

# FINANCE DEPARTMENT MEMORANDUM

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Date: February 1, 2024
To: Mayor and Council

From: Levi D. Gibson, Director, Budget and Finance

Subject: Monthly Financial Report for FY23-24

# Mayor and Council:

Attached is the Preliminary Monthly Financial Report for Fiscal Year 2023-24 through October 2023. This report contains budget to actual comparisons of all the major operating funds, year-to-date department expenditures, and highlights major variances that may require additional monitoring or action. As a general guideline, revenues and expenditures are on target through October if they are close to 33% of the annual budgeted amount.

#### REVENUE PERFORMANCE INDICATORS

In the table of contents, you will see Favorable, Unfavorable, or Monitor revenue performance indicators. A Favorable indicator means the actual year-to-date revenues are within 2% of their **4-year historical trend**. Monitor means revenues are 2% to 5% lower than the trend and Unfavorable means revenues are 5% or more lower than the trend.

#### **EXPENDITURE PERFORMANCE INDICATORS**

In the table of contents, you will also see Favorable, Unfavorable, or Monitor expenditure performance indicators. A Favorable indicator means the actual year-to-date expenditures are within 2% of the calculated **year-to-date budget**. Monitor means expenditures are 2% to 5% over the budget and Unfavorable means expenditures are 5% or more higher than budget.

#### **SUMMARY**

Overall, revenues for the major operating funds show consistent financial results when compared to the budget. City Sales Tax Revenues are on target as a result of growth in construction, amusements, restaurant/bar, utilities, and hotels. Water revenues are on slightly below target when compared to the budget, and lower than the four-year historical year-to-date average. Solid Waste revenues are on target when compared to the budget, and slightly lower than the four-year historical year-to-date average. Expenditures either remain on track or are less than budgeted due primarily to unspent capital projects funding. Staff will continue to monitor the actual results and prepare a monthly financial analysis.

#### REPORT NAVIGATION

The report includes a quick-reference Table of Contents on the following page that will allow you to quickly navigate to areas of interest by clicking on the page numbers. The table of contents link at the bottom of every page will return you to the Table of Contents. The report can also be found on the City's internet page under financial reports.

Please let me know if you have questions about the information contained in this report.

# Table of Contents Monthly Financial Performance Report Through the Month Ended October 31, 2023

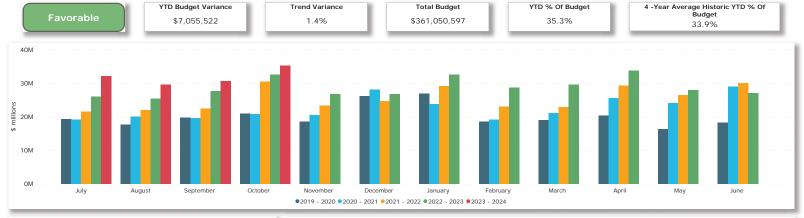
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**Total Budget** 

Trend Variance



Through October 2023, General Fund Revenue are on trend at \$127.4M or 35.3% of the annual budget. Revenues are \$15.7M or 14.1% higher than same time last year.

YTD Budget Variance

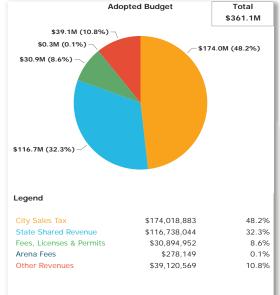
City Sales Tax are on target at \$60.7M or 34.9% of the annual budget. State Shared Revenue are on target at \$38.7M or 33.2% of the annual budget. Fees, Licenses & Permits are on target at \$9.7M or 31.4% of the annual budget. Arena Fees are significantly above target at \$2.9M or 1030.1% of the annual budget. Other Revenues are significantly above target at \$15.4M or 39.4% of the annual budget.

	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	YTD % Of Budget	4-Year Avg Historical YTD % of Budget
July	\$19,354,393	\$19,182,753	\$21,551,011	\$26,050,421	\$32,077,613	8.9%	8.0%
August	\$17,571,494	\$20,022,096	\$21,886,828	\$25,376,125	\$29,572,910	17.1%	15.9%
September	\$19,663,007	\$19,581,107	\$22,440,269	\$27,654,362	\$30,586,554	25.5%	24.2%
October	\$20,952,191	\$20,789,663	\$30,421,351	\$32,598,851	\$35,168,644	35.3%	33.9%
Total	\$77,541,084	\$79,575,619	\$96,299,459	\$111,679,759	\$127,405,721	35.3%	33.9%

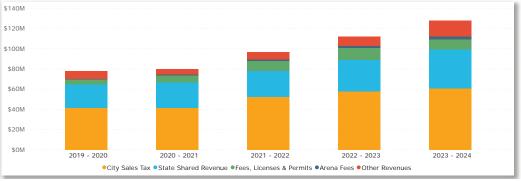
YTD % Of Budget

#### General Fund Revenue By Category

#### FY 2023 - 2024 Cumulative Revenues through October 2023



	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	Budget	% Of Budget
City Sales Tax	\$41,581,316	\$41,340,927	\$52,230,088	\$57,759,705	\$60,696,245	\$174,018,883	34.9%
State Shared Revenue	\$22,825,674	\$25,449,344	\$25,599,173	\$31,376,231	\$38,710,904	\$116,738,044	33.2%
Fees, Licenses & Permits	\$5,345,408	\$6,514,131	\$10,044,297	\$11,450,409	\$9,713,257	\$30,894,952	31.4%
Arena Fees	\$71,540	\$836,546	\$1,301,827	\$2,027,899	\$2,865,274	\$278,149	1030.1%
Other Revenues	\$7,717,147	\$5,434,672	\$7,124,073	\$9,065,515	\$15,420,041	\$39,120,569	39.4%
Total	\$77,541,084	\$79,575,619	\$96,299,459	\$111,679,759	\$127,405,721	\$361,050,597	35.3%



2023 - 2024

For each year General Fund Sales Tax Revenue reported through October represents sales and business activity through September. The graph to the right depicts historical year-to-date General Fund sales tax revenue from FY 2019 - 2020 through 2023 - 2024. Through October 2023, General Fund sales tax revenues increased by \$2.9M or 5.1% over the same time last year.

For October 2023, General Fund sales tax revenues increased by \$1.1M or 7.8% over the last year as a result of growth in Amusement at \$587.7k or 165.1%, Construction at \$242.3k or 18.5%, Hotels at \$137.6k or 31.8%, Restaurant/Bar at \$307.1k or 15.8%, Utilities at \$90.3k or 12.5%, and due to decrease in Retail over 5K at \$-74.4k or -10%, Other at \$-154k or -24.1%.

# General Fund City Sales Tax Collections through October 2023 \$60.7M \$60M \$57.8M \$52.2M \$50M \$41.6M \$41.3M \$40M \$30M \$20M \$10M

2021 - 2022

Fiscal Year to Date - October 2023

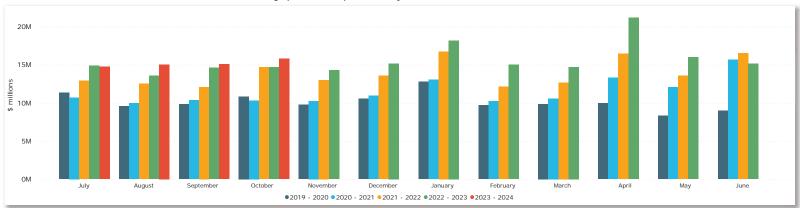
2022 - 2023

The graph below compares monthly General Fund sales tax collections.

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2019 - 2020

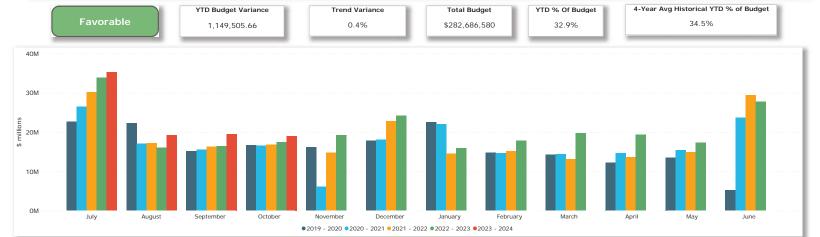
2020 - 2021



#### General Fund City Sales Tax Collections By Category

Current Month - October 2023

Tax Revenue by Business Activities	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	% Change	Tax Revenue by Business Activities	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	% Change
Amusement	\$139,071	\$66,214	\$130,072	\$356,006	\$943,677	165.1%	Amusement	\$1,682,163	\$215,033	\$1,546,363	\$1,757,537	\$2,286,621	30.1%
Construction	\$1,521,690	\$870,044	\$3,325,148	\$1,306,823	\$1,549,110	18.5%	Construction	\$3,066,855	\$3,877,202	\$6,209,773	\$5,793,081	\$7,961,660	37.4%
Hotels	\$438,230	\$220,032	\$319,367	\$432,085	\$569,704	31.8%	Hotels	\$1,049,281	\$741,237	\$1,342,016	\$1,523,783	\$1,784,330	17.1%
Rentals	\$1,078,396	\$1,157,620	\$1,325,283	\$1,740,460	\$1,733,610	-0.4%	Rentals	\$4,287,268	\$4,391,608	\$5,045,175	\$6,043,273	\$6,426,992	6.3%
Restaurant/Bar	\$1,484,937	\$1,232,031	\$1,678,366	\$1,944,081	\$2,251,157	15.8%	Restaurant/Bar	\$5,569,679	\$4,670,403	\$6,532,579	\$7,240,221	\$8,046,332	11.1%
Retail over 5K	\$432,989	\$429,996	\$656,598	\$745,286	\$670,932	-10.0%	Retail over 5K	\$1,953,620	\$1,795,465	\$2,351,823	\$2,650,642	\$2,867,517	8.2%
Retail Sales	\$4,533,362	\$5,197,438	\$6,107,505	\$6,783,120	\$6,795,884	0.2%	Retail Sales	\$19,324,808	\$21,128,470	\$24,594,852	\$27,602,821	\$26,982,596	-2.2%
Utilities	\$690,626	\$691,794	\$654,777	\$720,492	\$810,812	12.5%	Utilities	\$2,610,005	\$2,685,112	\$2,779,711	\$2,929,587	\$3,103,550	5.9%
Penalty & Interest	\$4,077	\$0	\$0	\$0	\$0	0.0%	Penalty & Interest	\$18,588	\$0	\$0	\$0	\$0	0.0%
Other	\$526,851	\$455,713	\$506,718	\$639,004	\$485,052	-24.1%	Other	\$2,019,050	\$1,836,397	\$1,827,796	\$2,218,759	\$1,236,648	-44.3%
Total	\$10,850,230	\$10,320,883	\$14,703,834	\$14,667,356	\$15,809,938	7.8%	Total	\$41,581,316	\$41,340,927	\$52,230,088	\$57,759,705	\$60,696,245	5.1%



Through October 2023, General Fund expenditures are on trend at \$93.1M or 32.9% of the annual budget. Expenditures are \$9.2M or 11% higher than same time last year.

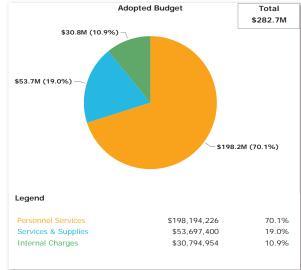
Personnel Services are slightly below target at \$58.7M or 29.6% of the annual budget. Services & Supplies are significantly below target at \$13.6M or 25.4% of the annual budget. Internal Charges are significantly above target at \$20.7M or 67.3% of the annual budget.

The total annual Risk Management and Worker's Compensation internal charges were expensed in July.

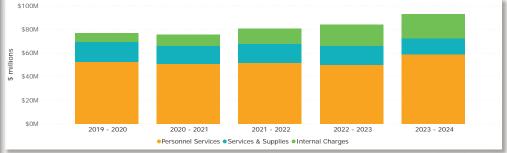
	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	YTD % Of Budget	4-Year Avg Historical YTD % of Budget
July	\$22,702,479	\$26,508,667	\$30,220,620	\$33,879,432	\$35,287,637	12.5%	12.3%
August	\$22,282,867	\$17,153,758	\$17,284,517	\$16,095,414	\$19,274,910	19.3%	20.3%
September	\$15,150,938	\$15,508,001	\$16,359,203	\$16,467,054	\$19,506,199	26.2%	27.2%
October	\$16,655,684	\$16,555,305	\$16,801,893	\$17,421,326	\$19,010,609	32.9%	34.5%
Total	\$76,791,968	\$75,725,731	\$80,666,233	\$83,863,226	\$93,079,354	32.9%	34.5%

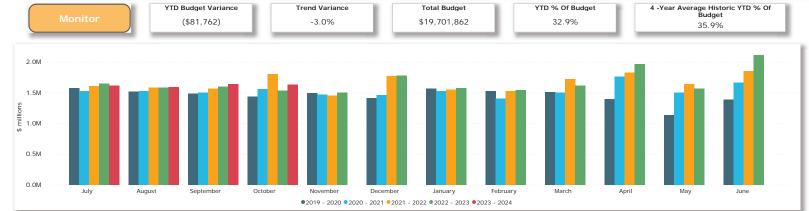
#### General Fund Expenditure by Category

#### FY 2023 - 2024 - Cumulative Expenditures through October 2023



	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	Budget	% Of Budget
Personnel Services	\$52,393,277	\$50,925,124	\$51,707,553	\$50,074,511	\$58,723,180	\$198,194,226	29.6%
Services & Supplies	\$17,165,495	\$15,106,777	\$16,138,607	\$15,767,824	\$13,621,854	\$53,697,400	25.4%
Internal Charges	\$7,233,196	\$9,693,831	\$12,820,073	\$18,020,891	\$20,734,321	\$30,794,954	67.3%
Total	\$76,791,968	\$75,725,731	\$80,666,233	\$83,863,226	\$93,079,354	\$282,686,580	32.9%





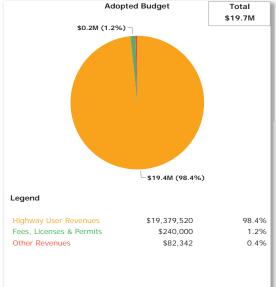
Through October 2023, Highway User Revenue Fund Revenue are slightly below target at \$6.5M or 32.9% of the annual budget. Revenues are \$123k or 1.9% higher than same time last

Highway User Revenues are slightly below target at \$6M or 31% of the annual budget. Fees, Licenses & Permits are significantly above target at \$408.6k or 170.3% of the annual budget. Other Revenues are significantly above target at \$63.5k or 77.1% of the annual budget.

