WEIGHT COROPLAST	<1/2"> HEAVY WEIGHT FOAMBOARD	<1/4"> HEAVY WEIGHT PVC	<.040> STANDARD WEIGHT ALUMINUM
UP TO 2'X2'	$32.56	$35.82	$39.07	$42.33	$45.58	$48.84	$52.10
UP TO 2'X4'	$65.12	$71.63	$85.96	$84.66	$91.17	$97.68	$104.19
UP TO 2'X6'	$97.68	$107.45	$128.94	$126.98	$136.75	$146.52	$156.29
UP TO 2'X8'	$130.24	$143.26	$171.92	$169.31	$182.34	$195.36	$208.38
UP TO 2'X10'	$243.65	$248.02	$257.62	$256.75	$261.11	$265.48	$269.84
UP TO 3'X2'	$48.84	$53.72	$64.47	$63.49	$68.38	$73.26	$78.14
UP TO 3'X4'	$97.68	$107.45	$128.94	$126.98	$136.75	$146.52	$156.29
UP TO 3'X6'	$146.52	$161.17	$193.41	$190.48	$205.13	$219.78	$234.43
UP TO 3'X8'	$195.36	$214.90	$257.88	$253.97	$273.50	$293.04	$312.58

SWS MOHAVE Pricing 13W-0220 Version A

	A	B	C	D	E	F	G	H	I
127	*UP TO 3'X10'*	$244.20	$268.62	$322.34	$317.46	$341.88	$366.30	$390.72	
128	*UP TO 4'X4'*	$130.24	$143.26	$171.92	$169.31	$182.34	$195.36	$208.38	
129	*UP TO 4'X6'*	$195.36	$214.90	$257.88	$253.97	$273.50	$293.04	$312.58	
130	*UP TO 4'X8'*	$260.48	$286.53	$343.83	$338.62	$364.67	$390.72	$416.77	
131	*UP TO 4'X10'*	$325.60	$358.16	$429.79	$423.28	$455.84	$488.40	$520.96	
132	*LARGER (Per Sq Ft)*	$8.00	$8.75	$9.50	$10.25	$11.00	$12.00	$12.75	
133									
134									
135									
136		<1/4">	<1/2">	<1/8">	<.063> or <.080>	<.125>	<3/16">	<1/4">	
137		*LAMINATED*	*LAMINATED*	*STANDARD*	*HEAVY*	*EXTRA HEAVY*	*HEAVY*	*HEAVY*	
138		*OUTDOOR*	*OUTDOOR*	*WEIGHT*	*WEIGHT*	*WEIGHT*	*WEIGHT*	*WEIGHT*	
139		*WOOD*	*WOOD*	*ACRYLIC*	*ALUMINUM*	*ALUMINUM*	*ACRYLIC*	*ACRYLIC*	
140									
141	*UP TO 2'X2'*	$55.35	$58.61	$61.86	$65.12	$68.38	$71.63	$82.38	
142	*UP TO 2'X4'*	$110.70	$117.22	$123.73	$130.24	$136.75	$143.26	$164.75	
143	*UP TO 2'X6'*	$166.06	$175.82	$185.59	$195.36	$205.13	$214.90	$247.13	
144	*UP TO 2'X8'*	$221.41	$234.43	$247.46	$260.48	$273.50	$286.53	$329.51	
145	*UP TO 2'X10'*	$274.21	$278.57	$282.94	$287.30	$291.67	$296.03	$310.43	
146	*UP TO 3'X2'*	$83.03	$87.91	$92.80	$97.68	$102.56	$107.45	$123.57	
147	*UP TO 3'X4'*	$166.06	$175.82	$185.59	$195.36	$205.13	$214.90	$247.13	
148	*UP TO 3'X6'*	$249.08	$263.74	$278.39	$293.04	$307.69	$322.34	$370.70	
149	*UP TO 3'X8'*	$332.11	$351.65	$371.18	$390.72	$410.26	$429.79	$494.26	
150	*UP TO 3'X10'*	$415.14	$439.56	$463.98	$488.40	$512.82	$537.24	$617.83	
151	*UP TO 4'X4'*	$221.41	$234.43	$247.46	$260.48	$273.50	$286.53	$329.51	
152	*UP TO 4'X6'*	$332.11	$351.65	$371.18	$390.72	$410.26	$429.79	$494.26	
153	*UP TO 4'X8'*	$442.82	$468.86	$494.91	$520.96	$547.01	$573.06	$659.01	
154	*UP TO 4'X10'*	$553.52	$586.08	$618.64	$651.20	$683.76	$716.32	$823.77	
155	*LARGER (Per Sq Ft)*	$13.50	$14.50	$15.25	$16.00	$17.00	$17.50	$20.00	
156									
157									
158		<1/2">	STANDARD	STANDARD	STANDARD	STANDARD	STANDARD	CUSTOM	
159		*HEAVY*	*TRANSCLUCENT*	*TRANSCLUCENT*	*TRANSCLUCENT*	*TRANSCLUCENT*	*TRANSCLUCENT*	*OR*	
160		*WEIGHT*	*BUDGET*	*HI IMPACT*	*BUDGET*	*PREMIUM*	*PREMIUM/BAKED*	*"C.O.M."*	
161		*ACRYLIC*	*ACRYLIC*	*ACRYLIC*	*POLYCARB*	*POLYCARB*	*POLYCARB*	*SUBSTRATES*	
162									
163	*UP TO 2'X2'*	$167.52	$82.38	$91.44	$102.15	$108.74	$118.62	$131.67	
164	*UP TO 2'X4'*	$345.12	$164.75	$182.88	$204.29	$217.47	$237.25	$263.34	
165	*UP TO 2'X6'*	$499.10	$247.13	$274.31	$306.44	$326.21	$355.87	$395.01	
166	*UP TO 2'X8'*	$684.25	$329.51	$365.75	$408.59	$434.95	$474.49	$526.68	
167	*UP TO 2'X10'*	$715.44	$310.43	$344.58	$384.94	$409.77	$447.03	$496.20	
168	*UP TO 3'X2'*	$255.65	$123.57	$137.16	$153.22	$163.11	$177.93	$197.51	
169	*UP TO 3'X4'*	$499.64	$247.13	$274.31	$306.44	$326.21	$355.87	$395.01	
170	*UP TO 3'X6'*	$759.40	$370.70	$411.47	$459.66	$489.32	$533.80	$592.52	
171	*UP TO 3'X8'*	$1,110.00	$494.26	$548.63	$612.88	$652.42	$711.74	$790.03	
172	*UP TO 3'X10'*	$1,286.40	$617.83	$685.79	$766.10	$815.53	$889.67	$987.53	
173	*UP TO 4'X4'*	$694.60	$329.51	$365.75	$408.59	$434.95	$474.49	$526.68	
174	*UP TO 4'X6'*	$999.41	$494.26	$548.63	$612.88	$652.42	$711.74	$790.03	
175	*UP TO 4'X8'*	$1,388.75	$659.01	$731.51	$817.18	$869.90	$948.98	$1,053.37	

