



FINANCE DEPARTMENT MEMORANDUM

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Date: February 5, 2021
To: Mayor and Council
From: Lisette Camacho, Director, Budget and Finance
Subject: Monthly Financial Report for FY20-21

Mayor and Council:

Attached is the Monthly Financial Report for Fiscal Year 2020-21 through September 2020. This contains budget to actual comparisons of all the major operating funds, year-to-date department expenditures, and highlights major variances that may require additional monitoring or action. As a general guideline, revenues and expenditures are on target through September if they are close to 25% of the annual budgeted amount.

REVENUE PERFORMANCE INDICATORS

In the table of contents, you will see Favorable, Unfavorable, or Monitor revenue performance indicators. A Favorable indicator means the actual year-to-date revenues are within 2% of their **2-year historical trend**. Monitor means revenues are 2% to 5% lower than the trend and Unfavorable means revenues are 5% or more lower than the trend.

EXPENDITURE PERFORMANCE INDICATORS

In the table of contents, you will also see Favorable, Unfavorable, or Monitor expenditure performance indicators. A Favorable indicator means the actual year-to-date expenditures are within 2% of the calculated **year-to-date budget**. Monitor means expenditures are 2% to 5% over the budget and Unfavorable means expenditures are 5% or more higher than budget.

SUMMARY

Overall, revenues for the major operating funds show consistent financial results when compared to the budget. City Sales Tax Revenues are on target above target as a result of growth in construction and retail sales tax revenues. These increases were partially offset by losses in Amusement, Hotels, and Restaurant/Bar. Expenditures either remain on track or are less than budgeted due primarily to unspent capital projects funding and salary savings from vacancies and a hiring freeze. Staff will continue to monitor the actual results and prepare a monthly financial analysis.

REPORT NAVIGATION

The report includes a quick-reference Table of Contents on the following page that will allow you to quickly navigate to areas of interest by clicking on the page numbers. The table of contents link at the bottom of every page will return you to the Table of Contents. The report can also be found on the City's internet page under financial reports.

Please let me know if you have questions about the information contained in this report.



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Through the Month Ended September 30, 2020

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Through September 2020, total General Fund revenues are on target at \$58.8M or 24.5% of the annual budget. Revenues are \$2.2M or 4% higher than the same time last year. The two largest components of General Fund revenues are City Sales Tax and State Shared Revenues. Together these two revenue sources represent \$50.2M or 85.4% of General Fund revenues.

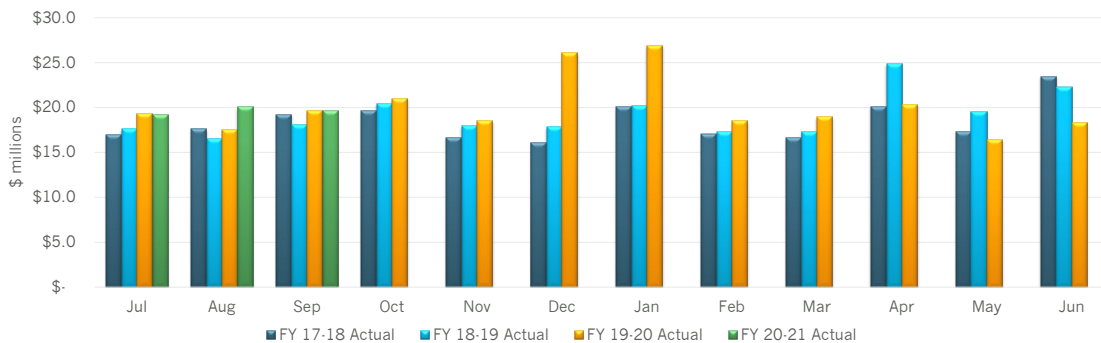
General Fund City Sales Tax collections are above target at \$31M or 27.3% of the annual budget. City Sales Tax increased by \$289k or 0.9% over the same time last year. General Fund City Sales Tax details by category can be found on page 2 of this report.

State Shared Revenues are above target at \$19.2M or 26.7% of the annual budget. Fees, Licenses, Permits are on target at \$4.5M or 25.3% of the annual budget. Arena fees are significantly below target due to reductions in arena security and facility rental fees from closure of city-owned facilities.

FY 20-21 Total Budget \$ 240,411,044						
	FY 17-18 Actual Revenue	FY 18-19 Actual Revenue	FY 19-20 Actual Revenue	FY 20-21 Actual Revenue	FY 20-21 YTD % of Budget	3-Year Avg Historical YTD % of Budget
Jul	\$ 16,977,770	\$ 17,585,021	\$ 19,354,393	\$ 19,182,803	8.0%	8.0%
Aug	17,592,596	16,518,152	17,571,494	20,022,096	16.3%	15.7%
Sep	19,232,407	18,065,277	19,663,007	19,581,107	24.5%	24.1%
Oct						
Nov						
Dec						
Jan						
Feb						
Mar						
Apr						
May						
Jun						
Total	\$ 53,802,774	\$ 52,168,450	\$ 56,588,894	\$ 58,786,006	24.5%	24.1%
				YTD Budget Variance	Trend Variance	
				\$ (1,316,755)	0.3%	

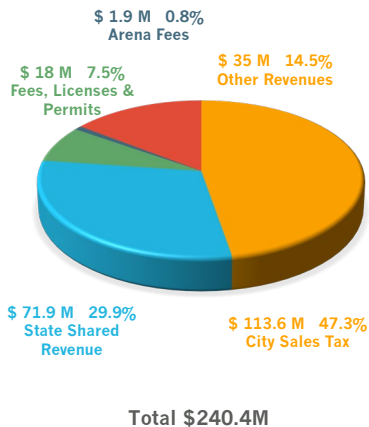
Favorable

General Fund Revenue



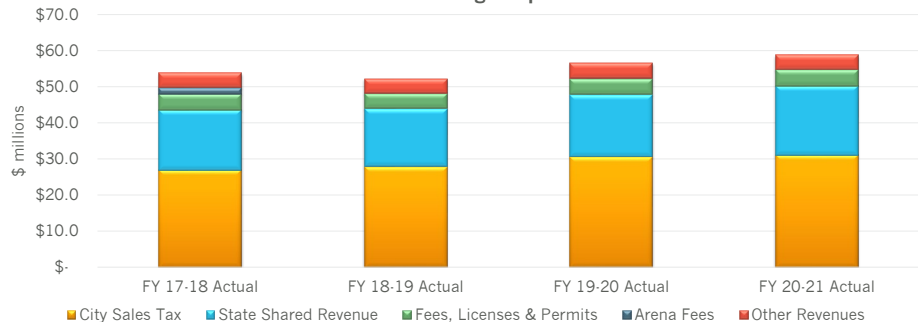
General Fund Revenue by Category

FY 20-21 ADOPTED BUDGET



Cumulative Revenues through September 2020						
	FY 17-18 Actual	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
City Sales Tax	\$ 26,937,463	\$ 27,942,987	\$ 30,731,085	\$ 31,020,044	\$ 113,619,192	27.3%
State Shared Revenue	16,644,163	16,008,632	17,147,722	19,190,938	71,908,693	26.7%
Fees, Licenses & Permits	4,492,024	4,196,148	4,421,463	4,534,703	17,956,131	25.3%
Arena Fees	1,705,308	54,422	43,847	-	1,908,494	0.0%
Other Revenues	4,023,815	3,966,261	4,244,776	4,040,320	35,018,534	11.5%
Total	\$ 53,802,774	\$ 52,168,450	\$ 56,588,894	\$ 58,786,006	\$ 240,411,044	24.5%

Cumulative Revenues through September 2020

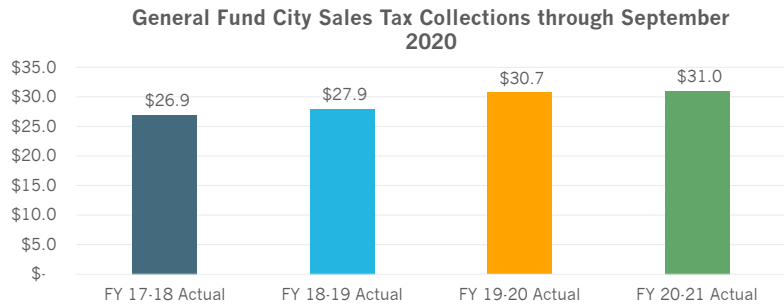


For each year, General Fund Sales Tax Revenue reported through September represents sales and business activity through August.

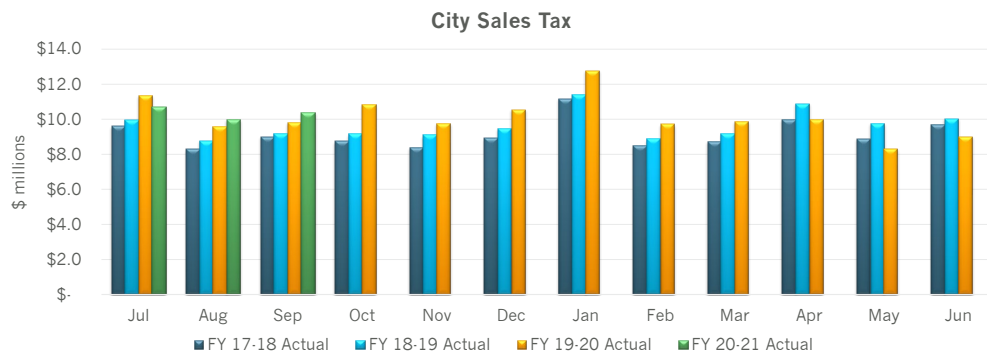
The graph to the right depicts historical year-to-date General Fund sales tax revenue from FY 2017-18 through FY 2020-21.