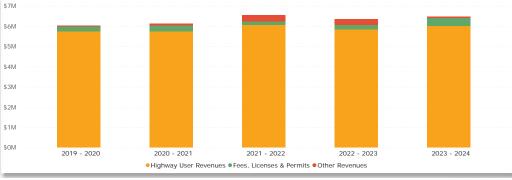
	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	YTD % Of Budget	4-Year Avg Historical YTD % of Budget
July	\$1,577,993	\$1,524,002	\$1,604,609	\$1,646,462	\$1,612,530	8.2%	9.1%
August	\$1,515,423	\$1,529,936	\$1,583,261	\$1,587,407	\$1,594,873	16.3%	18.0%
September	\$1,485,904	\$1,503,340	\$1,566,098	\$1,596,546	\$1,642,525	24.6%	26.8%
October	\$1,439,853	\$1,561,124	\$1,803,428	\$1,532,076	\$1,635,597	32.9%	35.9%
Total	\$6,019,171	\$6,118,401	\$6,557,397	\$6,362,492	\$6,485,525	32.9%	35.9%

#### Highway User Revenue Fund Revenue By Category

#### FY 2023 - 2024 Cumulative Revenues through October 2023



	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	Budget	% Of Budget
Highway User Revenues	\$5,735,893	\$5,750,092	\$6,077,898	\$5,842,308	\$6,013,409	\$19,379,520	31.0%
Fees, Licenses & Permits	\$256,141	\$288,994	\$159,976	\$228,317	\$408,600	\$240,000	170.3%
Other Revenues	\$27,138	\$79,315	\$319,523	\$291,867	\$63,517	\$82,342	77.1%
Total	\$6,019,171	\$6,118,401	\$6,557,397	\$6,362,492	\$6,485,525	\$19,701,862	32.9%



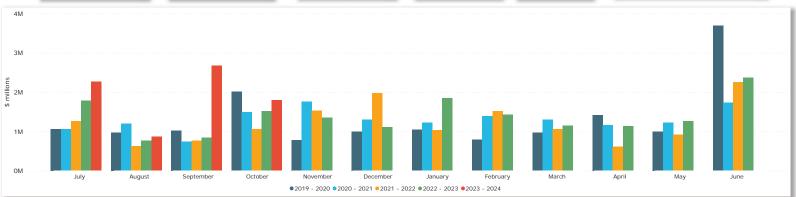
4M ЗМ

YTD Budget Variance 401,419.40

Trend Variance 1.7%

Total Budget \$24,071,137 YTD % Of Budget 31.7%

4-Year Avg Historical YTD % of Budget 21.9%



Through October 2023, Highway User Revenue Fund expenditures are on trend at \$7.6M or 31.7% of the annual budget. Expenditures are \$2.7M or 54.6% higher than same time last year.

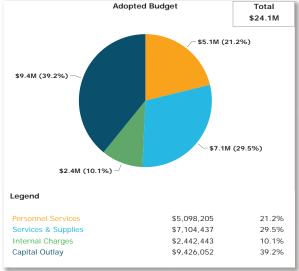
Personnel Services are significantly below target at \$1.4M or 28.2% of the annual budget. Services & Supplies are slightly below target at \$2.1M or 29.1% of the annual budget. Internal Charges are significantly above target at \$1.9M or 76.5% of the annual budget. Capital Outlay are significantly below target at \$2.2M or 23.8% of the annual budget.

The total annual Risk Management and Worker's Compensation internal charges were expensed in July.

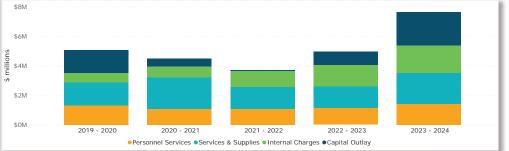
	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	YTD % Of Budget	4-Year Avg Historical YTD % of Budget
July	\$1,055,328	\$1,058,470	\$1,264,586	\$1,786,836	\$2,274,848	9.5%	6.1%
August	\$974,319	\$1,197,217	\$629,808	\$774,413	\$873,570	13.1%	10.5%
September	\$1,019,838	\$739,952	\$768,706	\$843,525	\$2,673,490	24.2%	14.5%
October	\$2,008,832	\$1,493,139	\$1,059,282	\$1,524,915	\$1,800,384	31.7%	21.9%
Total	\$5,058,317	\$4,488,779	\$3,722,382	\$4,929,689	\$7,622,293	31.7%	21.9%

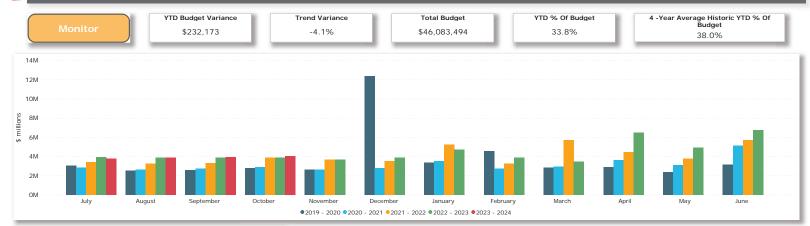
#### Highway User Revenue Fund Expenditure by Category

#### FY 2023 - 2024 - Cumulative Expenditures through October 2023



	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	Budget	% Of Budget
Personnel Services	\$1,333,044	\$1,066,856	\$1,072,313	\$1,153,162	\$1,439,894	\$5,098,205	28.2%
Services & Supplies	\$1,526,614	\$2,160,305	\$1,481,779	\$1,452,946	\$2,070,474	\$7,104,437	29.1%
Internal Charges	\$664,555	\$721,092	\$1,112,711	\$1,446,278	\$1,869,140	\$2,442,443	76.5%
Capital Outlay	\$1,534,104	\$540,525	\$55,578	\$877,303	\$2,242,784	\$9,426,052	23.8%
Total	\$5,058,317	\$4,488,779	\$3,722,382	\$4,929,689	\$7,622,293	\$24,071,137	31.7%





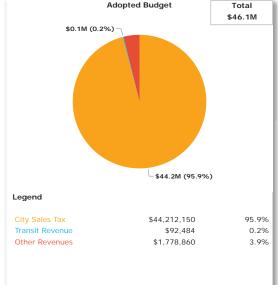
Through October 2023, Transportation Sales Tax Revenue are slightly below target at \$15.6M or 33.8% of the annual budget. Revenues are \$65.5k or 0.4% higher than same time last year.

City Sales Tax are on target at \$15.5M or 35.1% of the annual budget. Transit Revenue are slightly above target at \$34k or 36.8% of the annual budget. Other Revenues are significantly below target at \$19.6k or 1.1% of the annual budget.

	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	YTD % Of Budget	4-Year Avg Historical YTD % of Budget
July	\$3,029,982	\$2,859,713	\$3,390,869	\$3,914,349	\$3,769,234	8.2%	9.8%
August	\$2,526,038	\$2,643,897	\$3,238,296	\$3,867,952	\$3,886,096	16.6%	18.8%
September	\$2,581,641	\$2,724,675	\$3,327,471	\$3,881,482	\$3,918,918	25.1%	28.0%
October	\$2,801,746	\$2,878,500	\$3,868,247	\$3,864,074	\$4,019,089	33.8%	38.0%
Total	\$10,939,408	\$11,106,785	\$13,824,883	\$15,527,857	\$15,593,337	33.8%	38.0%

#### Transportation Sales Tax Revenue By Category

#### FY 2023 - 2024 Cumulative Revenues through October 2023



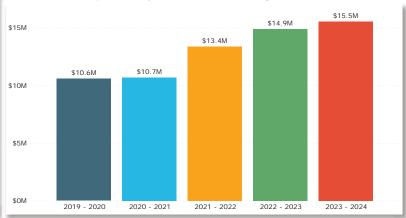
	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	Budget	% Of Budget
City Sales Tax	\$10,589,597	\$10,690,059	\$13,394,469	\$14,899,222	\$15,539,683	\$44,212,150	35.1%
Transit Revenue	\$44,730	\$0	\$29,055	\$30,828	\$34,013	\$92,484	36.8%
Other Revenues	\$305,081	\$416,726	\$401,359	\$597,808	\$19,641	\$1,778,860	1.1%
Total	\$10,939,408	\$11,106,785	\$13,824,883	\$15,527,857	\$15,593,337	\$46,083,494	33.8%



For each year Transportation Sales Tax Revenue reported through October represents sales and business activity through September. The graph to the right depicts historical year-to-date Transportation sales tax revenue from FY 2019 - 2020 through 2023 - 2024. Through October 2023, Transportation sales tax revenues increased by \$640.5k or 4.3% over the same time last year.

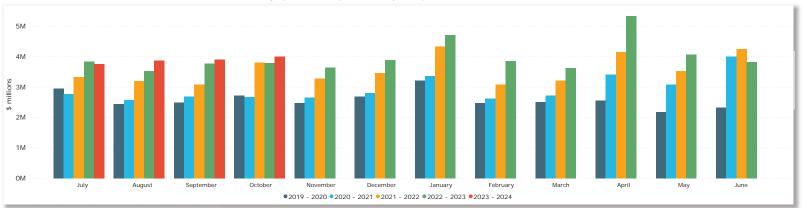
For October 2023, Transportation sales tax revenues increased by \$228.8k or 6.1% over the last year as a result of growth in Amusement at \$154.5k or 165%, Construction at \$62.6k or 18.3%, Hotels at \$10.4k or 32.4%, Rentals at \$10.6k or 2%, Restaurant/Bar at \$52.6k or 15.7%, Utilities at \$23.8k or 12.5%, and due to decrease in Retail over 5K at \$-32.9k or -10.6%, Other at \$-50k or -32.5%.

#### Transportation City Sales Tax Collections through October 2023



Fiscal Year to Date - October 2023

The graph below compares monthly Transportation sales tax collections.



#### Transportation Sales Tax City Sales Tax Collections By Category

Current Month - October 2023

Tax Revenue by Business Activities	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	% Change	Tax Revenue by Business Activities	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	% Change
Amusement	\$36,530	\$17,368	\$33,267	\$93,636	\$248,153	165.0%	Amusement	\$442,519	\$56,304	\$403,066	\$462,120	\$601,226	30.1%
Construction	\$399,325	\$226,677	\$874,826	\$343,127	\$405,754	18.3%	Construction	\$799,252	\$1,016,958	\$1,633,706	\$1,520,533	\$2,079,755	36.8%
Hotels	\$25,664	\$16,534	\$24,809	\$32,271	\$42,720	32.4%	Hotels	\$72,965	\$56,716	\$102,837	\$116,211	\$134,860	16.0%
Rentals	\$340,503	\$365,659	\$417,747	\$538,390	\$548,975	2.0%	Rentals	\$1,339,819	\$1,383,994	\$1,579,232	\$1,912,177	\$2,036,838	6.5%
Restaurant/Bar	\$255,193	\$212,204	\$287,364	\$334,201	\$386,753	15.7%	Restaurant/Bar	\$955,865	\$802,251	\$1,119,608	\$1,243,782	\$1,377,818	10.8%
Retail over 5K	\$180,132	\$179,157	\$273,505	\$310,536	\$277,619	-10.6%	Retail over 5K	\$810,571	\$745,785	\$974,713	\$1,104,089	\$1,189,406	7.7%
Retail Sales	\$1,190,391	\$1,365,259	\$1,603,389	\$1,781,613	\$1,778,817	-0.2%	Retail Sales	\$5,076,711	\$5,546,551	\$6,458,578	\$7,250,097	\$7,071,646	-2.5%
Utilities	\$181,744	\$182,044	\$172,305	\$189,603	\$213,371	12.5%	Utilities	\$686,843	\$706,602	\$731,498	\$770,944	\$816,724	5.9%
Penalty & Interest	\$0	\$0	\$0	\$0	\$0	0.0%	Penalty & Interest	\$0	\$0	\$0	\$0	\$0	0.0%
Other	\$106,772	\$102,096	\$111,886	\$154,012	\$104,003	-32.5%	Other	\$405,051	\$374,898	\$391,232	\$519,270	\$231,412	-55.4%
Total	\$2,716,253	\$2,666,999	\$3,799,098	\$3,777,389	\$4,006,164	6.1%	Total	\$10,589,597	\$10,690,059	\$13,394,469	\$14,899,222	\$15,539,683	4.3%



Through October 2023, Transportation Sales Tax expenditures are significantly below at \$8M or 14.5% of the annual budget. Expenditures are \$889.6k or 12.4% higher than same time last year.

