

# FINANCE DEPARTMENT MEMORANDUM

PG1 of 1

Date: June 26, 2024
To: Mayor and Council

From: Levi D. Gibson, Director, Budget and Finance

Subject: Monthly Financial Report for FY23-24

### Mayor and Council:

Attached is the Preliminary Monthly Financial Report for Fiscal Year 2023-24 through March 2024. This report contains budget to actual comparisons of all the major operating funds, year-to-date department expenditures, and highlights major variances that may require additional monitoring or action. As a general guideline, revenues and expenditures are on target through March if they are close to 75% of the annual budgeted amount.

### REVENUE PERFORMANCE INDICATORS

In the table of contents, you will see Favorable, Unfavorable, or Monitor revenue performance indicators. A Favorable indicator means the actual year-to-date revenues are within 2% of their **4-year historical trend**. Monitor means revenues are 2% to 5% lower than the trend and Unfavorable means revenues are 5% or more lower than the trend.

### **EXPENDITURE PERFORMANCE INDICATORS**

In the table of contents, you will also see Favorable, Unfavorable, or Monitor expenditure performance indicators. A Favorable indicator means the actual year-to-date expenditures are within 2% of the calculated **year-to-date budget**. Monitor means expenditures are 2% to 5% over the budget and Unfavorable means expenditures are 5% or more higher than budget.

### **SUMMARY**

Overall, revenues for the major operating funds show consistent financial results when compared to the budget. City Sales Tax Revenues are significantly above target as a result of growth in amusement, construction, retail sales, and utilities. Water revenues are on target when compared to the budget, and slightly lower than the four-year historical year-to-date average. Solid Waste revenues are on target when compared to the budget, and slightly lower than the four-year historical year-to-date average. Expenditures either remain on track or are less than budgeted due primarily to unspent capital projects funding. Staff will continue to monitor the actual results and prepare a monthly financial analysis.

### REPORT NAVIGATION

The report includes a quick-reference Table of Contents on the following page that will allow you to quickly navigate to areas of interest by clicking on the page numbers. The table of contents link at the bottom of every page will return you to the Table of Contents. The report can also be found on the City's internet page under financial reports.

Please let me know if you have questions about the information contained in this report.

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YTD Budget Variance Trend Variance **Total Budget** YTD % Of Budget 4 -Year Average Historic YTD % Of Budget -2.8% \$5,721,020 \$361,050,597 76.6% 79.4% 40M 30M 10M OM August September October February ●2019 - 2020 ●2020 - 2021 ●2021 - 2022 ●2022 - 2023 ●2023 - 2024

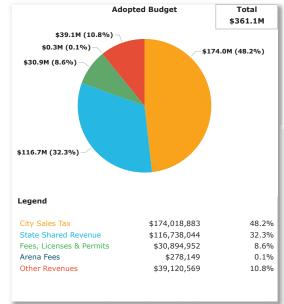
Through March 2024, General Fund Revenue are slightly below target at \$276.5M or 76.6% of the annual budget. Revenues are \$20.6M or 8.1% higher than same time last year.

City Sales Tax are significantly above target at \$140.6M or 80.8% of the annual budget. State Shared Revenue are on target at \$88.7M or 76% of the annual budget. Fees, Licenses & Permits are significantly below target at \$19.3M or 62.4% of the annual budget. Arena Fees are significantly above target at \$3.1M or 1098.1% of the annual budget. Other Revenues are significantly below target at \$24.8M or 63.5% of the annual budget.

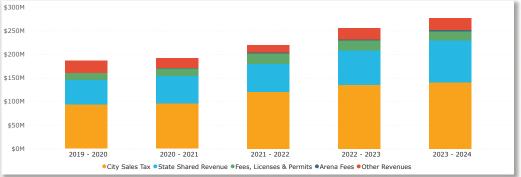
|           | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | YTD % Of<br>Budget | 4-Year Avg<br>Historical YTD % of Budget |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------|--|
| July      | \$19,354,393          | \$19,182,753          | \$21,551,011          | \$26,050,421          | \$32,077,613          | 8.9%               | 8.0%                                     |
| August    | \$17,571,494          | \$20,022,096          | \$21,886,828          | \$25,376,125          | \$29,572,910          | 17.1%              | 15.9%                                    |
| September | \$19,663,007          | \$19,581,107          | \$22,440,269          | \$27,654,362          | \$30,586,554          | 25.5%              | 24.2%                                    |
| October   | \$20,952,191          | \$20,789,663          | \$30,421,351          | \$32,598,851          | \$35,168,644          | 35.3%              | 33.9%                                    |
| November  | \$18,472,782          | \$20,458,910          | \$23,325,972          | \$26,689,693          | \$29,255,589          | 43.4%              | 42.1%                                    |
| December  | \$26,078,781          | \$28,124,086          | \$24,635,457          | \$26,710,362          | \$27,898,814          | 51.1%              | 52.1%                                    |
| January   | \$26,913,294          | \$23,801,248          | \$29,084,590          | \$32,525,866          | \$32,331,666          | 60.1%              | 62.6%                                    |
| February  | \$18,505,060          | \$19,080,781          | \$22,975,516          | \$28,681,171          | \$30,328,298          | 68.5%              | 70.9%                                    |
| March     | \$18,920,234          | \$21,032,613          | \$22,843,488          | \$29,596,323          | \$29,288,880          | 76.6%              | 79.4%                                    |
| Total     | \$186,431,235         | \$192,073,257         | \$219,164,482         | \$255,883,175         | \$276,508,968         | 76.6%              | 79.4%                                    |

### General Fund Revenue By Category

### FY 2023 - 2024 Cumulative Revenues through March 2024



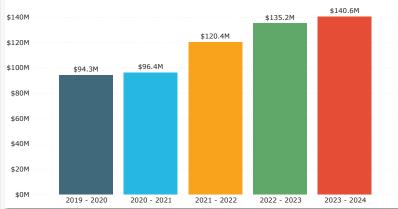
|                          | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | Budget        | % Of<br>Budget |
|--------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|---------------|----------------|
| City Sales Tax           | \$94,254,908          | \$96,398,176          | \$120,441,859         | \$135,178,503         | \$140,605,513         | \$174,018,883 | 80.8%          |
| State Shared Revenue     | \$52,203,474          | \$57,426,094          | \$59,483,164          | \$72,648,017          | \$88,713,883          | \$116,738,044 | 76.0%          |
| Fees, Licenses & Permits | \$13,847,488          | \$16,634,059          | \$22,411,611          | \$22,102,630          | \$19,289,842          | \$30,894,952  | 62.4%          |
| Arena Fees               | \$548,469             | \$933,771             | \$1,649,241           | \$2,213,895           | \$3,054,387           | \$278,149     | 1098.1%        |
| Other Revenues           | \$25,576,895          | \$20,681,157          | \$15,178,606          | \$23,740,131          | \$24,845,342          | \$39,120,569  | 63.5%          |
| Total                    | \$186,431,235         | \$192,073,257         | \$219,164,482         | \$255,883,175         | \$276,508,968         | \$361,050,597 | 76.6%          |



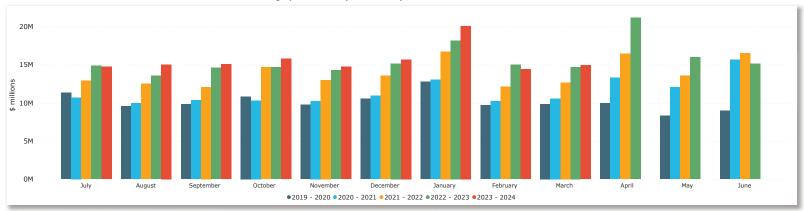
For each year General Fund Sales Tax Revenue reported through March represents sales and business activity through February. The graph to the right depicts historical year-todate General Fund sales tax revenue from FY 2019 - 2020 through 2023 - 2024. Through March 2024, General Fund sales tax revenues increased by \$5.4M or 4% over the same time last year.

For March 2024, General Fund sales tax revenues increased by \$206.9k or 1.4% over the last year as a result of growth in Amusement at \$105.5k or 73%, Construction at \$508.6k or 33.2%, Retail Sales at \$156.3k or 2.4%, Utilities at \$37k or 8.3%, Other at \$76.1k or 14.2%, and due to decrease in Hotels at \$-309k or -25.8%, Rentals at \$-223k or -13.7%, Retail over 5K at \$-111.1k or -16.3%.

# General Fund City Sales Tax Collections through March 2024



The graph below compares monthly General Fund sales tax collections.



### General Fund City Sales Tax Collections By Category

| Current Month - March 2024 | Fiscal Year to Date - March 2024 |
|----------------------------|----------------------------------|
|                            |                                  |

| Tax Revenue by Business Activities | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | %<br>Change | Tax Revenue by Business Activities | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | %<br>Change |
|------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------|------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------|
| Amusement                          | \$147,714             | \$84,013              | \$224,013             | \$144,553             | \$250,092             | 73.0%       | Amusement                          | \$2,686,773           | \$678,378             | \$3,070,760           | \$3,138,310           | \$3,658,279           | 16.6%       |
| Construction                       | \$718,758             | \$848,476             | \$1,016,838           | \$1,530,979           | \$2,039,568           | 33.2%       | Construction                       | \$5,919,378           | \$7,888,825           | \$11,919,432          | \$14,826,495          | \$18,801,415          | 26.8%       |
| Hotels                             | \$414,278             | \$325,008             | \$538,993             | \$1,197,668           | \$888,686             | -25.8%      | Hotels                             | \$2,843,411           | \$2,099,758           | \$3,861,658           | \$5,118,735           | \$4,829,351           | -5.7%       |
| Rentals                            | \$1,100,991           | \$1,339,357           | \$1,281,157           | \$1,625,944           | \$1,402,990           | -13.7%      | Rentals                            | \$9,838,554           | \$9,977,974           | \$11,818,180          | \$14,114,330          | \$15,405,330          | 9.1%        |
| Restaurant/Bar                     | \$1,285,471           | \$1,439,346           | \$1,920,485           | \$2,031,563           | \$1,998,044           | -1.6%       | Restaurant/Bar                     | \$12,708,926          | \$11,386,299          | \$15,827,174          | \$17,194,088          | \$18,205,258          | 5.9%        |
| Retail over 5K                     | \$511,125             | \$595,551             | \$658,301             | \$682,555             | \$571,422             | -16.3%      | Retail over 5K                     | \$4,286,926           | \$4,123,648           | \$5,569,224           | \$6,409,344           | \$6,135,086           | -4.3%       |
| Retail Sales                       | \$4,815,297           | \$5,420,501           | \$6,150,137           | \$6,530,657           | \$6,687,005           | 2.4%        | Retail Sales                       | \$46,701,091          | \$51,038,291          | \$59,235,396          | \$64,218,213          | \$63,463,118          | -1.2%       |
| Utilities                          | \$358,060             | \$359,618             | \$375,898             | \$443,575             | \$480,557             | 8.3%        | Utilities                          | \$4,531,853           | \$4,801,865           | \$4,881,069           | \$5,285,804           | \$5,702,916           | 7.9%        |
| Penalty & Interest                 | \$0                   | \$0                   | \$0                   | \$0                   | \$0                   | 0.0%        | Penalty & Interest                 | \$27,938              | \$0                   | \$0                   | \$0                   | \$0                   | 0.0%        |
| Other                              | \$509,306             | \$174,651             | \$527,383             | \$535,035             | \$611,090             | 14.2%       | Other                              | \$4,710,058           | \$4,403,137           | \$4,258,967           | \$4,873,185           | \$4,404,759           | -9.6%       |
| Total                              | \$9,861,001           | \$10,586,521          | \$12,693,205          | \$14,722,531          | \$14,929,455          | 1.4%        | Total                              | \$94,254,908          | \$96,398,176          | \$120,441,859         | \$135,178,503         | \$140,605,513         | 4.0%        |

YTD Budget Variance

4-Year Avg Historical YTD % of Budget

Favorable 16,706,951.76 5.9% \$282,686,580 69.1% 72.3%

**Total Budget** 

**Trend Variance** 

Through March 2024, General Fund expenditures are significantly below at \$195.3M or 69.1% of the annual budget. Expenditures are \$14.5M or 8% higher than same time last year.

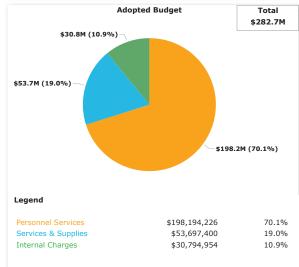
Personnel Services are significantly below target at \$137.3M or 69.3% of the annual budget. Services & Supplies are significantly below target at \$32.2M or 60% of the annual budget. Internal Charges are significantly above target at \$25.8M or 83.7% of the annual budget.

|           | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | YTD %<br>Of Budget | 4-Year Avg<br>Historical YTD % of Budge |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------|---|
| July      | \$22,702,479          | \$26,508,667          | \$30,220,620          | \$33,879,432          | \$35,287,637          | 12.5%              | 12.3%                                   |
| August    | \$22,282,867          | \$17,153,758          | \$17,284,517          | \$16,095,414          | \$19,274,910          | 19.3%              | 20.3%                                   |
| September | \$15,150,938          | \$15,508,001          | \$16,359,203          | \$16,467,054          | \$19,521,163          | 26.2%              | 27.29                                   |
| October   | \$16,655,684          | \$16,555,305          | \$16,801,893          | \$17,421,326          | \$19,036,552          | 32.9%              | 34.59                                   |
| November  | \$16,146,057          | \$15,016,259          | \$14,749,064          | \$19,218,770          | \$18,813,935          | 39.6%              | 41.69                                   |
| December  | \$17,902,438          | \$18,144,268          | \$22,853,790          | \$24,187,687          | \$27,447,002          | 49.3%              | 50.69                                   |
| January   | \$22,618,605          | \$22,096,639          | \$14,544,169          | \$15,995,514          | \$21,129,262          | 56.8%              | 58.89                                   |
| February  | \$14,843,701          | \$14,645,043          | \$15,246,267          | \$17,862,157          | \$19,065,709          | 63.5%              | 65.69                                   |
| March     | \$14,276,914          | \$14,477,951          | \$13,186,185          | \$19,723,768          | \$15,731,814          | 69.1%              | 72.39                                   |
| Total     | \$162,579,683         | \$160,105,892         | \$161,245,709         | \$180,851,123         | \$195,307,983         | 69.1%              | 72.3%                                   |

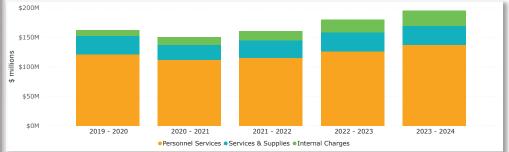
YTD % Of Budget

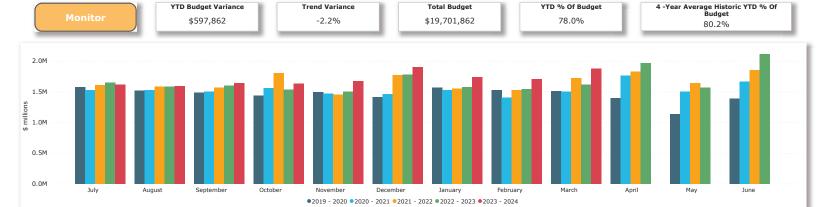
### General Fund Expenditure by Category

### FY 2023 - 2024 - Cumulative Expenditures through March 2024



|                     | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | Budget        | % Of<br>Budget |
|---------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|---------------|----------------|
| Personnel Services  | \$121,074,305         | \$120,231,607         | \$114,834,465         | \$125,646,620         | \$137,309,803         | \$198,194,226 | 69.3%          |
| Services & Supplies | \$31,179,736          | \$26,183,176          | \$29,637,462          | \$33,033,334          | \$32,231,364          | \$53,697,400  | 60.0%          |
| Internal Charges    | \$10,325,643          | \$13,691,109          | \$16,773,782          | \$22,171,169          | \$25,766,816          | \$30,794,954  | 83.7%          |
| Total               | \$162,579,683         | \$160,105,892         | \$161,245,709         | \$180,851,123         | \$195,307,983         | \$282,686,580 | 69.1%          |





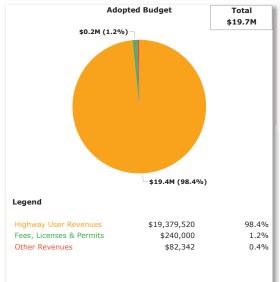
Through March 2024, Highway User Revenue Fund Revenue are slightly below target at \$15.4M or 78% of the annual budget. Revenues are \$992.4k or 6.9% higher than same time last year.

Highway User Revenues are slightly below target at \$14M or 72.4% of the annual budget. Fees, Licenses & Permits are significantly above target at \$1.2M or 488.1% of the annual budget. Other Revenues are significantly above target at \$174.9k or 212.4% of the annual budget.