Through September 2020, General Fund sales tax revenues increased by \$289k or 0.9% over the same time last year.

For September 2020, General Fund sales tax revenues increased by \$542k or 5.5% over last year as a result of growth in retail (\$657k) and construction (\$429k) sales tax revenues. These increases were partially offset by losses in Amusement, Hotels, and Restaurant/Bar.



The graph below compares monthly General Fund sales tax collections.



General Fund City Sales Tax Collections by Category

	Current Month - September 2020				Fiscal Year to Date - September 2020			
	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	% Change	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	% Change
Tax Revenue by Business Activities								
Amusement	\$ 137,318	\$ 313,943	\$ 48,937	-84.4%	\$ 1,351,263	\$ 1,543,091	\$ 148,818	-90.4%
Construction	410,501	451,234	880,005	95.0%	1,249,317	1,545,164	3,007,158	94.6%
Hotels	207,732	214,879	187,815	-12.6%	631,833	611,051	521,206	-14.7%
Rentals	991,541	1,075,986	1,008,249	-6.3%	2,917,564	3,208,872	3,233,988	0.8%
Restaurant/Bar	1,208,360	1,370,756	1,150,339	-16.1%	3,628,026	4,084,742	3,438,373	-15.8%
Retail over 5K	376,477	430,520	517,570	20.2%	1,099,774	1,520,631	1,365,468	-10.2%
Retail Sales	4,500,080	4,712,321	5,369,033	13.9%	13,367,486	14,791,445	15,931,032	7.7%
Utilities	737,659	732,287	765,234	4.5%	2,016,248	1,919,378	1,993,318	3.9%
Penalty & Interest	8,751	8,910	-	-100.0%	24,649	14,511	-	-100.0%
Other	614,552	501,189	426,618	-14.9%	1,656,828	1,492,198	1,380,684	-7.5%
Totals	\$ 9,192,971	\$ 9,812,023	\$ 10,353,799	5.5%	\$ 27,942,987	\$ 30,731,085	\$ 31,020,044	0.9%

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Through September 2020, General Fund expenditures are on target at \$59.2M or 26.3%. Expenditures are \$970k or 1.6% lower than the same time last year. Personnel Services are \$967k or 2.4% lower than last year. This is due to the hiring freeze the city implemented in response to the economic uncertainty resulting from the COVID-19 pandemic.

Services & Supplies are \$2.3M or 17% lower than last year but expenditures in FY 2019-20 were unusually high due to the final payments to Arizona Sports and Tourism Authority and the Arizona Cardinals for a parking settlement.

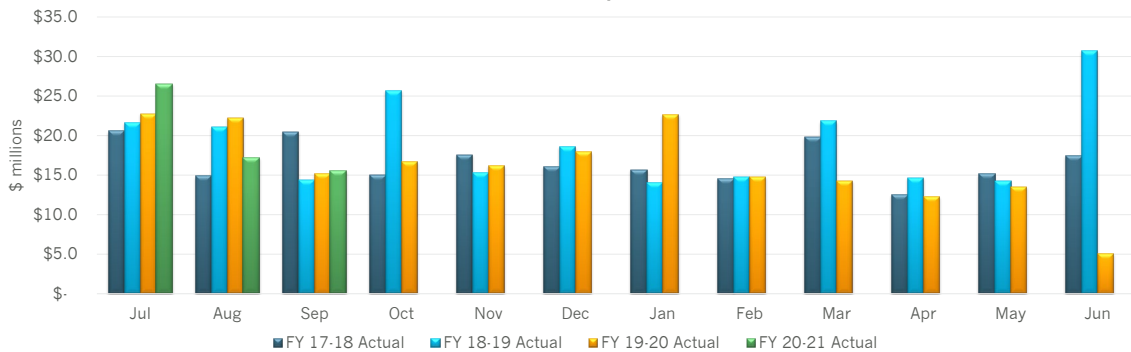
Internal Charges are \$2.3M or 34.4% higher than last year because the total annual Risk Management and Worker's Compensation internal charges were recorded in July.

FY 20-21 Total Budget				\$ 224,966,262		
	FY 17-18 Actual Expenditure	FY 18-19 Actual Expenditure	FY 19-20 Actual Expenditure	FY 20-21 Actual Expenditure	FY 20-21 YTD % of Budget	3-Year Avg Historical YTD % of Budget
Jul	\$ 20,544,452	\$ 21,581,263	\$ 22,702,479	\$ 26,504,937	11.8%	10.2%
Aug	14,877,877	21,150,147	22,282,867	17,153,758	19.4%	19.4%
Sep	20,493,285	14,358,337	15,150,938	15,508,001	26.3%	27.3%
Oct						
Nov						
Dec						
Jan						
Feb						
Mar						
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May						
Jun						
Total	\$ 55,915,614	\$ 57,089,747	\$ 60,136,284	\$ 59,166,697	26.3%	27.3%

Favorable

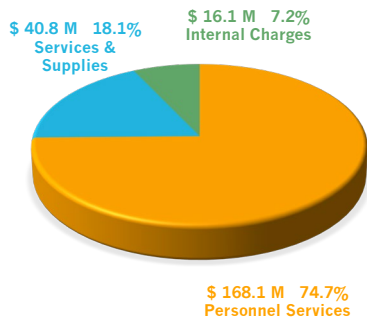
YTD Budget Variance
\$ (2,925,131) -1.3%

General Fund Expenditure



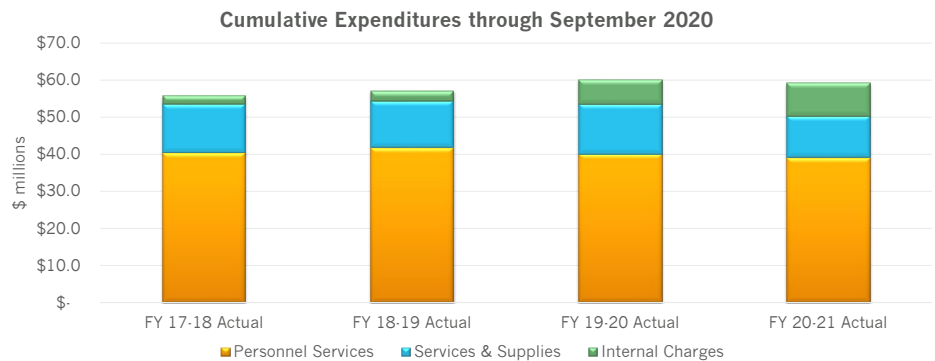
General Fund Expenditure by Category

FY 20-21 ADOPTED BUDGET



Total \$225M

Cumulative Expenditures through September 2020						
	FY 17-18 Actual	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 40,428,140	\$ 41,861,925	\$ 40,117,404	\$ 39,150,053	\$ 168,129,708	23.3%
Services & Supplies	13,068,988	12,586,008	13,404,173	11,125,999	40,750,808	27.3%
Internal Charges	2,418,486	2,641,814	6,614,707	8,890,645	16,085,746	55.3%
	\$ 55,915,614	\$ 57,089,747	\$ 60,136,284	\$ 59,166,697	\$ 224,966,262	26.3%



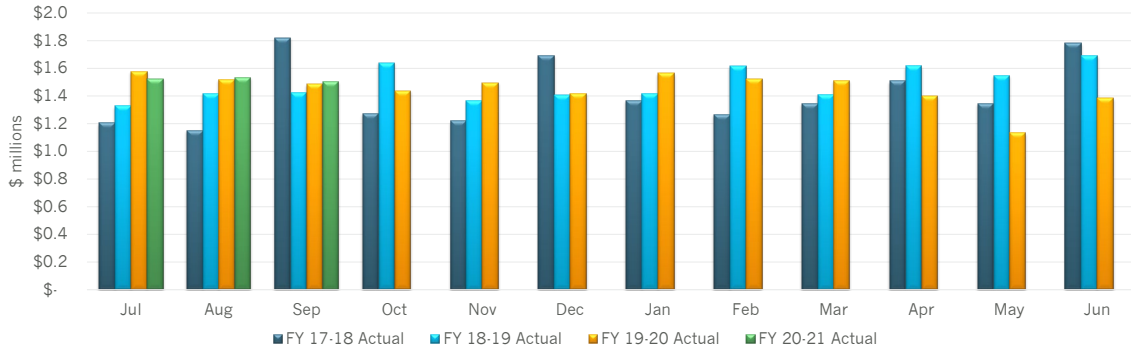
Through September 2020, Highway User Revenue Fund (HURF) revenues are on target at \$4.6M or 28.2% of the annual budget. The largest component of HURF revenues is gasoline tax which may be impacted by reduced commuting and traveling as a result of the COVID-19 pandemic.

Through September 2020, combined HURF revenues are \$22k lower than last year. Fees, licenses and permits are \$33k lower than last year. This is due to a decrease in barricade permit fees.