	A	B	C	D	E	F	G	H	I
176	*UP TO 4'X10'*	$1,740.55	$823.77	$914.38	$1,021.47	$1,087.37	$1,186.23	$1,316.71	
177	*LARGER (Per Sq Ft)*	$13.50	$20.00	$22.20	$24.80	$26.40	$28.80	$31.97	
178									
179									
180									
181									
182									
183									
184									
185	***DISCOUNTS, NOTES AND ORDERING INFORMATION FORFILM SOLID SUBSTRATE SIGNS:***								
186									
187	**Quantity Discounts**	**Artwork**	**Proofs**	**Sizes & Edges**	**Finishes**	**Surfaces**	**Installation**	**Other Options**	
188	Apply to identical signs (same size and material) in a single order: 2-5 deduct 5%, 6-11 deduct 10%, 12-23 deduct 15%, 24+ deduct 20%.	Fees above presume that a production-ready digital file is supplied. Standard design fees apply to any other required design/prep work. A paper proof is included with any design work.	A proof is included with any design work and must be approved prior to production. Proofs supplied after the first are $10/each as an emailed PDF, or $15/each printed.	All sizes shown are approx. and may vary. All edges are left unfinished unless you specify that the substrate be painted. Fees shown include straight edge shapes only. Custom routed shapes are available in most substrates with a set up fee of $75 plus $15 per panel.	Background will appear as shown in your file/proof. Please note that "white" is actually the material surface and may vary - if an exact, perfect white finish is needed you may want to order optional substrate paint. 12 Color HD signs reflect the specified printed background color. Standard rounded corners are available at $5 per panel. Standard holes can be added at $1 each.	Background finish will reflect the "natural" appearance of the material. Please note that some of the inexpensive materials are manufactured without a protective mask and thus are prone to have scratches or marks in them. Additonal standard film colors/types and/or laminate may be selected at an upcharge of 25% per color/material. For speciality films please see sections below for "substrate only" & "special films only"	Professional installation is optional (see "fees" tab). Most of these signs are appropriate for DIY installation. Add double-faced tape to most sign backs for $1 per sq ft, with a $3 minimum. French cleat: +$100 Hidden offset mount: +$100 Stud mount: +$50 Special mounting options are available at a fee of $1 to $20 for each requested hole and/or supplied hardware.	Most substrates can be optionally painted in any color at an up charge of $75 for set-up (includes any qty of signs) plus $15 per panel/side painted. Most materials can also be used to create a double-faced (D/F) sign. The additional fee for second side is 75% of the fee shown for the first side. 12 Color HD signs require bonding of two seperate panels at an upcharge of $40/sq ft. 1/2" acrylic is available at an upcharge of 50% over 1/4" fee.	
189									
190	**Set-Up Fee**	**Min. Order Required**			**Other Information**				
191	None.	$100 per order; $50 per sign			Not all materials are appropriate for use outdoors, please inquire.				
192									
193									
194									
195	**Sandblasted, Engraved and Routed Solid Substrate Signs <#SRSSMY>**								
196	*You may choose from several different material substrates which will be either sandblasted or routed to make the graphics either incised or raised. Please note that for best appearance using this process you should restrict the use of very small or greatly detailed graphics and the use of many different colors or tight registration. Fees shown are for single-faced (S/F) signs. D/F signs are optionally available.*								
197									
198		Fees below are per square foot (and will be rounded up to the next highest even number of square feet)							
199									
200		**STANDARD COMPLEXITY/DENSITY**				**MEDIUM COMPLEXITY/DENSITY**			
201									
202		***1-11 Sq Ft***	***12-47 Sq Ft***	***48+ Sq Ft***		***1-11 Sq Ft***	***12-47 Sq Ft***	***48+ Sq Ft***	
203	***1" HDU***	$65.00	$58.50	$52.00		$71.50	$64.35	$57.20	
204	***1.5" HDU***	$85.00	$76.50	$68.00		$93.50	$84.15	$74.80	
205	***2" HDU***	$95.00	$85.50	$76.00		$104.50	$94.05	$83.60	
206	***1.5" Wood***	$105.00	$94.50	$84.00		$115.50	$103.95	$92.40	
207	***2" Wood***	$115.00	$103.50	$92.00		$126.50	$113.85	$101.20	
208	***Standard Tile***	$65.00	$58.50	$52.00		$71.50	$64.35	$57.20	
209	***Upgrade Tile***	$70.00	$63.00	$56.00		$77.00	$69.30	$61.60	
210	***Premium Tile***	$75.00	$67.50	$60.00		$82.50	$74.25	$66.00	
211	***Standard Stone***	$75.00	$67.50	$60.00		$82.50	$74.25	$66.00	
212	***Upgrade Stone***	$85.00	$76.50	$68.00		$93.50	$84.15	$74.80	
213	***Premium Stone***	$95.00	$85.50	$76.00		$104.50	$94.05	$83.60	
214	***Standard Solid Surface***	$75.00	$71.25	$63.75		$87.50	$83.13	$78.75	
215	***Upgrade Solid Surface***	$80.00	$76.00	$68.00		$92.50	$87.88	$83.25	