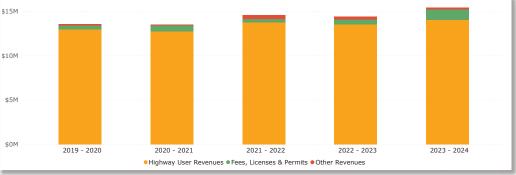
|           | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | YTD % Of<br>Budget | 4-Year Avg<br>Historical YTD % of Budget |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------|--|
| July      | \$1,577,993           | \$1,524,002           | \$1,604,609           | \$1,646,462           | \$1,612,530           | 8.2%               | 9.1%                                     |
| August    | \$1,515,423           | \$1,529,936           | \$1,583,261           | \$1,587,407           | \$1,594,873           | 16.3%              | 18.0%                                    |
| September | \$1,485,904           | \$1,503,340           | \$1,566,098           | \$1,596,546           | \$1,642,525           | 24.6%              | 26.8%                                    |
| October   | \$1,439,853           | \$1,561,124           | \$1,803,428           | \$1,532,076           | \$1,635,597           | 32.9%              | 35.9%                                    |
| November  | \$1,495,596           | \$1,469,746           | \$1,450,350           | \$1,504,008           | \$1,672,007           | 41.4%              | 44.4%                                    |
| December  | \$1,415,482           | \$1,459,932           | \$1,768,843           | \$1,776,580           | \$1,900,466           | 51.1%              | 53.6%                                    |
| January   | \$1,565,159           | \$1,530,168           | \$1,552,113           | \$1,576,390           | \$1,737,843           | 59.9%              | 62.5%                                    |
| February  | \$1,523,207           | \$1,403,580           | \$1,526,193           | \$1,545,638           | \$1,704,827           | 68.5%              | 71.1%                                    |
| March     | \$1,511,097           | \$1,505,658           | \$1,718,242           | \$1,616,737           | \$1,873,591           | 78.0%              | 80.2%                                    |
| Total     | \$13,529,713          | \$13,487,486          | \$14,573,138          | \$14,381,845          | \$15,374,258          | 78.0%              | 80.2%                                    |

### Highway User Revenue Fund Revenue By Category

### FY 2023 - 2024 Cumulative Revenues through March 2024



|                          | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | Budget       | % Of<br>Budget |
|--------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------|----------------|
| Highway User Revenues    | \$12,915,502          | \$12,746,316          | \$13,714,090          | \$13,505,585          | \$14,027,894          | \$19,379,520 | 72.4%          |
| Fees, Licenses & Permits | \$499,202             | \$637,456             | \$411,304             | \$550,438             | \$1,171,479           | \$240,000    | 488.1%         |
| Other Revenues           | \$115,009             | \$103,714             | \$447,744             | \$325,822             | \$174,886             | \$82,342     | 212.4%         |
| Total                    | \$13,529,713          | \$13,487,486          | \$14,573,138          | \$14,381,845          | \$15,374,258          | \$19,701,862 | 78.0%          |

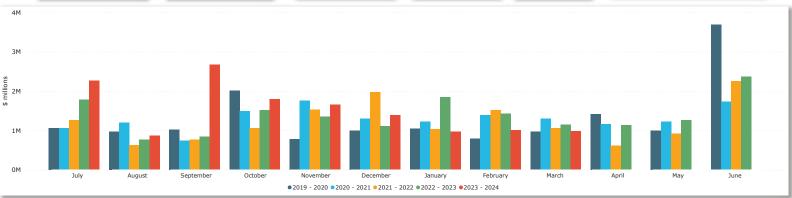


Favorable 4M ЗМ

YTD Budget Variance Trend Variance 4,424,700.15 18.4%

**Total Budget** \$24,071,137 YTD % Of Budget 56.6%

4-Year Avg Historical YTD % of Budget 52.5%



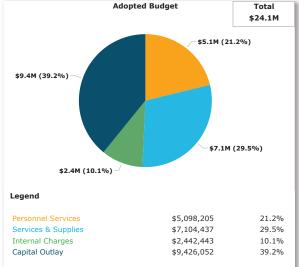
Through March 2024, Highway User Revenue Fund expenditures are significantly below at \$13.6M or 56.6% of the annual budget. Expenditures are \$1.8M or 15.1% higher than same time last year.

Personnel Services are significantly below target at \$3.2M or 63.1% of the annual budget. Services & Supplies are significantly below target at \$4.8M or 67.5% of the annual budget. Internal Charges are significantly above target at \$2.2M or 88.3% of the annual budget. Capital Outlay are significantly below target at \$3.5M or 36.7% of the annual budget.

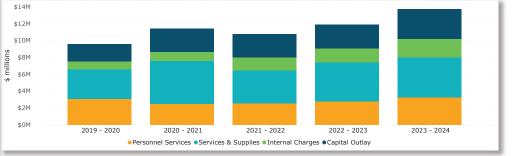
|           | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | YTD %<br>Of Budget | 4-Year Avg<br>Historical YTD % of Budget |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------|--|
| July      | \$1,055,328           | \$1,058,470           | \$1,264,586           | \$1,786,836           | \$2,274,848           | 9.5%               | 6.1%                                     |
| August    | \$974,319             | \$1,197,217           | \$629,808             | \$774,413             | \$873,570             | 13.1%              | 10.5%                                    |
| September | \$1,019,838           | \$739,952             | \$768,706             | \$843,525             | \$2,674,160           | 24.2%              | 14.5%                                    |
| October   | \$2,008,832           | \$1,493,139           | \$1,059,282           | \$1,524,915           | \$1,801,216           | 31.7%              | 21.9%                                    |
| November  | \$782,050             | \$1,765,007           | \$1,529,471           | \$1,356,239           | \$1,653,413           | 38.5%              | 28.4%                                    |
| December  | \$991,988             | \$1,299,058           | \$1,979,291           | \$1,116,573           | \$1,385,869           | 44.3%              | 34.9%                                    |
| January   | \$1,049,878           | \$1,231,495           | \$1,039,999           | \$1,854,050           | \$969,315             | 48.3%              | 41.0%                                    |
| February  | \$794,918             | \$1,391,983           | \$1,521,690           | \$1,427,219           | \$1,016,685           | 52.5%              | 47.2%                                    |
| March     | \$966,275             | \$1,298,880           | \$1,057,034           | \$1,156,648           | \$979,575             | 56.6%              | 52.5%                                    |
| Total     | \$9,643,426           | \$11,475,203          | \$10,849,866          | \$11,840,418          | \$13,628,653          | 56.6%              | 52.5%                                    |

### Highway User Revenue Fund Expenditure by Category

FY 2023 - 2024 - Cumulative Expenditures through March 2024



|                     | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | Budget       | % Of<br>Budget |
|---------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------|----------------|
| Personnel Services  | \$3,076,153           | \$2,479,708           | \$2,509,275           | \$2,773,530           | \$3,218,270           | \$5,098,205  | 63.1%          |
| Services & Supplies | \$3,531,019           | \$5,107,783           | \$3,958,855           | \$4,617,248           | \$4,792,501           | \$7,104,437  | 67.5%          |
| Internal Charges    | \$970,672             | \$1,127,054           | \$1,626,030           | \$1,730,964           | \$2,155,792           | \$2,442,443  | 88.3%          |
| Capital Outlay      | \$2,065,582           | \$2,760,657           | \$2,755,707           | \$2,718,676           | \$3,462,091           | \$9,426,052  | 36.7%          |
| Total               | \$9,643,426           | \$11,475,203          | \$10,849,866          | \$11,840,418          | \$13,628,653          | \$24,071,137 | 56.6%          |



4 -Year Average Historic YTD % Of Budget YTD Budget Variance **Trend Variance Total Budget** YTD % Of Budget Unfavorable \$4,827,849 -13.7% \$46,083,494 85.5% 99.2% 14M 12M 10M 8M 4M 2M OM •2019 - 2020 •2020 - 2021 •2021 - 2022 •2022 - 2023 •2023 - 2024

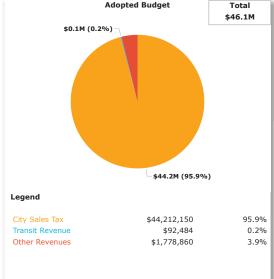
Through March 2024, Transportation Sales Tax Revenue are significantly below target at \$39.4M or 85.5% of the annual budget. Revenues are \$4.3M or 12.2% higher than same time

City Sales Tax are significantly above target at \$35.9M or 81.1% of the annual budget. Transit Revenue are significantly above target at \$75k or 81.1% of the annual budget. Other Revenues are significantly above target at \$3.5M or 194.6% of the annual budget.

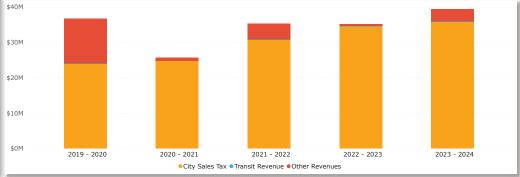
|           | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | YTD % Of<br>Budget | 4-Year Avg<br>Historical YTD % of Budget |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------|--|
| July      | \$3,029,982           | \$2,859,713           | \$3,390,869           | \$3,914,349           | \$3,769,234           | 8.2%               | 9.8%                                     |
| August    | \$2,526,038           | \$2,643,897           | \$3,238,296           | \$3,867,952           | \$3,886,096           | 16.6%              | 18.8%                                    |
| September | \$2,581,641           | \$2,724,675           | \$3,327,471           | \$3,881,482           | \$3,918,918           | 25.1%              | 28.0%                                    |
| October   | \$2,801,746           | \$2,878,500           | \$3,868,247           | \$3,864,074           | \$4,019,089           | 33.8%              | 38.0%                                    |
| November  | \$2,643,637           | \$2,644,909           | \$3,655,656           | \$3,674,055           | \$3,775,991           | 42.0%              | 47.3%                                    |
| December  | \$12,388,650          | \$2,807,478           | \$3,539,472           | \$3,891,419           | \$5,364,842           | 53.7%              | 64.8%                                    |
| January   | \$3,371,054           | \$3,514,924           | \$5,229,880           | \$4,705,977           | \$7,235,690           | 69.4%              | 77.2%                                    |
| February  | \$4,544,824           | \$2,730,856           | \$3,254,240           | \$3,866,600           | \$3,696,559           | 77.4%              | 88.0%                                    |
| March     | \$2,815,606           | \$2,953,425           | \$5,709,841           | \$3,450,301           | \$3,724,049           | 85.5%              | 99.2%                                    |
| Total     | \$36,703,179          | \$25,758,376          | \$35,213,971          | \$35,116,210          | \$39,390,469          | 85.5%              | 99.2%                                    |

### Transportation Sales Tax Revenue By Category

### FY 2023 - 2024 Cumulative Revenues through March 2024



|                 | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | Budget       | % Of<br>Budget |
|-----------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------|----------------|
| City Sales Tax  | \$23,930,487          | \$24,840,074          | \$30,746,087          | \$34,591,399          | \$35,853,638          | \$44,212,150 | 81.1%          |
| Transit Revenue | \$91,390              | \$27                  | \$63,660              | \$65,672              | \$75,018              | \$92,484     | 81.1%          |
| Other Revenues  | \$12,681,302          | \$918,276             | \$4,404,224           | \$459,139             | \$3,461,813           | \$1,778,860  | 194.6%         |
| Total           | \$36,703,179          | \$25,758,376          | \$35,213,971          | \$35,116,210          | \$39,390,469          | \$46,083,494 | 85.5%          |



2023 - 2024

2022 - 2023

For each year Transportation Sales Tax Revenue reported through March represents sales and business activity through February. The graph to the right depicts historical year-to-date Transportation sales tax revenue from FY 2019 - 2020 through 2023 - 2024. Through March 2024, Transportation sales tax revenues increased by \$1.3M or 3.6% over the same time last year.

For March 2024, Transportation sales tax revenues increased by \$72.1k or 2% over the last year as a result of growth in Amusement at \$27.7k or 72.9%, Construction at \$132.7k or 33%, Retail Sales at \$39.7k or 2.3%, Utilities at \$9.7k or 8.3%, Other at \$18.8k or 16%, and due to decrease in Hotels at \$-21.2k or -24.2%, Rentals at \$-83k or -16%, Retail over 5K at \$-46k or -16.2%.

# \$35M \$34.6M \$35.9M \$35.9M \$30.7M \$30.7M \$30.7M \$24.8M

2021 - 2022

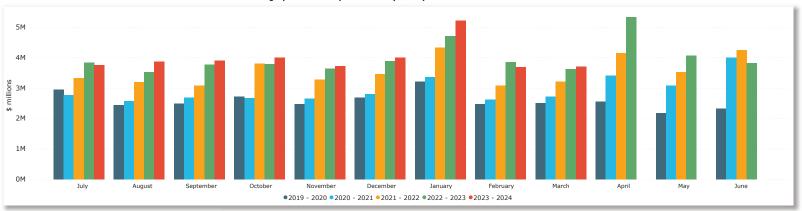
Fiscal Year to Date - March 2024

2020 - 2021

The graph below compares monthly Transportation sales tax collections.

\$0M

2019 - 2020



### Transportation Sales Tax City Sales Tax Collections By Category

Current Month - March 2024

|                                    |                       |                       |                       |                       |                       |             | J [                                |                       |                       |                       |                       |                       |             |
|------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------|------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------|
| Tax Revenue by Business Activities | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | %<br>Change | Tax Revenue by Business Activities | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | %<br>Change |
| Amusement                          | \$38,836              | \$22,246              | \$58,810              | \$37,937              | \$65,612              | 72.9%       | Amusement                          | \$706,812             | \$177,207             | \$798,157             | \$824,714             | \$961,284             | 16.6%       |
| Construction                       | \$188,614             | \$222,199             | \$266,604             | \$401,890             | \$534,639             | 33.0%       | Construction                       | \$1,548,128           | \$2,068,773           | \$3,132,524           | \$3,894,416           | \$4,927,086           | 26.5%       |
| Hotels                             | \$33,950              | \$24,750              | \$40,886              | \$87,612              | \$66,417              | -24.2%      | Hotels                             | \$208,549             | \$158,412             | \$290,492             | \$381,004             | \$360,084             | -5.5%       |
| Rentals                            | \$343,144             | \$446,012             | \$413,988             | \$518,368             | \$435,357             | -16.0%      | Rentals                            | \$3,085,625           | \$3,170,903           | \$3,739,435           | \$4,490,733           | \$4,834,469           | 7.7%        |
| Restaurant/Bar                     | \$220,769             | \$246,640             | \$328,255             | \$347,966             | \$341,609             | -1.8%       | Restaurant/Bar                     | \$2,181,397           | \$1,954,563           | \$2,711,244           | \$2,951,355           | \$3,115,374           | 5.6%        |
| Retail over 5K                     | \$212,658             | \$248,041             | \$274,191             | \$283,984             | \$237,975             | -16.2%      | Retail over 5K                     | \$1,782,169           | \$1,714,469           | \$2,310,474           | \$2,669,564           | \$2,549,305           | -4.5%       |
| Retail Sales                       | \$1,264,616           | \$1,421,953           | \$1,614,020           | \$1,714,088           | \$1,753,795           | 2.3%        | Retail Sales                       | \$12,267,055          | \$13,400,586          | \$15,552,063          | \$16,859,860          | \$16,644,340          | -1.3%       |
| Utilities                          | \$94,226              | \$94,636              | \$98,921              | \$116,730             | \$126,462             | 8.3%        | Utilities                          | \$1,192,576           | \$1,263,409           | \$1,284,778           | \$1,391,001           | \$1,500,767           | 7.9%        |
| Penalty & Interest                 | \$0                   | \$0                   | \$0                   | \$0                   | \$0                   | 0.0%        | Penalty & Interest                 | \$0                   | \$0                   | \$0                   | \$0                   | \$0                   | 0.0%        |
| Other                              | \$107,582             | (\$10,374)            | \$118,436             | \$117,754             | \$136,582             | 16.0%       | Other                              | \$958,178             | \$931,752             | \$926,919             | \$1,128,752           | \$960,928             | -14.9%      |
| Total                              | \$2,504,393           | \$2,716,104           | \$3,214,111           | \$3,626,330           | \$3,698,448           | 2.0%        | Total                              | \$23,930,487          | \$24,840,074          | \$30,746,087          | \$34,591,399          | \$35,853,638          | 3.6%        |

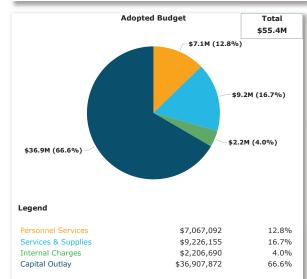
significantly below at \$18.6M or 33.6% of the annual budget. Expenditures are \$1.3M or 6.6% lower than same time last year.

Personnel Services are significantly below target at \$4.7M or 66.4% of the annual budget. Services & Supplies are significantly below target at \$5.8M or 63.1% of the annual budget. Internal Charges are significantly above target at \$1.8M or 80.7% of the annual budget. Capital Outlay are significantly below target at \$6.3M or 17.2% of the annual budget.