FY 20-21 Total Budget \$ 16,141,537						
	FY 17-18 Actual Revenue	FY 18-19 Actual Revenue	FY 19-20 Actual Revenue	FY 20-21 Actual Revenue	FY 20-21 YTD % of Budget	3-Year Avg Historical YTD % of Budget
Jul	\$ 1,202,437	\$ 1,325,928	\$ 1,577,993	\$ 1,524,002	9.4%	8.5%
Aug	1,151,037	1,415,845	1,515,423	1,529,936	18.9%	16.9%
Sep	1,820,011	1,420,556	1,485,904	1,503,340	28.2%	26.7%
Oct						
Nov						
Dec						
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Feb						
Mar						
Apr						
May						
Jun						
Total	\$ 4,173,484	\$ 4,162,328	\$ 4,579,319	\$ 4,557,277	28.2%	26.7%
				\$ 22,041		
				YTD Budget Variance		Trend Variance
				\$ 521,893		1.5%

Favorable

HURF Revenue

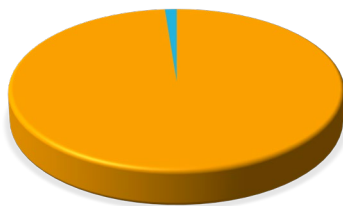


HURF Revenue by Category

FY 20-21 ADOPTED BUDGET

\$ 0.2 M 1.3%
Fees, Licenses & Permits

\$ 0 M 0%
Other Revenues

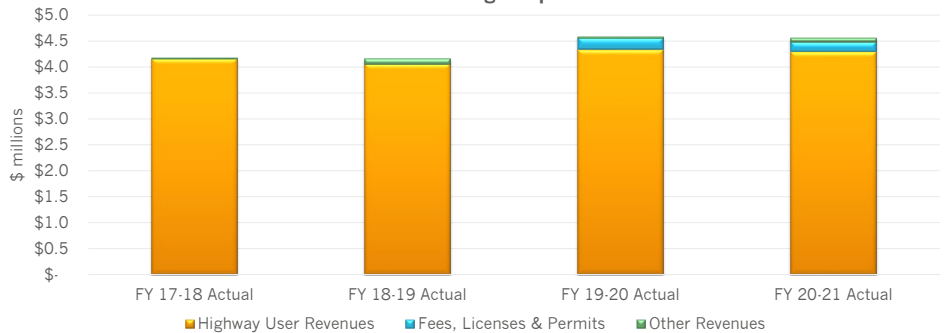


\$ 15.9 M 98.7%
Highway User Revenues

Total \$16.1M

Cumulative Revenues through September 2020						
	FY 17-18 Actual	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Highway User Revenues	\$ 4,158,282	\$ 4,053,845	\$ 4,337,034	\$ 4,298,386	\$ 15,939,537	27.0%
Fees, Licenses & Permits	-	-	218,400	185,579	202,000	91.9%
Other Revenues	15,202	108,483	23,885	73,313	-	0.0%
	\$ 4,173,484	\$ 4,162,328	\$ 4,579,319	\$ 4,557,277	\$ 16,141,537	28.2%

Cumulative Revenues through September 2020



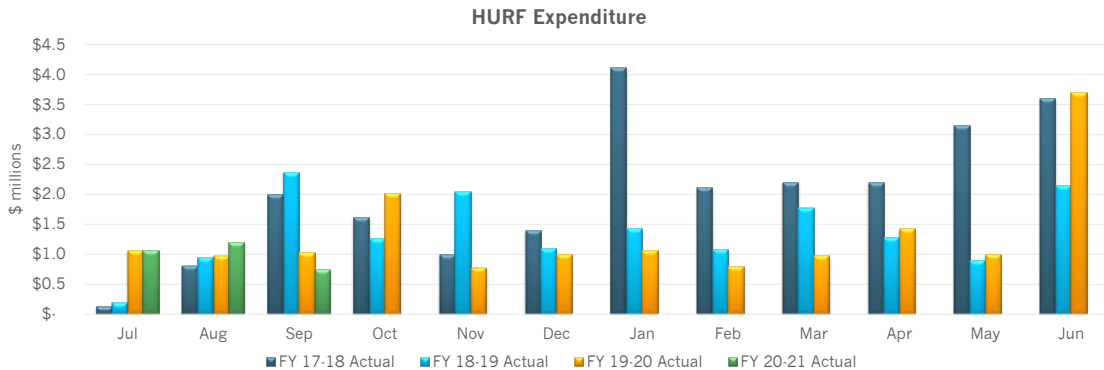
Through September 2020, HURF expenditures are significantly below target at \$3M or 15.1% of the annual budget. Expenditures are \$50k or 1.4% lower than the same time last year. This is primarily due to budgeted capital expenditures of \$7.9M but only \$360k or 4.8% have been spent at the end of September.

Internal charges are significantly above target at \$644k or 46.8% of the budget because the total annual Risk Management and Worker's Compensation internal charges were recorded in July.

FY 20-21 Total Budget \$ 19,884,172						
	FY 17-18 Actual Expenditure	FY 18-19 Actual Expenditure	FY 19-20 Actual Expenditure	FY 20-21 Actual Expenditure	FY 20-21 YTD % of Budget	3-Year Avg Historical YTD % of Budget
Jul	\$ 130,053	\$ 192,291	\$ 1,055,328	\$ 1,062,200	5.3%	2.2%
Aug	812,762	934,917	974,319	1,197,217	11.4%	5.8%
Sep	1,995,534	2,365,184	1,019,838	739,952	15.1%	12.6%
Oct						
Nov						
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Apr						
May						
Jun						
Total	\$ 2,938,349	\$ 3,492,393	\$ 3,049,485	\$ 2,999,370	15.1%	12.6%

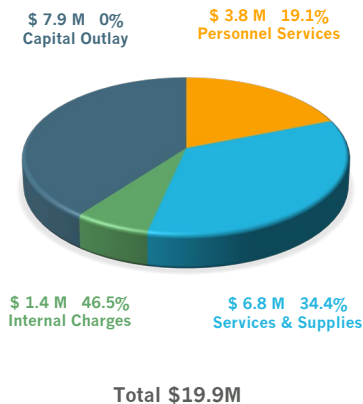
Favorable

YTD Budget Variance
\$ 1,971,673 9.9%



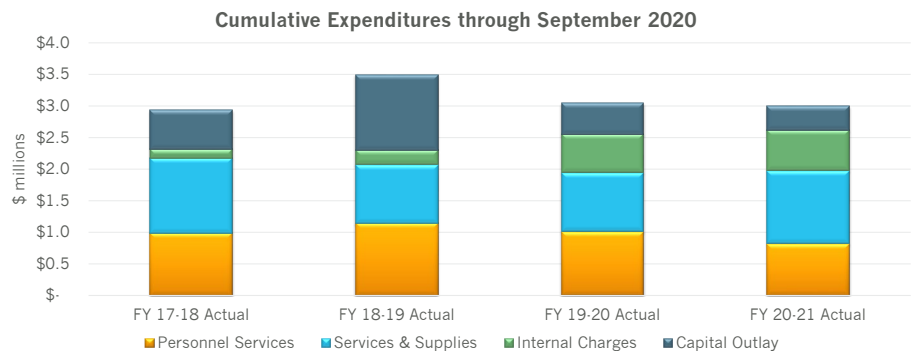
HURF Expenditure by Category

FY 20-21 ADOPTED BUDGET



Personnel Services
Services & Supplies
Internal Charges
Capital Outlay

Cumulative Expenditures through September 2020						
	FY 17-18 Actual	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 992,100	\$ 1,143,873	\$ 1,014,225	\$ 821,765	\$ 3,795,168	21.7%
Services & Supplies	1,180,366	927,852	935,793	1,153,958	6,841,883	16.9%
Internal Charges	150,561	230,278	603,332	643,630	1,374,361	46.8%
Capital Outlay	615,322	1,190,390	496,135	380,017	7,872,760	4.8%
Total	\$ 2,938,349	\$ 3,492,393	\$ 3,049,485	\$ 2,999,370	\$ 19,884,172	15.1%



Through September 2020, Transportation Sales Tax Fund revenues are on target at \$8.2M or 28.1% of the annual budget. Revenues are \$91k or 1.1% higher than the same time last year. There are no transit fare revenues collected year-to-date due to a temporary decision not to collect them during the pandemic. The plan is to reinstate fares when Phoenix and Peoria reinstate their transit fares.

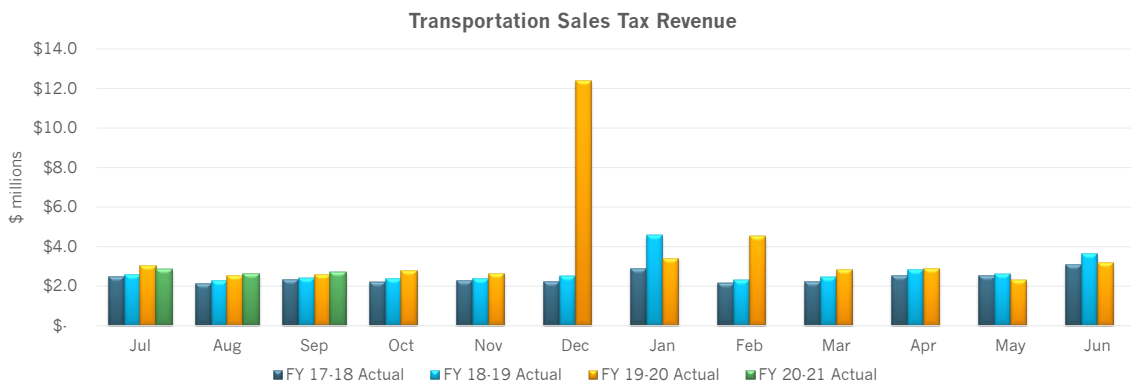
Transportation Sales Tax revenues are \$150k or 1.9% higher than the same time last year. Monthly Transportation Sales Tax detail by category can be found on page 7 of this report.