	A	B	C	D	E	F	G	H	I
216	*Premium Solid Surface*	$85.00	$80.75	$72.25		$98.50	$93.58	$88.65	
217	*Standard Metal*	$90.00	$85.50	$76.50		$110.50	$104.98	$99.45	
218	*Upgrade Metal*	$110.00	$104.50	$93.50		$124.50	$118.28	$112.05	
219	*Premium Metal*	$150.00	$142.50	$127.50		$168.50	$160.08	$151.65	
220									
221									
222									
223									
224									
225									
226									
227									
228			HIGH COMPLEXITY/DENSITY				VERY HIGH COMPLEXITY/DENSITY		
229									
230		*1-11 Sq Ft*	*12-47 Sq Ft*	*48+ Sq Ft*		*1-11 Sq Ft*	*12-47 Sq Ft*	*48+ Sq Ft*	
231	*1" HDU*	$87.75	$78.98	$71.08		$97.50	$87.75	$78.98	
232	*1.5" HDU*	$114.75	$103.28	$92.95		$127.50	$114.75	$103.28	
233	*2" HDU*	$128.25	$115.43	$103.88		$142.50	$128.25	$115.43	
234	*1.5" Wood*	$141.75	$127.58	$114.82		$157.50	$141.75	$127.58	
235	*2" Wood*	$155.25	$139.73	$125.75		$172.50	$155.25	$139.73	
236	*Standard Tile*	$87.75	$78.98	$71.08		$97.50	$87.75	$78.98	
237	*Upgrade Tile*	$94.50	$85.05	$76.55		$105.00	$94.50	$85.05	
238	*Premium Tile*	$101.25	$91.13	$82.01		$112.50	$101.25	$91.13	
239	*Standard Stone*	$101.25	$91.13	$82.01		$112.50	$101.25	$91.13	
240	*Upgrade Stone*	$114.75	$103.28	$92.95		$127.50	$114.75	$103.28	
241	*Premium Stone*	$128.25	$115.43	$103.88		$142.50	$128.25	$115.43	
242	*Standard Solid Surface*	$99.65	$94.67	$89.69		$122.41	$116.29	$104.66	
243	*Upgrade Solid Surface*	$117.88	$111.99	$106.09		$135.87	$129.08	$116.17	
244	*Premium Solid Surface*	$131.43	$124.86	$118.29		$153.24	$145.58	$131.02	
245	*Standard Metal*	$128.10	$121.70	$115.29		$166.45	$158.13	$142.31	
246	*Upgrade Metal*	$147.54	$140.16	$132.79		$178.21	$169.30	$152.37	
247	*Premium Metal*	$191.20	$181.64	$172.08		$205.44	$195.17	$175.65	
248									
249									
250	***DISCOUNTS, NOTES AND ORDERING INFORMATION FOR BLASTED,ENGRAVED AND ROUTED SIGNS:***								
251									
252	**Quantity Discounts**	**Artwork**	**Proofs**	**Sizes**	**Finishes**	**Surface Appearance**	**Installation**	**Other Options**	
253	Apply to identical signs (same size, colors and material) in a single order: 2-5 deduct 5%, 6-11 deduct 10%, 12-23 deduct 15%, 24+ deduct 20%.	Fees above presume that a production-ready digital file is supplied. Standard design fees apply to any other required design/prep work. A proof is included with any design work.	A proof is included with any design work and must be approved prior to production. Proofs supplied after the first are $10/each as an emailed PDF, or $15/each printed & delivered by mail.	All sizes shown are approx. and may vary.	The entire sign will be painted as shown in the proof (including edges). Almost any color can be matched. The use of multiple colors and/or tight registration is reflected in the "complexity" shown above.	Background finish will be a reflection of the "natural" appearance of the material. If you have questions regarding the finished appearance of any material, please inquire.	Professional installation is optional (see "fees" tab). Most of these signs are appropriate for DIY installation. French cleat: +$100 Hidden offset mount: +$100 Stud mount: +$50 Add double-faced tape to any sign back for $1 per sq ft, with a $3 minimum.	Most materials can also be used to create a double-faced (D/F) sign. The additional fee for second side is 75% of the fee shown for the first side. Fees shown are for standard thickness/layers. Extra layers may be added at an upcharge of 25% per layer	
254									
255	**Set-Up Fee**	**Min. Order Required**			**Other Information**				
256	$75 per order/process $500 per color of solid surface	4 square feet total			All materials are appropriate for use indoors or outdoors.				
257									
258									

Routed and Backed Aluminum Sign Faces Only <#RBASFO>

Faces only (ready to be installed) made from heavy aluminum sheet/plate with graphics routed from surface and an acrylic backer and/or acrylic push thru letters. Backers and/or push thrus may be decorated using a wide variety of films and/or digital printing. All fees are per square foot of sign face. Use of push thru's vs backers and various finishes and materials, as well as detail inherent in requested design are all reflected in the complexity ratings below.