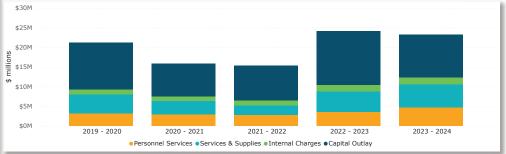
|           | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | YTD %<br>Of Budget | 4-Year Avg<br>Historical YTD % of Budget |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------|--|
| July      | \$1,215,027           | \$972,757             | \$1,109,795           | \$1,748,564           | \$1,853,272           | 3.3%               | 3.6%                                     |
| August    | \$1,121,603           | \$1,826,471           | \$1,148,601           | \$2,211,235           | \$1,610,524           | 6.3%               | 8.0%                                     |
| September | \$2,183,936           | \$1,022,265           | \$1,587,410           | \$924,362             | \$1,951,224           | 9.8%               | 12.6%                                    |
| October   | \$3,041,704           | \$1,685,093           | \$2,679,868           | \$2,273,937           | \$2,632,770           | 14.5%              | 20.0%                                    |
| November  | \$1,208,472           | \$2,051,157           | \$785,791             | \$2,032,222           | \$1,843,109           | 17.9%              | 24.2%                                    |
| December  | \$2,554,576           | \$1,432,533           | \$3,019,550           | \$2,595,251           | \$2,134,009           | 21.7%              | 31.4%                                    |
| January   | \$1,260,820           | \$2,016,687           | \$976,827             | \$4,097,045           | \$1,583,991           | 24.6%              | 36.9%                                    |
| February  | \$2,245,792           | \$1,160,432           | \$1,595,172           | \$1,437,695           | \$3,164,442           | 30.3%              | 41.9%                                    |
| March     | \$2,177,789           | \$1,192,670           | \$1,014,444           | \$2,633,143           | \$1,866,489           | 33.6%              | 47.0%                                    |
| Total     | \$17,009,719          | \$13,360,064          | \$13,917,455          | \$19,953,452          | \$18,639,830          | 33.6%              | 47.0%                                    |

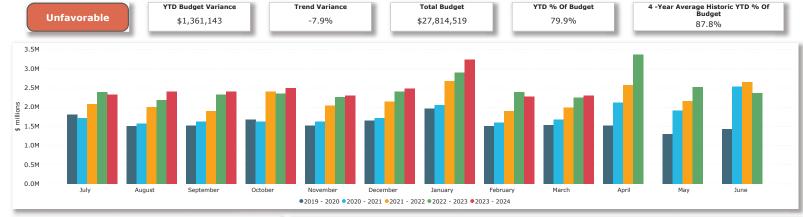
### Transportation Sales Tax Expenditure by Category

### FY 2023 - 2024 - Cumulative Expenditures through March 2024



|                     | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | Budget       | % Of<br>Budget |
|---------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------|----------------|
| Personnel Services  | \$3,138,473           | \$2,956,459           | \$2,874,551           | \$3,594,157           | \$4,694,141           | \$7,067,092  | 66.4%          |
| Services & Supplies | \$4,912,165           | \$3,227,424           | \$2,329,582           | \$5,154,184           | \$5,820,524           | \$9,226,155  | 63.1%          |
| Internal Charges    | \$1,334,250           | \$1,303,479           | \$1,479,911           | \$1,802,650           | \$1,780,426           | \$2,206,690  | 80.7%          |
| Capital Outlay      | \$7,624,831           | \$5,872,701           | \$7,233,411           | \$9,402,462           | \$6,344,739           | \$36,907,872 | 17.2%          |
| Total               | \$17,009,719          | \$13,360,064          | \$13,917,455          | \$19,953,452          | \$18,639,830          | \$55,407,809 | 33.6%          |





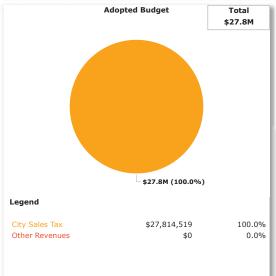
Through March 2024, Police Public Safety Sales Tax Revenue are significantly below target at \$22.2M or 79.9% of the annual budget. Revenues are \$794.1k or 3.7% higher than same time

City Sales Tax are slightly above target at \$22.2M or 79.9% of the annual budget. Additionally, Unexpected Other Revenue were received in the amount of \$2.6k.

|           | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | YTD % Of<br>Budget | 4-Year Avg<br>Historical YTD % of Budget |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------|--|
| July      | \$1,799,722           | \$1,709,136           | \$2,076,989           | \$2,384,070           | \$2,331,071           | 8.4%               | 10.0%                                    |
| August    | \$1,500,587           | \$1,571,959           | \$2,003,510           | \$2,177,050           | \$2,409,101           | 17.0%              | 19.0%                                    |
| September | \$1,516,973           | \$1,618,905           | \$1,898,603           | \$2,328,001           | \$2,398,274           | 25.7%              | 28.2%                                    |
| October   | \$1,674,905           | \$1,620,238           | \$2,397,114           | \$2,345,844           | \$2,497,843           | 34.6%              | 38.2%                                    |
| November  | \$1,518,708           | \$1,618,177           | \$2,038,059           | \$2,254,989           | \$2,304,969           | 42.9%              | 47.5%                                    |
| December  | \$1,646,359           | \$1,708,306           | \$2,148,048           | \$2,403,824           | \$2,475,286           | 51.8%              | 57.3%                                    |
| January   | \$1,962,492           | \$2,045,624           | \$2,683,558           | \$2,901,995           | \$3,232,431           | 63.5%              | 69.3%                                    |
| February  | \$1,510,985           | \$1,598,591           | \$1,901,428           | \$2,390,426           | \$2,273,268           | 71.6%              | 78.5%                                    |
| March     | \$1,535,070           | \$1,667,958           | \$1,993,071           | \$2,241,729           | \$2,299,789           | 79.9%              | 87.8%                                    |
| Total     | \$14,665,801          | \$15,158,895          | \$19,140,381          | \$21,427,929          | \$22,222,032          | 79.9%              | 87.8%                                    |

### Police Public Safety Sales Tax Revenue By Category

### FY 2023 - 2024 Cumulative Revenues through March 2024

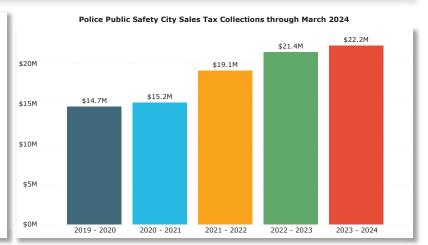


|                | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | Budget       | % Of<br>Budget |
|----------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------|----------------|
| City Sales Tax | \$14,665,801          | \$15,158,585          | \$19,140,381          | \$21,420,829          | \$22,219,412          | \$27,814,519 | 79.9%          |
| Other Revenues | \$0                   | \$310                 | \$0                   | \$7,100               | \$2,620               | \$0          | 0.0%           |
| Total          | \$14,665,801          | \$15,158,895          | \$19,140,381          | \$21,427,929          | \$22,222,032          | \$27,814,519 | 79.9%          |



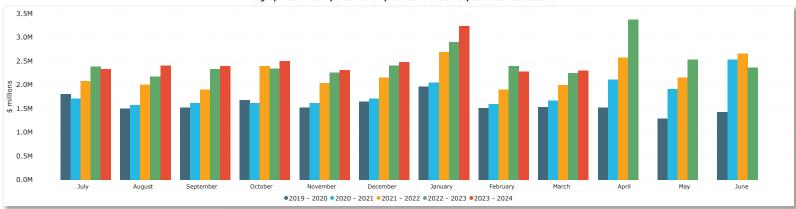
For each year Police Public Safety Sales Tax Revenue reported through March represents sales and business activity through February. The graph to the right depicts historical year-to-date Police Public Safety sales tax revenue from FY 2019 - 2020 through 2023 - 2024. Through March 2024, Police Public Safety sales tax revenues increased by \$798.6k or 3.7% over the same time last year.

For March 2024, Police Public Safety sales tax revenues increased by \$55.4k or 2.5% over the last year as a result of growth in Amusement at \$18.5k or 72.9%, Construction at \$88.5k or 33%, Retail Sales at \$33.8k or 3.5%, Utilities at \$6.5k or 8.3%, Other at \$12.6k or 16%, and due to decrease in Hotels at \$-14.1k or -24.2%, Rentals at \$-55.4k or -16%, Retail over 5K at \$-30.7k or -16.2%.



Fiscal Year to Date - March 2024

The graph below compares monthly Police Public Safety sales tax collections.



### Police Public Safety Sales Tax City Sales Tax Collections By Category

Current Month - March 2024

| Tax Revenue by Business Activities | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | %<br>Change | Tax Revenue by Business Activities | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | %<br>Change |
|------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------|------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------|
| Amusement                          | \$25,896              | \$14,834              | \$39,215              | \$25,297              | \$43,750              | 72.9%       | Amusement                          | \$471,302             | \$118,162             | \$532,211             | \$549,920             | \$640,985             | 16.6%       |
| Construction                       | \$125,768             | \$148,163             | \$177,772             | \$267,981             | \$356,497             | 33.0%       | Construction                       | \$1,032,292           | \$1,379,458           | \$2,088,767           | \$2,596,796           | \$3,285,381           | 26.5%       |
| Hotels                             | \$22,638              | \$16,503              | \$27,263              | \$58,420              | \$44,287              | -24.2%      | Hotels                             | \$139,060             | \$105,629             | \$193,700             | \$254,053             | \$240,104             | -5.5%       |
| Rentals                            | \$228,808             | \$297,401             | \$276,047             | \$345,647             | \$290,296             | -16.0%      | Rentals                            | \$2,057,495           | \$2,114,358           | \$2,493,455           | \$2,994,420           | \$3,223,624           | 7.7%        |
| Restaurant/Bar                     | \$147,209             | \$164,460             | \$218,880             | \$232,024             | \$227,785             | -1.8%       | Restaurant/Bar                     | \$1,454,555           | \$1,303,302           | \$1,807,857           | \$1,967,964           | \$2,077,332           | 5.6%        |
| Retail over 5K                     | \$141,800             | \$165,394             | \$182,830             | \$189,361             | \$158,682             | -16.2%      | Retail over 5K                     | \$1,188,350           | \$1,143,208           | \$1,540,624           | \$1,780,065           | \$1,699,876           | -4.5%       |
| Retail Sales                       | \$708,387             | \$805,018             | \$926,130             | \$966,646             | \$1,000,475           | 3.5%        | Retail Sales                       | \$6,888,595           | \$7,530,742           | \$9,009,006           | \$9,597,439           | \$9,410,652           | -1.9%       |
| Utilities                          | \$62,830              | \$63,104              | \$65,961              | \$77,836              | \$84,325              | 8.3%        | Utilities                          | \$795,210             | \$842,441             | \$856,690             | \$927,519             | \$1,000,712           | 7.9%        |
| Penalty & Interest                 | \$0                   | \$0                   | \$0                   | \$0                   | \$0                   | 0.0%        | Penalty & Interest                 | \$0                   | \$0                   | \$0                   | \$0                   | \$0                   | 0.0%        |
| Other                              | \$71,735              | (\$6,917)             | \$78,973              | \$78,518              | \$91,073              | 16.0%       | Other                              | \$638,942             | \$621,284             | \$618,069             | \$752,652             | \$640,747             | -14.9%      |
| Total                              | \$1,535,070           | \$1,667,958           | \$1,993,071           | \$2,241,729           | \$2,297,169           | 2.5%        | Total                              | \$14,665,801          | \$15,158,585          | \$19,140,381          | \$21,420,829          | \$22,219,412          | 3.7%        |

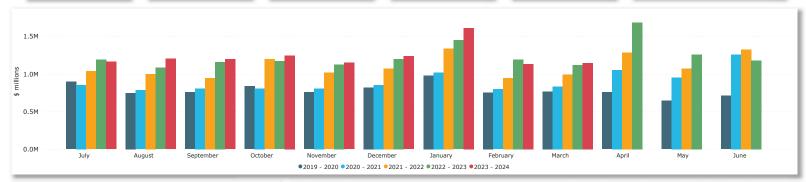
Unfavorable

YTD Budget Variance \$678,849

**Trend Variance** -7.7%

**Total Budget** \$13,898,671 YTD % Of Budget 79.9%

4 -Year Average Historic YTD % Of Budget 87.6%



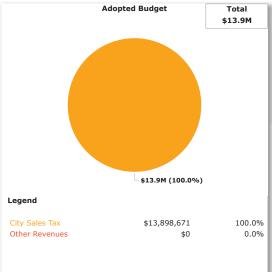
Through March 2024, Fire Public Safety Sales Tax Revenue are significantly below target at \$11.1M or 79.9% of the annual budget. Revenues are \$399k or 3.7% higher than same time last

City Sales Tax are slightly above target at \$11.1M or 79.9% of the annual budget.

|           | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | YTD % Of<br>Budget | 4-Year Avg<br>Historical YTD % of Budget |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------|--|
| July      | \$899,304             | \$854,040             | \$1,037,856           | \$1,191,301           | \$1,164,817           | 8.4%               | 9.9%                                     |
| August    | \$749,830             | \$785,492             | \$1,001,140           | \$1,084,304           | \$1,203,808           | 17.0%              | 19.0%                                    |
| September | \$758,017             | \$808,948             | \$948,714             | \$1,163,281           | \$1,198,395           | 25.7%              | 28.1%                                    |
| October   | \$836,935             | \$809,616             | \$1,197,823           | \$1,172,199           | \$1,248,153           | 34.6%              | 38.1%                                    |
| November  | \$758,896             | \$808,587             | \$1,018,402           | \$1,126,799           | \$1,151,773           | 42.9%              | 47.4%                                    |
| December  | \$822,670             | \$853,622             | \$1,073,363           | \$1,201,170           | \$1,236,879           | 51.8%              | 57.2%                                    |
| January   | \$980,638             | \$1,022,021           | \$1,340,951           | \$1,450,101           | \$1,615,219           | 63.5%              | 69.1%                                    |
| February  | \$755,025             | \$798,810             | \$950,127             | \$1,194,477           | \$1,135,932           | 71.6%              | 78.3%                                    |
| March     | \$767,061             | \$833,462             | \$995,921             | \$1,120,172           | \$1,147,877           | 79.9%              | 87.6%                                    |
| Total     | \$7,328,376           | \$7,574,600           | \$9,564,297           | \$10,703,805          | \$11,102,852          | 79.9%              | 87.6%                                    |

### Fire Public Safety Sales Tax Revenue By Category

### FY 2023 - 2024 Cumulative Revenues through March 2024



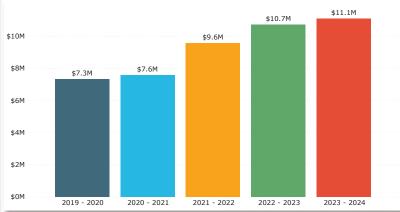
|                | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | Budget       | % Of<br>Budget |
|----------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------|----------------|
| City Sales Tax | \$7,328,376           | \$7,574,600           | \$9,564,297           | \$10,703,805          | \$11,102,852          | \$13,898,671 | 79.9%          |
| Other Revenues | \$0                   | \$0                   | \$0                   | \$0                   | \$0                   | \$0          | 0.0%           |
| Total          | \$7,328,376           | \$7,574,600           | \$9,564,297           | \$10,703,805          | \$11,102,852          | \$13,898,671 | 79.9%          |



For each year Fire Public Safety Sales Tax Revenue reported through March represents sales and business activity through February. The graph to the right depicts historical year-to-date Fire Public Safety sales tax revenue from FY 2019 - 2020 through 2023 -2024. Through March 2024, Fire Public Safety sales tax revenues increased by \$399k or 3.7% over the same time last year.

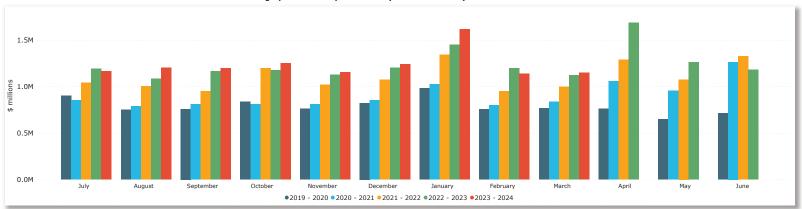
For March 2024, Fire Public Safety sales tax revenues increased by \$27.7k or 2.5% over the last year as a result of growth in Amusement at \$9.2k or 72.9%, Construction at \$44.2k or 33%, Retail Sales at \$16.9k or 3.5%, Utilities at \$3.2k or 8.3%, Other at \$6.3k or 16%, and due to decrease in Hotels at \$-7.1k or -24.2%, Rentals at \$-27.7k or -16%, Retail over 5K at \$-15.3k or -16.2%.

# Fire Public Safety City Sales Tax Collections through March 2024



Fiscal Year to Date - March 2024

The graph below compares monthly Fire Public Safety sales tax collections.



### Fire Public Safety Sales Tax City Sales Tax Collections By Category

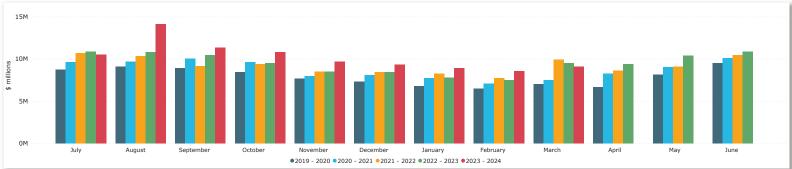
Current Month - March 2024

|                                       |                       |                       |                       |                       |                       |             | J [                                |                       |                       |                       |                       |                       |             |
|---------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------|------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------|
| Tax Revenue by<br>Business Activities | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | %<br>Change | Tax Revenue by Business Activities | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | %<br>Change |
| Amusement                             | \$12,940              | \$7,412               | \$19,596              | \$12,641              | \$21,862              | 72.9%       | Amusement                          | \$235,510             | \$59,045              | \$265,946             | \$274,795             | \$320,300             | 16.6%       |
| Construction                          | \$62,846              | \$74,037              | \$88,833              | \$133,910             | \$178,142             | 33.0%       | Construction                       | \$515,836             | \$689,315             | \$1,043,757           | \$1,297,619           | \$1,641,705           | 26.5%       |
| Hotels                                | \$11,312              | \$8,247               | \$13,623              | \$29,192              | \$22,130              | -24.2%      | Hotels                             | \$69,488              | \$52,783              | \$96,792              | \$126,950             | \$119,980             | -5.5%       |
| Rentals                               | \$114,336             | \$148,611             | \$137,941             | \$172,720             | \$145,061             | -16.0%      | Rentals                            | \$1,028,130           | \$1,056,545           | \$1,245,980           | \$1,496,312           | \$1,610,845           | 7.7%        |
| Restaurant/Bar                        | \$73,560              | \$82,181              | \$109,374             | \$115,942             | \$113,824             | -1.8%       | Restaurant/Bar                     | \$726,841             | \$651,260             | \$903,386             | \$983,392             | \$1,038,043           | 5.6%        |
| Retail over 5K                        | \$70,858              | \$82,647              | \$91,360              | \$94,623              | \$79,293              | -16.2%      | Retail over 5K                     | \$593,819             | \$571,261             | \$769,850             | \$889,499             | \$849,428             | -4.5%       |
| Retail Sales                          | \$353,966             | \$402,251             | \$462,770             | \$483,013             | \$499,918             | 3.5%        | Retail Sales                       | \$3,442,097           | \$3,762,954           | \$4,501,648           | \$4,795,656           | \$4,702,314           | -1.9%       |
| Utilities                             | \$31,396              | \$31,533              | \$32,961              | \$38,895              | \$42,137              | 8.3%        | Utilities                          | \$397,366             | \$420,968             | \$428,088             | \$463,481             | \$500,056             | 7.9%        |
| Penalty & Interest                    | \$0                   | \$0                   | \$0                   | \$0                   | \$0                   | 0.0%        | Penalty & Interest                 | \$0                   | \$0                   | \$0                   | \$0                   | \$0                   | 0.0%        |
| Other                                 | \$35,847              | (\$3,457)             | \$39,463              | \$39,236              | \$45,509              | 16.0%       | Other                              | \$319,288             | \$310,468             | \$308,850             | \$376,100             | \$320,181             | -14.9%      |
| Total                                 | \$767,061             | \$833,462             | \$995,921             | \$1,120,172           | \$1,147,877           | 2.5%        | Total                              | \$7,328,376           | \$7,574,600           | \$9,564,297           | \$10,703,805          | \$11,102,852          | 3.7%        |

Unfavorable

YTD Budget Variance (\$6,203,661) Trend Variance

Total Budget \$131,339,879 YTD % Of Budget 70.3% 4 -Year Average Historic YTD % Of Budget 77.3%



Through March 2024, Water Services Revenue are significantly below target at \$92.3M or 70.3% of the annual budget. Revenues are \$8.9M or 10.7% higher than same time last year.