	FY 20-21 Total Budget \$ 29,236,525					
	FY 17-18 Actual Revenue	FY 18-19 Actual Revenue	FY 19-20 Actual Revenue	FY 20-21 Actual Revenue	FY 20-21 YTD % of Budget	3-Year Avg Historical YTD % of Budget
Jul	\$ 2,491,135	\$ 2,589,298	\$ 3,029,982	\$ 2,859,713	9.8%	9.6%
Aug	2,098,626	2,270,395	2,526,038	2,643,897	18.8%	17.8%
Sep	2,319,692	2,401,201	2,581,641	2,724,675	28.1%	26.5%
Oct						
Nov						
Dec						
Jan						
Feb						
Mar						
Apr						
May						
Jun						
Total	\$ 6,909,453	\$ 7,260,894	\$ 8,137,662	\$ 8,228,284	28.1%	26.5%

Favorable

YTD Budget Variance
\$ 919,153

Trend Variance
1.7%

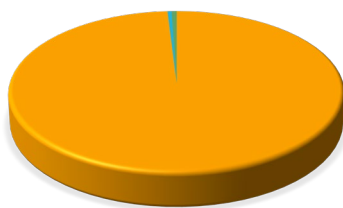


Transportation Sales Tax Revenue by Category

FY 20-21 ADOPTED BUDGET

\$ 0.1 M 0.4%
Transit Revenue

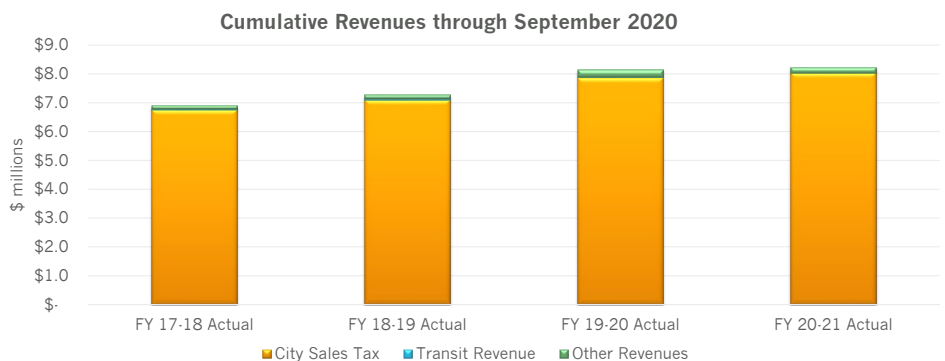
\$ 0.2 M 0.6%
Other Revenues



Total \$29.2M

City Sales Tax
Transit Revenue
Other Revenues

	Cumulative Revenues through September 2020					
	FY 17-18 Actual	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
City Sales Tax	\$ 6,754,139	\$ 7,100,588	\$ 7,873,344	\$ 8,023,060	\$ 28,952,525	27.7%
Transit Revenue	27,598	33,931	33,203	-	124,000	0.0%
Other Revenues	127,716	126,375	231,115	205,224	160,000	128.3%
	\$ 6,909,453	\$ 7,260,894	\$ 8,137,662	\$ 8,228,284	\$ 29,236,525	28.1%

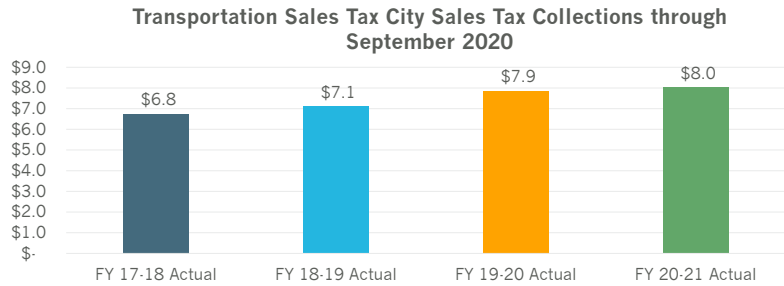


For each year, Transportation Sales Tax Revenue reported through September represents sales and business activity through August.

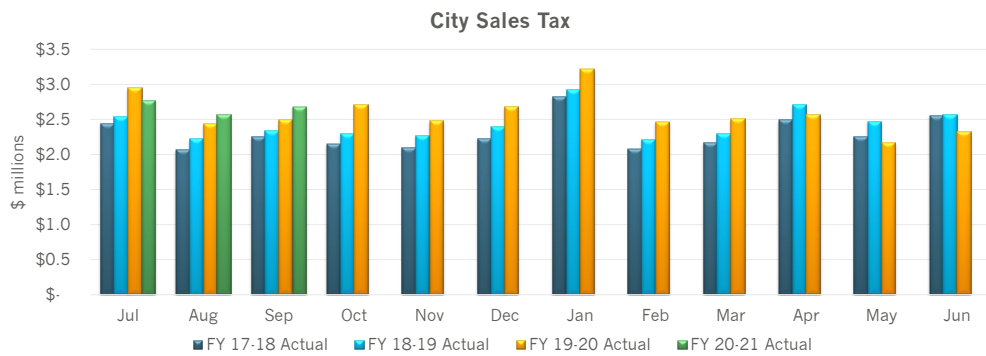
The graph to the right depicts historical year-to-date Transportation sales tax revenue from FY 2017-18 through FY 2020-21.

Through September 2020, Transportation sales tax revenues increased by \$150k or 1.9% over the same time last year.

For September 2020, Transportation sales tax revenues increased by \$190k or 7.6% over last year as a result of growth in retail (\$168k) and contracting activity (\$117k). These increases were partially offset by losses in Amusement, Hotels, and Restaurant/Bar.



The graph below compares monthly Transportation sales tax collections.



Transportation Sales Tax City Sales Tax Collections by Category

	Current Month - September 2020				Fiscal Year to Date - September 2020			
	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	% Change	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	% Change
Tax Revenue by Business Activities								
Amusement	\$ 36,136	\$ 82,603	\$ 12,795	-84.5%	\$ 355,282	\$ 405,989	\$ 38,936	-90.4%
Construction	107,595	114,126	231,233	102.6%	327,861	399,927	790,281	97.6%
Hotels	15,830	16,653	14,587	-12.4%	47,881	47,302	40,181	-15.1%
Rentals	309,150	333,379	320,082	-4.0%	908,571	999,317	1,018,336	1.9%
Restaurant/Bar	207,983	234,802	196,872	-16.2%	623,719	700,672	590,047	-15.8%
Retail over 5K	156,686	176,539	213,372	20.9%	457,881	630,439	566,627	-10.1%
Retail Sales	1,183,100	1,237,881	1,405,798	13.6%	3,513,676	3,886,320	4,181,293	7.6%
Utilities	194,121	192,707	201,377	4.5%	530,583	505,100	524,557	3.9%
Penalty & Interest	-	-	-	0.0%	-	-	-	0.0%
Other	126,118	100,387	82,925	-17.4%	335,135	298,280	272,803	-8.5%
Totals	\$ 2,336,718	\$ 2,489,077	\$ 2,679,042	7.6%	\$ 7,100,588	\$ 7,873,344	\$ 8,023,060	1.9%

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Through September 2020, Transportation Sales Tax Fund expenditures are significantly below target at \$3.8M or 10.8% of the annual budget. Expenditures are \$700k lower than the same time last year. This is due to budgeted capital expenditures of \$21.1M but only \$1.5M or 7.3% have been spent at the end of September.

Services & Supplies are only at \$713k or 9.2% of the annual budget. City of Phoenix transit invoices are reduced due to the CARES Act funding received by the City from the Federal Transit Administration.

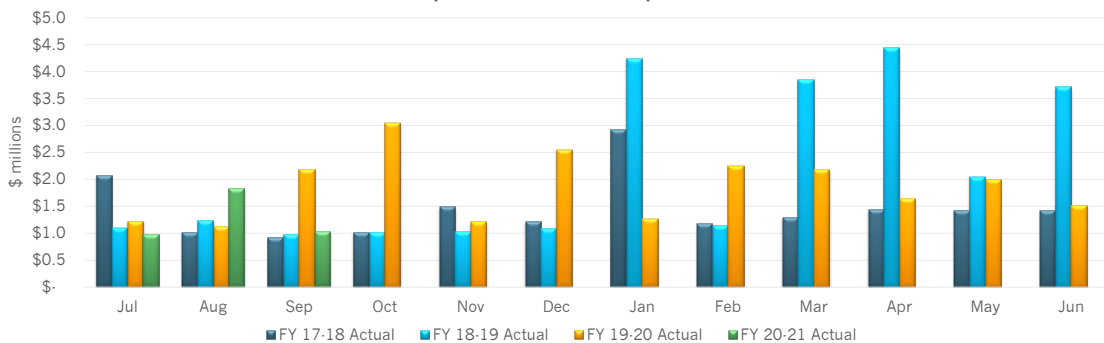
Internal charges are significantly above target at \$574k or 34.4% of the annual budget because total annual Risk Management and Worker's Compensation internal charges were recorded in July.