Fees below are per square foot (and will be rounded up to the next highest even number of square feet)

STANDARD COMPLEXITY/DENSITY

	1-11 Sq Ft	12-47 Sq Ft	48+ Sq Ft
Standard Aluminum	$35.00	$34.00	$33.00
Upgraded Aluminum	$40.00	$39.00	$32.00
Extra-Heavy Aluminum	$45.00	$44.00	$30.00

MEDIUM COMPLEXITY/DENSITY

	1-11 Sq Ft	12-47 Sq Ft	48+ Sq Ft
Standard Aluminum	$40.00	$39.00	$38.00
Upgraded Aluminum	$45.00	$44.00	$43.00
Extra-Heavy Aluminum	$50.00	$49.00	$48.00

HIGH COMPLEXITY/DENSITY

	1-11 Sq Ft	12-47 Sq Ft	48+ Sq Ft
Standard Aluminum	$50.00	$48.00	$46.00
Upgraded Aluminum	$55.00	$53.00	$51.00
Extra-Heavy Aluminum	$60.00	$58.00	$56.00

VERY HIGH COMPLEXITY/DENSITY

	1-11 Sq Ft	12-47 Sq Ft	48+ Sq Ft
Standard Aluminum	$60.00	$57.00	$54.00
Upgraded Aluminum	$65.00	$62.00	$59.00
Extra-Heavy Aluminum	$70.00	$67.00	$64.00

DISCOUNTS, NOTES AND ORDERING INFORMATION FORROUTED & BACKED ALUMINUM FACES ONLY:

Quantity Discounts	Artwork	Proofs	Sizes	Finishes	Surface Appearance	Installation	Other Options
None.	Fees above presume that a production-ready digital file is supplied. Standard design fees apply to any other required design/prep work. A proof is included with any design work.	A proof is included with any design work and must be approved prior to production. Proofs supplied after the first are $10/each as an emailed PDF, or $15/each printed & delivered by mail.	All sizes shown are approx. and may vary.	The faces will be painted and finished as shown on the proof. Almost any color can be matched. The use of multiple colors and/or tight registration is reflected in the "complexity" shown above. Use of backers and push thrus will be as shown on the proof	Background finish will be as shown on the proof. Please note that we do not guarantee a match to existing colors or textures when we are fabricating new faces for an existing structure.	Professional installation is optional (see "fees" tab). Most of these signs are appropriate for DIY installation.	Fees shown are for standard thickness/layers. Extra layers may be added at an upcharge of 25% per layer Hanger bars: +$5/lin. ft, with a $50 minimum.

Set-Up Fee	Min. Order Required	Other Information
$100 per design	$500 per order, $200 per face	All materials are appropriate for use indoors or outdoors.

Complete Custom Single Post And Panel Sign Assemblies <#CSPPMK>

A complete sign with an upscale look and great durability thanks to all welded aluminum construction. Each sign includes a single custom aluminum post placed on the back of a heavy aluminum panel. Custom graphics in your choice of full process color or unlimited spot colors are included. Paint finish (in any standard color) is also included. For double faced signs the post will be centered between two separate sign panels. Post height can be optionally changed to suit your needs.

SIZE UP TO:	SINGLE FACED	DOUBLE FACED
6" x 12" sign face's)	$396.22	$435.84
12" x 18" sign face's)	$424.58	$467.04
18" x 18" sign face's)	$461.77	$507.95

	SINGLE FACED	DOUBLE FACED
18" x 18" sign face's)	$461.77	$507.95
24" x 24" sign face's)	$498.27	$548.10
Larger Sizes, per sq inch	$0.85	$1.00

DISCOUNTS, NOTES AND ORDERING INFORMATION FOR SINGLE POST AND PANEL SIGNS:

	A	B	C	D	E	F	G	H	I
300									
301	**Quantity Discounts**	**Artwork**	**Proofs**	**Sizes**	**Finishes**	**Specifications**	**Installation**	**Other Options**	
302	Apply to identical signs (same size, finish and graphics) in a single order: 2-5 deduct 5%, 6-11 deduct 10%, 12-23 deduct 15%, 24+ deduct 20%.	Fees above presume that a production-ready digital file is supplied for face graphics. Standard design fees apply to any other required design/prep work. A proof is included with any design work.	A proof is included with any design work and must be approved prior to production. Proofs supplied after the first are $10/each as an emailed PDF, or $15/each printed & delivered by mail.	All sizes shown are approx. and may vary.	The entire sign will be painted as shown in the proof (including edges). Almost any color can be matched. Standard colors are N/C, custom colors require a mixing fee of $75.	Standard post height is calculated as being the total of (face height).+ 4' + (footer height of 18"). A flat top cap is standard. Standard faces are .063. Standard posts are 2" square tubing.	Professional installation is optional (see "fees" tab). Most of these signs are appropriate for DIY installation.	Additional height can be added to posts with an up charge of $10 per lineal foot). Upgraded faces are +5% for each standard greater thickness (ie: .063 to .080) Decorative "pyramid" final top cap may be added at an up charge of $10 per post. Post size upgrades are +10% for each added inch	
303									
304	**Set-Up Fee**	**Min. Order Required**			**Other Information**				
305	None.	One Sign.			All materials are appropriate for use indoors or outdoors.				
306									
307									
308									
309									
310									
311									
312									
313									
314	**Complete Custom Double Post And Panel Sign Assemblies <#CDPP-ME>**								
315	*A complete sign with an upscale look and great durability thanks to all welded aluminum construction. Each sign includes two custom aluminum posts (sized to fit the proportions of the sign face) placed on either side of a heavy aluminum panel. Custom graphics in your choice of full process color or unlimited spot colors are included. Paint finish (in any standard color) is also included.*								
316									
317		***SINGLE FACED***	***DOUBLE FACED***			***SINGLE FACED***	***DOUBLE FACED***		
318	**SIZE UP TO:**								
319	***12" x 24" sign face's)***	$587.40	$646.14		***36" x 36" sign face's)***	$796.30	$875.93		
320	***18" x 24" sign face's)***	$622.57	$684.83		***36" x 48" sign face's)***	$884.41	$972.85		
321	***24" x 24" sign face's)***	$659.21	$725.13		***Larger Sizes, per sq inch***	$0.65	$0.85		
322	***24" x 36" sign face's)***	$714.88	$786.37						
323									
324	***DISCOUNTS, NOTES AND ORDERING INFORMATION FOR DOUBLE POST AND PANEL SIGNS:***								
325									
326	**Quantity Discounts**	**Artwork**	**Proofs**	**Sizes**	**Finishes**	**Post Specifications**	**Installation**	**Other Options**	
327	Apply to identical signs (same size, finish and graphics) in a single order: 2-5 deduct 5%, 6-11 deduct 10%, 12-23 deduct 15%, 24+ deduct 20%.	Fees above presume that a production-ready digital file is supplied for face graphics. Standard design fees apply to any other required design/prep work. A proof is included with any design work.	A proof is included with any design work and must be approved prior to production. Proofs supplied after the first are $10/each as an emailed PDF, or $15/each printed & delivered by mail.	All sizes shown are approx. and may vary.	The entire sign will be painted as shown in the proof (including edges). Almost any color can be matched. Standard colors are N/C, custom colors require a mixing fee of $75.	Standard post height is calculated as being the total of (face height).+ 4' + (footer height of 18"). A flat top cap is standard. Standard faces are .063. Standard posts are 2" square tubing.	Professional installation is optional (see "fees" tab). Most of these signs are appropriate for DIY installation.	Additional height can be added to posts with an up charge of $10 per lineal foot). Upgraded faces are +5% for each standard greater thickness (ie: .063 to .080) Decorative "pyramid" final top cap may be added at an up charge of $10 per post. Post size upgrades are +10% for each added inch of post width (or fraction thereof).	
328									
329	**Set-Up Fee**	**Min. Order Required**			**Other Information**				
330	None.	One Sign.			All materials are appropriate for use indoors or outdoors.				