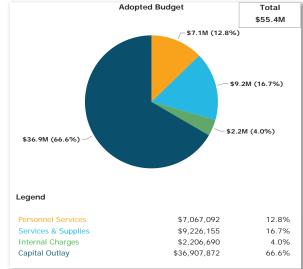
Personnel Services are significantly below target at \$2M or 28% of the annual budget. Services & Supplies are significantly below target at \$2.1M or 22.8% of the annual budget. Internal Charges are significantly above target at \$1.4M or 61.4% of the annual budget. Capital Outlay are significantly below target at \$2.6M or 7.1% of the annual budget.

The total annual Risk Management and Worker's Compensation internal charges were expensed in July.

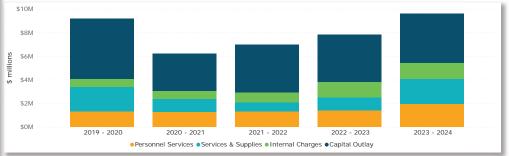
	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	YTD % Of Budget	4-Year Avg Historical YTD % of Budget
July	\$1,215,027	\$972,757	\$1,109,795	\$1,748,564	\$1,853,272	3.3%	3.6%
August	\$1,121,603	\$1,826,471	\$1,148,601	\$2,211,235	\$1,610,524	6.3%	8.0%
September	\$2,183,936	\$1,022,265	\$1,587,410	\$924,362	\$1,951,174	9.8%	12.6%
October	\$3,041,704	\$1,685,093	\$2,679,868	\$2,273,937	\$2,632,770	14.5%	20.0%
Total	\$7,562,270	\$5,506,585	\$6,525,673	\$7,158,097	\$8,047,740	14.5%	20.0%

# Transportation Sales Tax Expenditure by Category

#### FY 2023 - 2024 - Cumulative Expenditures through October 2023



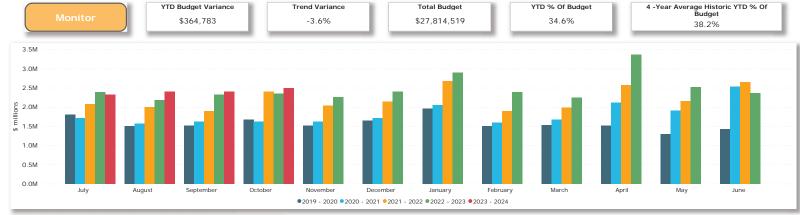
	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	Budget	% Of Budget
Personnel Services	\$1,350,513	\$1,278,039	\$1,299,780	\$1,415,102	\$1,975,401	\$7,067,092	28.0%
Services & Supplies	\$2,039,494	\$1,099,418	\$790,570	\$1,103,696	\$2,103,919	\$9,226,155	22.8%
Internal Charges	\$699,310	\$695,502	\$853,073	\$1,322,720	\$1,354,163	\$2,206,690	61.4%
Capital Outlay	\$3,472,952	\$2,433,626	\$3,582,249	\$3,316,579	\$2,614,256	\$36,907,872	7.1%
Total	\$7,562,270	\$5,506,585	\$6,525,673	\$7,158,097	\$8,047,740	\$55,407,809	14.5%



% Of

Budget

Budget



Through October 2023, Police Public Safety Sales Tax Revenue are slightly below target at \$9.6M or 34.6% of the annual budget. Revenues are \$401.3k or 4.3% higher than same time last year.

City Sales Tax are on target at \$9.6M or 34.6% of the annual budget.

	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	YTD % Of Budget	4-Year Avg Historical YTD % of Budget
July	\$1,799,722	\$1,709,136	\$2,076,989	\$2,384,070	\$2,331,071	8.4%	10.0%
August	\$1,500,587	\$1,571,959	\$2,003,510	\$2,177,050	\$2,409,101	17.0%	19.0%
September	\$1,516,973	\$1,618,905	\$1,898,603	\$2,328,001	\$2,398,274	25.7%	28.2%
October	\$1,674,905	\$1,620,238	\$2,397,114	\$2,345,844	\$2,497,843	34.6%	38.2%
Total	\$6,492,186	\$6,520,239	\$8,376,215	\$9,234,965	\$9,636,289	34.6%	38.2%

#### Police Public Safety Sales Tax Revenue By Category

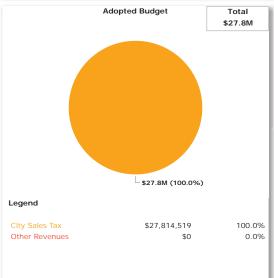
FY 2023 - 2024 Cumulative Revenues through October 2023

2019 - 2020

Actual

2020 - 2021

Actual



City Sales Tax	\$6,492,186	\$6,520,239	\$8,376,215	\$9,227,865	\$9,636,289	\$27,814,519	34.6%
Other Revenues	\$0	\$0	\$0	\$7,100	\$0	\$0	0.0%
<b>Total</b>	\$6,492,186	\$6,520,239	\$8,376,215	\$9,234,965	\$9,636,289	\$27,814,519	34.6%
10M ·····							
\$8M							
\$6M							
\$4M							
\$2M ·····							
\$0M	- 2020 2020	- 2021	2021 - 2022	202	2 - 2023	2023 - 2024	
				202			

2021 - 2022

Actual

2022 - 2023

2023 - 2024

Actual

G

For each year Police Public Safety Sales Tax Revenue reported through October represents sales and business activity through September. The graph to the right depicts historical year-to-date Police Public Safety sales tax revenue from FY 2019 - 2020 through 2023 - 2024. Through October 2023, Police Public Safety sales tax revenues increased by \$408.4k or 4.4% over the same time last year.

For October 2023, Police Public Safety sales tax revenues increased by \$152k or 6.5% over the last year as a result of growth in Amusement at \$103k or 165%, Construction at \$41.8k or 18.3%, Hotels at \$7k or 32.4%, Rentals at \$7.1k or 2%, Restaurant/Bar at \$35k or 15.7%, Utilities at \$15.8k or 12.5%, and due to decrease in Retail over 5K at \$-21.9k or -10.6%, Other at \$-33.3k or -32.5%.

# \$10M \$9.2M \$9.6M \$6.5M \$6.5M \$6.5M \$2M

2021 - 2022

Fiscal Year to Date - October 2023

2022 - 2023

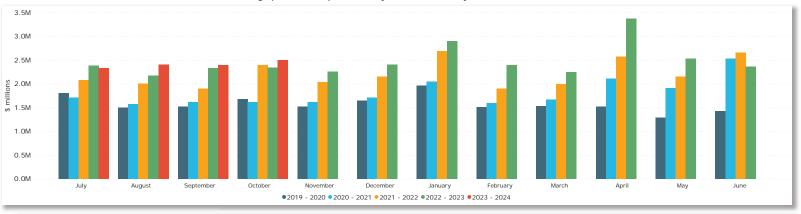
2023 - 2024

2020 - 2021

2019 - 2020

The graph below compares monthly Police Public Safety sales tax collections.

\$OM



#### Police Public Safety Sales Tax City Sales Tax Collections By Category

Current Month - October 2023

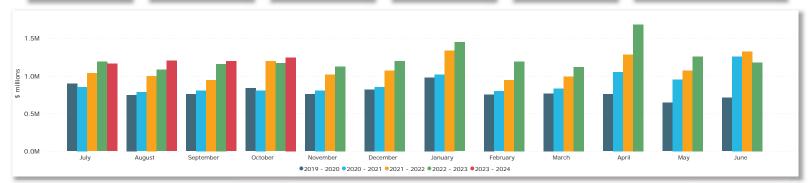
Tax Revenue by Business Activities	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	% Change	Tax Revenue by Business Activities	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	% Change
Amusement	\$24,358	\$11,581	\$22,182	\$62,436	\$165,468	165.0%	Amusement	\$295,072	\$37,543	\$268,764	\$308,141	\$400,897	30.1%
Construction	\$266,270	\$151,149	\$583,334	\$228,797	\$270,557	18.3%	Construction	\$532,941	\$678,108	\$1,089,355	\$1,013,891	\$1,386,781	36.8%
Hotels	\$17,112	\$11,025	\$16,543	\$21,518	\$28,485	32.4%	Hotels	\$48,653	\$37,818	\$68,572	\$77,490	\$89,925	16.0%
Rentals	\$227,047	\$243,821	\$278,554	\$358,999	\$366,057	2.0%	Rentals	\$893,391	\$922,847	\$1,053,032	\$1,275,039	\$1,358,163	6.5%
Restaurant/Bar	\$170,163	\$141,498	\$191,614	\$222,845	\$257,887	15.7%	Restaurant/Bar	\$637,371	\$534,941	\$746,555	\$829,354	\$918,729	10.8%
Retail over 5K	\$120,112	\$119,462	\$182,373	\$207,065	\$185,116	-10.6%	Retail over 5K	\$540,489	\$497,289	\$649,938	\$736,207	\$793,096	7.7%
Retail Sales	\$657,487	\$752,239	\$933,015	\$1,015,061	\$1,012,648	-0.2%	Retail Sales	\$2,816,232	\$3,090,549	\$3,751,363	\$4,127,429	\$3,989,802	-3.3%
Utilities	\$121,187	\$121,387	\$114,893	\$126,427	\$142,276	12.5%	Utilities	\$457,987	\$471,162	\$487,763	\$514,065	\$544,591	5.9%
Penalty & Interest	\$0	\$0	\$0	\$0	\$0	0.0%	Penalty & Interest	\$0	\$0	\$0	\$0	\$0	0.0%
Other	\$71,169	\$68,077	\$74,606	\$102,695	\$69,349	-32.5%	Other	\$270,050	\$249,981	\$260,873	\$346,249	\$154,305	-55.4%
Total	\$1,674,905	\$1,620,238	\$2,397,114	\$2,345,844	\$2,497,843	6.5%	Total	\$6,492,186	\$6,520,239	\$8,376,215	\$9,227,865	\$9,636,289	4.4%

YTD Budget Variance \$182,282

Trend Variance -3.5%

**Total Budget** \$13,898,671 YTD % Of Budget 34.6%

4 -Year Average Historic YTD % Of Budget 38.1%



Through October 2023, Fire Public Safety Sales Tax Revenue are slightly below target at \$4.8M or 34.6% of the annual budget. Revenues are \$204.1k or 4.4% higher than same time last year.

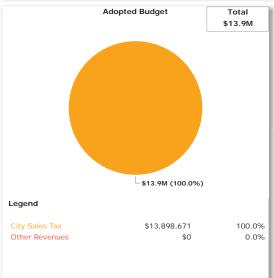
City Sales Tax are on target at \$4.8M or 34.6% of the annual

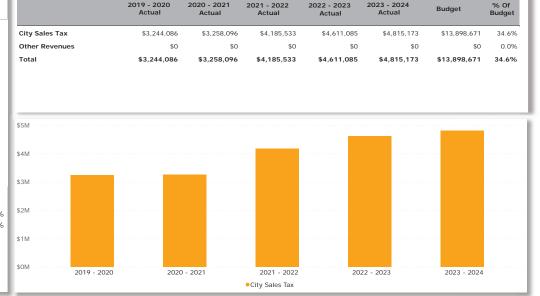
	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	YTD % Of Budget	4-Year Avg Historical YTD % of Budget
July	\$899,304	\$854,040	\$1,037,856	\$1,191,301	\$1,164,817	8.4%	9.9%
August	\$749,830	\$785,492	\$1,001,140	\$1,084,304	\$1,203,808	17.0%	19.0%
September	\$758,017	\$808,948	\$948,714	\$1,163,281	\$1,198,395	25.7%	28.1%
October	\$836,935	\$809,616	\$1,197,823	\$1,172,199	\$1,248,153	34.6%	38.1%
Total	\$3,244,086	\$3,258,096	\$4,185,533	\$4,611,085	\$4,815,173	34.6%	38.1%

# Fire Public Safety Sales Tax Revenue By Category

FY 2023 - 2024 Cumulative Revenues through October 2023

2020 - 2021





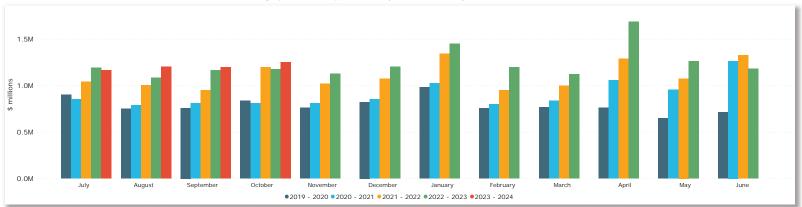
For each year Fire Public Safety Sales Tax Revenue reported through October represents sales and business activity through September. The graph to the right depicts historical year-to-date Fire Public Safety sales tax revenue from FY 2019 - 2020 through 2023 - 2024. Through October 2023, Fire Public Safety sales tax revenues increased by \$204.1k or 4.4% over the same time last year.