FY 20-21 Total Budget \$ 35,222,397						
	FY 17-18 Actual Expenditure	FY 18-19 Actual Expenditure	FY 19-20 Actual Expenditure	FY 20-21 Actual Expenditure	FY 20-21 YTD % of Budget	3-Year Avg Historical YTD % of Budget
Jul	\$ 2,070,535	\$ 1,094,768	\$ 1,215,027	\$ 972,757	2.8%	5.4%
Aug	1,004,019	1,234,923	1,121,603	1,826,471	7.9%	9.4%
Sep	918,254	977,465	2,183,936	1,022,265	10.8%	14.5%
Oct						
Nov						
Dec						
Jan						
Feb						
Mar						
Apr						
May						
Jun						
Total	\$ 3,992,808	\$ 3,307,155	\$ 4,520,566	\$ 3,821,493	10.8%	14.5%

Favorable

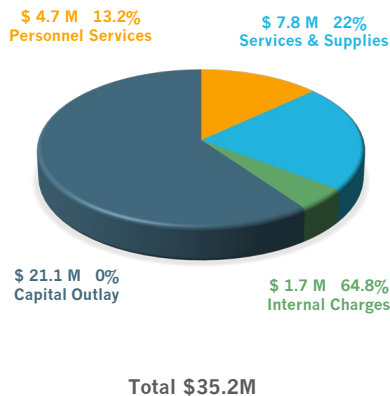
YTD Budget Variance
\$ 4,984,106 14.2%

Transportation Sales Tax Expenditure



Transportation Sales Tax Expenditure by Category

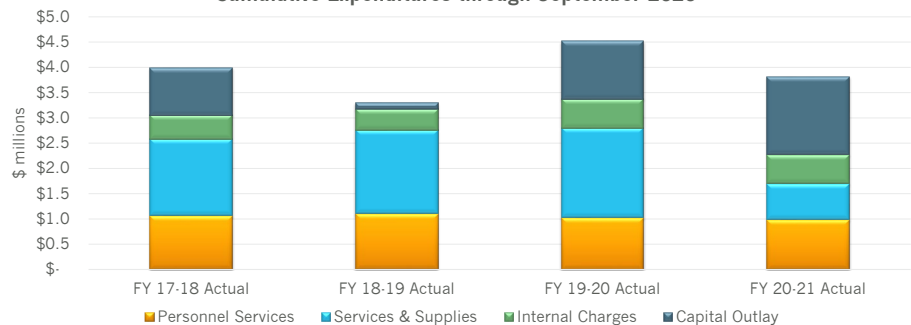
FY 20-21 ADOPTED BUDGET



Personnel Services
Services & Supplies
Internal Charges
Capital Outlay

Cumulative Expenditures through September 2020						
	FY 17-18 Actual	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 1,070,557	\$ 1,109,323	\$ 1,025,744	\$ 992,038	\$ 4,666,525	21.3%
Services & Supplies	1,508,956	1,651,871	1,779,679	713,300	7,754,080	9.2%
Internal Charges	481,907	411,698	572,322	573,906	1,668,266	34.4%
Capital Outlay	931,388	134,264	1,142,820	1,542,249	21,133,526	7.3%
Total	\$ 3,992,808	\$ 3,307,155	\$ 4,520,566	\$ 3,821,493	\$ 35,222,397	10.8%

Cumulative Expenditures through September 2020



Through September 2020, Police Public Safety Sales Tax Fund revenues are on target at \$4.9M or 27.9% of the annual budget. Revenues are \$83k or 1.7% higher than the same time last year. Monthly Police Public Safety City Sales Tax detail by category can be found on page 10 of this report.

Due to the change in the method of accounting and budgeting for enhanced police services, there are no budgeted expenditures in this fund and all uses are accounted for as transfer to the General Fund.

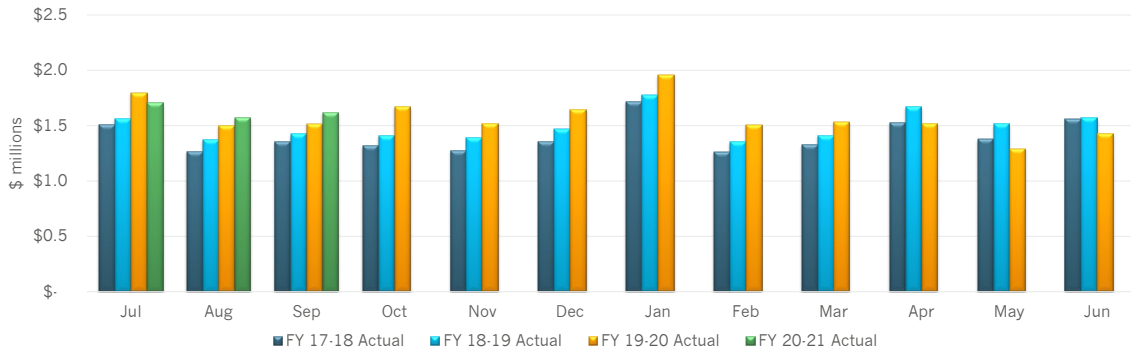
	FY 20-21 Total Budget \$ 17,580,130					
	FY 17-18 Actual Revenue	FY 18-19 Actual Revenue	FY 19-20 Actual Revenue	FY 20-21 Actual Revenue	FY 20-21 YTD % of Budget	3-Year Avg Historical YTD % of Budget
Jul	\$ 1,507,334	\$ 1,565,286	\$ 1,799,722	\$ 1,709,136	9.7%	9.3%
Aug	1,265,812	1,372,758	1,500,587	1,571,959	18.7%	17.3%
Sep	1,356,469	1,423,084	1,516,973	1,618,905	27.9%	25.5%
Oct						
Nov						
Dec						
Jan						
Feb						
Mar						
Apr						
May						
Jun						
Total	\$ 4,129,615	\$ 4,361,128	\$ 4,817,282	\$ 4,900,001	27.9%	25.5%

Favorable

YTD Budget Variance
\$ 504,968

Trend Variance
2.4%

Police Public Safety Sales Tax Revenue

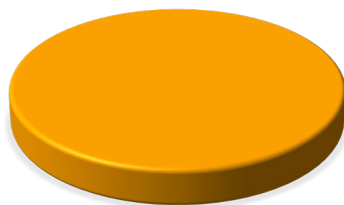


Police Public Safety Sales Tax Revenue by Category

FY 20-21 ADOPTED BUDGET

City Sales Tax

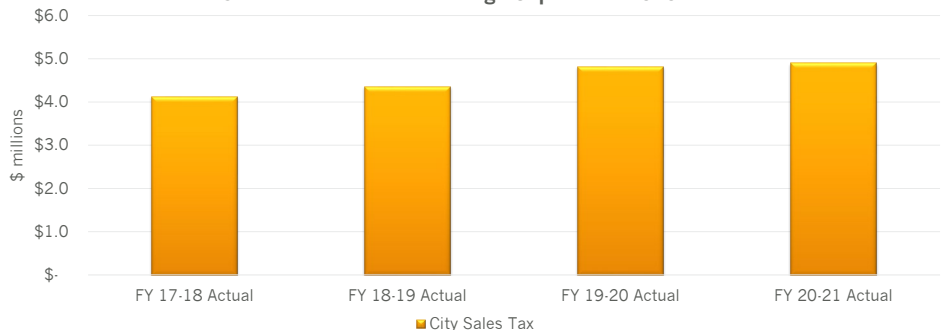
Cumulative Revenues through September 2020					
FY 17-18 Actual	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
\$ 4,129,615	\$ 4,361,128	\$ 4,817,282	\$ 4,900,001	\$ 17,580,130	27.9%
\$ 4,129,615	\$ 4,361,128	\$ 4,817,282	\$ 4,900,001	\$ 17,580,130	27.9%



\$ 17.6 M 100%
City Sales Tax

Total \$17.6M

Cumulative Revenues through September 2020

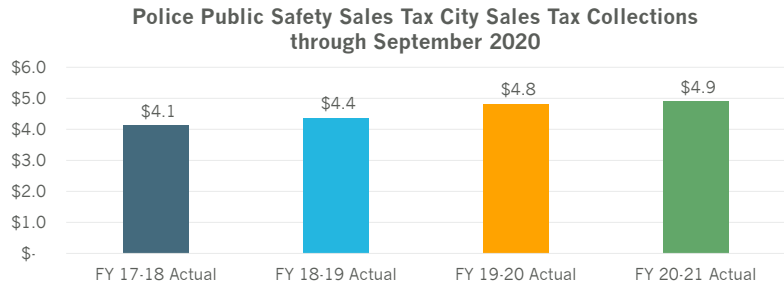


For each year, Police Public Safety Sales Tax Revenue reported through September represents sales and business activity through August.