Wall Mounted Evacuation And Site Map Signs <#WMESMOO>

Full color maps optionally protected by a layer of heavy clear plastic for vandal resistance. Designed for easy wall mounting. Available in virtually any size to fit your needs and regulatory requirements.

	ACRYLIC	ACRYLIC	ACRYLIC	ACRYLIC
	1/8" THICK SUBSTRATE	3/16" THICK SUBSTRATE	1/4" THICK SUBSTRATE	1/2" THICK SUBSTRATE
Per Square Foot	$34.68	$38.45	$41.26	$47.88

DISCOUNTS, NOTES AND ORDERING INFORMATION FOR WALL MOUNTED EVACUATION & SITE MAP SIGNS:

Quantity Discounts	Artwork	Proofs	Sizes & Edges	Finishes	Surface Appearance	Installation	Other Options
Apply to identical maps (same size and material) in a single order: 2-5 deduct 5%, 6-11 deduct 10%, 12-23 deduct 15%, 24+ deduct 20%.	Fees above presume that a production-ready digital file is supplied. Standard design fees apply to any other required design/prep work. A proof is included with any design work.	A proof is included with any design work and must be approved prior to production. Proofs supplied after the first are $10/each as an emailed PDF, or $15/each printed & delivered by mail.	Available in any size up to 4' x 8'. Edges are clear with a matte finish. Polished edges are optional.	One color finish is standard. Standard colors are N/C, custom colors require a mixing fee of $75. Additional colors are $75 each (plus mixing fee if applicable).	Smooth.	Professional installation is optional (see "fees" tab). Most of these signs are appropriate for DIY installation.	Add double-faced tape to any sign back for $1 per sq ft, with a $3 minimum. Polished edges are available at $3 per linear ft. ($50 min.). Second surface graphics have an upcharge of 25%.

Set-Up Fee	Min. Order Required	Other Information
None.	$150 per order (may be met with more than one sign), $75 per sign.	Appropriate for use indoors or outdoors

Complete Custom Single Post And Panel Site and Evacuation Map Assemblies <#CSPPSEMMN>

A complete map with an upscale look and great durability thanks to all welded aluminum construction. Each sign includes a single custom aluminum post placed on the back of a heavy aluminum panel. Custom map graphics in your choice of full process color or unlimited spot colors are included. Paint finish (in any standard color) is also included. For double faced signs the post will be centered between two separate sign panels. Post height can be optionally changed to suit your needs.

SIZE UP TO:	*SINGLE FACED*	*DOUBLE FACED*		*SINGLE FACED*	*DOUBLE FACED*
6" x 12" sign face's)	$444.65	$489.12	*24" x 24" sign face's)*	$586.37	$645.01
12" x 18" sign face's)	$498.32	$548.15	*Larger Sizes, per sq inch*	$1.10	$1.35
18" x 18" sign face's)	$521.98	$574.18			

DISCOUNTS, NOTES AND ORDERING INFORMATION FOR SINGLE POST AND PANEL MAP SIGNS:

Quantity Discounts	Artwork	Proofs	Sizes	Finishes	Post Specifications	Installation	Other Options