For October 2023, Fire Public Safety sales tax revenues increased by \$76k or 6.5% over the last year as a result of growth in Amusement at \$51.5k or 165%, Construction at \$20.9k or 18.3%, Hotels at \$3.5k or 32.4%, Rentals at \$3.5k or 2%, Restaurant/Bar at \$17.5k or 15.7%, Utilities at \$7.9k or 12.5%, and due to decrease in Retail over 5K at \$-11k or -10.6%, Other at \$-16.7k or -32.5%.



Fiscal Year to Date - October 2023

The graph below compares monthly Fire Public Safety sales tax collections.



#### Fire Public Safety Sales Tax City Sales Tax Collections By Category

Current Month - October 2023

							,						
Tax Revenue by Business Activities	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	% Change	Tax Revenue by Business Activities	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	% Change
Amusement	\$12,172	\$5,787	\$11,085	\$31,199	\$82,685	165.0%	Amusement	\$147,447	\$18,760	\$134,302	\$153,978	\$200,328	30.1%
Construction	\$133,055	\$75,529	\$291,492	\$114,330	\$135,197	18.3%	Construction	\$266,311	\$338,850	\$544,351	\$506,642	\$692,974	36.8%
Hotels	\$8,551	\$5,509	\$8,266	\$10,753	\$14,234	32.4%	Hotels	\$24,312	\$18,898	\$34,265	\$38,722	\$44,935	16.0%
Rentals	\$113,455	\$121,837	\$139,193	\$179,392	\$182,918	2.0%	Rentals	\$446,428	\$461,147	\$526,200	\$637,137	\$678,674	6.5%
Restaurant/Bar	\$85,030	\$70,706	\$95,750	\$111,356	\$128,866	15.7%	Restaurant/Bar	\$318,494	\$267,310	\$373,053	\$414,428	\$459,089	10.8%
Retail over 5K	\$60,020	\$59,695	\$91,132	\$103,471	\$92,503	-10.6%	Retail over 5K	\$270,082	\$248,496	\$324,774	\$367,883	\$396,310	7.7%
Retail Sales	\$328,531	\$375,876	\$466,212	\$507,206	\$506,001	-0.2%	Retail Sales	\$1,407,208	\$1,544,279	\$1,874,494	\$2,062,397	\$1,993,623	-3.3%
Utilities	\$60,557	\$60,657	\$57,412	\$63,176	\$71,095	12.5%	Utilities	\$228,856	\$235,440	\$243,735	\$256,878	\$272,132	5.9%
Penalty & Interest	\$0	\$0	\$0	\$0	\$0	0.0%	Penalty & Interest	\$0	\$0	\$0	\$0	\$0	0.0%
Other	\$35,563	\$34,019	\$37,281	\$51,317	\$34,654	-32.5%	Other	\$134,948	\$124,917	\$130,359	\$173,021	\$77,106	-55.4%
Total	\$836,935	\$809,616	\$1,197,823	\$1,172,199	\$1,248,153	6.5%	Total	\$3,244,086	\$3,258,096	\$4,185,533	\$4,611,085	\$4,815,173	4.4%

YTD Budget Variance

\$3,052,772

4 -Year Average Historic YTD % Of Budget

38.3%

15M

10M

OM

July

August September October November December January February March April May June

●2019 - 2020 ●2020 - 2021 ●2021 - 2022 ●2022 - 2023 ●2023 - 2024

**Total Budget** 

\$131,339,879

Trend Variance

-2.6%

Through October 2023, Water Services Revenue are slightly below target at \$46.8M or 35.7% of the annual budget. Revenues are \$5.2M or 12.5% higher than same time last year.

Water & Sewer Revenues are slightly above target at \$41.3M or 37.3% of the annual budget. Fees, Licenses & Permits are on target at \$1.1M or 32.1% of the annual budget. Other Revenues are significantly below target at \$4.4M or 25.7% of the annual budget.

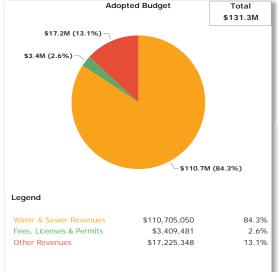
	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	YTD % Of Budget	4-Year Avg Historical YTD % of Budget
July	\$8,727,230	\$9,614,921	\$10,695,878	\$10,891,898	\$10,498,200	8.0%	9.8%
August	\$9,091,694	\$9,674,924	\$10,311,814	\$10,803,945	\$14,139,176	18.8%	19.6%
September	\$8,934,907	\$10,012,461	\$9,139,550	\$10,452,973	\$11,366,651	27.4%	29.2%
October	\$8,434,219	\$9,649,200	\$9,358,939	\$9,491,452	\$10,828,705	35.7%	38.3%
Total	\$35,188,050	\$38,951,507	\$39,506,181	\$41,640,268	\$46,832,731	35.7%	38.3%

YTD % Of Budget

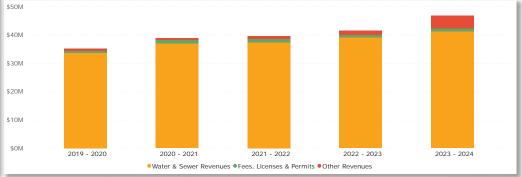
35.7%

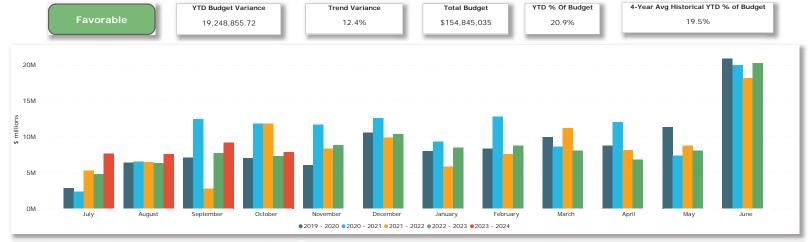
# Water Services Revenue By Category

#### FY 2023 - 2024 Cumulative Revenues through October 2023



	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	Budget	% Of Budget
Water & Sewer Revenues	\$33,666,308	\$37,044,575	\$37,447,320	\$39,181,279	\$41,314,609	\$110,705,050	37.3%
Fees, Licenses & Permits	\$699,392	\$1,273,003	\$1,082,375	\$872,576	\$1,094,051	\$3,409,481	32.1%
Other Revenues	\$822,351	\$633,929	\$976,486	\$1,586,414	\$4,424,071	\$17,225,348	25.7%
Total	\$35,188,050	\$38,951,507	\$39,506,181	\$41,640,268	\$46,832,731	\$131,339,879	35.7%





Through October 2023, Water Services expenditures are significantly below at \$32.4M or 20.9% of the annual budget. Expenditures are \$6.1M or 23.4% higher than same time last year.

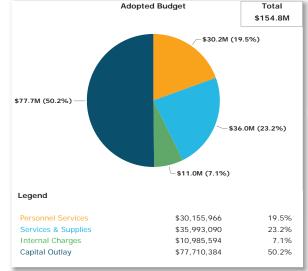
Personnel Services are slightly below target at \$9.1M or 30.2% of the annual budget. Services & Supplies are significantly below target at \$10.1M or 28.2% of the annual budget. Internal Charges are significantly above target at \$5.6M or 50.8% of the annual budget. Capital Outlay are significantly below target at \$7.5M or 9.7% of the annual budget.

The total annual Risk Management and Worker's Compensation internal charges were expensed in July.

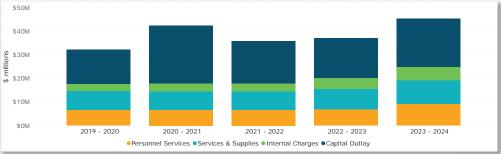
	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	YTD % Of Budget	4-Year Avg Historical YTD % of Budget
July	\$2,873,226	\$3,732,633	\$5,339,139	\$4,820,835	\$7,692,163	5.0%	3.2%
August	\$6,453,568	\$6,540,525	\$6,522,009	\$6,371,148	\$7,596,305	9.9%	8.1%
September	\$6,103,095	\$8,711,575	\$4,488,558	\$7,680,552	\$9,191,000	15.8%	13.2%
October	\$6,475,370	\$8,910,781	\$10,331,845	\$7,362,862	\$7,886,688	20.9%	19.5%
Total	\$21,905,260	\$27,895,514	\$26,681,551	\$26,235,398	\$32,366,156	20.9%	19.5%

#### Water Services Expenditure by Category

#### FY 2023 - 2024 - Cumulative Expenditures through October 2023

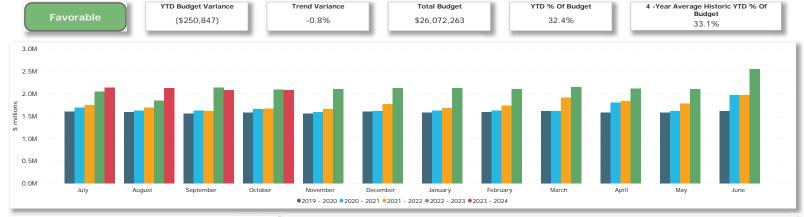


	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	Budget	% Of Budget
Personnel Services	\$6,697,566	\$6,620,354	\$6,632,785	\$6,958,369	\$9,110,259	\$30,155,966	30.2%
Services & Supplies	\$8,034,719	\$7,959,546	\$7,780,161	\$8,515,409	\$10,134,440	\$35,993,090	28.2%
Internal Charges	\$2,986,218	\$3,270,657	\$3,505,772	\$4,807,021	\$5,582,025	\$10,985,594	50.8%
Capital Outlay	\$4,186,756	\$10,044,957	\$8,762,833	\$5,954,599	\$7,539,432	\$77,710,384	9.7%
Total	\$21,905,260	\$27,895,514	\$26,681,551	\$26,235,398	\$32,366,156	\$154,845,035	20.9%



**Total Budget** 

Trend Variance



Through October 2023, Solid Waste Revenue are on trend at \$8.4M or 32.4% of the annual budget. Revenues are \$326.1k or 4% higher than same time last year.

YTD Budget Variance

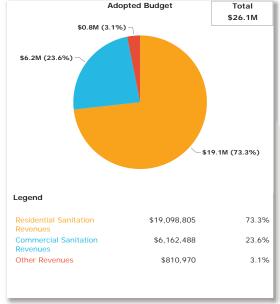
Residential Sanitation Revenues are on target at \$6.4M or 33.4% of the annual budget. Commercial Sanitation Revenues are on target at \$2M or 32.1% of the annual budget. Other Revenues are significantly below target at \$89k or 11% of the annual

	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	YTD % Of Budget	4-Year Avg Historical YTD % of Budget
July	\$1,602,458	\$1,692,245	\$1,748,176	\$2,044,238	\$2,143,511	8.2%	8.5%
August	\$1,589,509	\$1,620,682	\$1,686,552	\$1,843,579	\$2,122,527	16.4%	16.5%
September	\$1,555,991	\$1,628,200	\$1,609,513	\$2,133,066	\$2,087,373	24.4%	24.8%
October	\$1,578,696	\$1,653,070	\$1,669,630	\$2,092,924	\$2,086,496	32.4%	33.1%
Total	\$6,326,654	\$6,594,197	\$6,713,871	\$8,113,807	\$8,439,907	32.4%	33.1%

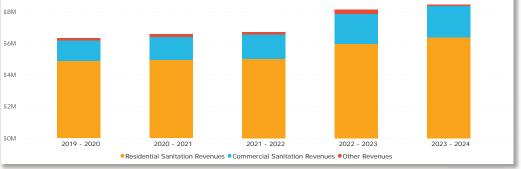
YTD % Of Budget

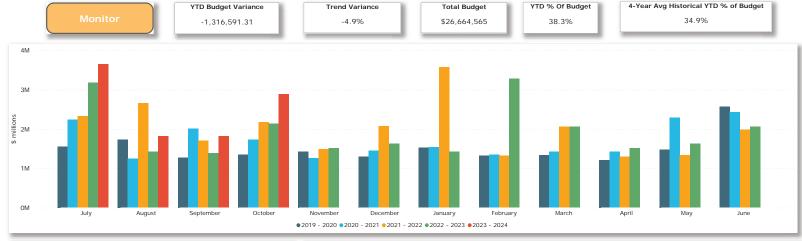
# Solid Waste Revenue By Category

FY 2023 - 2024 Cumulative Revenues through October 2023



	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	Budget	% Of Budget
Residential Sanitation Revenues	\$4,893,858	\$4,953,299	\$5,001,454	\$5,976,958	\$6,374,777	\$19,098,805	33.4%
Commercial Sanitation Revenues	\$1,275,117	\$1,454,483	\$1,569,022	\$1,877,640	\$1,976,101	\$6,162,488	32.1%
Other Revenues	\$157,679	\$186,415	\$143,395	\$259,208	\$89,029	\$810,970	11.0%
Total	\$6,326,654	\$6,594,197	\$6,713,871	\$8,113,807	\$8,439,907	\$26,072,263	32.4%





Through October 2023, Solid Waste expenditures are slightly above at \$10.2M or 38.3% of the annual budget. Expenditures are \$2.1M or 25.2% higher than same time last year.

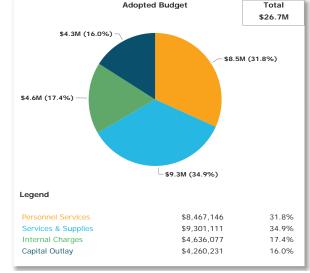
Personnel Services are slightly below target at \$2.6M or 31.1% of the annual budget. Services & Supplies are on target at \$3.3M or 35.2% of the annual budget. Internal Charges are significantly above target at \$3M or 64.7% of the annual budget. Capital Outlay are slightly below target at \$1.3M or 30.5% of the annual budget.