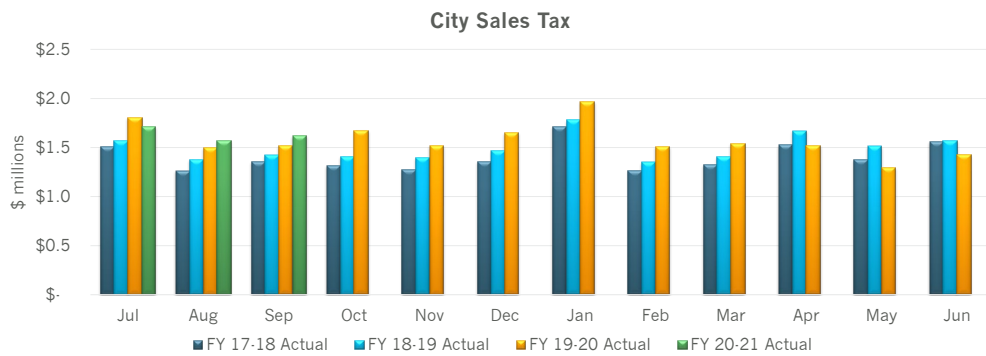
The graph to the right depicts historical year-to-date Police Public Safety sales tax revenue from FY 2017-18 through FY 2020-21.

Through September 2020, Police Public Safety sales tax revenues increased by \$83k or 1.7% over the same time last year.

For September 2020, Police Public Safety sales tax revenues increased by \$102k or 6.7% over last year as a result of growth in retail (\$87k) and construction (\$78k) sales tax revenues. These increases were partially offset by losses in Amusement, Hotels, and Restaurants.



The graph below compares monthly Police Public Safety sales tax collections.



Police Public Safety Sales Tax City Sales Tax Collections by Category

	Current Month - September 2020				Fiscal Year to Date - September 2020			
	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	% Change	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	% Change
Tax Revenue by Business Activities								
Amusement	\$ 24,096	\$ 55,080	\$ 8,532	-84.5%	\$ 236,902	\$ 270,714	\$ 25,962	-90.4%
Construction	71,744	76,100	154,186	102.6%	218,617	266,671	526,959	97.6%
Hotels	10,555	11,104	9,727	-12.4%	31,927	31,541	26,793	-15.1%
Rentals	206,141	222,297	213,431	-4.0%	605,835	666,344	679,026	1.9%
Restaurant/Bar	138,683	156,566	131,275	-16.2%	415,896	467,208	393,443	-15.8%
Retail over 5K	104,478	117,716	142,276	20.9%	305,315	420,377	377,827	-10.1%
Retail Sales	653,841	682,734	769,906	12.8%	1,969,329	2,158,745	2,338,310	8.3%
Utilities	129,440	128,497	134,278	4.5%	353,793	336,800	349,775	3.9%
Penalty & Interest	-	-	-	0.0%	-	-	-	0.0%
Other	84,106	66,880	55,295	-17.3%	223,514	198,881	181,905	-8.5%
Totals	\$ 1,423,084	\$ 1,516,973	\$ 1,618,905	6.7%	\$ 4,361,128	\$ 4,817,282	\$ 4,900,001	1.7%

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Through September 2020, Fire Public Safety Sales Tax Fund revenues on target at \$2.4M or 27.9% of the annual budget. Revenues are \$41k or 1.7% higher than the same time last year. Monthly Fire Public Safety City Sales Tax detail by category can be found on page 12 of this report.

Due to the change in the method of accounting and budgeting for enhanced fire services, there are no budgeted expenditures in this fund and all uses are accounted for as transfer to the General Fund.

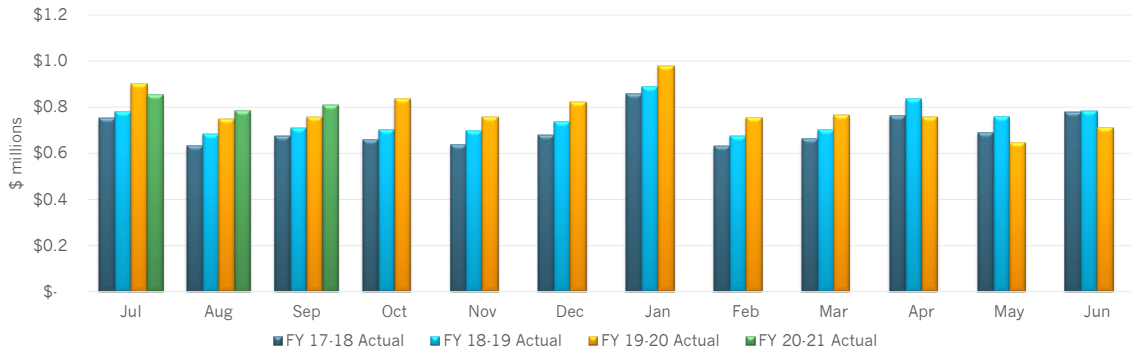
	FY 20-21 Total Budget \$ 8,784,639					
	FY 17-18 Actual Revenue	FY 18-19 Actual Revenue	FY 19-20 Actual Revenue	FY 20-21 Actual Revenue	FY 20-21 YTD % of Budget	3-Year Avg Historical YTD % of Budget
Jul	\$ 753,208	\$ 782,162	\$ 899,304	\$ 854,040	9.7%	9.3%
Aug	632,522	685,959	749,830	785,492	18.7%	17.1%
Sep	677,816	711,102	758,017	808,948	27.9%	25.3%
Oct						
Nov						
Dec						
Jan						
Feb						
Mar						
Apr						
May						
Jun						
Total	\$ 2,063,547	\$ 2,179,223	\$ 2,407,151	\$ 2,448,480	27.9%	25.3%

Favorable

YTD Budget Variance
\$ 252,320

Trend Variance
2.6%

Fire Public Safety Sales Tax Revenue

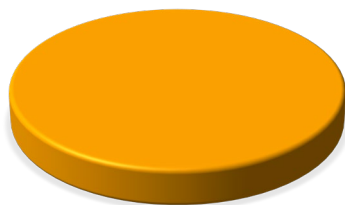


Fire Public Safety Sales Tax Revenue by Category

FY 20-21 ADOPTED BUDGET

City Sales Tax

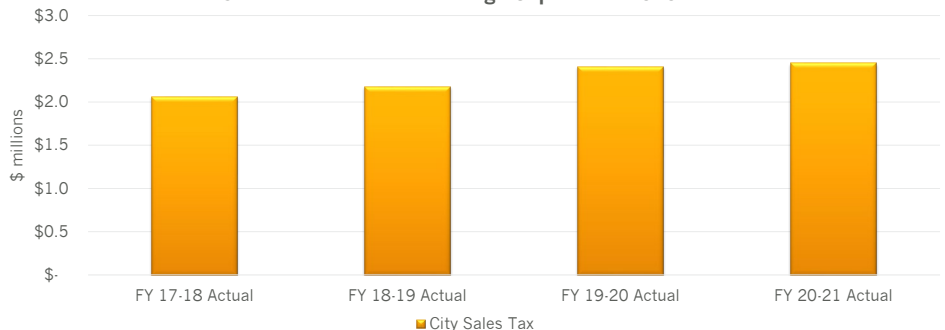
Cumulative Revenues through September 2020					
FY 17-18 Actual	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
\$ 2,063,547	\$ 2,179,223	\$ 2,407,151	\$ 2,448,480	\$ 8,784,639	27.9%
\$ 2,063,547	\$ 2,179,223	\$ 2,407,151	\$ 2,448,480	\$ 8,784,639	27.9%



**\$ 8.8 M 100%
City Sales Tax**

Total \$8.8M

Cumulative Revenues through September 2020



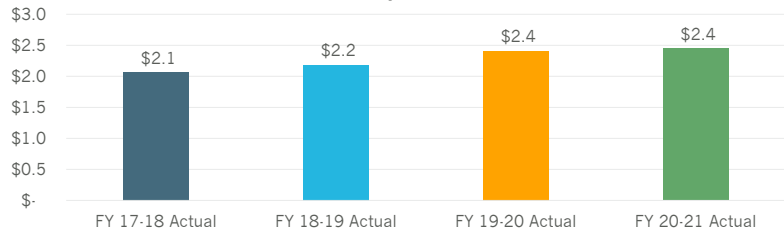
For each year, Fire Public Safety Sales Tax Revenue reported through September represents sales and business activity through August.

The graph to the right depicts historical year-to-date Fire Public Safety sales tax revenue from FY 2017-18 through FY 2020-21.

Through September 2020, Fire Public Safety sales tax revenues increased by \$41k or 1.7% over the same time last year.

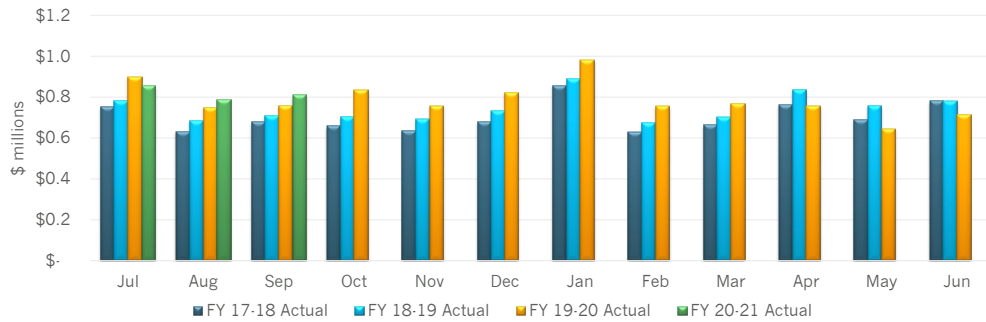
For September 2020, Fire Public Safety sales tax revenues increased by \$51k or 6.7% over last year as a result of growth in retail (\$44k) and contracting activity (\$39k) sales tax revenues. These increases were partially offset by losses in Amusement, Hotels, and Restaurants.