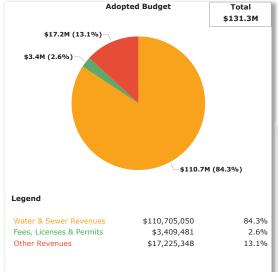
Water & Sewer Revenues are on target at \$81.5M or 73.6% of the annual budget. Fees, Licenses & Permits are significantly above target at \$4.1M or 120.8% of the annual budget. Other Revenues are significantly below target at \$6.7M or 38.9% of the annual budget.

|           | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | YTD % Of<br>Budget | 4-Year Avg<br>Historical YTD % of Budget |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------|--|
| July      | \$8,727,230           | \$9,614,921           | \$10,695,878          | \$10,891,898          | \$10,498,200          | 8.0%               | 9.8%                                     |
| August    | \$9,091,694           | \$9,674,924           | \$10,311,814          | \$10,803,945          | \$14,139,176          | 18.8%              | 19.6%                                    |
| September | \$8,934,907           | \$10,012,461          | \$9,139,550           | \$10,452,973          | \$11,366,651          | 27.4%              | 29.2%                                    |
| October   | \$8,434,219           | \$9,649,200           | \$9,358,939           | \$9,491,452           | \$10,828,705          | 35.7%              | 38.3%                                    |
| November  | \$7,686,524           | \$7,959,867           | \$8,519,340           | \$8,502,758           | \$9,661,720           | 43.0%              | 46.3%                                    |
| December  | \$7,313,150           | \$8,088,127           | \$8,425,120           | \$8,454,978           | \$9,308,809           | 50.1%              | 54.3%                                    |
| January   | \$6,780,996           | \$7,729,261           | \$8,286,599           | \$7,806,586           | \$8,882,403           | 56.9%              | 61.9%                                    |
| February  | \$6,508,406           | \$7,090,710           | \$7,701,559           | \$7,484,141           | \$8,550,856           | 63.4%              | 69.0%                                    |
| March     | \$6,997,832           | \$7,475,230           | \$9,936,171           | \$9,486,357           | \$9,064,730           | 70.3%              | 77.3%                                    |
| Total     | \$70,474,958          | \$77,294,701          | \$82,374,970          | \$83,375,089          | \$92,301,249          | 70.3%              | 77.3%                                    |

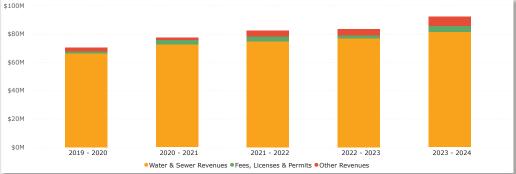
### 6

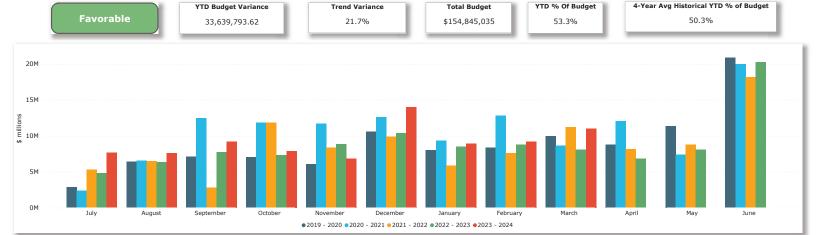
### Water Services Revenue By Category

FY 2023 - 2024 Cumulative Revenues through March 2024



|                          | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | Budget        | % Of<br>Budget |
|--------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|---------------|----------------|
| Water & Sewer Revenues   | \$66,115,613          | \$72,403,916          | \$74,958,117          | \$76,852,085          | \$81,476,224          | \$110,705,050 | 73.6%          |
| Fees, Licenses & Permits | \$1,656,298           | \$3,127,422           | \$3,231,551           | \$2,051,022           | \$4,117,540           | \$3,409,481   | 120.8%         |
| Other Revenues           | \$2,703,047           | \$1,763,363           | \$4,185,302           | \$4,471,981           | \$6,707,485           | \$17,225,348  | 38.9%          |
| Total                    | \$70,474,958          | \$77,294,701          | \$82,374,970          | \$83,375,089          | \$92,301,249          | \$131,339,879 | 70.3%          |





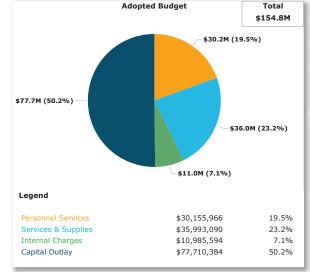
Through March 2024, Water Services expenditures are significantly below at \$82.5M or 53.3% of the annual budget. Expenditures are \$11.9M or 16.8% higher than same time last year.

Personnel Services are slightly below target at \$21.4M or 71% of the annual budget. Services & Supplies are significantly below target at \$23.6M or 65.5% of the annual budget. Internal Charges are on target at \$8.3M or 75.4% of the annual budget. Capital Outlay are significantly below target at \$29.2M or 37.6% of the annual budget.

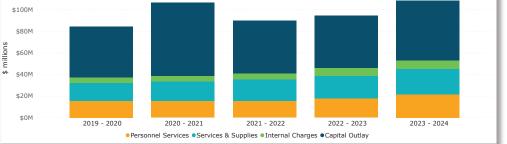
|           | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | YTD %<br>Of Budget | 4-Year Avg<br>Historical YTD % of Budget |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------|--|
| July      | \$2,873,226           | \$3,732,633           | \$5,339,139           | \$4,820,835           | \$7,692,163           | 5.0%               | 3.2%                                     |
| August    | \$6,453,568           | \$6,540,525           | \$6,522,009           | \$6,371,148           | \$7,596,305           | 9.9%               | 8.1%                                     |
| September | \$6,103,095           | \$8,711,575           | \$4,488,558           | \$7,680,552           | \$9,194,435           | 15.8%              | 13.2%                                    |
| October   | \$6,475,370           | \$8,910,781           | \$10,331,845          | \$7,362,862           | \$7,887,069           | 20.9%              | 19.5%                                    |
| November  | \$5,207,880           | \$9,422,943           | \$6,587,777           | \$8,685,827           | \$6,872,309           | 25.3%              | 25.2%                                    |
| December  | \$8,343,534           | \$9,215,795           | \$9,380,258           | \$10,316,718          | \$14,043,038          | 34.4%              | 32.3%                                    |
| January   | \$7,702,648           | \$7,243,441           | \$5,605,269           | \$8,497,867           | \$8,944,101           | 40.2%              | 37.7%                                    |
| February  | \$7,270,111           | \$10,795,604          | \$6,793,603           | \$8,784,232           | \$9,224,633           | 46.1%              | 44.1%                                    |
| March     | \$7,948,794           | \$7,093,045           | \$9,758,475           | \$8,102,358           | \$11,039,930          | 53.3%              | 50.3%                                    |
| Total     | \$58,378,227          | \$71,666,341          | \$64,806,933          | \$70,622,400          | \$82,493,982          | 53.3%              | 50.3%                                    |

### Water Services Expenditure by Category

FY 2023 - 2024 - Cumulative Expenditures through March 2024

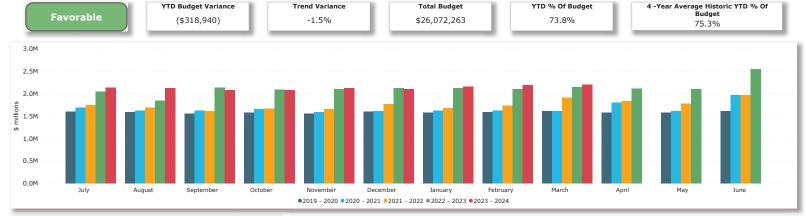


|                     | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | Budget        | % Of<br>Budget |
|---------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|---------------|----------------|
| Personnel Services  | \$15,424,987          | \$15,696,872          | \$15,607,453          | \$17,555,879          | \$21,406,092          | \$30,155,966  | 71.0%          |
| Services & Supplies | \$16,783,222          | \$17,704,947          | \$19,726,445          | \$21,126,925          | \$23,568,739          | \$35,993,090  | 65.5%          |
| Internal Charges    | \$5,818,963           | \$6,024,775           | \$6,261,577           | \$7,941,311           | \$8,283,810           | \$10,985,594  | 75.4%          |
| Capital Outlay      | \$20,351,055          | \$32,239,748          | \$23,211,459          | \$23,998,285          | \$29,235,341          | \$77,710,384  | 37.6%          |
| Total               | \$58,378,227          | \$71,666,341          | \$64,806,933          | \$70,622,400          | \$82,493,982          | \$154,845,035 | 53.3%          |



**Total Budget** 

**Trend Variance** 



Through March 2024, Solid Waste Revenue are on trend at \$19.2M or 73.8% of the annual budget. Revenues are \$517.8k or 2.8% higher than same time last year.

YTD Budget Variance

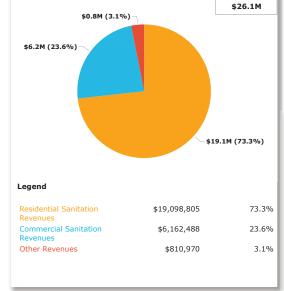
Residential Sanitation Revenues are on target at \$14.6M or 76.6% of the annual budget. Commercial Sanitation Revenues are on target at \$4.5M or 73.3% of the annual budget. Other Revenues are significantly below target at \$79.7k or 9.8% of the annual budget.

|           | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | YTD % Of<br>Budget | 4-Year Avg<br>Historical YTD % of Budget |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------|--|
| July      | \$1,602,458           | \$1,692,245           | \$1,748,176           | \$2,044,238           | \$2,143,511           | 8.2%               | 8.5%                                     |
| August    | \$1,589,509           | \$1,620,682           | \$1,686,552           | \$1,843,579           | \$2,122,527           | 16.4%              | 16.5%                                    |
| September | \$1,555,991           | \$1,628,200           | \$1,609,513           | \$2,133,066           | \$2,087,373           | 24.4%              | 24.8%                                    |
| October   | \$1,578,696           | \$1,653,070           | \$1,669,630           | \$2,092,924           | \$2,086,496           | 32.4%              | 33.1%                                    |
| November  | \$1,553,747           | \$1,587,310           | \$1,657,784           | \$2,102,205           | \$2,129,522           | 40.5%              | 41.3%                                    |
| December  | \$1,599,062           | \$1,617,048           | \$1,769,177           | \$2,126,610           | \$2,105,877           | 48.6%              | 49.8%                                    |
| January   | \$1,581,681           | \$1,624,109           | \$1,683,846           | \$2,123,617           | \$2,157,872           | 56.9%              | 58.2%                                    |
| February  | \$1,595,178           | \$1,629,940           | \$1,739,015           | \$2,099,474           | \$2,192,806           | 65.3%              | 66.6%                                    |
| March     | \$1,616,602           | \$1,613,084           | \$1,919,291           | \$2,151,788           | \$2,209,272           | 73.8%              | 75.3%                                    |
| Total     | \$14,272,924          | \$14,665,689          | \$15,482,984          | \$18,717,501          | \$19,235,257          | 73.8%              | 75.3%                                    |

YTD % Of Budget

## Solid Waste Revenue By Category

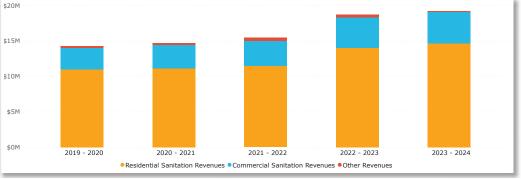
FY 2023 - 2024 Cumulative Revenues through March 2024



**Adopted Budget** 

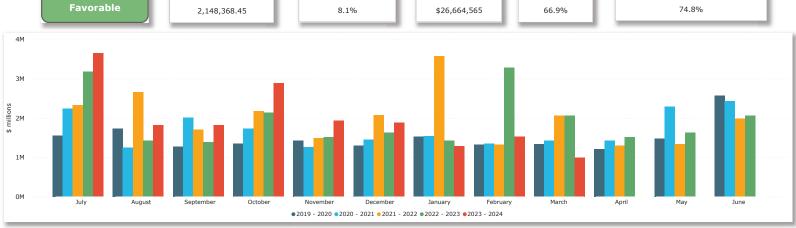
Total

|                                   | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | Budget       | % Of<br>Budget |
|-----------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------|----------------|
| Residential Sanitation Revenues   | \$11,025,270          | \$11,164,867          | \$11,492,506          | \$14,023,016          | \$14,638,534          | \$19,098,805 | 76.6%          |
| Commercial Sanitation<br>Revenues | \$2,990,773           | \$3,264,944           | \$3,508,459           | \$4,313,754           | \$4,516,976           | \$6,162,488  | 73.3%          |
| Other Revenues                    | \$256,882             | \$235,878             | \$482,019             | \$380,732             | \$79,747              | \$810,970    | 9.8%           |
| Total                             | \$14,272,924          | \$14,665,689          | \$15,482,984          | \$18,717,501          | \$19,235,257          | \$26,072,263 | 73.8%          |



**Total Budget** 

Trend Variance



Through March 2024, Solid Waste expenditures are significantly below at \$17.9M or 66.9% of the annual budget. Expenditures are \$236.9k or 1.3% lower than same time last year.

YTD Budget Variance

Personnel Services are slightly below target at \$6M or 71.3% of the annual budget. Services & Supplies are significantly below target at \$5.7M or 61.7% of the annual budget. Internal Charges are significantly above target at \$3.8M or 82.4% of the annual budget. Capital Outlay are significantly below target at \$2.3M or 52.8% of the annual budget.

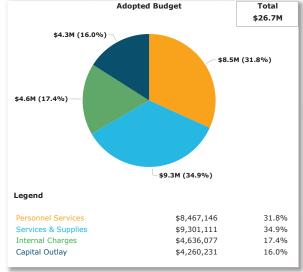
|           | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | YTD %<br>Of Budget | 4-Year Avg<br>Historical YTD % of Budget |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------|--|
| July      | \$1,558,064           | \$2,247,968           | \$2,329,216           | \$3,184,148           | \$3,660,552           | 13.7%              | 10.6%                                    |
| August    | \$1,733,656           | \$1,249,955           | \$2,660,559           | \$1,434,189           | \$1,828,451           | 20.6%              | 19.0%                                    |
| September | \$1,281,548           | \$2,009,961           | \$1,712,681           | \$1,393,021           | \$1,820,520           | 27.4%              | 26.4%                                    |
| October   | \$1,359,735           | \$1,732,100           | \$2,185,389           | \$2,142,133           | \$2,895,256           | 38.3%              | 34.9%                                    |
| November  | \$1,431,242           | \$1,267,685           | \$1,498,201           | \$1,520,745           | \$1,936,875           | 45.5%              | 41.6%                                    |
| December  | \$1,303,950           | \$1,458,313           | \$2,084,571           | \$1,639,656           | \$1,893,976           | 52.6%              | 49.1%                                    |
| January   | \$1,536,982           | \$1,549,531           | \$3,577,597           | \$1,424,897           | \$1,286,585           | 57.5%              | 58.6%                                    |
| February  | \$1,328,259           | \$1,356,917           | \$1,327,564           | \$3,286,765           | \$1,528,619           | 63.2%              | 66.9%                                    |
| March     | \$1,345,868           | \$1,423,926           | \$2,070,743           | \$2,061,362           | \$999,220             | 66.9%              | 74.8%                                    |
| Total     | \$12,879,305          | \$14,296,356          | \$19,446,521          | \$18,086,915          | \$17,850,055          | 66.9%              | 74.8%                                    |

YTD % Of Budget

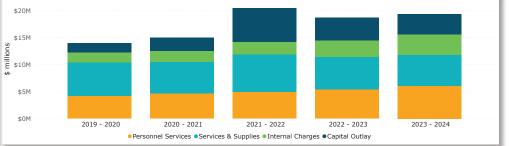
4-Year Avg Historical YTD % of Budget

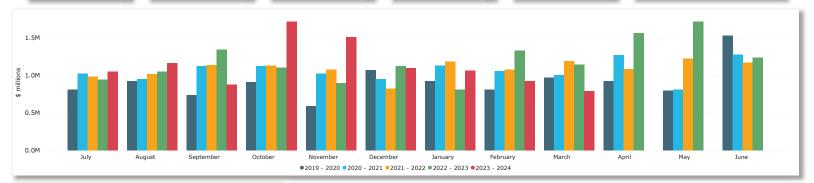
### Solid Waste Expenditure by Category

### FY 2023 - 2024 - Cumulative Expenditures through March 2024



|                     | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | Budget       | % Of<br>Budget |
|---------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------|----------------|
| Personnel Services  | \$4,254,168           | \$4,627,239           | \$5,002,857           | \$5,407,815           | \$6,038,870           | \$8,467,146  | 71.3%          |
| Services & Supplies | \$6,140,102           | \$5,911,132           | \$6,860,414           | \$5,988,890           | \$5,741,765           | \$9,301,111  | 61.7%          |
| Internal Charges    | \$2,085,924           | \$2,218,387           | \$2,575,264           | \$3,277,988           | \$3,818,410           | \$4,636,077  | 82.4%          |
| Capital Outlay      | \$399,111             | \$1,539,598           | \$5,007,986           | \$3,412,222           | \$2,251,010           | \$4,260,231  | 52.8%          |
| Total               | \$12,879,305          | \$14,296,356          | \$19,446,521          | \$18,086,915          | \$17,850,055          | \$26,664,565 | 66.9%          |





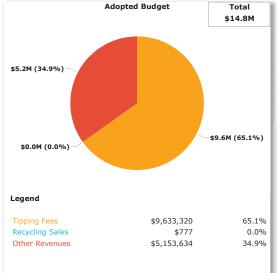
Through March 2024, Landfill Revenue are significantly below target at \$10.2M or 68.8% of the annual budget. Revenues are \$437.2k or 4.5% higher than same time last year.