The total annual Risk Management and Worker's Compensation internal charges were expensed in July.

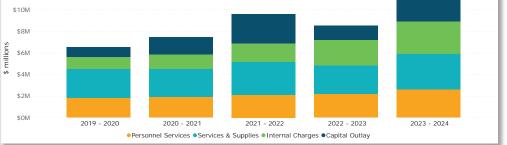
	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	YTD % Of Budget	4-Year Avg Historical YTD % of Budget
July	\$1,558,064	\$2,247,968	\$2,329,216	\$3,184,148	\$3,660,552	13.7%	10.6%
August	\$1,733,656	\$1,249,955	\$2,660,559	\$1,434,189	\$1,828,451	20.6%	19.0%
September	\$1,281,548	\$2,009,961	\$1,712,681	\$1,393,021	\$1,820,520	27.4%	26.4%
October	\$1,359,735	\$1,732,100	\$2,185,389	\$2,142,133	\$2,895,256	38.3%	34.9%
Total	\$5,933,004	\$7,239,984	\$8,887,845	\$8,153,490	\$10,204,779	38.3%	34.9%

# Solid Waste Expenditure by Category

#### FY 2023 - 2024 - Cumulative Expenditures through October 2023



	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	Budget	% Of Budget
Personnel Services	\$1,824,823	\$1,928,196	\$2,099,276	\$2,198,579	\$2,634,567	\$8,467,146	31.1%
Services & Supplies	\$2,663,992	\$2,595,156	\$3,054,452	\$2,638,355	\$3,270,971	\$9,301,111	35.2%
Internal Charges	\$1,147,284	\$1,326,177	\$1,695,574	\$2,357,830	\$3,000,743	\$4,636,077	64.7%
Capital Outlay	\$296,905	\$1,390,455	\$2,038,543	\$958,725	\$1,298,498	\$4,260,231	30.5%
Total	\$5,933,004	\$7,239,984	\$8,887,845	\$8,153,490	\$10,204,779	\$26,664,565	38.3%



**Total Budget** 

Trend Variance



Through October 2023, Landfill Revenue are on trend at \$4.8M or 32.4% of the annual budget. Revenues are \$364.1k or 8.2% higher than same time last year.

YTD Budget Variance

Tipping Fees are slightly above target at \$3.5M or 35.8% of the annual budget. Recycling Sales are significantly above target at \$0.4k or 55.9% of the annual budget. Other Revenues are significantly below target at \$1.3M or 26.1% of the annual budget.

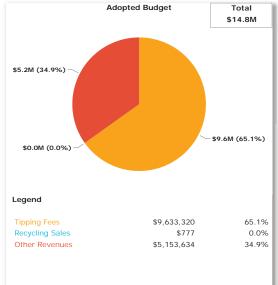
	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	YTD % Of Budget	4-Year Avg Historical YTD % of Budget
July	\$812,149	\$1,021,500	\$982,359	\$945,589	\$1,046,215	7.1%	7.9%
August	\$924,592	\$946,571	\$1,014,213	\$1,046,615	\$1,161,147	14.9%	16.2%
September	\$737,968	\$1,124,659	\$1,136,207	\$1,339,708	\$873,903	20.8%	25.2%
October	\$909,786	\$1,122,627	\$1,131,164	\$1,101,998	\$1,716,765	32.4%	34.1%
Total	\$3,384,496	\$4,215,358	\$4,263,943	\$4,433,910	\$4,798,030	32.4%	34.1%

YTD % Of Budget

4 -Year Average Historic YTD % Of Budget

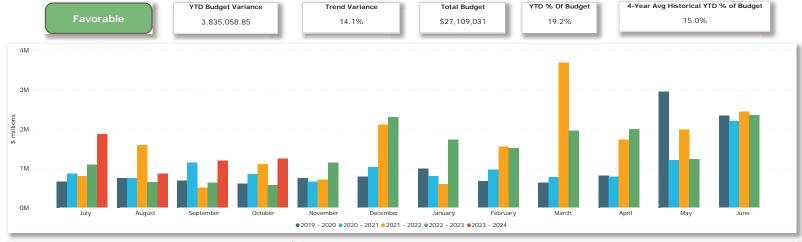
# C Landfill Revenue By Category

FY 2023 - 2024 Cumulative Revenues through October 2023



	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	Budget	% Of Budget
Tipping Fees	\$2,044,883	\$2,681,028	\$2,842,404	\$3,117,579	\$3,451,144	\$9,633,320	35.8%
Recycling Sales	\$84,526	\$210,130	\$161	\$259	\$435	\$777	55.9%
Other Revenues	\$1,255,087	\$1,324,200	\$1,421,378	\$1,316,072	\$1,346,452	\$5,153,634	26.1%
Total	\$3,384,496	\$4,215,358	\$4,263,943	\$4,433,910	\$4,798,030	\$14,787,730	32.4%





Through October 2023, Landfill expenditures are significantly below at \$5.2M or 19.2% of the annual budget. Expenditures are \$2.2M or 74% higher than same time last year.

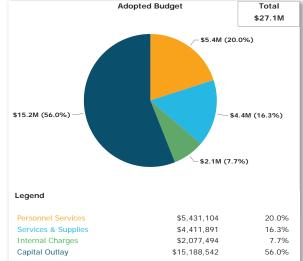
Personnel Services are significantly below target at \$1.5M or 28.2% of the annual budget. Services & Supplies are on target at \$1.5M or 33.5% of the annual budget. Internal Charges are significantly above target at \$1.1M or 51.5% of the annual budget. Capital Outlay are significantly below target at \$1.1M or 7.4% of the annual budget.

The total annual Risk Management and Worker's Compensation internal charges were expensed in July.

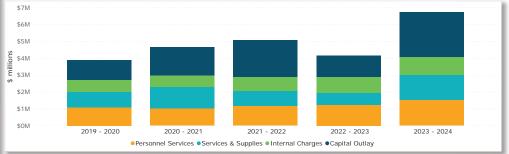
	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	YTD % Of Budget	4-Year Avg Historical YTD % of Budget
July	\$670,629	\$874,774	\$805,174	\$1,101,196	\$1,870,460	6.9%	3.8%
August	\$754,703	\$752,755	\$1,600,161	\$660,758	\$874,305	10.1%	8.0%
September	\$698,080	\$1,153,300	\$511,047	\$644,066	\$1,206,620	14.6%	11.5%
October	\$614,993	\$852,231	\$1,108,598	\$582,560	\$1,249,900	19.2%	15.0%
Total	\$2,738,405	\$3,633,061	\$4,024,981	\$2,988,581	\$5,201,285	19.2%	15.0%

# C Landfill Expenditure by Category

#### FY 2023 - 2024 - Cumulative Expenditures through October 2023



	2019 - 2020 Actual	2020 - 2021 Actual	2021 - 2022 Actual	2022 - 2023 Actual	2023 - 2024 Actual	Budget	% Of Budget
Personnel Services	\$1,078,262	\$1,034,085	\$1,180,413	\$1,219,922	\$1,532,354	\$5,431,104	28.2%
Services & Supplies	\$935,023	\$1,259,652	\$878,066	\$716,539	\$1,477,261	\$4,411,891	33.5%
Internal Charges	\$699,437	\$691,987	\$819,338	\$961,747	\$1,069,698	\$2,077,494	51.5%
Capital Outlay	\$25,682	\$647,336	\$1,147,164	\$90,373	\$1,121,971	\$15,188,542	7.4%
Total	\$2,738,405	\$3,633,061	\$4,024,981	\$2,988,581	\$5,201,285	\$27,109,031	19.2%



Trend Variance 6.1%

YTD Budget Variance \$158,329

Total Budget \$2,608,553 YTD Budget 869,517.79

26.5%

11.1%

44.8%

54.8%

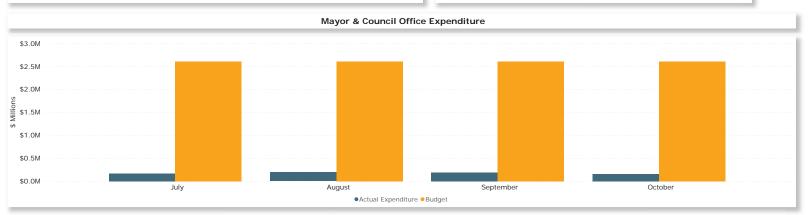
27.3%

Budget

YTD % Of Budget 27.3%

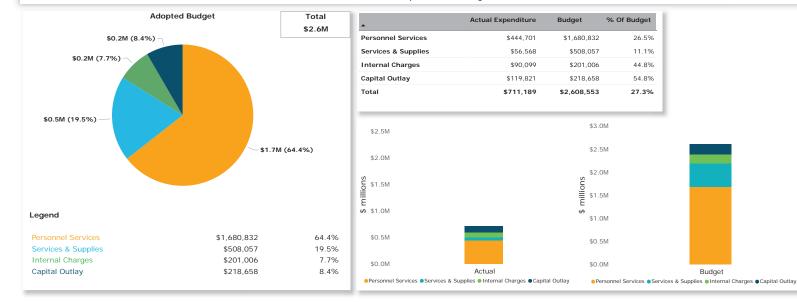
Through October 2023, Mayor & Council Office department spent \$711.2k or 27.3% of the annual budget, which is significantly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$167,745	\$217,379	6.4%
August	\$194,923	\$217,379	13.9%
September	\$190,117	\$217,379	21.2%
October	\$158,404	\$217,379	27.3%
Total	\$711,189		27.3%



# Mayor & Council Office Expenditure by Category

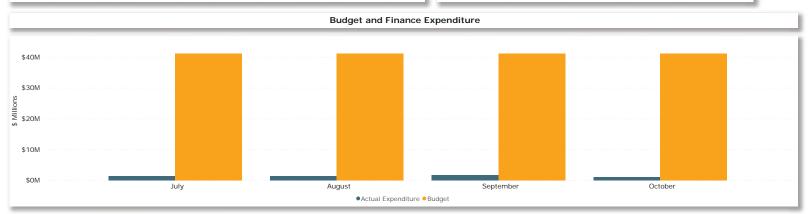
FY 2023 - 2024 Cumulative Expenditures through October 2023

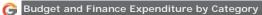


Trend Variance 19.7% YTD Budget Variance \$8,073,717 Total Budget \$41,017,650 YTD Budget 13,672,549.84 YTD % Of Budget 13.6%

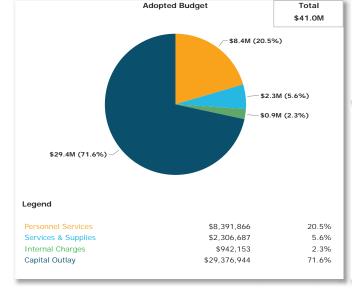
Through October 2023, Budget and Finance department spent \$5.6M or 13.6% of the annual budget, which is significantly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$1,338,786	\$3,418,137	3.3%
August	\$1,418,902	\$3,418,137	6.7%
September	\$1,736,725	\$3,418,137	11.0%
October	\$1,104,419	\$3,418,137	13.6%
Total	\$5,598,832		13.6%

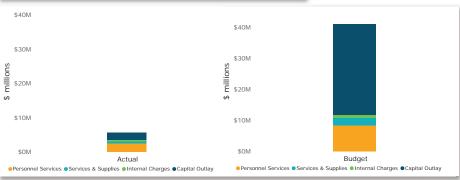




FY 2023 - 2024 Cumulative Expenditures through October 2023



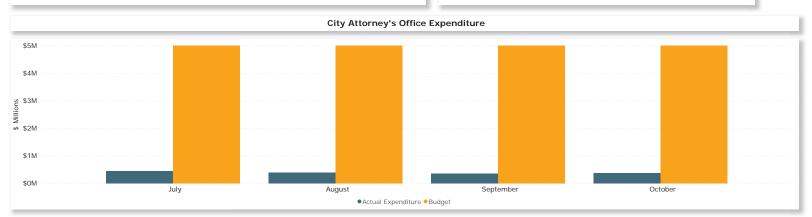
<b>A</b>	Actual Expenditure	Budget	% Of Budget
Personnel Services	\$2,359,906	\$8,391,866	28.1%
Services & Supplies	\$730,215	\$2,306,687	31.7%
Internal Charges	\$439,446	\$942,153	46.6%
Capital Outlay	\$2,069,265	\$29,376,944	7.0%
Total	\$5,598,832	\$41,017,650	13.6%



Trend Variance 2.4% YTD Budget Variance \$121,097 Total Budget \$4,994,800 YTD Budget 1,664,933.36 YTD % Of Budget 30.9%

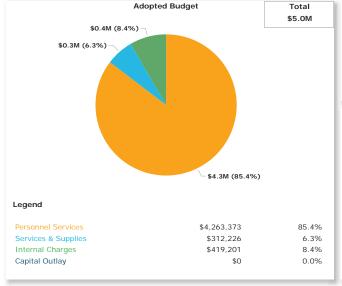
Through October 2023, City Attorney's Office department spent \$1.5M or 30.9% of the annual budget, which is slightly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$442,081	\$416,233	8.9%
August	\$382,979	\$416,233	16.5%
September	\$355,516	\$416,233	23.6%
October	\$363,261	\$416,233	30.9%
Total	\$1,543,837		30.9%