Fire Public Safety Sales Tax City Sales Tax Collections through September 2020



The graph below compares monthly Fire Public Safety sales tax collections.

City Sales Tax



Fire Public Safety Sales Tax City Sales Tax Collections by Category

	Current Month - September 2020				Fiscal Year to Date - September 2020			
	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	% Change	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	% Change
Tax Revenue by Business Activities								
Amusement	\$ 12,041	\$ 27,523	\$ 4,263	-84.5%	\$ 118,380	\$ 135,276	\$ 12,973	-90.4%
Construction	35,851	38,027	77,047	102.6%	109,243	133,256	263,321	97.6%
Hotels	5,274	5,549	4,860	-12.4%	15,954	15,761	13,388	-15.1%
Rentals	103,009	111,082	106,651	-4.0%	302,736	332,972	339,309	1.9%
Restaurant/Bar	69,300	78,236	65,598	-16.2%	207,823	233,464	196,604	-15.8%
Retail over 5K	52,208	58,823	71,096	20.9%	152,566	210,062	188,800	-10.1%
Retail Sales	326,709	341,146	384,703	12.8%	984,032	1,078,677	1,168,403	8.3%
Utilities	64,681	64,210	67,099	4.5%	176,790	168,299	174,783	3.9%
Penalty & Interest	-	-	-	0.0%	-	-	-	0.0%
Other	42,030	33,421	27,631	-17.3%	111,699	99,385	90,898	-8.5%
Totals	\$ 711,102	\$ 758,017	\$ 808,948	6.7%	\$ 2,179,223	\$ 2,407,151	\$ 2,448,480	1.7%

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Through September 2020, combined Water and Sewer revenues are above target at \$29.3M, or 31.1% of the annual budget. Water and Sewer User Fees are \$2.7M or 10.5% higher than last year at \$28.3M or 32.3% of the annual budget. This is due to an increase in consumption, from a very dry summer with above average temperatures.

Fees, Licenses and Permits are also above target at \$582k, or 29.1% of the annual budget.

Other Revenues, which include late fees and collection fees, are significantly below target at \$467k, or 9.6% of the budget due to the suspension of late fees and disconnect fees during the pandemic. The spike in revenues in March FY 17-18 is due to the \$5.7M sale of a parcel of land at 99th Avenue and Bethany Home Road.

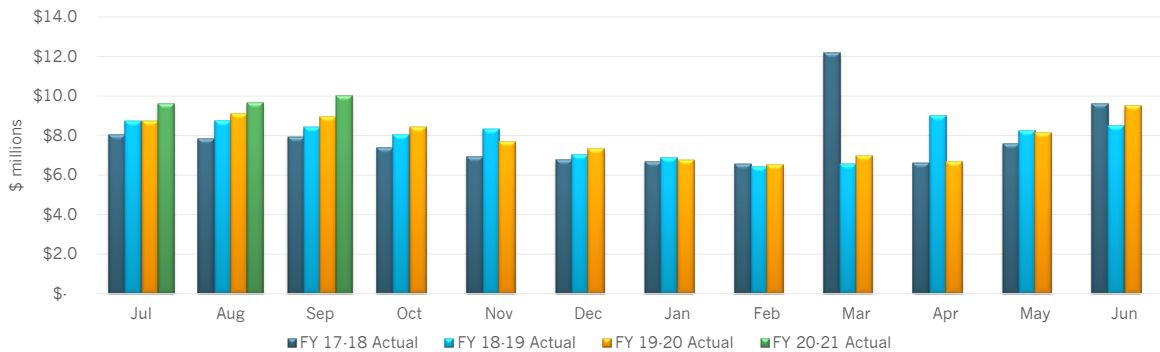
	FY 20-21 Total Budget \$ 94,311,760					
	FY 17-18 Actual Revenue	FY 18-19 Actual Revenue	FY 19-20 Actual Revenue	FY 20-21 Actual Revenue	FY 20-21 YTD % of Budget	3-Year Avg Historical YTD % of Budget
Jul	\$ 8,056,936	\$ 8,727,245	\$ 8,727,230	\$ 9,614,921	10.2%	9.5%
Aug	7,823,688	8,740,360	9,091,694	9,674,924	20.5%	19.1%
Sep	7,944,971	8,430,060	8,934,907	10,012,461	31.1%	28.5%
Oct						
Nov						
Dec						
Jan						
Feb						
Mar						
Apr						
May						
Jun						
Total	\$ 23,825,596	\$ 25,897,665	\$ 26,753,831	\$ 29,302,307	31.1%	28.5%

Favorable

YTD Budget Variance
\$ 5,724,367

Trend Variance
2.5%

Water Services Revenue

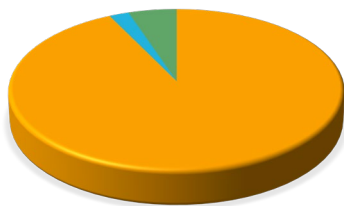


Water Services Revenue by Category

FY 20-21 ADOPTED BUDGET

\$ 2 M 2.1%
Fees, Licenses & Permits

\$ 4.9 M 5.2%
Other Revenues



\$ 87.4 M 92.7%
Water & Sewer
Revenues

Total \$94.3M

Water & Sewer Revenues
Fees, Licenses & Permits
Other Revenues

Cumulative Revenues through September 2020						
	FY 17-18 Actual	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Water & Sewer Revenues	\$ 22,723,774	\$ 24,864,928	\$ 25,559,648	\$ 28,254,011	\$ 87,443,037	32.3%
Fees, Licenses & Permits	318,837	275,590	561,616	581,595	2,000,000	29.1%
Other Revenues	782,985	757,147	632,567	466,701	4,868,723	9.6%
Total	\$ 23,825,596	\$ 25,897,665	\$ 26,753,831	\$ 29,302,307	\$ 94,311,760	31.1%

Cumulative Revenues through September 2020



Through September 2020, Water Services expenditures are significantly below target at \$19M, or 15.8% of the annual budget. This is primarily due to \$61.8M in budgeted capital expenditures but only \$5.7M or 9.2% have been spent at the end of September. Capital expenditures are typically spent unevenly throughout the fiscal year.

Personnel Services are slightly below target at \$5.1M or 22.3% of the annual budget. This is due to vacant positions, and the hiring freeze the city implemented in response to the economic uncertainty resulting from the COVID-19 pandemic. Services and Supplies are also below target at \$5.5M or 19.6% of the annual budget.

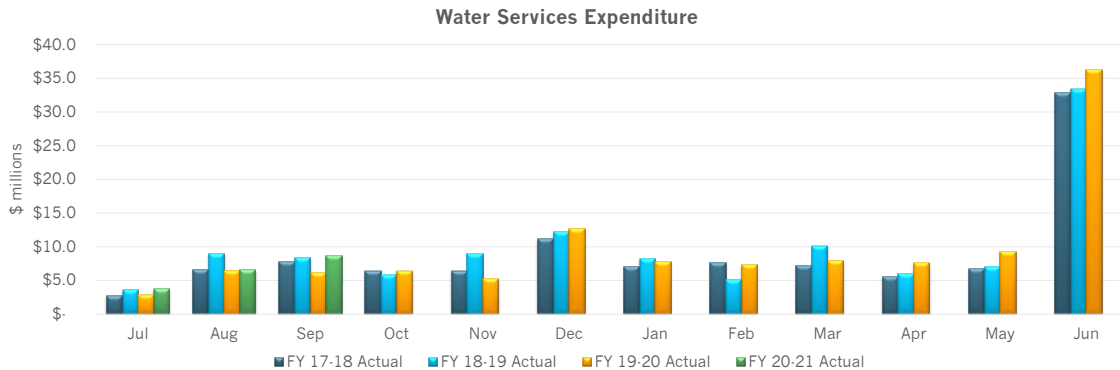
Internal Charges are significantly above target \$2.7M or 35.4% of the annual budget because the total annual Risk Management and Worker's Compensation internal charges were recorded in July.

FY 20-21 Total Budget \$ 120,478,316					
	FY 17-18 Actual Expenditure	FY 18-19 Actual Expenditure	FY 19-20 Actual Expenditure	FY 20-21 Actual Expenditure	FY 20-21 YTD % of Budget
Jul	\$ 2,710,767	\$ 3,559,142	\$ 2,873,226	\$ 3,732,633	3.1%
Aug	6,641,398	9,034,219	6,453,568	6,540,525	8.5%
Sep	7,765,371	8,306,071	6,103,095	8,711,575	15.8%
Oct					
Nov					
Dec					
Jan					
Feb					
Mar					
Apr					
May					
Jun					
Total	\$ 17,117,536	\$ 20,899,433	\$ 15,429,890	\$ 18,984,733	15.8%