	A	B	C	D	E	F	G	H	I
366	Apply to identical signs (same size, finish and graphics) in a single order: 2-5 deduct 5%, 6-11 deduct 10%, 12-23 deduct 15%, 24+ deduct 20%.	Fees above presume that a production-ready digital file is supplied for face and map graphics. Standard design fees apply to any other required design/prep work. A proof is included with any design work.	A proof is included with any design work and must be approved prior to production. Proofs supplied after the first are $10/each as an emailed PDF, or $15/each printed & delivered by mail.	All sizes shown are approx. and may vary.	The entire sign will be painted as shown in the proof (including edges). Almost any color can be matched. Standard colors are N/C, custom colors require a mixing fee of $75.	Standard post height is calculated as being the total of (face height).+ 4' + (footer height of 18"). A flat top cap is standard. Standard faces are .063. Standard posts are 2" square tubing.	Professional installation is optional (see "fees" tab). Most of these signs are appropriate for DIY installation.	Additional height can be added to posts with an up charge of $10 per lineal foot). Upgraded faces are +5% for each standard greater thickness (ie: .063 to .080) Decorative "pyramid" final top cap may be added at an up charge of $10 per post. Post size upgrades are +10% for each added inch	
367									
368	**Set-Up Fee**	**Min. Order Required**			**Other Information**				
369	None.	One Sign.			All materials are appropriate for use indoors or outdoors.				
370									
371									
372									
373	**Complete Custom Double Post And Panel Site and Evacuation Map Sign Assemblies <#CDPPSEMMK>**								
374	*A complete map with an upscale look and great durability thanks to all welded aluminum construction. Each sign includes two custom aluminum posts placed on either side of a heavy aluminum panel. Custom map graphics in your choice of full process color or unlimited spot colors are included. Paint finish (in any standard color) is also included. Posts are offered in both square and diamond configurations at no extra charge and post height can be optionally changed to suit your needs.*								
375									
376									
377		***SINGLE FACED***	***DOUBLE FACED***			***SINGLE FACED***	***DOUBLE FACED***		
378	**SIZE UP TO:**								
379	***12" x 24" sign face's)***	$646.25	$710.88		***36" x 36" sign face's)***	$899.10	$989.01		
380	***18" x 24" sign face's)***	$711.89	$783.08		***36" x 48" sign face's)***	$972.83	$1,070.11		
381	***24" x 24" sign face's)***	$786.34	$864.97		***Larger Sizes, per sq inch***	$0.85	$1.00		
382	***24" x 36" sign face's)***	$863.21	$949.53						
383									
384									
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386									
387									
388									
389									
390									
391									
392	***DISCOUNTS, NOTES AND ORDERING INFORMATION FOR DOUBLE POST AND PANEL MAP SIGNS:***								
393									
394	**Quantity Discounts**	**Artwork**	**Proofs**	**Sizes**	**Finishes**	**Post Specifications**	**Installation**	**Other Options**	
395	Apply to identical signs (same size, finish and graphics) in a single order: 2-5 deduct 5%, 6-11 deduct 10%, 12-23 deduct 15%, 24+ deduct 20%.	Fees above presume that a production-ready digital file is supplied for face and map graphics. Standard design fees apply to any other required design/prep work. A proof is included with any design work.	A proof is included with any design work and must be approved prior to production. Proofs supplied after the first are $10/each as an emailed PDF, or $15/each printed & delivered by mail.	All sizes shown are approx. and may vary.	The entire sign will be painted as shown in the proof (including edges). Almost any color can be matched. Standard colors are N/C, custom colors require a mixing fee of $75.	Standard post height is calculated as being the total of (face height).+ 4' + (footer height of 18"). A flat top cap is standard. Standard faces are .063. Standard posts are 2" square tubing.	Professional installation is optional (see "fees" tab). Most of these signs are appropriate for DIY installation.	Additional height can be added to posts with an up charge of $10 per lineal foot). Upgraded faces are +5% for each standard greater thickness (ie: .063 to .080) Decorative "pyramid" final top cap may be added at an up charge of $10 per post. Post size upgrades are	
396									
397	**Set-Up Fee**	**Min. Order Required**			**Other Information**				
398	None.	One Sign.			All materials are appropriate for use indoors or outdoors.				

Film Overlay and Screen Printed Traffic and Directional Signs <#TDS-TS>

Offered to meet a wide range of regulatory and practical requirements. You may choose the appropriate substrate and type of reflective backing and graphics. Most standard and DOT sign types are available. Various substrates are offered with overlays of many types of film and/or screen printing. Sign faces are sold separately from posts or cabinets (see appropriate sections) to allow you to choose the correct configuration for your needs.

Fees below are per square foot (and will be rounded up to the next highest even number of square feet)

SUBSTRATE OF LIGHT OR MEDIUM WEIGHT ALUMINUM

Reflective Engineering Grade	Reflective High Intensity Prismatic	Reflective Cubed Type	Reflective Standard Film	Non-Reflective Premium Film	Screen or overlay Directly On Substrate	Add Screen or overlay As Add-On Standard	Add Screen or overlay As Add-On Complex	Add Anti-Graffiti Film Or Clear Coat
$14.91	$17.89	$28.76	$13.65	$12.86	$13.51	$4.25 additional	$6.50 additional	$3.50 additional

SUBSTRATE OF HEAVY ALUMINUM

Reflective Engineering Grade	Reflective High Intensity Prismatic	Reflective Cubed Type	Reflective Standard Film	Non-Reflective Premium Film	Screenprint Directly On Substrate (No Film)	Add Screenprint Over Film As Add-On Standard	Add Screenprint Over Film As Add-On Complex	dd Over Other Film/Scree Anti-Graffiti Film Or Clear Coat
$23.94	$27.54	$42.10	$15.70	$14.79	$15.54	$4.25 additional	$6.50 additional	$3.50 additional

SUBSTRATE OF STANDARD ACRYLIC

Reflective Engineering Grade	Reflective High Intensity Prismatic	Reflective Cubed Type	Reflective Standard Film	Non-Reflective Premium Film	Screenprint Directly On Substrate (No Film)	Add Screenprint Over Film As Add-On Standard	Add Screenprint Over Film As Add-On Complex	dd Over Other Film/Scree Anti-Graffiti Film Or Clear Coat
$14.91	$17.89	$28.76	$15.02	$14.15	$14.86	$4.25 additional	$6.50 additional	$3.50 additional

SUBSTRATE OF PREMIUM ACRYLIC

Reflective Engineering Grade	Reflective High Intensity Prismatic	Reflective DG3 Cubed (Proposed Type XI)	Reflective Standard Film	Non-Reflective Premium Film	Screenprint Directly On Substrate (No Film)	Add Screenprint Over Film As Add-On Standard	Add Screenprint Over Film As Add-On Complex	dd Over Other Film/Scree Anti-Graffiti Film Or Clear Coat
$17.15	$20.57	$33.07	$15.70	$14.79	$15.54	$4.25 additional	$6.50 additional	$3.50 additional

SUBSTRATE OF HI IMPACT ACRYLIC

Reflective Engineering Grade	Reflective High Intensity Prismatic	Reflective Cubed Type	Reflective Standard Film	Non-Reflective Premium Film	Screenprint Directly On Substrate (No Film)	Add Screenprint Over Film As Add-On Standard	Add Screenprint Over Film As Add-On Complex	dd Over Other Film/Scree Anti-Graffiti Film Or Clear Coat
$19.72	$23.66	$38.04	$16.38	$15.43	$16.21	$4.25 additional	$6.50 additional	$3.50 additional