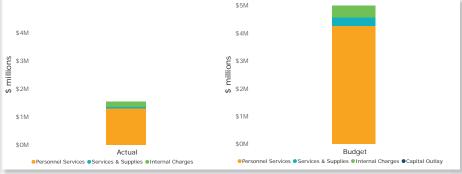


#### City Attorney's Office Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through October 2023



•	Actual Expenditure	Budget	% Of Budget
Personnel Services	\$1,297,394	\$4,263,373	30.4%
Services & Supplies	\$62,027	\$312,226	19.9%
Internal Charges	\$184,416	\$419,201	44.0%
Total	\$1,543,837	\$4,994,800	30.9%

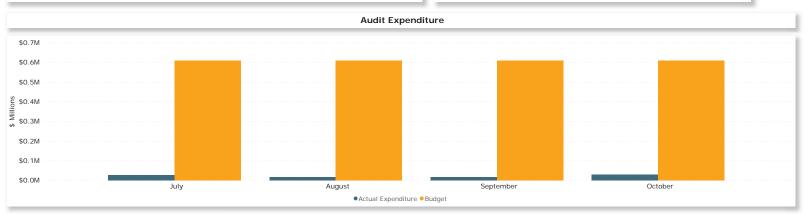


Trend Variance 18.7% YTD Budget Variance \$113,851 Total Budget \$609,250 YTD Budget 203,083.25 YTD % Of Budget 14.6%

Page 22

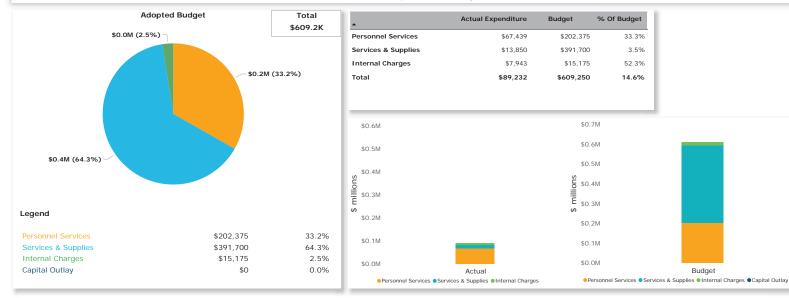
Through October 2023, Audit department spent \$89.2k or 14.6% of the annual budget, which is significantly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$27,080	\$50,771	4.4%
August	\$16,426	\$50,771	7.1%
September	\$16,328	\$50,771	9.8%
October	\$29,398	\$50,771	14.6%
Total	\$89,232		14.6%



# Audit Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through October 2023



Trend Variance 6.4%

YTD Budget Variance \$84,420 Total Budget \$1,317,970 YTD Budget 439,323.27 YTD % Of Budget 26.9%

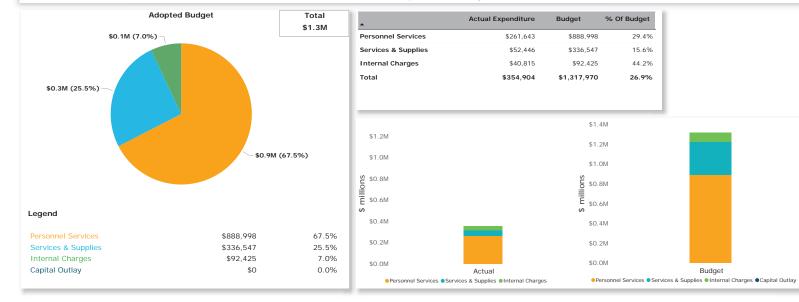
Through October 2023, City Clerk department spent \$354.9k or 26.9% of the annual budget, which is significantly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$94,709	\$109,831	7.2%
August	\$73,719	\$109,831	12.8%
September	\$111,699	\$109,831	21.3%
October	\$74,776	\$109,831	26.9%
Total	\$354,904		26.9%



# City Clerk Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through October 2023

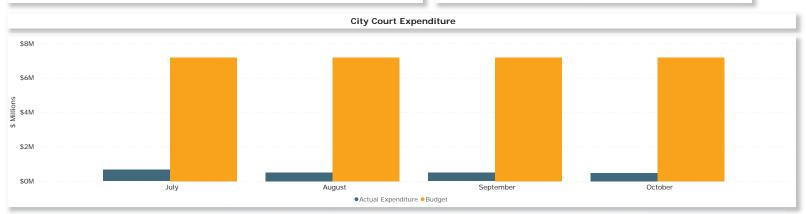


3.7%

YTD Budget Variance \$264,432 Total Budget \$7,188,682 YTD Budget 2,396,227.35 YTD % Of Budget 29.7%

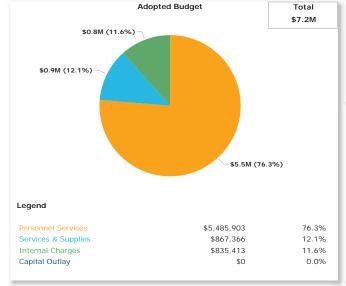
Through October 2023, City Court department spent \$2.1M or 29.7% of the annual budget, which is slightly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$666,883	\$599,057	9.3%
August	\$494,210	\$599,057	16.2%
September	\$486,083	\$599,057	22.9%
October	\$484,619	\$599,057	29.7%
Total	\$2,131,795		29.7%

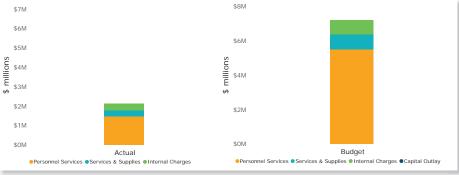


# City Court Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through October 2023



•	Actual Expenditure	Budget	% Of Budget
Personnel Services	\$1,472,889	\$5,485,903	26.8%
Services & Supplies	\$303,759	\$867,366	35.0%
Internal Charges	\$355,147	\$835,413	42.5%
Total	\$2,131,795	\$7,188,682	29.7%



Trend Variance -0.4%

YTD Budget Variance (\$21,534) Total Budget \$5,676,016 YTD Budget 1,892,005.49 YTD % Of Budget 33.7%

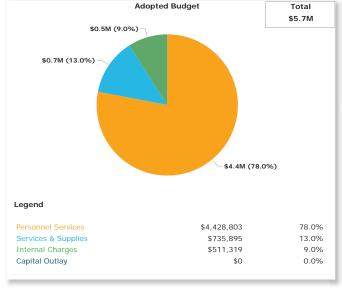
Through October 2023, City Manager's Office department spent \$1.9M or 33.7% of the annual budget, which is on target with the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$654,945	\$473,001	11.5%
August	\$435,793	\$473,001	19.2%
September	\$409,404	\$473,001	26.4%
October	\$413,398	\$473,001	33.7%
Total	\$1,913,539		33.7%

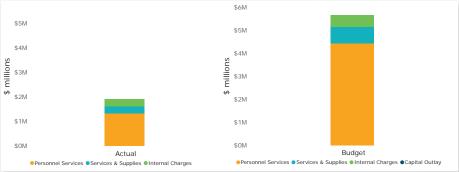


#### City Manager's Office Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through October 2023



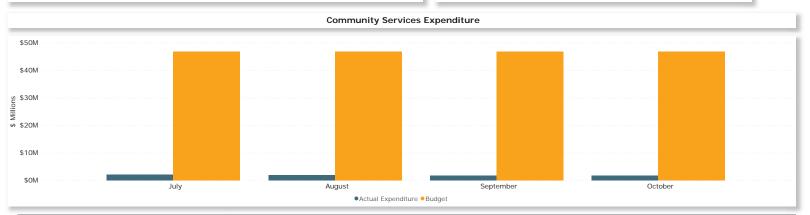
•	Actual Expenditure	Budget	% Of Budget
Personnel Services	\$1,321,347	\$4,428,803	29.8%
Services & Supplies	\$292,911	\$735,895	39.8%
Internal Charges	\$299,281	\$511,319	58.5%
Total	\$1,913,539	\$5,676,016	33.7%



Trend Variance 17.1% YTD Budget Variance \$7,990,217 Total Budget \$46,757,430 YTD Budget 15,585,810.06 YTD % Of Budget 16.2%

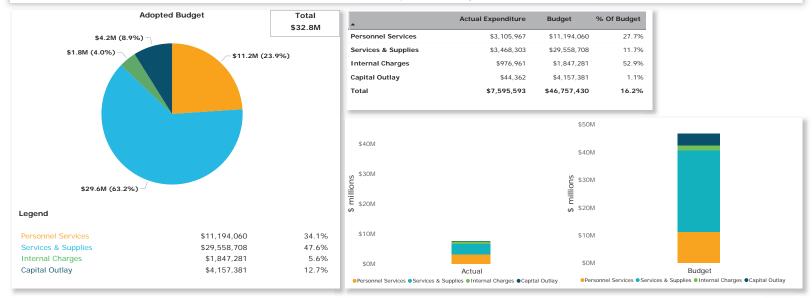
Through October 2023, Community Services department spent \$7.6M or 16.2% of the annual budget, which is significantly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$2,072,180	\$3,896,453	4.4%
August	\$1,956,664	\$3,896,453	8.6%
September	\$1,789,803	\$3,896,453	12.4%
October	\$1,776,945	\$3,896,453	16.2%
Total	\$7,595,593		16.2%



#### Community Services Expenditure by Category

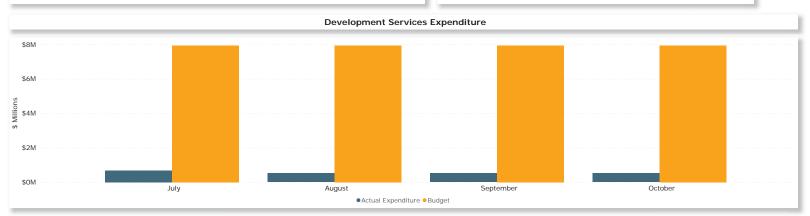
FY 2023 - 2024 Cumulative Expenditures through October 2023



Trend Variance 5.1% YTD Budget Variance \$400,806 Total Budget \$7,932,033 YTD Budget 2,644,011.00 YTD % Of Budget 28.3%

Through October 2023, Development Services department spent \$2.2M or 28.3% of the annual budget, which is significantly below the year-to-date trend.

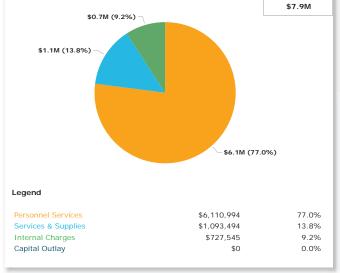
Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$685,252	\$661,003	8.6%
August	\$521,101	\$661,003	15.2%
September	\$520,040	\$661,003	21.8%
October	\$516,812	\$661,003	28.3%
Total	\$2,243,205		28.3%



#### C Development Services Expenditure by Category

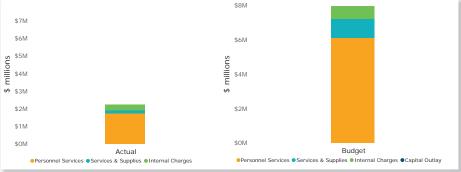
FY 2023 - 2024 Cumulative Expenditures through October 2023

Total



Adopted Budget

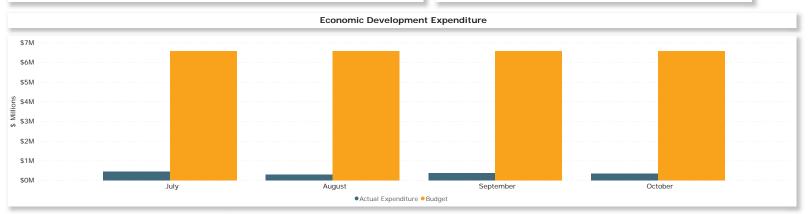
<b>A</b>	Actual Expenditure	Budget	% Of Budget
Personnel Services	\$1,744,452	\$6,110,994	28.5%
Services & Supplies	\$157,425	\$1,093,494	14.4%
Internal Charges	\$341,328	\$727,545	46.9%
Total	\$2,243,205	\$7,932,033	28.3%



Trend Variance 10.9% YTD Budget Variance \$713,347 Total Budget \$6,561,206 YTD Budget 2,187,068.73 YTD % Of Budget 22.5%

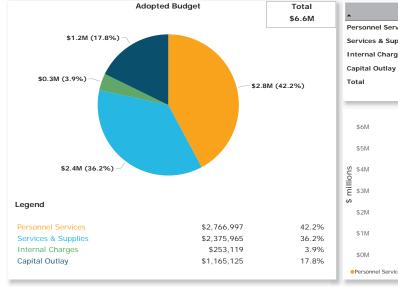
Through October 2023, Economic Development department spent \$1.5M or 22.5% of the annual budget, which is significantly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$456,099	\$546,767	7.0%
August	\$297,920	\$546,767	11.5%
September	\$375,419	\$546,767	17.2%
October	\$344,285	\$546,767	22.5%
Total	\$1,473,722		22.5%