Tipping Fees are significantly above target at \$8.1M or 84.1% of the annual budget. Recycling Sales are significantly below target at \$0.4k or 55.9% of the annual budget. Other Revenues are significantly below target at \$2.1M or 40.2% of the annual budget.

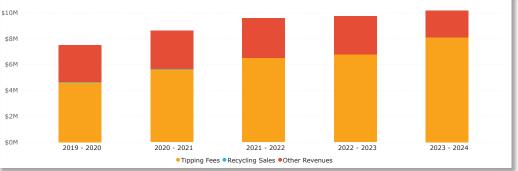
|           | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | YTD % Of<br>Budget | 4-Year Avg<br>Historical YTD % of Budget |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------|--|
| July      | \$812,149             | \$1,021,500           | \$982,359             | \$945,589             | \$1,046,215           | 7.1%               | 7.9%                                     |
| August    | \$924,592             | \$946,571             | \$1,014,213           | \$1,046,615           | \$1,161,147           | 14.9%              | 16.2%                                    |
| September | \$737,968             | \$1,124,659           | \$1,136,207           | \$1,339,708           | \$873,903             | 20.8%              | 25.2%                                    |
| October   | \$909,786             | \$1,122,627           | \$1,131,164           | \$1,101,998           | \$1,716,765           | 32.4%              | 34.1%                                    |
| November  | \$588,781             | \$1,021,380           | \$1,076,954           | \$895,942             | \$1,511,981           | 42.7%              | 41.6%                                    |
| December  | \$1,070,891           | \$951,779             | \$823,313             | \$1,123,425           | \$1,092,740           | 50.1%              | 49.9%                                    |
| January   | \$920,017             | \$1,132,435           | \$1,182,186           | \$809,327             | \$1,059,832           | 57.2%              | 58.5%                                    |
| February  | \$806,233             | \$1,057,896           | \$1,075,603           | \$1,328,009           | \$920,744             | 63.5%              | 67.4%                                    |
| March     | \$966,796             | \$1,005,532           | \$1,187,062           | \$1,142,322           | \$786,769             | 68.8%              | 76.4%                                    |
| Total     | \$7,737,214           | \$9,384,379           | \$9,609,059           | \$9,732,936           | \$10,170,097          | 68.8%              | 76.4%                                    |

## C Landfill Revenue By Category

FY 2023 - 2024 Cumulative Revenues through March 2024

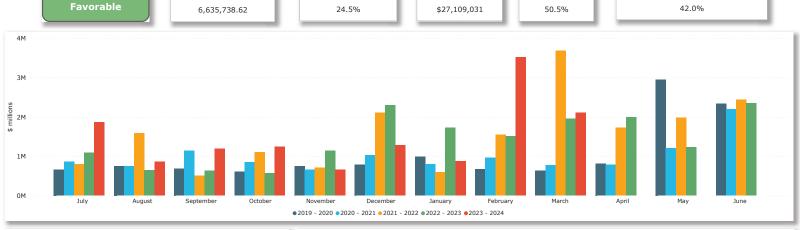


|                 | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | Budget       | % Of<br>Budget |
|-----------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------|----------------|
| Tipping Fees    | \$4,612,075           | \$5,629,883           | \$6,524,532           | \$6,787,849           | \$8,098,060           | \$9,633,320  | 84.1%          |
| Recycling Sales | \$285,280             | \$781,623             | \$26,583              | \$259                 | \$435                 | \$777        | 55.9%          |
| Other Revenues  | \$2,839,859           | \$2,972,873           | \$3,057,944           | \$2,944,827           | \$2,071,602           | \$5,153,634  | 40.2%          |
| Total           | \$7,737,214           | \$9,384,379           | \$9,609,059           | \$9,732,936           | \$10,170,097          | \$14,787,730 | 68.8%          |



**Total Budget** 

**Trend Variance** 



Through March 2024, Landfill expenditures are significantly below at \$13.7M or 50.5% of the annual budget. Expenditures are \$2M or 17.4% higher than same time last year.

YTD Budget Variance

Personnel Services are significantly below target at \$3.6M or 65.4% of the annual budget. Services & Supplies are significantly below target at \$3.1M or 69.9% of the annual budget. Internal Charges are on target at \$1.6M or 75.7% of the annual budget. Capital Outlay are significantly below target at \$5.5M or 36.1% of the annual budget.

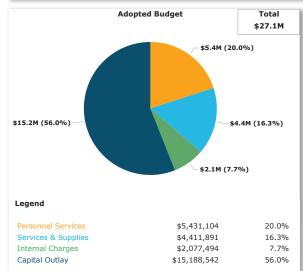
|           | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | YTD %<br>Of Budget | 4-Year Avg<br>Historical YTD % of Budget |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------|--|
| July      | \$670,629             | \$874,774             | \$805,174             | \$1,101,196           | \$1,870,460           | 6.9%               | 3.8%                                     |
| August    | \$754,703             | \$752,755             | \$1,600,161           | \$660,758             | \$874,305             | 10.1%              | 8.0%                                     |
| September | \$698,080             | \$1,153,300           | \$511,047             | \$644,066             | \$1,206,620           | 14.6%              | 11.5%                                    |
| October   | \$614,993             | \$852,231             | \$1,108,598           | \$582,560             | \$1,249,900           | 19.2%              | 15.0%                                    |
| November  | \$756,794             | \$664,314             | \$721,232             | \$1,147,925           | \$671,443             | 21.7%              | 18.6%                                    |
| December  | \$796,591             | \$1,035,385           | \$2,116,402           | \$2,312,070           | \$1,287,575           | 26.4%              | 25.2%                                    |
| January   | \$993,180             | \$803,931             | \$607,782             | \$1,731,142           | \$882,087             | 29.7%              | 29.8%                                    |
| February  | \$677,736             | \$970,529             | \$1,558,045           | \$1,520,326           | \$3,532,783           | 42.7%              | 34.8%                                    |
| March     | \$637,283             | \$778,293             | \$3,695,787           | \$1,967,919           | \$2,120,862           | 50.5%              | 42.0%                                    |
| Total     | \$6,599,990           | \$7,885,513           | \$12,724,228          | \$11,667,963          | \$13,696,035          | 50.5%              | 42.0%                                    |

YTD % Of Budget

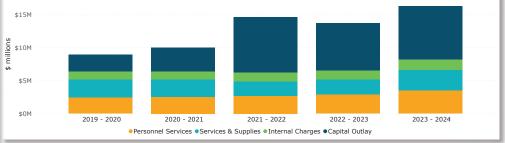
4-Year Avg Historical YTD % of Budget

### Landfill Expenditure by Category

FY 2023 - 2024 - Cumulative Expenditures through March 2024



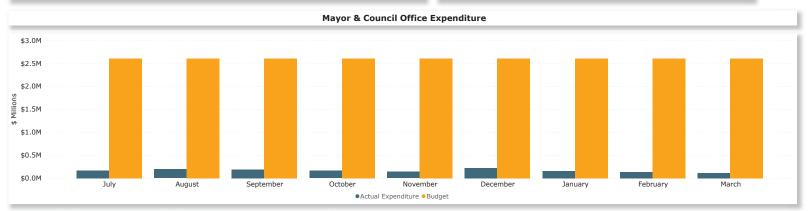
|                     | 2019 - 2020<br>Actual | 2020 - 2021<br>Actual | 2021 - 2022<br>Actual | 2022 - 2023<br>Actual | 2023 - 2024<br>Actual | Budget       | % Of<br>Budget |
|---------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------|----------------|
| Personnel Services  | \$2,465,531           | \$2,515,213           | \$2,656,645           | \$2,950,562           | \$3,551,518           | \$5,431,104  | 65.4%          |
| Services & Supplies | \$2,717,336           | \$2,666,273           | \$2,249,272           | \$2,206,470           | \$3,081,799           | \$4,411,891  | 69.9%          |
| Internal Charges    | \$1,331,215           | \$1,299,787           | \$1,441,001           | \$1,518,514           | \$1,573,596           | \$2,077,494  | 75.7%          |
| Capital Outlay      | \$85,908              | \$1,404,239           | \$6,377,310           | \$4,992,417           | \$5,489,121           | \$15,188,542 | 36.1%          |
| Total               | \$6,599,990           | \$7,885,513           | \$12,724,228          | \$11,667,963          | \$13,696,035          | \$27,109,031 | 50.5%          |



Trend Variance 18.5% YTD Budget Variance \$481,453 **Total Budget** \$2,608,553 YTD Budget 1,956,415.04 YTD % Of Budget 56.5%

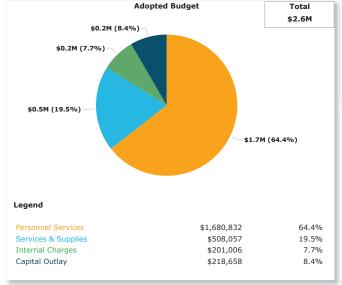
Through March 2024, Mayor & Council Office department spent \$1.5M or 56.5% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget | YTD % Of Budget |
|-----------|--------------------|------------|-----------------|
| July      | \$167,745          | \$217,379  | 6.4%            |
| August    | \$194,923          | \$217,379  | 13.9%           |
| September | \$190,628          | \$217,379  | 21.2%           |
| October   | \$160,894          | \$217,379  | 27.4%           |
| November  | \$138,640          | \$217,379  | 32.7%           |
| December  | \$218,372          | \$217,379  | 41.1%           |
| January   | \$152,578          | \$217,379  | 46.9%           |
| February  | \$136,301          | \$217,379  | 52.1%           |
| March     | \$114,881          | \$217,379  | 56.5%           |
| Total     | \$1,474,962        |            | 56.5%           |

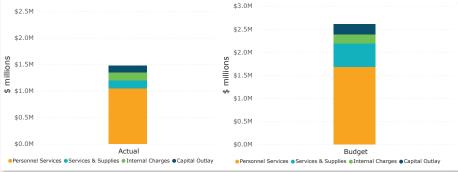


### Mayor & Council Office Expenditure by Category

### FY 2023 - 2024 Cumulative Expenditures through March 2024



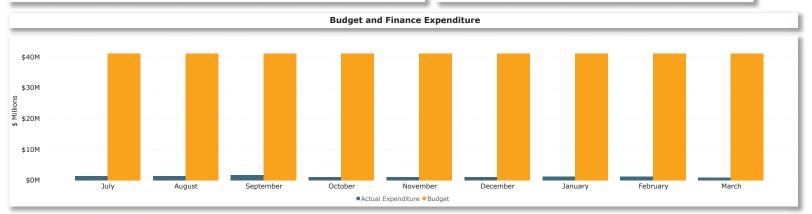
|                     | Actual Expenditure | Budget      | % Of Budget |
|---------------------|--------------------|-------------|-------------|
| Personnel Services  | \$1,044,157        | \$1,680,832 | 62.1%       |
| Services & Supplies | \$158,183          | \$508,057   | 31.1%       |
| Internal Charges    | \$145,552          | \$201,006   | 72.4%       |
| Capital Outlay      | \$127,069          | \$218,658   | 58.1%       |
| Total               | \$1,474,962        | \$2,608,553 | 56.5%       |



Trend Variance 48.1% YTD Budget Variance \$19,715,856 Total Budget \$41,017,650 YTD Budget 30,763,237.14 YTD % Of Budget 26.9%

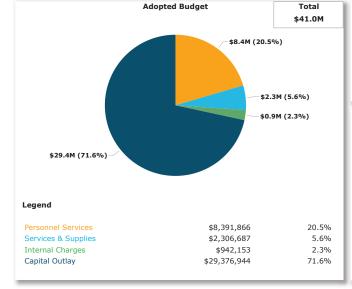
Through March 2024, Budget and Finance department spent \$11M or 26.9% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget  | YTD % Of Budget |
|-----------|--------------------|-------------|-----------------|
| July      | \$1,338,786        | \$3,418,137 | 3.3%            |
| August    | \$1,418,902        | \$3,418,137 | 6.7%            |
| September | \$1,737,475        | \$3,418,137 | 11.0%           |
| October   | \$1,104,419        | \$3,418,137 | 13.7%           |
| November  | \$1,097,504        | \$3,418,137 | 16.3%           |
| December  | \$1,049,080        | \$3,418,137 | 18.9%           |
| January   | \$1,167,568        | \$3,418,137 | 21.7%           |
| February  | \$1,169,052        | \$3,418,137 | 24.6%           |
| March     | \$964,593          | \$3,418,137 | 26.9%           |
| Total     | \$11,047,381       |             | 26.9%           |

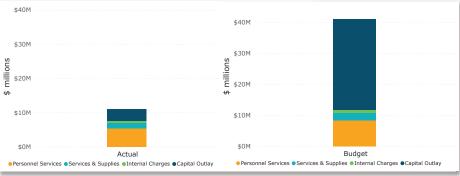


### Budget and Finance Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through March 2024



| _                   | Actual Expenditure | Budget       | % Of Budget |
|---------------------|--------------------|--------------|-------------|
| Personnel Services  | \$5,457,326        | \$8,391,866  | 65.0%       |
| Services & Supplies | \$1,510,674        | \$2,306,687  | 65.5%       |
| Internal Charges    | \$690,800          | \$942,153    | 73.3%       |
| Capital Outlay      | \$3,388,582        | \$29,376,944 | 11.5%       |
| Total               | \$11,047,381       | \$41,017,650 | 26.9%       |

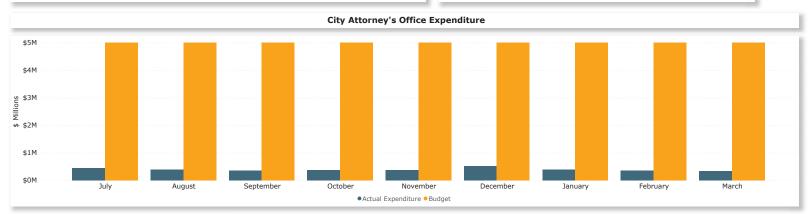


Trend Variance 4.6%

YTD Budget Variance \$229,334 Total Budget \$4,994,800 YTD Budget 3,746,100.07 YTD % Of Budget 70.4%

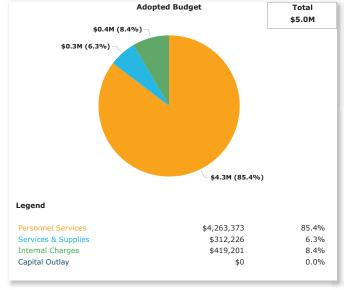
Through March 2024, City Attorney's Office department spent \$3.5M or 70.4% of the annual budget, which is slightly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget | YTD % Of Budget |
|-----------|--------------------|------------|-----------------|
| July      | \$442,081          | \$416,233  | 8.9%            |
| August    | \$382,979          | \$416,233  | 16.5%           |
| September | \$355,787          | \$416,233  | 23.6%           |
| October   | \$363,261          | \$416,233  | 30.9%           |
| November  | \$365,505          | \$416,233  | 38.2%           |
| December  | \$517,921          | \$416,233  | 48.6%           |
| January   | \$391,369          | \$416,233  | 56.4%           |
| February  | \$354,208          | \$416,233  | 63.5%           |
| March     | \$343,655          | \$416,233  | 70.4%           |
| Total     | \$3,516,766        |            | 70.4%           |

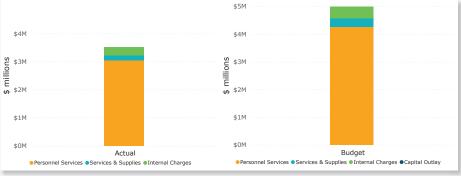


### City Attorney's Office Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through March 2024



| •                   | Actual Expenditure | Budget      | % Of Budget |
|---------------------|--------------------|-------------|-------------|
| Personnel Services  | \$3,045,098        | \$4,263,373 | 71.4%       |
| Services & Supplies | \$169,859          | \$312,226   | 54.4%       |
| Internal Charges    | \$301,809          | \$419,201   | 72.0%       |
| Total               | \$3,516,766        | \$4,994,800 | 70.4%       |

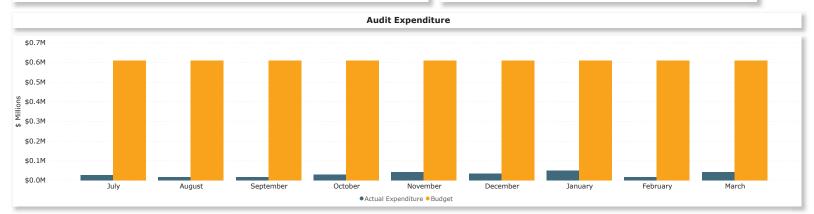


Trend Variance 30.1%

YTD Budget Variance \$183,301 Total Budget \$609,250 YTD Budget 456,937.31 YTD % Of Budget 44.9%