SUBSTRATE OF STANDARD POLYCARB

Reflective Engineering Grade	Reflective High Intensity Prismatic	Reflective Cubed Type	Reflective Standard Film	Non-Reflective Premium Film	Screenprint Directly On Substrate (No Film)	Add Screenprint Over Film As Add-On Standard	Add Screenprint Over Film As Add-On Complex	dd Over Other Film/Scree Anti-Graffiti Film Or Clear Coat
$22.68	$27.21	$43.74	$17.06	$16.08	$16.89	$4.25 additional	$6.50 additional	$3.50 additional

	A	B	C	D	E	F	G	H	I
447									
448									
449									
450	**SUBSTRATE OF UPGRADED POLYCARB**								
451									
452	***Reflective***	***Reflective***	***Reflective***	***Reflective***	***Non-Reflective***	***Screenprint***	***Add Screenprint***	***Add Screenprint***	***dd Over Other Film/Scree***
453	***Engineering***	***High Intensity***	***Cubed***	***Standard***	***Premium***	***Directly On Substrate***	***Over Film As Add-On***	***Over Film As Add-On***	***Anti-Graffiti Film***
454	***Grade***	***Prismatic***	***Type***	***Film***	***Film***	***(No Film)***	***Standard***	***Complex***	***Or Clear Coat***
455	$26.08	$31.29	$50.30	$19.62	$18.49	$19.42	$4.25 additional	$6.50 additional	$3.50 additional
456									
457	**SUBSTRATE OF PREMIUM POLYCARB**								
458									
459	***Reflective***	***Reflective***	***Reflective***	***Reflective***	***Non-Reflective***	***Screenprint***	***Add Screenprint***	***Add Screenprint***	***dd Over Other Film/Scree***
460	***Engineering***	***High Intensity***	***Cubed***	***Standard***	***Premium***	***Directly On Substrate***	***Over Film As Add-On***	***Over Film As Add-On***	***Anti-Graffiti Film***
461	***Grade***	***Prismatic***	***Type***	***Film***	***Film***	***(No Film)***	***Standard***	***Complex***	***Or Clear Coat***
462	$29.99	$35.98	$57.85	$17.75	$16.72	$17.56	$4.25 additional	$6.50 additional	$3.50 additional
463									
464									
465	***DISCOUNTS, NOTES AND ORDERING INFORMATION FOR TRAFFIC SIGNS:***								
466	**Quantity Discounts**	**Artwork**	**Proofs**	**Sizes**	**Finishes**	**Appearance**	**Installation**	**Other Options**	
467	Apply to identical signs (same size, colors and material) in a single order: 2-5 deduct 2%, 6-11 deduct 5%, 12-23 deduct 8%, 24+ deduct 10%.	Fees above presume that a standard traffic sign layout is being used, in which case all design fees are included. Standard design fees apply to any other required design work.	A proof is included with any custom design work and must be approved prior to production. Proofs supplied after the first are $10/each as an emailed PDF, or $15/each printed & delivered by mail.	All traffic signs are priced per square foot, with odd sizes being calculated based on the dimensions of a rectangle drawn around the perimeter of the odd shape.	All traffic signs are made with materials selected above. You may also specify DOT FLYG (Flourescent Yellow, orange or green) at same fee as shown for DG3. Fees shown are for 1 or 2 colors (depending on process/complexity requested). Extra colors may be added but may have an upcharge of 25% per color.	As per specified materials. Fees shown are for single-sided signs. For double-sided signs add 75% Fees include standard rectangle or square shapes. Special shapes are available at $75 set-up and $15 per panel/sign.	Professional installation is optional (see "fees" tab). Most of these signs are appropriate for DIY installation. Please see the "components" tab for optional posts, brackets and mounting hardware.	We have standard templates for thousands of DOT and government approved traffic signs. Please inquire if you need assistance locating the right sign for your needs.	
468									
469	**Set-Up Fee**	**Min. Order Required**			**Other Information**				
470	Screen Print = $50 per color	$300 per order, $50 per sign for all but screen print, $500 per order for screen print			All materials are appropriate for use indoors or outdoors.				
471									
472	**PLEASE ALSO SEE THE "SOLID SUBSTRATE" SECTION (ABOVE) IF YOU NEED TRAFFIC OR DIRECTIONAL SIGNS THAT DO NOT REQUIRE DOT OR SPECIAL STANDARDS FOR FABRICATION, AS THEY ARE AVAILABLE AT LOWER COST.**								
473									
474									
475									
476	**Standard Non-illuminated Street Name Sign Faces (for use with poles and brackets) <#SSNS>**								
477	*Offered to meet a wide range of regulatory and practical requirements. You may choose the appropriate substrate and type of reflective overlay and graphics.* *Most standard and DOT sign types are available. Various types are offered with overlays or many types of film and/or screen printing.* *Sign faces are sold separately from posts or brackets (see appropriate sections) to allow you to choose the correct configuration for your needs.*								
478									
479									
480	WITH EG GRADE SURFACE(S) - FEE SHOWN IS PER LINEAR INCH - S/F ON TOP LINE - D/F ON BOTTOM LINE								
481	***.080 Aluminum***	***.080 Aluminum***	***.100 Aluminum***	***.100 Aluminum***	***.125 Aluminum***	***.125 Aluminum***	***Extruded Blade***	***Extruded Blade***	