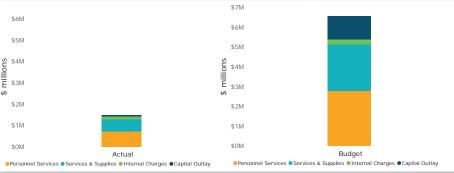


#### Economic Development Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through October 2023



•	Actual Expenditure	Budget	% Of Budget
Personnel Services	\$714,906	\$2,766,997	25.8%
Services & Supplies	\$574,105	\$2,375,965	24.2%
Internal Charges	\$126,231	\$253,119	49.9%
Capital Outlay	\$58,480	\$1,165,125	5.0%
Total	\$1,473,722	\$6,561,206	22.5%

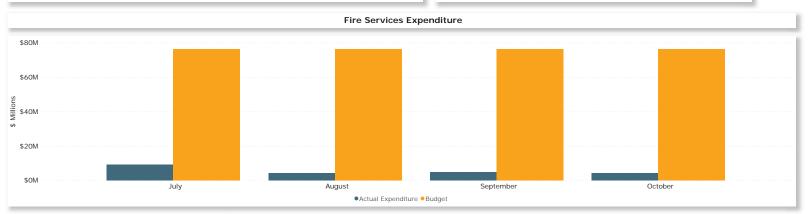


Trend Variance 3.7%

YTD Budget Variance \$2,839,442 Total Budget \$76,353,759 YTD Budget 25,451,252.88 YTD % Of Budget 29.6%

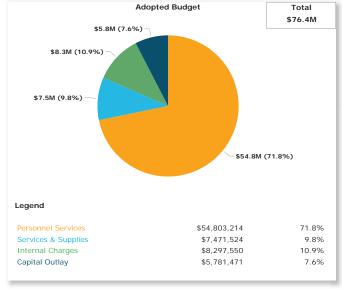
Through October 2023, Fire Services department spent \$22.6M or 29.6% of the annual budget, which is slightly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$9,083,713	\$6,362,813	11.9%
August	\$4,345,136	\$6,362,813	17.6%
September	\$4,891,396	\$6,362,813	24.0%
October	\$4,291,567	\$6,362,813	29.6%
Total	\$22,611,811		29.6%

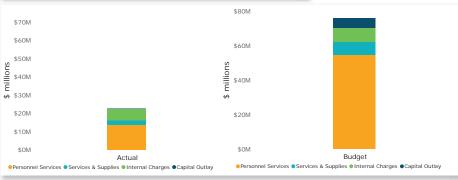


# Fire Services Expenditure by Category

#### FY 2023 - 2024 Cumulative Expenditures through October 2023



_	Actual Expenditure	Budget	% Of Budget
Personnel Services	\$13,889,092	\$54,803,214	25.3%
Services & Supplies	\$2,507,425	\$7,471,524	33.6%
Internal Charges	\$6,086,180	\$8,297,550	73.3%
Capital Outlay	\$129,114	\$5,781,471	2.2%
Total	\$22,611,811	\$76,353,759	29.6%

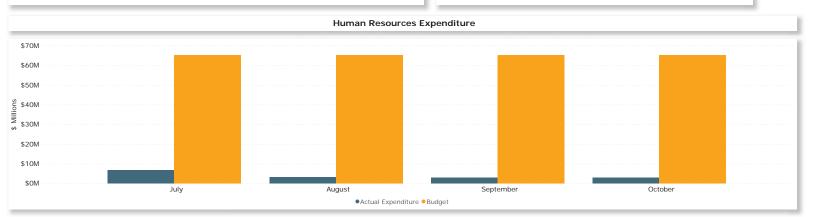


Trend Variance 9.4%

YTD Budget Variance \$6,146,139 Total Budget \$65,146,182 YTD Budget 21,715,393.94 YTD % Of Budget 23.9%

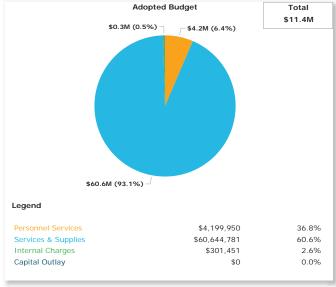
Through October 2023, Human Resources department spent \$15.6M or 23.9% of the annual budget, which is significantly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$6,702,976	\$5,428,848	10.3%
August	\$3,056,450	\$5,428,848	15.0%
September	\$2,870,484	\$5,428,848	19.4%
October	\$2,939,344	\$5,428,848	23.9%
Total	\$15,569,255		23.9%

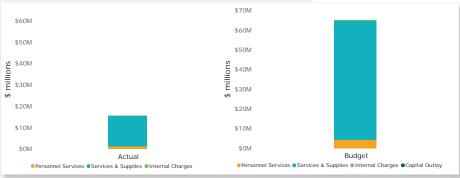


# Human Resources Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through October 2023



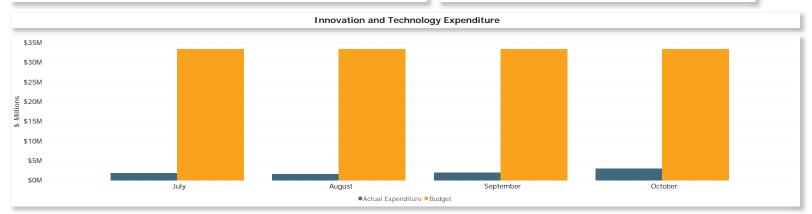
_	Actual Expenditure	Budget	% Of Budget
Personnel Services	\$1,241,821	\$4,199,950	29.6%
Services & Supplies	\$14,179,220	\$60,644,781	23.4%
Internal Charges	\$148,214	\$301,451	49.2%
Total	\$15,569,255	\$65,146,182	23.9%
		\$70	



Trend Variance 8.3% YTD Budget Variance \$2,785,916 Total Budget \$33,365,364 YTD Budget 11,121,787.88 YTD % Of Budget 25.0%

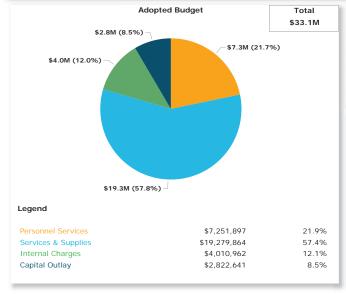
Through October 2023, Innovation and Technology department spent \$8.3M or 25% of the annual budget, which is significantly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$1,890,364	\$2,780,447	5.7%
August	\$1,530,747	\$2,780,447	10.3%
September	\$1,944,627	\$2,780,447	16.1%
October	\$2,970,135	\$2,780,447	25.0%
Total	\$8,335,872		25.0%



#### Category Innovation and Technology Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through October 2023



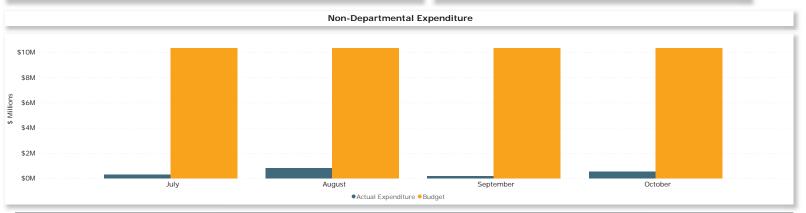
_	Actual Expenditure	Budget	% Of Budget
Personnel Services	\$1,754,988	\$7,251,897	24.2%
Services & Supplies	\$3,424,453	\$19,279,864	17.8%
Internal Charges	\$1,430,030	\$4,010,962	35.7%
Capital Outlay	\$1,726,401	\$2,822,641	61.2%
Total	\$8,335,872	\$33,365,364	25.0%



Trend Variance 15.8% YTD Budget Variance \$1,625,100 Total Budget \$10,303,663 YTD Budget 3,434,554.46 YTD % Of Budget 17.6%

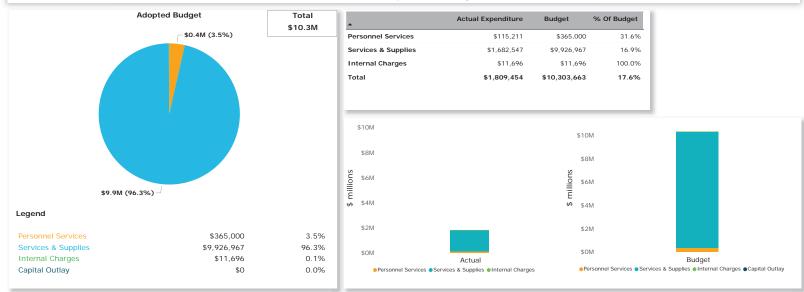
Through October 2023, Non-Departmental department spent \$1.8M or 17.6% of the annual budget, which is significantly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$287,881	\$858,639	2.8%
August	\$819,081	\$858,639	10.7%
September	\$183,027	\$858,639	12.5%
October	\$519,466	\$858,639	17.6%
Total	\$1,809,454		17.6%



#### Non-Departmental Expenditure by Category

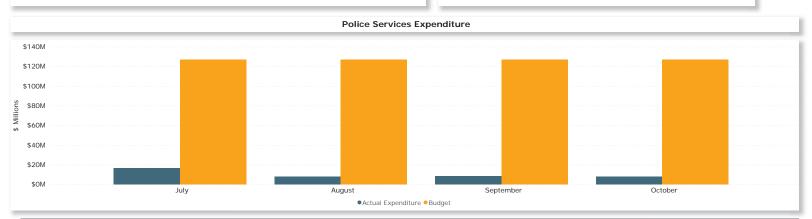
FY 2023 - 2024 Cumulative Expenditures through October 2023



Trend Variance 1.2% YTD Budget Variance \$1,558,228 Total Budget \$126,656,226 YTD Budget 42,218,742.08 YTD % Of Budget 32.1%

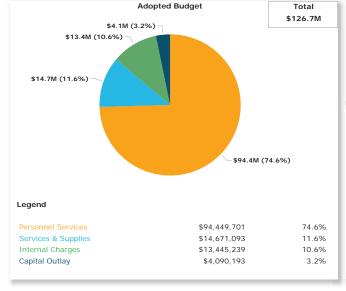
Through October 2023, Police Services department spent \$40.7M or 32.1% of the annual budget, which is on target with the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$16,327,815	\$10,554,686	12.9%
August	\$7,963,701	\$10,554,686	19.2%
September	\$8,510,716	\$10,554,686	25.9%
October	\$7,858,282	\$10,554,686	32.1%
Total	\$40,660,514		32.1%

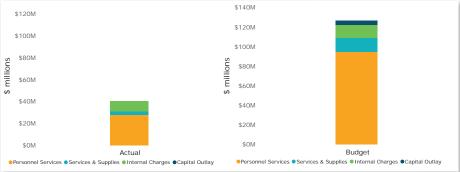


#### Police Services Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through October 2023



•	Actual Expenditure	Budget	% Of Budget
Personnel Services	\$27,530,467	\$94,449,701	29.1%
Services & Supplies	\$3,606,490	\$14,671,093	24.6%
Internal Charges	\$9,523,557	\$13,445,239	70.8%
Capital Outlay	\$0	\$4,090,193	0.0%
Total	\$40,660,514	\$126,656,226	32.1%



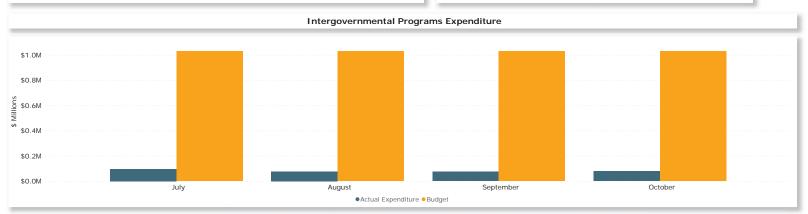
Trend Variance 1.6%

YTD Budget Variance \$16,883

Total Budget \$1,029,385 YTD Budget 343,128.47 YTD % Of Budget 31.7%

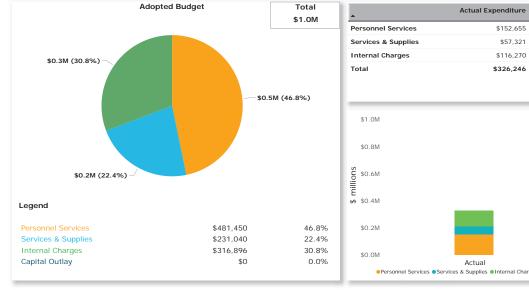
Through October 2023, Intergovernmental Programs department spent \$326.2k or 31.7% of the annual budget, which is on target with the year-to-date trend.