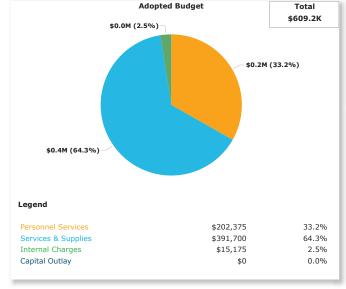
Through March 2024, Audit department spent \$273.6k or 44.9% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget | YTD % Of Budget |
|-----------|--------------------|------------|-----------------|
| July      | \$27,080           | \$50,771   | 4.4%            |
| August    | \$16,426           | \$50,771   | 7.1%            |
| September | \$16,328           | \$50,771   | 9.8%            |
| October   | \$29,398           | \$50,771   | 14.6%           |
| November  | \$40,884           | \$50,771   | 21.4%           |
| December  | \$35,048           | \$50,771   | 27.1%           |
| January   | \$49,242           | \$50,771   | 35.2%           |
| February  | \$17,215           | \$50,771   | 38.0%           |
| March     | \$42,015           | \$50,771   | 44.9%           |
| Total     | \$273,636          |            | 44.9%           |



### Audit Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through March 2024



| •                   | Actual Expenditure | Budget    | % Of Budget |
|---------------------|--------------------|-----------|-------------|
| Personnel Services  | \$149,031          | \$202,375 | 73.6%       |
| Services & Supplies | \$113,046          | \$391,700 | 28.9%       |
| Internal Charges    | \$11,559           | \$15,175  | 76.2%       |
| Total               | \$273,636          | \$609,250 | 44.9%       |

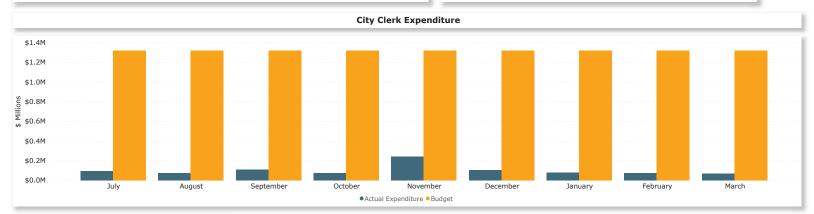


Trend Variance 5.2%

YTD Budget Variance \$68,772 **Total Budget** \$1,317,970 YTD Budget 988,477.35 YTD % Of Budget 69.8%

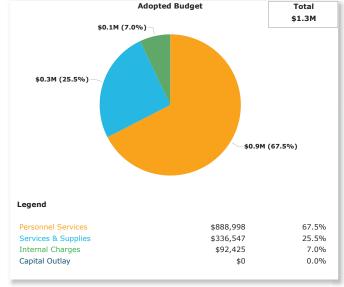
Through March 2024, City Clerk department spent \$919.7k or 69.8% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget | YTD % Of Budget |
|-----------|--------------------|------------|-----------------|
| July      | \$94,709           | \$109,831  | 7.2%            |
| August    | \$73,719           | \$109,831  | 12.8%           |
| September | \$111,699          | \$109,831  | 21.3%           |
| October   | \$74,776           | \$109,831  | 26.9%           |
| November  | \$242,628          | \$109,831  | 45.3%           |
| December  | \$102,905          | \$109,831  | 53.1%           |
| January   | \$77,990           | \$109,831  | 59.1%           |
| February  | \$74,658           | \$109,831  | 64.7%           |
| March     | \$66,621           | \$109,831  | 69.8%           |
| Total     | \$919,706          |            | 69.8%           |

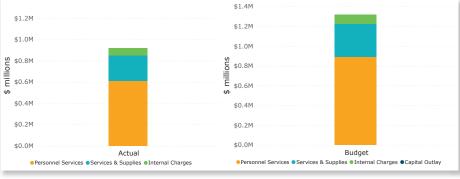


### City Clerk Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through March 2024



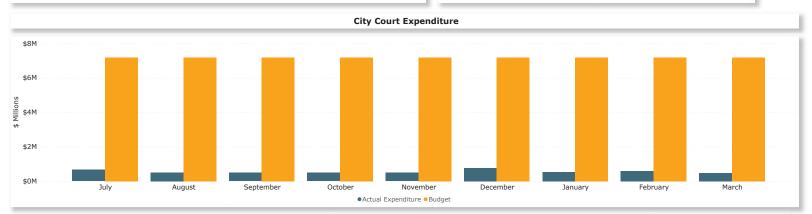
| <b>A</b>            | Actual Expenditure | Budget      | % Of Budget |
|---------------------|--------------------|-------------|-------------|
| Personnel Services  | \$608,982          | \$888,998   | 68.5%       |
| Services & Supplies | \$244,104          | \$336,547   | 72.5%       |
| Internal Charges    | \$66,620           | \$92,425    | 72.1%       |
| Total               | \$919,706          | \$1,317,970 | 69.8%       |



Trend Variance 5.8% YTD Budget Variance \$415,415 **Total Budget** \$7,188,682 YTD Budget 5,391,511.53 YTD % Of Budget 69.2%

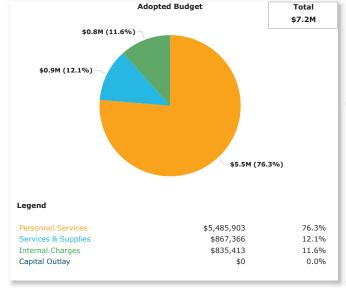
Through March 2024, City Court department spent \$5M or 69.2% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget | YTD % Of Budget |
|-----------|--------------------|------------|-----------------|
| July      | \$666,883          | \$599,057  | 9.3%            |
| August    | \$494,210          | \$599,057  | 16.2%           |
| September | \$486,083          | \$599,057  | 22.9%           |
| October   | \$485,734          | \$599,057  | 29.7%           |
| November  | \$486,798          | \$599,057  | 36.4%           |
| December  | \$760,129          | \$599,057  | 47.0%           |
| January   | \$524,185          | \$599,057  | 54.3%           |
| February  | \$596,304          | \$599,057  | 62.6%           |
| March     | \$475,772          | \$599,057  | 69.2%           |
| Total     | \$4,976,097        |            | 69.2%           |

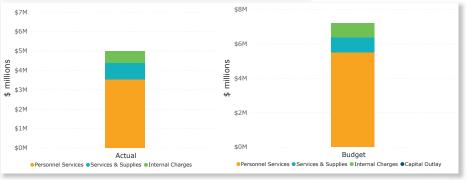


### City Court Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through March 2024



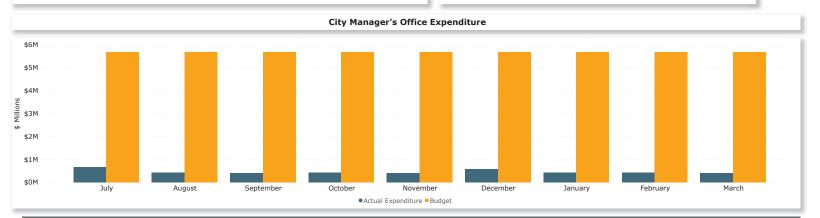
|                     | Actual Expenditure | Budget      | % Of Budget |
|---------------------|--------------------|-------------|-------------|
| Personnel Services  | \$3,527,871        | \$5,485,903 | 64.3%       |
| Services & Supplies | \$852,946          | \$867,366   | 98.3%       |
| Internal Charges    | \$595,280          | \$835,413   | 71.3%       |
| Total               | \$4,976,097        | \$7,188,682 | 69.2%       |



Trend Variance 2.4% YTD Budget Variance \$134,268 **Total Budget** \$5,676,016 YTD Budget 4,257,012.35 YTD % Of Budget 72.6%

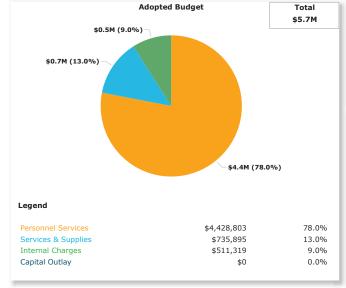
Through March 2024, City Manager's Office department spent \$4.1M or 72.6% of the annual budget, which is slightly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget | YTD % Of Budget |
|-----------|--------------------|------------|-----------------|
| July      | \$654,945          | \$473,001  | 11.5%           |
| August    | \$435,793          | \$473,001  | 19.2%           |
| September | \$409,404          | \$473,001  | 26.4%           |
| October   | \$414,029          | \$473,001  | 33.7%           |
| November  | \$396,008          | \$473,001  | 40.7%           |
| December  | \$579,440          | \$473,001  | 50.9%           |
| January   | \$423,672          | \$473,001  | 58.4%           |
| February  | \$416,743          | \$473,001  | 65.7%           |
| March     | \$392,710          | \$473,001  | 72.6%           |
| Total     | \$4,122,744        |            | 72.6%           |

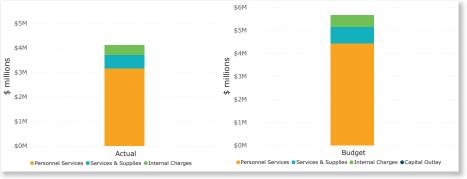


### City Manager's Office Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through March 2024



| •                   | Actual Expenditure | Budget      | % Of Budget |
|---------------------|--------------------|-------------|-------------|
| Personnel Services  | \$3,161,512        | \$4,428,803 | 71.4%       |
| Services & Supplies | \$555,933          | \$735,895   | 75.5%       |
| Internal Charges    | \$405,300          | \$511,319   | 79.3%       |
| Total               | \$4,122,744        | \$5,676,016 | 72.6%       |

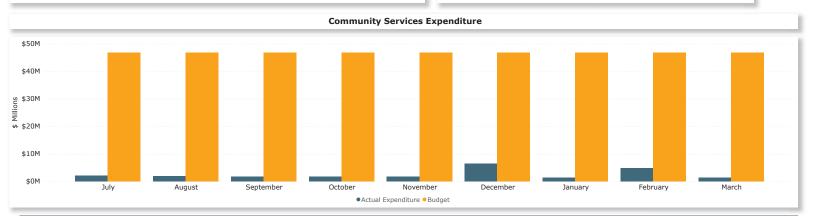


Trend Variance 25.4%

YTD Budget Variance \$11,874,051 Total Budget \$46,757,430 YTD Budget 35,068,072.63 YTD % Of Budget 49.6%

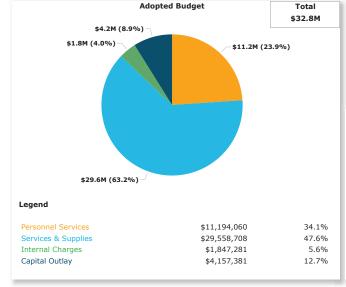
Through March 2024, Community Services department spent \$23.2M or 49.6% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget  | YTD % Of Budget |
|-----------|--------------------|-------------|-----------------|
| July      | \$2,072,180        | \$3,896,453 | 4.4%            |
| August    | \$1,956,664        | \$3,896,453 | 8.6%            |
| September | \$1,794,324        | \$3,896,453 | 12.5%           |
| October   | \$1,778,983        | \$3,896,453 | 16.3%           |
| November  | \$1,678,089        | \$3,896,453 | 19.8%           |
| December  | \$6,417,317        | \$3,896,453 | 33.6%           |
| January   | \$1,342,433        | \$3,896,453 | 36.4%           |
| February  | \$4,789,743        | \$3,896,453 | 46.7%           |
| March     | \$1,364,288        | \$3,896,453 | 49.6%           |
| Total     | \$23,194,021       |             | 49.6%           |



### Community Services Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through March 2024



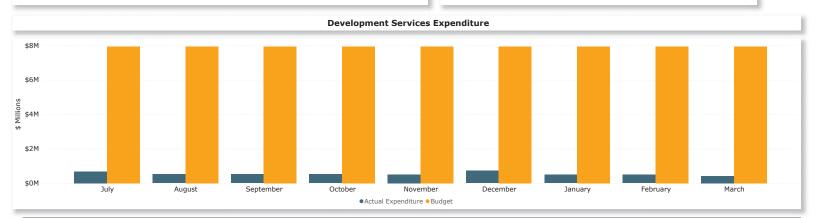
| <u> </u>            | Actual Expenditure | Budget       | % Of Budget |
|---------------------|--------------------|--------------|-------------|
| Personnel Services  | \$7,298,887        | \$11,194,060 | 65.2%       |
| Services & Supplies | \$14,326,951       | \$29,558,708 | 48.5%       |
| Internal Charges    | \$1,412,121        | \$1,847,281  | 76.4%       |
| Capital Outlay      | \$156,062          | \$4,157,381  | 3.8%        |
| Total               | \$23,194,021       | \$46,757,430 | 49.6%       |



Trend Variance 13.6% YTD Budget Variance \$1,079,404 **Total Budget** \$7,932,033 YTD Budget 5,949,024.76 YTD % Of Budget 61.4%

Through March 2024, Development Services department spent \$4.9M or 61.4% of the annual budget, which is significantly below the year-to-date trend.

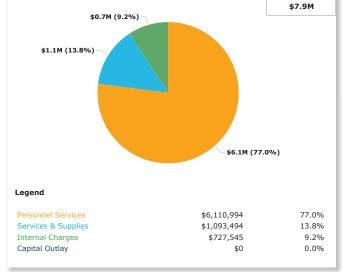
| Month     | Actual Expenditure | YTD Budget | YTD % Of Budget |
|-----------|--------------------|------------|-----------------|
| July      | \$685,252          | \$661,003  | 8.6%            |
| August    | \$521,101          | \$661,003  | 15.2%           |
| September | \$520,040          | \$661,003  | 21.8%           |
| October   | \$516,812          | \$661,003  | 28.3%           |
| November  | \$501,362          | \$661,003  | 34.6%           |
| December  | \$724,608          | \$661,003  | 43.7%           |
| January   | \$487,853          | \$661,003  | 49.9%           |
| February  | \$493,338          | \$661,003  | 56.1%           |
| March     | \$419,254          | \$661,003  | 61.4%           |
| Total     | \$4,869,621        |            | 61.4%           |



### C Development Services Expenditure by Category

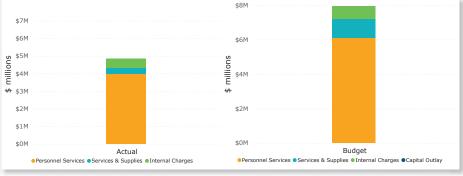
### FY 2023 - 2024 Cumulative Expenditures through March 2024

Total



**Adopted Budget** 

| •                   | Actual Expenditure | Budget      | % Of Budget |
|---------------------|--------------------|-------------|-------------|
| Personnel Services  | \$3,967,242        | \$6,110,994 | 64.9%       |
| Services & Supplies | \$367,942          | \$1,093,494 | 33.6%       |
| Internal Charges    | \$534,437          | \$727,545   | 73.5%       |
| Total               | \$4,869,621        | \$7,932,033 | 61.4%       |

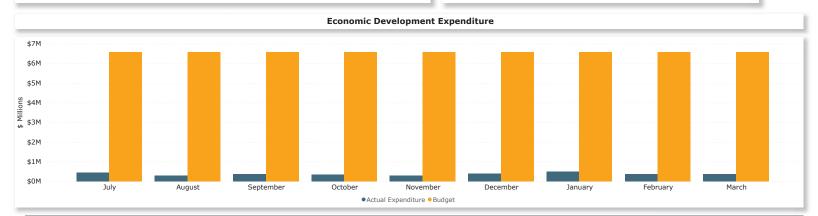


Trend Variance 23.7%

YTD Budget Variance \$1,554,800 **Total Budget** \$6,561,206 YTD Budget 4,920,904.64 YTD % Of Budget 51.3%

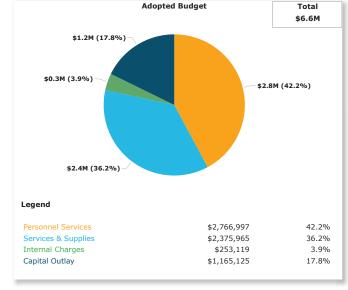
Through March 2024, Economic Development department spent  $3.4 \, \text{M}$  or  $51.3 \, \text{M}$  of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget | YTD % Of Budget |
|-----------|--------------------|------------|-----------------|
| July      | \$456,099          | \$546,767  | 7.0%            |
| August    | \$297,920          | \$546,767  | 11.5%           |
| September | \$375,469          | \$546,767  | 17.2%           |
| October   | \$344,285          | \$546,767  | 22.5%           |
| November  | \$293,916          | \$546,767  | 26.9%           |
| December  | \$400,053          | \$546,767  | 33.0%           |
| January   | \$483,250          | \$546,767  | 40.4%           |
| February  | \$359,177          | \$546,767  | 45.9%           |
| March     | \$355,936          | \$546,767  | 51.3%           |
| Total     | \$3,366,104        |            | 51.3%           |

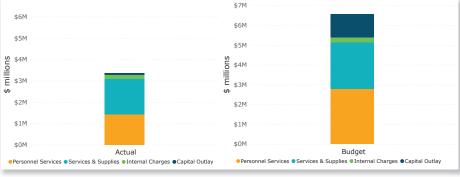


### Economic Development Expenditure by Category

### FY 2023 - 2024 Cumulative Expenditures through March 2024



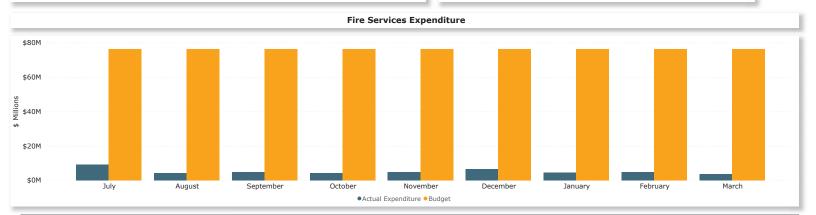
| •                   | Actual Expenditure | Budget      | % Of Budget |
|---------------------|--------------------|-------------|-------------|
| Personnel Services  | \$1,430,429        | \$2,766,997 | 51.7%       |
| Services & Supplies | \$1,657,881        | \$2,375,965 | 69.8%       |
| Internal Charges    | \$189,675          | \$253,119   | 74.9%       |
| Capital Outlay      | \$88,120           | \$1,165,125 | 7.6%        |
| Total               | \$3,366,104        | \$6,561,206 | 51.3%       |