	A	B	C	D	E	F	G	H	I
482	***9" High***	***12" High***	***9" High***	***12" High***	***9" High***	***12" High***	***9" High***	***12" High***	
483	$1.42	$1.89	$1.69	$2.26	$2.03	$2.71	N/A	N/A	
484	$1.75	$2.33	$2.02	$2.69	$2.04	$3.14	$1.62	$2.30	
485									
486									
487	WITH HIP GRADE SURFACE(S) - FEE SHOWN IS PER LINEAR INCH - S/F ON TOP LINE - D/F ON BOTTOM LINE								
488	***.080 Aluminum***	***.080 Aluminum***	***.100 Aluminum***	***.100 Aluminum***	***.125 Aluminum***	***.125 Aluminum***	***Extruded Blade***	***Extruded Blade***	
489	***9" High***	***12" High***	***9" High***	***12" High***	***9" High***	***12" High***	***9" High***	***12" High***	
490	$1.78	$2.36	$2.11	$2.83	$2.54	$3.39	N/A	N/A	
491	$2.19	$2.91	$2.53	$3.36	$2.55	$3.93	$2.03	$2.88	
492									
493									
494	WITH DG3 GRADE SURFACE(S) - FEE SHOWN IS PER LINEAR INCH - S/F ON TOP LINE - D/F ON BOTTOM LINE								
495	***.080 Aluminum***	***.080 Aluminum***	***.100 Aluminum***	***.100 Aluminum***	***.125 Aluminum***	***.125 Aluminum***	***Extruded Blade***	***Extruded Blade***	
496	***9" High***	***12" High***	***9" High***	***12" High***	***9" High***	***12" High***	***9" High***	***12" High***	
497	$2.56	$3.40	$3.04	$4.07	$3.65	$4.88	N/A	N/A	
498	$3.15	$4.19	$3.64	$4.84	$3.67	$5.65	$2.92	$4.14	
499									
500	***DISCOUNTS, NOTES AND ORDERING INFORMATION FOR STREET NAME SIGNS:***								
501	**Quantity Discounts**	**Artwork**	**Proofs**	**Sizes**	**Finishes**	**Appearance**	**Installation**	**Other Options**	
502	Apply to identical signs (same size, colors and material) in a single order: 2-5 deduct 2%, 6-11 deduct 5%, 12-23 deduct 8%, 24+ deduct 10%.	Fees above presume that a standard street sign layout is being used, in which case all design fees are included. Standard design fees apply to any other required design work.	A proof is included with any custom design work and must be approved prior to production. Proofs supplied after the first are $10/each as an emailed PDF, or $15/each printed & delivered by mail.	All street signs are priced per linear inch of the height and material shown. Street name signs are only availiable in the standard sizes and materials shown.	All traffic signs are made with materials selected above. Fees shown are for 1 or 2 colors (depending on process/complexity requested). Extra colors may be added but may have an upcharge of 25% per color.	As per specified materials.	Professional installation is optional (see "fees" tab). Most of these signs are appropriate for DIY installation. Please see the "components" tab for optional posts, brackets and mounting hardware.	We have standard templates for thousands of DOT and government approved traffic signs. Please inquire if you need assistance locating the right sign for your needs.	
503									
504	**Set-Up Fee**	**Min. Order Required**			**Other Information**				
505	Screen Print = $50 per color	$300 per order, $50 per sign for all but screen print, $500 per order for screen print			All materials are appropriate for use indoors or outdoors.				
506									
507	**PLEASE ALSO SEE THE "SOLID SUBSTRATE" SECTION (ABOVE) IF YOU NEED TRAFFIC OR DIRECTIONAL SIGNS THAT DO NOT REQUIRE DOT OR SPECIAL STANDARDS FOR FABRICATION, AS THEY ARE AVAILABLE AT LOWER COST.**								
508									
509									
510									
511	**Standard Municipal Fire Safety Signs <#SSFS>**								
512	*Offered to meet regulatory requirements - you may choose the appropriate size as required.* *All substrates, film type, colors and overlays will be supplied as required by municipal requirements.* *Sign faces are sold separately from posts or brackets (see appropriate sections) to allow you to choose the correct configuration for your needs.*								
513									
514									
515				STANDARD REQUIREMENTS					
516		***Rectangle***	***Rect. With round corners***	***Other Geometric Shape***	***Custom Shape***				
517	Fee Per Sign For Setup	$25.00	$35.00	$45.00	$75.00				
518	Fee Per Sq In Sign Area	$0.95	$0.95	$0.95	$0.95				

	A	B	C	D	E	F	G	H	I
519									
520					PREMIUM REQUIREMENTS				
521		*Rectangle*	*Rect. With round corners*	*Other Geometric Shape*	*Custom Shape*				
522	Fee Per Sign For Setup	$25.00	$35.00	$45.00	$75.00				
523	Fee Per Sq In Sign Area	$1.25	$1.25	$1.25	$1.25				
524									
525									
526									
527	***DISCOUNTS, NOTES AND ORDERING INFORMATION FOR FIRE SAFETY SIGNS:***								
528	**Quantity Discounts**	**Artwork**	**Proofs**	**Sizes**	**Finishes**	**Materials**	**Installation**	**Other Options**	
529	Apply to identical signs (same size, colors and material) in a single order: 2-5 deduct 2%, 6-11 deduct 5%, 12-23 deduct 8%, 24+ deduct 10%.	Fees above presume that a standard fire sign layout is being used, in which case all design fees are included. Standard design fees apply to any other required design work.	A proof is included with any custom design work and must be approved prior to production. Proofs supplied after the first are $10/each as an emailed PDF, or $15/each printed & delivered by mail.	All safety signs are priced per square inch of the height and material shown. Street name signs are only availiable in the standard sizes and materials shown	All fire signs are made with materials required by code. For holes please add $1 each.	Fees above include heavy aluminum backer panel. If an extra heavy aluminum backer panel (or backer panel of other material) is requested please add 20% to fees above.	Professional installation is optional (see "fees" tab). Most of these signs are appropriate for DIY installation. Please see the "components" tab for optional posts, brackets and mounting hardware.	We have standard templates for most fire signs. Please inquire if you need assistance locating the right sign for your needs.	
530									
531	**Set-Up Fee**	**Min. Order Required**			**Other Information**				
532	Included in above	$100 per order, $50 per sign			All materials are appropriate for use indoors or outdoors.				
533									

LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
SUMMIT WEST SIGNS

EXHIBIT C

NOT TO EXCEED AMOUNT

The total amount of compensation paid to Contractor for full completion of all work required by the Project must not exceed $12,000 for the entire term of the Agreement.

DETAILED PROJECT COMPENSATION

Design and fabricate signage for Heroes Park archery range.