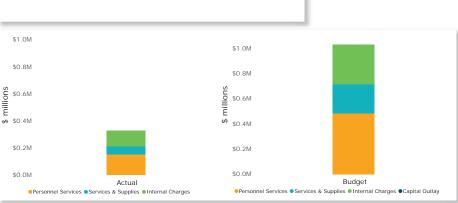
Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$96,179	\$85,782	9.3%
August	\$77,144	\$85,782	16.8%
September	\$74,907	\$85,782	24.1%
October	\$78,016	\$85,782	31.7%
Total	\$326,246		31.7%



# Category Intergovernmental Programs Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through October 2023





Budget

\$57,321

\$481,450

\$231,040

\$316,896

\$1,029,385

% Of Budget

31.7%

24.8%

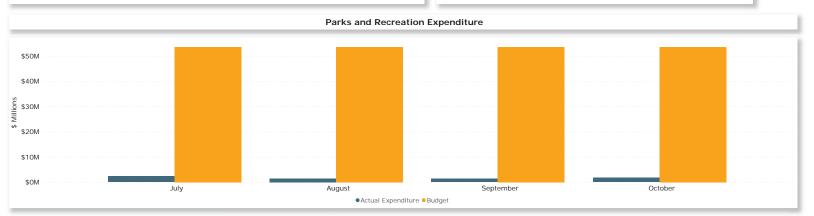
36.7%

31.7%

Trend Variance 20.5% YTD Budget Variance \$10,974,242 Total Budget \$53,581,189 YTD Budget 17,860,396.48 YTD % Of Budget 12.9%

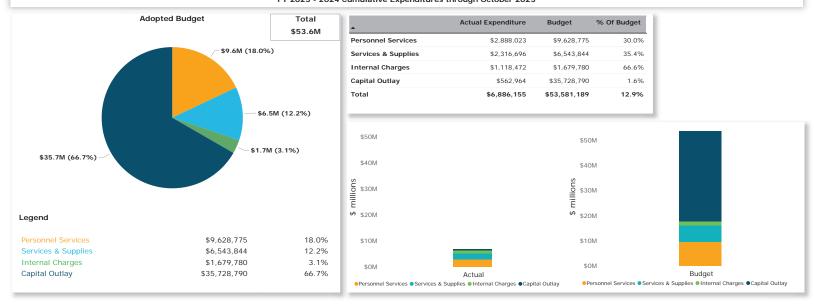
Through October 2023, Parks and Recreation department spent \$6.9M or 12.9% of the annual budget, which is significantly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$2,329,922	\$4,465,099	4.3%
August	\$1,449,805	\$4,465,099	7.1%
September	\$1,367,460	\$4,465,099	9.6%
October	\$1,738,968	\$4,465,099	12.9%
Total	\$6,886,155		12.9%



#### Parks and Recreation Expenditure by Category

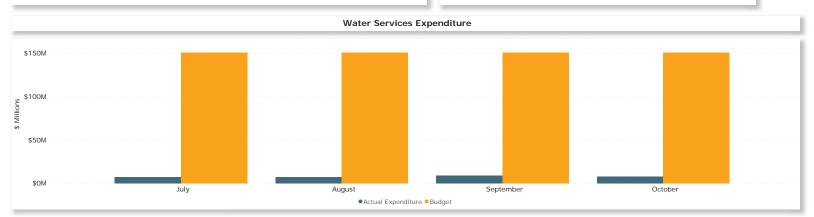
FY 2023 - 2024 Cumulative Expenditures through October 2023



Trend Variance 12.8% YTD Budget Variance \$19,254,886 Total Budget \$150,780,660 YTD Budget 50,260,220.05 YTD % Of Budget 20.6%

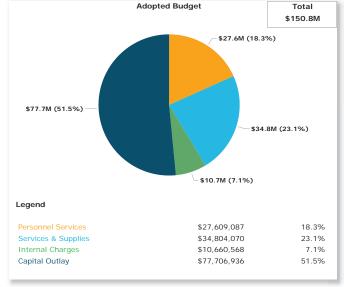
Through October 2023, Water Services department spent \$31M or 20.6% of the annual budget, which is significantly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$7,202,544	\$12,565,055	4.8%
August	\$7,337,766	\$12,565,055	9.6%
September	\$8,845,805	\$12,565,055	15.5%
October	\$7,619,218	\$12,565,055	20.6%
Total	\$31,005,334		20.6%

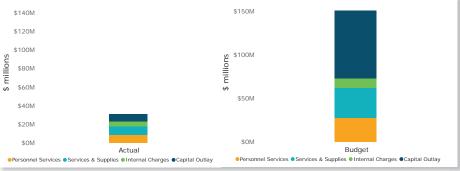


# Water Services Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through October 2023



	Actual Expenditure	Budget	% Of Budget
Personnel Services	\$8,350,070	\$27,609,087	30.2%
Services & Supplies	\$9,680,233	\$34,804,070	27.8%
Internal Charges	\$5,436,370	\$10,660,568	51.0%
Capital Outlay	\$7,538,660	\$77,706,936	9.7%
Total	\$31,005,334	\$150,780,660	20.6%

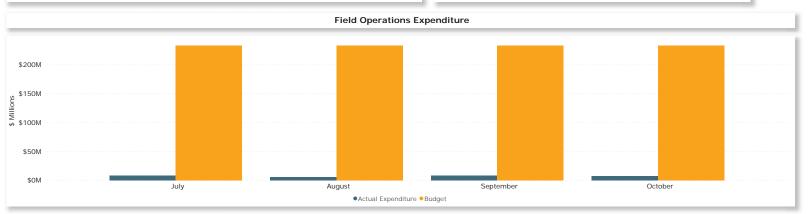


Trend Variance 20.6%

YTD Budget Variance \$48,010,077 Total Budget \$233,116,231 YTD Budget 77,705,410.24 YTD % Of Budget 12.7%

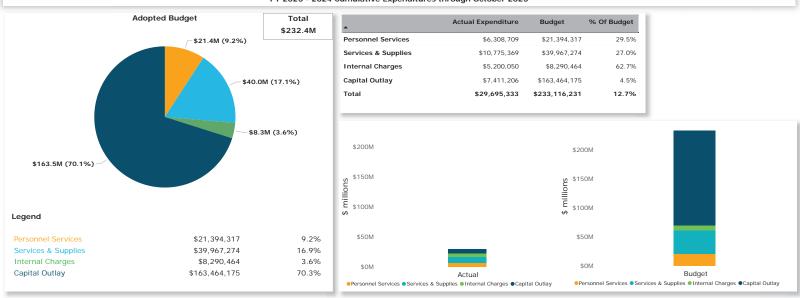
Through October 2023, Field Operations department spent \$29.7M or 12.7% of the annual budget, which is significantly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$7,903,507	\$19,426,353	3.4%
August	\$5,929,873	\$19,426,353	5.9%
September	\$8,110,713	\$19,426,353	9.4%
October	\$7,751,240	\$19,426,353	12.7%
Total	\$29,695,333		12.7%



# Field Operations Expenditure by Category

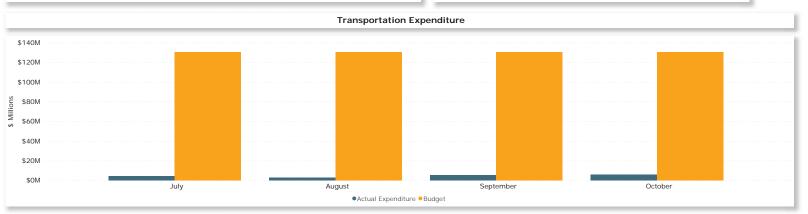
FY 2023 - 2024 Cumulative Expenditures through October 2023



Trend Variance 19.2% YTD Budget Variance \$24,949,937 Total Budget \$130,266,624 YTD Budget 43,422,208.09 YTD % Of Budget 14.2%

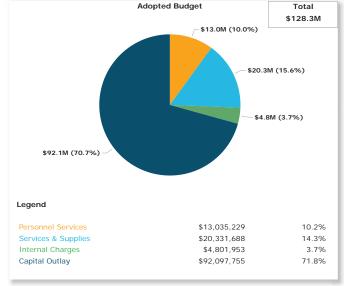
Through October 2023, Transportation department spent \$18.5M or 14.2% of the annual budget, which is significantly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$4,469,842	\$10,855,552	3.4%
August	\$2,764,711	\$10,855,552	5.6%
September	\$5,275,184	\$10,855,552	9.6%
October	\$5,962,534	\$10,855,552	14.2%
Total	\$18,472,271		14.2%

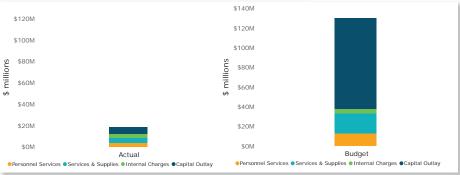


#### Transportation Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through October 2023



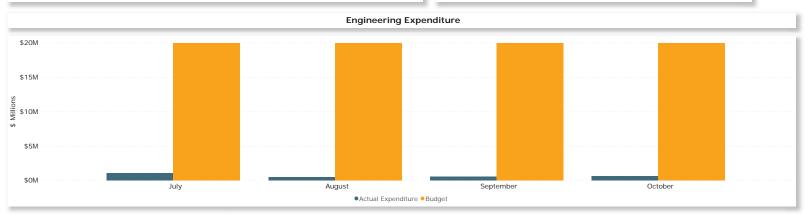
•	Actual Expenditure	Budget	% Of Budget
Personnel Services	\$3,680,511	\$13,035,229	28.2%
Services & Supplies	\$5,036,950	\$20,331,688	24.8%
Internal Charges	\$3,335,109	\$4,801,953	69.5%
Capital Outlay	\$6,419,702	\$92,097,755	7.0%
Total	\$18,472,271	\$130,266,624	14.2%
		***	



Trend Variance 19.8% YTD Budget Variance \$3,948,109 Total Budget \$19,968,658 YTD Budget 6,656,219.38 YTD % Of Budget 13.6%

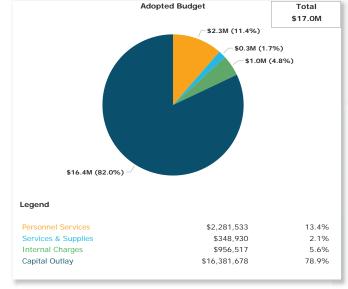
Through October 2023, Engineering department spent \$2.7M or 13.6% of the annual budget, which is significantly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$1,038,079	\$1,664,055	5.2%
August	\$454,363	\$1,664,055	7.5%
September	\$567,905	\$1,664,055	10.3%
October	\$647,763	\$1,664,055	13.6%
Total	\$2,708,110		13.6%



# Engineering Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through October 2023



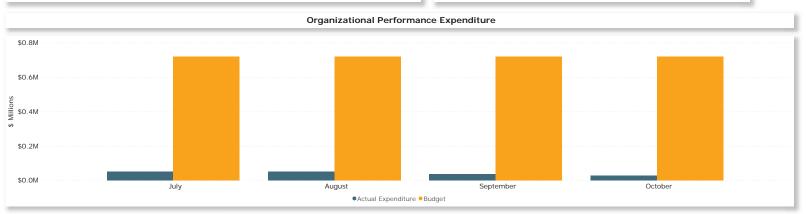
_	Actual Expenditure	Budget	% Of Budget
Personnel Services	\$1,599,763	\$2,281,533	70.1%
Services & Supplies	\$82,141	\$348,930	23.5%
Internal Charges	\$705,165	\$956,517	73.7%
Capital Outlay	\$321,041	\$16,381,678	2.0%
Total	\$2,708,110	\$19,968,658	13.6%



Trend Variance 9.9% YTD Budget Variance \$71,392 Total Budget \$718,625 YTD Budget 239,541.80 YTD % Of Budget 23.4%

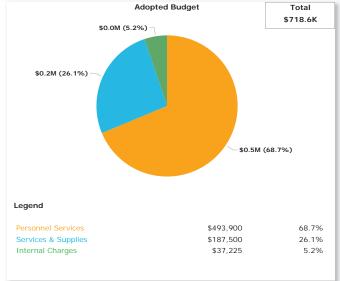
Through October 2023, Organizational Performance department spent \$168.2k or 23.4% of the annual budget, which is significantly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$51,043	\$59,885	7.1%
August	\$52,153	\$59,885	14.4%
September	\$37,771	\$59,885	19.6%
October	\$27,184	\$59,885	23.4%
Total	\$168,150		23.4%

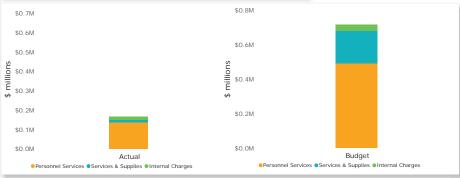


#### COP Organizational Performance Expenditure by Category

#### FY 2023 - 2024 Cumulative Expenditures through October 2023



_	Actual Expenditure	Budget	% Of Budget
Personnel Services	\$136,525	\$493,900	27.6%
Services & Supplies	\$13,987	\$187,500	7.5%
Internal Charges	\$17,638	\$37,225	47.4%
Total	\$168,150	\$718,625	23.4%

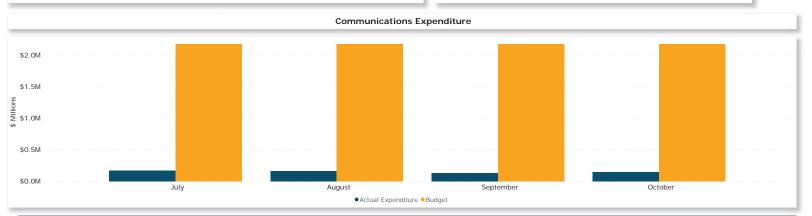


Trend Variance 5.3%

YTD Budget Variance \$115,269 Total Budget \$2,177,367 YTD Budget 725,789.15 YTD % Of Budget 28.0%

Through October 2023, Communications department spent \$610.5k or 28% of the annual budget, which is significantly below the year-to-date trend.

Month	Actual Expenditure	YTD Budget	YTD % Of Budget
July	\$168,383	\$181,447	7.7%
August	\$163,122	\$181,447	15.2%
September	\$133,087	\$181,447	21.3%
October	\$145,928	\$181,447	28.0%
Total	\$610,520	\$181,447	28.0%



#### Communications Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through October 2023