Trend Variance 13.3% YTD Budget Variance \$10,150,692 Total Budget \$76,353,759 YTD Budget 57,265,318.99 YTD % Of Budget 61.7%

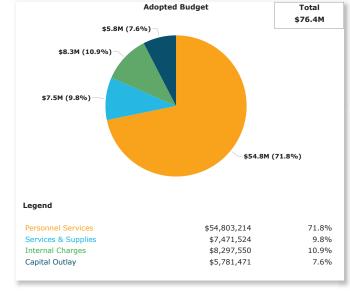
Through March 2024, Fire Services department spent \$47.1M or 61.7% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget  | YTD % Of Budget |
|-----------|--------------------|-------------|-----------------|
| July      | \$9,083,713        | \$6,362,813 | 11.9%           |
| August    | \$4,345,136        | \$6,362,813 | 17.6%           |
| September | \$4,891,396        | \$6,362,813 | 24.0%           |
| October   | \$4,294,622        | \$6,362,813 | 29.6%           |
| November  | \$4,928,885        | \$6,362,813 | 36.1%           |
| December  | \$6,549,670        | \$6,362,813 | 44.7%           |
| January   | \$4,370,401        | \$6,362,813 | 50.4%           |
| February  | \$4,892,774        | \$6,362,813 | 56.8%           |
| March     | \$3,758,030        | \$6,362,813 | 61.7%           |
| Total     | \$47,114,627       |             | 61.7%           |

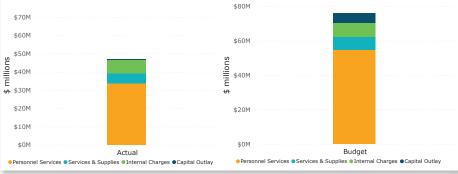


### Fire Services Expenditure by Category

### FY 2023 - 2024 Cumulative Expenditures through March 2024



| •                   | Actual Expenditure | Budget       | % Of Budget |
|---------------------|--------------------|--------------|-------------|
| Personnel Services  | \$33,664,203       | \$54,803,214 | 61.4%       |
| Services & Supplies | \$5,744,427        | \$7,471,524  | 76.9%       |
| Internal Charges    | \$7,191,865        | \$8,297,550  | 86.7%       |
| Capital Outlay      | \$514,132          | \$5,781,471  | 8.9%        |
| Total               | \$47,114,627       | \$76,353,759 | 61.7%       |

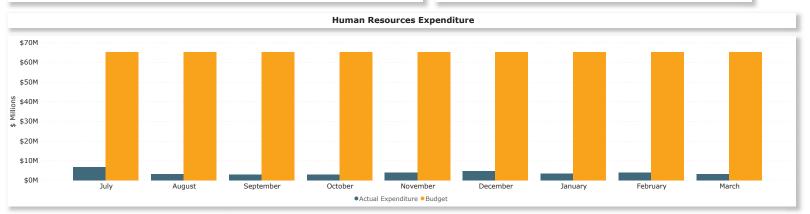


Trend Variance 21.8%

YTD Budget Variance \$14,233,221 Total Budget \$65,146,182 YTD Budget 48,859,636.37 YTD % Of Budget 53.2%

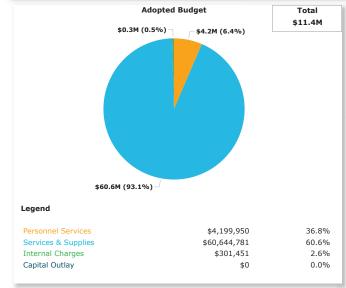
Through March 2024, Human Resources department spent \$34.6M or 53.2% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget  | YTD % Of Budget |
|-----------|--------------------|-------------|-----------------|
| July      | \$6,702,976        | \$5,428,848 | 10.3%           |
| August    | \$3,056,450        | \$5,428,848 | 15.0%           |
| September | \$2,873,970        | \$5,428,848 | 19.4%           |
| October   | \$2,939,344        | \$5,428,848 | 23.9%           |
| November  | \$3,926,065        | \$5,428,848 | 29.9%           |
| December  | \$4,604,636        | \$5,428,848 | 37.0%           |
| January   | \$3,545,372        | \$5,428,848 | 42.4%           |
| February  | \$3,823,232        | \$5,428,848 | 48.3%           |
| March     | \$3,154,368        | \$5,428,848 | 53.2%           |
| Total     | \$34,626,415       |             | 53.2%           |

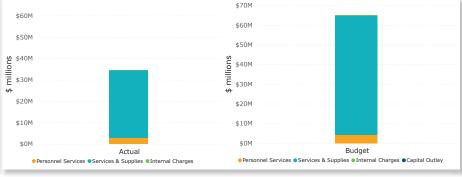


### Human Resources Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through March 2024



| •                   | Actual Expenditure | Budget       | % Of Budget |
|---------------------|--------------------|--------------|-------------|
| Personnel Services  | \$2,872,923        | \$4,199,950  | 68.4%       |
| Services & Supplies | \$31,528,659       | \$60,644,781 | 52.0%       |
| Internal Charges    | \$224,832          | \$301,451    | 74.6%       |
| Total               | \$34,626,415       | \$65,146,182 | 53.2%       |

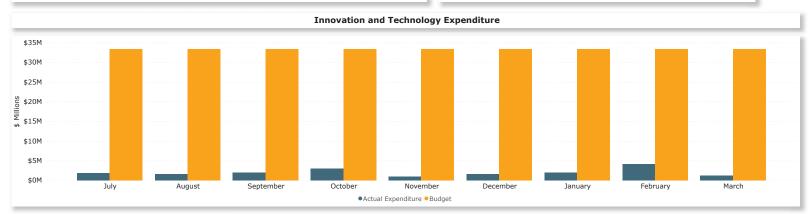


Trend Variance 20.5%

YTD Budget Variance \$6,839,705 Total Budget \$33,365,364 YTD Budget 25,024,022.72 YTD % Of Budget 54.5%

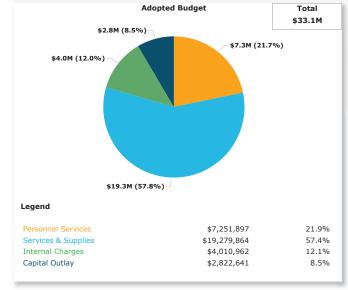
Through March 2024, Innovation and Technology department spent \$18.2M or 54.5% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget  | YTD % Of Budget |
|-----------|--------------------|-------------|-----------------|
| July      | \$1,890,364        | \$2,780,447 | 5.7%            |
| August    | \$1,530,747        | \$2,780,447 | 10.3%           |
| September | \$1,954,504        | \$2,780,447 | 16.1%           |
| October   | \$2,987,688        | \$2,780,447 | 25.1%           |
| November  | \$981,977          | \$2,780,447 | 28.0%           |
| December  | \$1,557,011        | \$2,780,447 | 32.7%           |
| January   | \$2,010,332        | \$2,780,447 | 38.7%           |
| February  | \$4,073,497        | \$2,780,447 | 50.9%           |
| March     | \$1,198,198        | \$2,780,447 | 54.5%           |
| Total     | \$18,184,318       |             | 54.5%           |

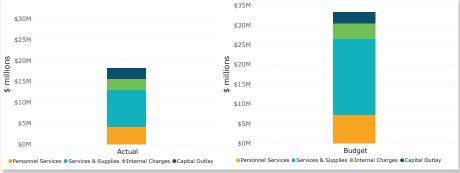


### Innovation and Technology Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through March 2024



| •                   | Actual Expenditure | Budget       | % Of Budget |
|---------------------|--------------------|--------------|-------------|
| Personnel Services  | \$4,099,359        | \$7,251,897  | 56.5%       |
| Services & Supplies | \$8,819,144        | \$19,279,864 | 45.7%       |
| Internal Charges    | \$2,720,496        | \$4,010,962  | 67.8%       |
| Capital Outlay      | \$2,545,319        | \$2,822,641  | 90.2%       |
| Total               | \$18,184,318       | \$33,365,364 | 54.5%       |

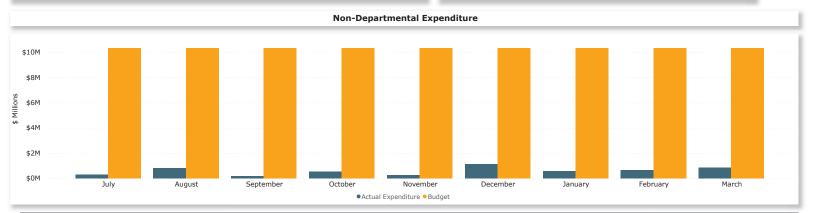


Trend Variance 23.5%

YTD Budget Variance \$2,426,224 Total Budget \$10,303,663 YTD Budget 7,727,747.54 YTD % Of Budget 51.5%

Through March 2024, Non-Departmental department spent \$5.3M or 51.5% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget | YTD % Of Budget |
|-----------|--------------------|------------|-----------------|
| July      | \$287,881          | \$858,639  | 2.8%            |
| August    | \$819,081          | \$858,639  | 10.7%           |
| September | \$183,027          | \$858,639  | 12.5%           |
| October   | \$519,466          | \$858,639  | 17.6%           |
| November  | \$267,882          | \$858,639  | 20.2%           |
| December  | \$1,127,524        | \$858,639  | 31.1%           |
| January   | \$581,732          | \$858,639  | 36.7%           |
| February  | \$670,678          | \$858,639  | 43.3%           |
| March     | \$844,253          | \$858,639  | 51.5%           |
| Total     | \$5,301,523        |            | 51.5%           |



### Non-Departmental Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through March 2024



| •                   | Actual Expenditure | Budget       | % Of Budget |
|---------------------|--------------------|--------------|-------------|
| Personnel Services  | \$1,198,291        | \$365,000    | 328.3%      |
| Services & Supplies | \$4,091,536        | \$9,926,967  | 41.2%       |
| Internal Charges    | \$11,696           | \$11,696     | 100.0%      |
| Total               | \$5,301,523        | \$10,303,663 | 51.5%       |

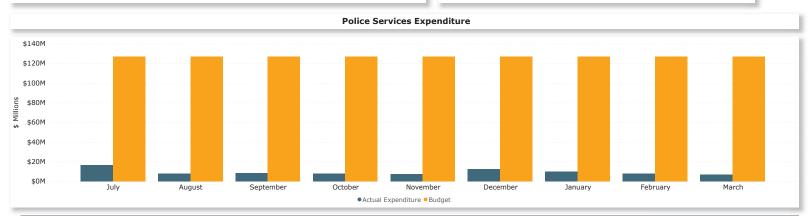


Trend Variance 7.7%

YTD Budget Variance \$9,731,194 Total Budget \$126,656,226 YTD Budget 94,992,169.69 YTD % Of Budget 67.3%

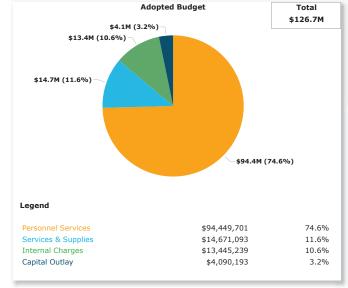
Through March 2024, Police Services department spent \$85.3M or 67.3% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget   | YTD % Of Budget |
|-----------|--------------------|--------------|-----------------|
| July      | \$16,327,815       | \$10,554,686 | 12.9%           |
| August    | \$7,963,701        | \$10,554,686 | 19.2%           |
| September | \$8,511,893        | \$10,554,686 | 25.9%           |
| October   | \$7,873,928        | \$10,554,686 | 32.1%           |
| November  | \$7,609,632        | \$10,554,686 | 38.1%           |
| December  | \$12,461,124       | \$10,554,686 | 48.0%           |
| January   | \$9,962,066        | \$10,554,686 | 55.8%           |
| February  | \$7,867,992        | \$10,554,686 | 62.0%           |
| March     | \$6,682,823        | \$10,554,686 | 67.3%           |
| Total     | \$85,260,976       |              | 67.3%           |

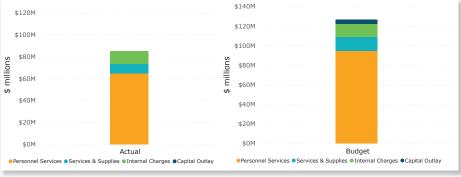


### Police Services Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through March 2024



|                     | Actual Expenditure | Budget        | % Of Budget |
|---------------------|--------------------|---------------|-------------|
| Personnel Services  | \$64,859,187       | \$94,449,701  | 68.7%       |
| Services & Supplies | \$8,917,390        | \$14,671,093  | 60.8%       |
| Internal Charges    | \$11,484,398       | \$13,445,239  | 85.4%       |
| Capital Outlay      | \$0                | \$4,090,193   | 0.0%        |
| Total               | \$85,260,976       | \$126,656,226 | 67.3%       |

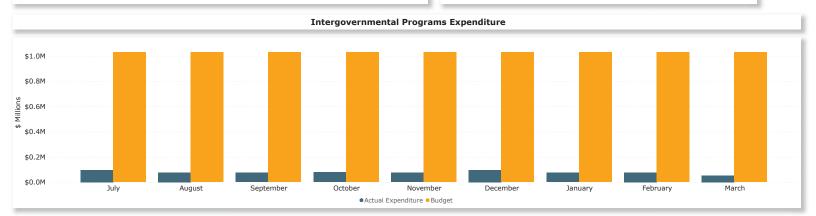


Trend Variance 7.0%

YTD Budget Variance \$71,995 **Total Budget** \$1,029,385 YTD Budget 772,039.05 YTD % Of Budget 68.0%

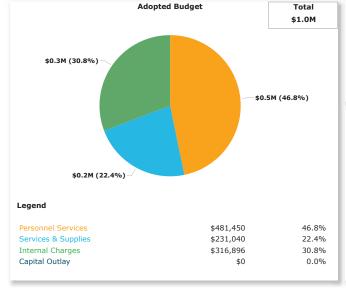
Through March 2024, Intergovernmental Programs department spent \$700k or 68% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget | YTD % Of Budget |
|-----------|--------------------|------------|-----------------|
| July      | \$96,179           | \$85,782   | 9.3%            |
| August    | \$77,144           | \$85,782   | 16.8%           |
| September | \$74,907           | \$85,782   | 24.1%           |
| October   | \$78,016           | \$85,782   | 31.7%           |
| November  | \$74,211           | \$85,782   | 38.9%           |
| December  | \$95,164           | \$85,782   | 48.1%           |
| January   | \$74,753           | \$85,782   | 55.4%           |
| February  | \$77,679           | \$85,782   | 63.0%           |
| March     | \$51,992           | \$85,782   | 68.0%           |
| Total     | \$700,044          |            | 68.0%           |

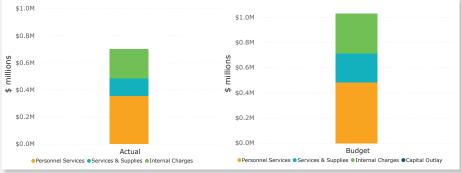


### C Intergovernmental Programs Expenditure by Category

### FY 2023 - 2024 Cumulative Expenditures through March 2024



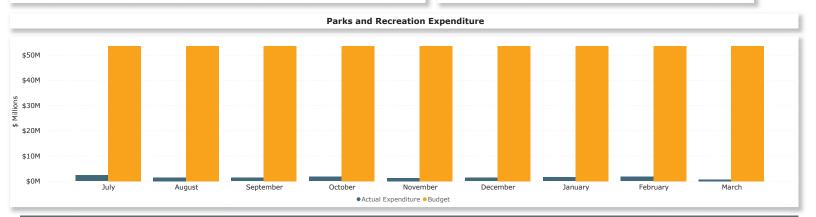
|                     | Actual Expenditure | Budget      | % Of Budget |
|---------------------|--------------------|-------------|-------------|
| Personnel Services  | \$355,699          | \$481,450   | 73.9%       |
| Services & Supplies | \$127,762          | \$231,040   | 55.3%       |
| Internal Charges    | \$216,583          | \$316,896   | 68.3%       |
| Total               | \$700,044          | \$1,029,385 | 68.0%       |



Trend Variance 49.9% YTD Budget Variance \$26,729,393 **Total Budget** \$53,581,189 YTD Budget 40,185,892.08 YTD % Of Budget 25.1%

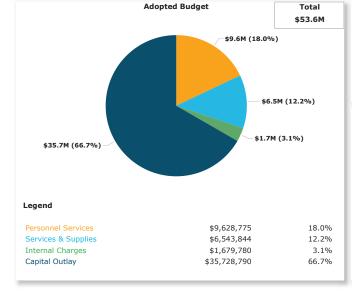
Through March 2024, Parks and Recreation department spent \$13.5M or 25.1% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget  | YTD % Of Budget |
|-----------|--------------------|-------------|-----------------|
| July      | \$2,329,922        | \$4,465,099 | 4.3%            |
| August    | \$1,449,805        | \$4,465,099 | 7.1%            |
| September | \$1,370,082        | \$4,465,099 | 9.6%            |
| October   | \$1,738,968        | \$4,465,099 | 12.9%           |
| November  | \$1,266,039        | \$4,465,099 | 15.2%           |
| December  | \$1,373,777        | \$4,465,099 | 17.8%           |
| January   | \$1,523,825        | \$4,465,099 | 20.6%           |
| February  | \$1,767,119        | \$4,465,099 | 23.9%           |
| March     | \$636,963          | \$4,465,099 | 25.1%           |
| Total     | \$13,456,499       |             | 25.1%           |

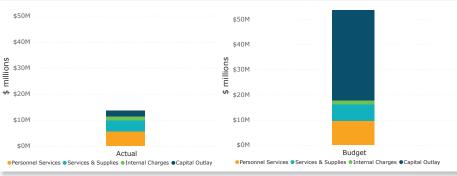


### Parks and Recreation Expenditure by Category

### FY 2023 - 2024 Cumulative Expenditures through March 2024



| •                   | Actual Expenditure | Budget       | % Of Budget |
|---------------------|--------------------|--------------|-------------|
| Personnel Services  | \$5,652,837        | \$9,628,775  | 58.7%       |
| Services & Supplies | \$4,264,353        | \$6,543,844  | 65.2%       |
| Internal Charges    | \$1,401,305        | \$1,679,780  | 83.4%       |
| Capital Outlay      | \$2,138,004        | \$35,728,790 | 6.0%        |
| Total               | \$13,456,499       | \$53,581,189 | 25.1%       |

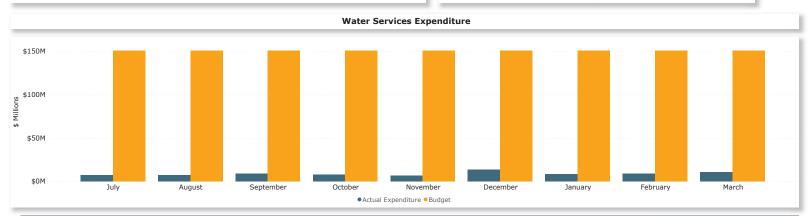


Trend Variance 22.2%

YTD Budget Variance \$33,404,079 Total Budget \$150,780,660 YTD Budget 113,085,495.12 YTD % Of Budget 52.8%

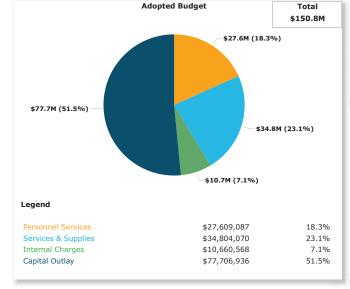
Through March 2024, Water Services department spent \$79.7M or 52.8% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget   | YTD % Of Budget |
|-----------|--------------------|--------------|-----------------|
| July      | \$7,202,544        | \$12,565,055 | 4.8%            |
| August    | \$7,337,766        | \$12,565,055 | 9.6%            |
| September | \$8,849,240        | \$12,565,055 | 15.5%           |
| October   | \$7,619,599        | \$12,565,055 | 20.6%           |
| November  | \$6,572,389        | \$12,565,055 | 24.9%           |
| December  | \$13,693,534       | \$12,565,055 | 34.0%           |
| January   | \$8,642,583        | \$12,565,055 | 39.7%           |
| February  | \$8,971,005        | \$12,565,055 | 45.7%           |
| March     | \$10,792,755       | \$12,565,055 | 52.8%           |
| Total     | \$79,681,416       |              | 52.8%           |

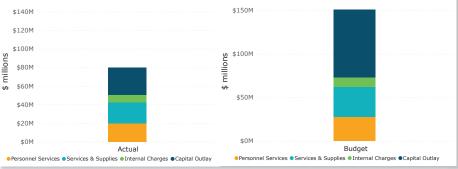


### Water Services Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through March 2024



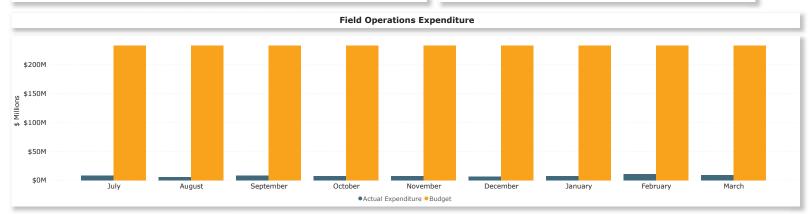
| •                   | Actual Expenditure | Budget        | % Of Budget |
|---------------------|--------------------|---------------|-------------|
| Personnel Services  | \$19,716,533       | \$27,609,087  | 71.4%       |
| Services & Supplies | \$22,684,521       | \$34,804,070  | 65.2%       |
| Internal Charges    | \$8,048,469        | \$10,660,568  | 75.5%       |
| Capital Outlay      | \$29,231,892       | \$77,706,936  | 37.6%       |
| Total               | \$79,681,416       | \$150,780,660 | 52.8%       |

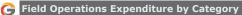


Trend Variance 44.7% YTD Budget Variance \$104,195,783 Total Budget \$233,116,231 YTD Budget 174,837,173.03 YTD % Of Budget 30.3%

Through March 2024, Field Operations department spent \$70.6M or 30.3% of the annual budget, which is significantly below the year-to-date trend.

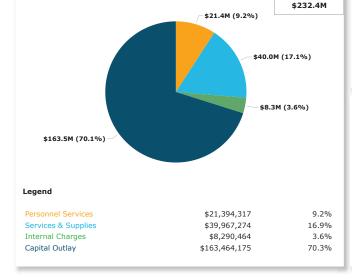
| Month     | Actual Expenditure | YTD Budget   | YTD % Of Budget |
|-----------|--------------------|--------------|-----------------|
| July      | \$7,903,507        | \$19,426,353 | 3.4%            |
| August    | \$5,929,873        | \$19,426,353 | 5.9%            |
| September | \$8,111,324        | \$19,426,353 | 9.4%            |
| October   | \$7,753,645        | \$19,426,353 | 12.7%           |
| November  | \$7,024,238        | \$19,426,353 | 15.8%           |
| December  | \$6,847,235        | \$19,426,353 | 18.7%           |
| January   | \$7,208,139        | \$19,426,353 | 21.8%           |
| February  | \$10,906,018       | \$19,426,353 | 26.5%           |
| March     | \$8,957,412        | \$19,426,353 | 30.3%           |
| Total     | \$70,641,390       |              | 30.3%           |





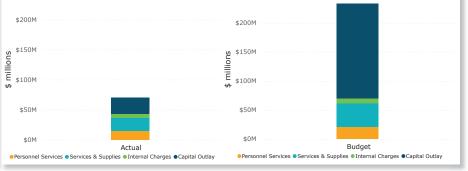
FY 2023 - 2024 Cumulative Expenditures through March 2024

Total



**Adopted Budget** 

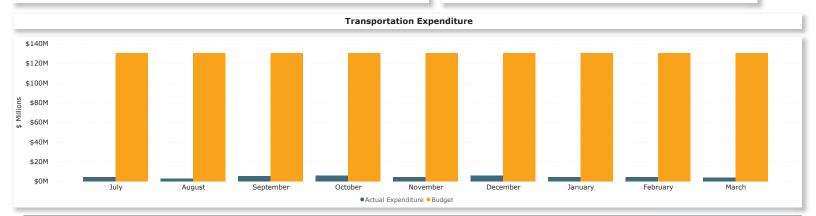
| •                   | Actual Expenditure | Budget        | % Of Budget |
|---------------------|--------------------|---------------|-------------|
| Personnel Services  | \$14,583,046       | \$21,394,317  | 68.2%       |
| Services & Supplies | \$22,397,304       | \$39,967,274  | 56.0%       |
| Internal Charges    | \$6,745,257        | \$8,290,464   | 81.4%       |
| Capital Outlay      | \$26,915,783       | \$163,464,175 | 16.5%       |
| Total               | \$70,641,390       | \$233,116,231 | 30.3%       |



Trend Variance 43.4% YTD Budget Variance \$56,540,839 Total Budget \$130,266,624 YTD Budget 97,699,968.20 YTD % Of Budget 31.6%

Through March 2024, Transportation department spent \$41.2M or 31.6% of the annual budget, which is significantly below the year-to-date trend.

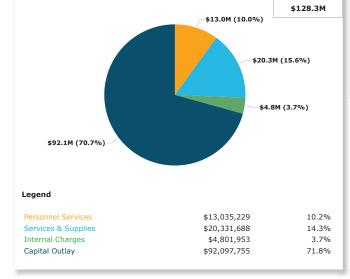
| Month     | Actual Expenditure | YTD Budget   | YTD % Of Budget |
|-----------|--------------------|--------------|-----------------|
| July      | \$4,469,842        | \$10,855,552 | 3.4%            |
| August    | \$2,764,711        | \$10,855,552 | 5.6%            |
| September | \$5,275,904        | \$10,855,552 | 9.6%            |
| October   | \$5,964,111        | \$10,855,552 | 14.2%           |
| November  | \$4,138,385        | \$10,855,552 | 17.4%           |
| December  | \$5,864,868        | \$10,855,552 | 21.9%           |
| January   | \$4,569,074        | \$10,855,552 | 25.4%           |
| February  | \$4,467,205        | \$10,855,552 | 28.8%           |
| March     | \$3,645,029        | \$10,855,552 | 31.6%           |
| Total     | \$41,159,129       |              | 31.6%           |



### Transportation Expenditure by Category

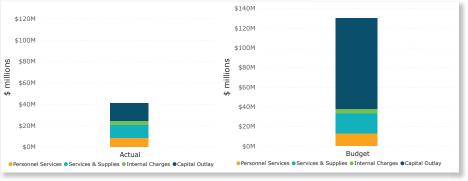
FY 2023 - 2024 Cumulative Expenditures through March 2024

Total



**Adopted Budget** 

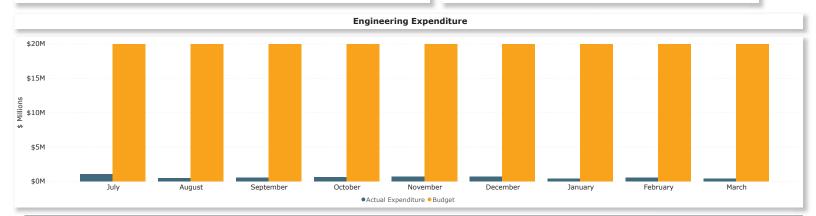
| •                   | Actual Expenditure | Budget        | % Of Budget |
|---------------------|--------------------|---------------|-------------|
| Personnel Services  | \$8,527,449        | \$13,035,229  | 65.4%       |
| Services & Supplies | \$11,909,510       | \$20,331,688  | 58.6%       |
| Internal Charges    | \$4,068,531        | \$4,801,953   | 84.7%       |
| Capital Outlay      | \$16,653,639       | \$92,097,755  | 18.1%       |
| Total               | \$41,159,129       | \$130,266,624 | 31.6%       |



Trend Variance 47.6% YTD Budget Variance \$9,501,878 Total Budget \$19,968,658 YTD Budget 14,976,493.61 YTD % Of Budget 27.4%

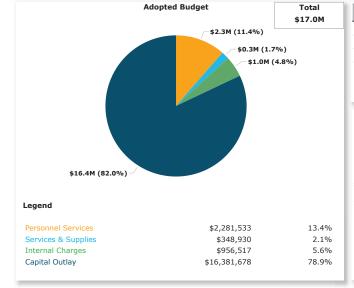
Through March 2024, Engineering department spent \$5.5M or 27.4% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget  | YTD % Of Budget |
|-----------|--------------------|-------------|-----------------|
| July      | \$1,038,079        | \$1,664,055 | 5.2%            |
| August    | \$454,363          | \$1,664,055 | 7.5%            |
| September | \$569,181          | \$1,664,055 | 10.3%           |
| October   | \$649,380          | \$1,664,055 | 13.6%           |
| November  | \$715,002          | \$1,664,055 | 17.2%           |
| December  | \$655,869          | \$1,664,055 | 20.4%           |
| January   | \$433,508          | \$1,664,055 | 22.6%           |
| February  | \$536,667          | \$1,664,055 | 25.3%           |
| March     | \$422,566          | \$1,664,055 | 27.4%           |
| Total     | \$5,474,616        |             | 27.4%           |

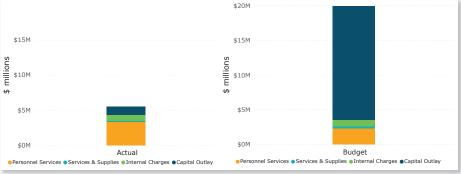


### Engineering Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through March 2024



| •                   | Actual Expenditure | Budget       | % Of Budget |
|---------------------|--------------------|--------------|-------------|
| Personnel Services  | \$3,299,263        | \$2,281,533  | 144.6%      |
| Services & Supplies | \$179,518          | \$348,930    | 51.4%       |
| Internal Charges    | \$830,841          | \$956,517    | 86.9%       |
| Capital Outlay      | \$1,164,993        | \$16,381,678 | 7.1%        |
| Total               | \$5,474,616        | \$19,968,658 | 27.4%       |

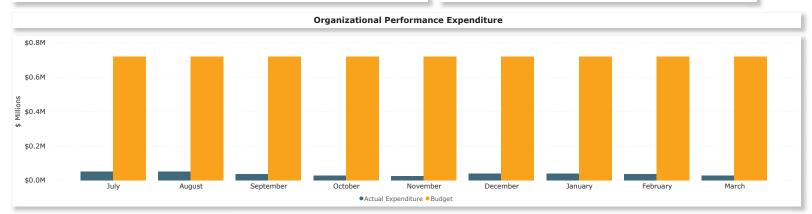


Trend Variance 28.3%

YTD Budget Variance \$203,378 Total Budget \$718,625 YTD Budget 538,969.05 YTD % Of Budget 46.7%

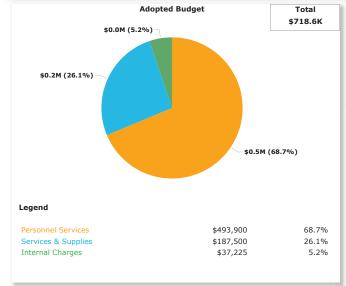
Through March 2024, Organizational Performance department spent \$335.6k or 46.7% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget | YTD % Of Budget |
|-----------|--------------------|------------|-----------------|
| July      | \$51,043           | \$59,885   | 7.1%            |
| August    | \$52,153           | \$59,885   | 14.4%           |
| September | \$37,771           | \$59,885   | 19.6%           |
| October   | \$27,184           | \$59,885   | 23.4%           |
| November  | \$25,494           | \$59,885   | 26.9%           |
| December  | \$39,318           | \$59,885   | 32.4%           |
| January   | \$39,130           | \$59,885   | 37.9%           |
| February  | \$35,138           | \$59,885   | 42.8%           |
| March     | \$28,360           | \$59,885   | 46.7%           |
| Total     | \$335,591          |            | 46.7%           |

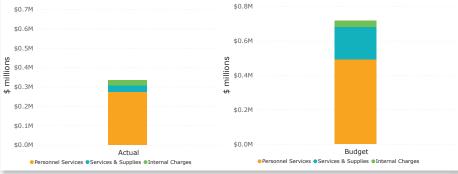


### C Organizational Performance Expenditure by Category

### FY 2023 - 2024 Cumulative Expenditures through March 2024



|                     | Actual Expenditure | Budget    | % Of Budget |
|---------------------|--------------------|-----------|-------------|
| Personnel Services  | \$274,305          | \$493,900 | 55.5%       |
| Services & Supplies | \$33,854           | \$187,500 | 18.1%       |
| Internal Charges    | \$27,432           | \$37,225  | 73.7%       |
| Total               | \$335,591          | \$718,625 | 46.7%       |

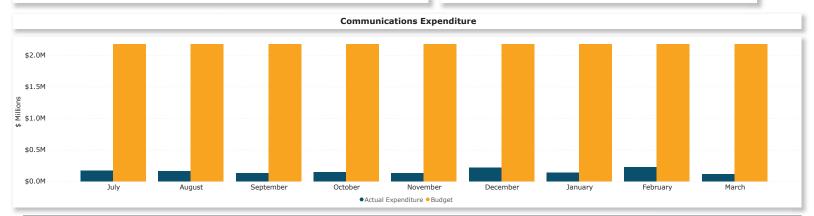


Trend Variance 9.0%

YTD Budget Variance \$196,399 **Total Budget** \$2,177,367 YTD Budget 1,633,025.59 YTD % Of Budget 66.0%

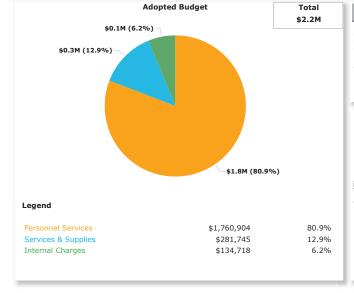
Through March 2024, Communications department spent \$1.4M or 66% of the annual budget, which is significantly below the year-to-date trend.

| Month     | Actual Expenditure | YTD Budget | YTD % Of Budget |
|-----------|--------------------|------------|-----------------|
| July      | \$168,383          | \$181,447  | 7.7%            |
| August    | \$163,122          | \$181,447  | 15.2%           |
| September | \$133,087          | \$181,447  | 21.3%           |
| October   | \$145,928          | \$181,447  | 28.0%           |
| November  | \$132,458          | \$181,447  | 34.1%           |
| December  | \$218,014          | \$181,447  | 44.1%           |
| January   | \$136,114          | \$181,447  | 50.4%           |
| February  | \$222,210          | \$181,447  | 60.6%           |
| March     | \$117,311          | \$181,447  | 66.0%           |
| Total     | \$1,436,627        | \$181,447  | 66.0%           |



### Communications Expenditure by Category

FY 2023 - 2024 Cumulative Expenditures through March 2024



| •                   | Actual Expenditure | Budget      | % Of Budget |
|---------------------|--------------------|-------------|-------------|
| Personnel Services  | \$1,146,395        | \$1,760,904 | 65.1%       |
| Services & Supplies | \$191,759          | \$281,745   | 68.1%       |
| Internal Charges    | \$98,473           | \$134,718   | 73.1%       |
| Total               | \$1,436,627        | \$2,177,367 | 66.0%       |