3-Year Avg Historical YTD % of Budget

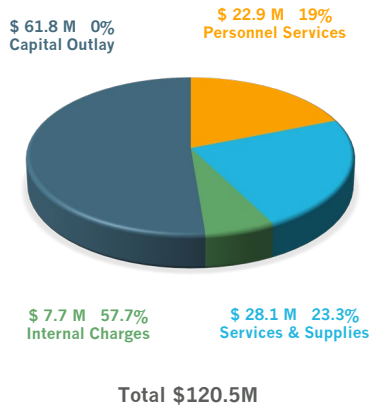
Favorable

YTD Budget Variance
\$ 11,134,846 9.2%



Water Services Expenditure by Category

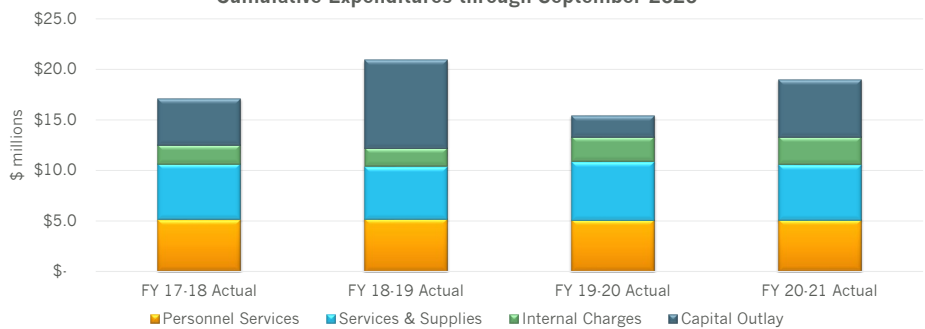
FY 20-21 ADOPTED BUDGET



Personnel Services
Services & Supplies
Internal Charges
Capital Outlay

Cumulative Expenditures through September 2020					
	FY 17-18 Actual	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	FY 20-21 Budget
Personnel Services	\$ 5,153,115	\$ 5,175,115	\$ 5,063,888	\$ 5,099,506	\$ 22,895,620
Services & Supplies	5,463,140	5,208,453	5,811,523	5,504,408	28,114,268
Internal Charges	1,909,415	1,837,190	2,419,669	2,719,833	7,677,245
Capital Outlay	4,591,866	8,678,675	2,134,810	5,660,986	61,791,183
Total	\$ 17,117,536	\$ 20,899,433	\$ 15,429,890	\$ 18,984,733	\$ 120,478,316

Cumulative Expenditures through September 2020



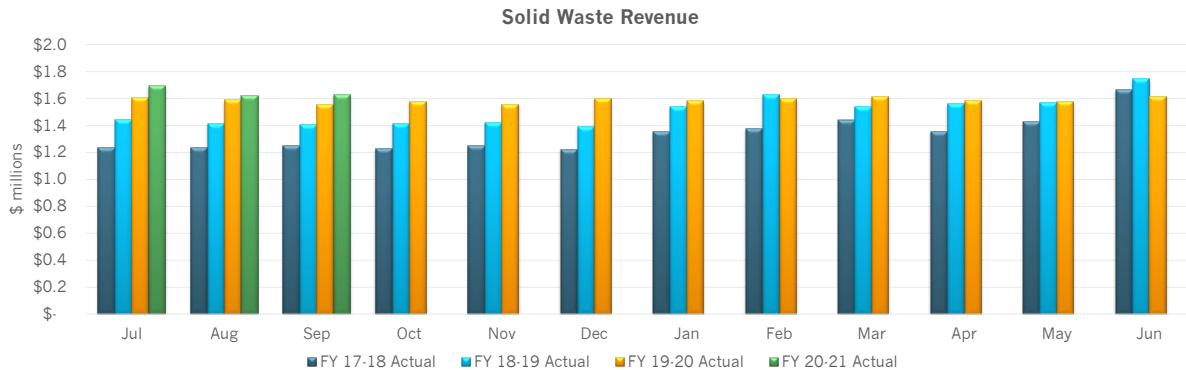
Through September 2020, combined Solid Waste revenues are on target at \$4.9M or 25.3% of the annual budget. Revenues are \$193k or 4.1% higher than the same time last year.

Residential Sanitation revenue is on target at \$3.7M or 25.2% of the annual budget, and \$50k or 1.4% higher than the same time last year. Commercial Sanitation revenue is also on target at \$1.1M or 25.1% of the annual budget which is \$124k or 12.9% higher than the same time last year.

Other Revenues are slightly above target at \$132k or 28.6% of the annual budget. Revenues received at auction for used equipment are driving the increase in Other Revenues.

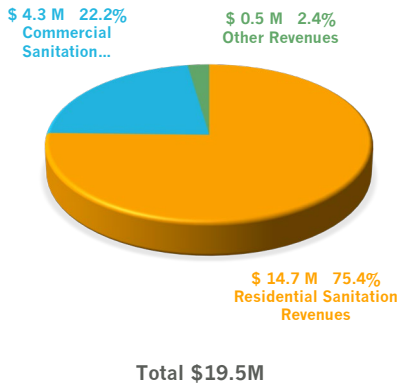
FY 20-21 Total Budget \$ 19,546,997						
	FY 17-18	FY 18-19	FY 19-20	FY 20-21	FY 20-21 YTD	3-Year Avg
	Actual	Actual	Actual	Actual	% of	Historical
	Revenue	Revenue	Revenue	Revenue	Budget	YTD % of
						Budget
Jul	\$ 1,235,558	\$ 1,442,847	\$ 1,602,458	\$ 1,692,245	8.7%	8.1%
Aug	1,237,128	1,415,859	1,589,509	1,620,682	16.9%	16.2%
Sep	1,251,304	1,404,102	1,555,991	1,628,200	25.3%	24.2%
Oct						
Nov						
Dec						
Jan						
Feb						
Mar						
Apr						
May						
Jun						
Total	\$ 3,723,990	\$ 4,262,807	\$ 4,747,958	\$ 4,941,128	25.3%	24.2%
						#VALUE!
				YTD Budget Variance	Trend Variance	
				\$ 54,379	1.0%	

Favorable



Solid Waste Revenue by Category

FY 20-21 ADOPTED BUDGET

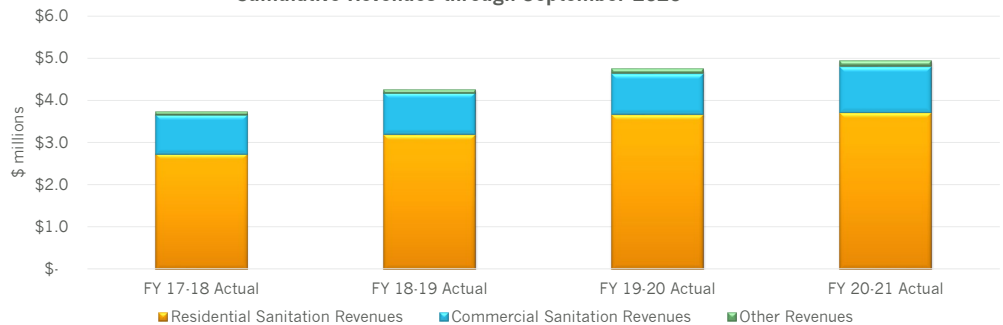


Residential Sanitation Revenues
Commercial Sanitation Revenues
Other Revenues

Cumulative Revenues through September 2020

	FY 17-18 Actual	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Residential Sanitation Revenues	\$ 2,731,937	\$ 3,188,787	\$ 3,667,575	\$ 3,717,515	\$ 14,739,384	25.2%
Commercial Sanitation Revenues	924,006	985,261	967,211	1,091,516	4,345,155	25.1%
Other Revenues	68,047	88,759	113,173	132,097	462,458	28.6%
Total	\$ 3,723,990	\$ 4,262,807	\$ 4,747,958	\$ 4,941,128	\$ 19,546,997	25.3%

Cumulative Revenues through September 2020



Through September 2020, Solid Waste expenditures are on target at \$5.5M or 24.5% of the annual budget.

Personnel Services are on target at \$1.5M or 23.5% of the annual budget. Services and Supplies are also on target at \$1.9M or 26.1% of the annual budget.

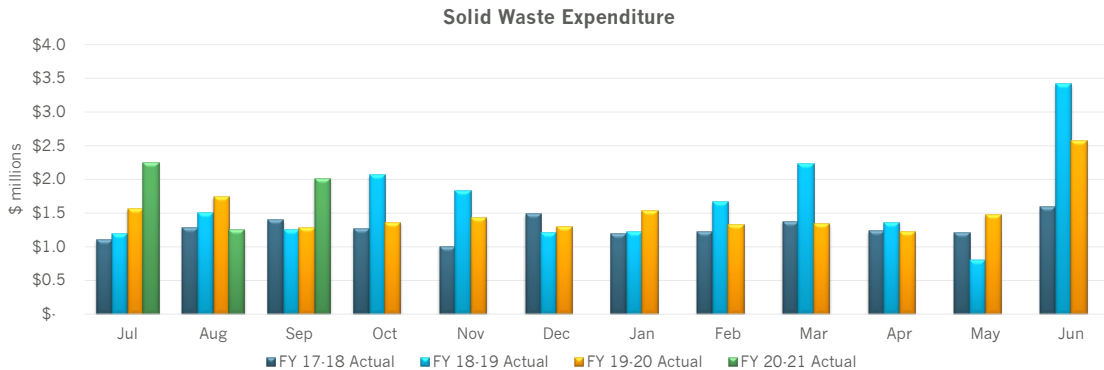
Internal Charges are significantly above target at \$1.1M, or 41.7% of the annual budget because the total annual Risk Management and Worker's Compensation internal charges were recorded in July.

Capital expenditures are significantly below target at \$1M or 16.2% of the annual budget. Capital expenditures are typically spent unevenly throughout the fiscal year.

FY 20-21 Total Budget				\$ 22,455,721		
	FY 17-18	FY 18-19	FY 19-20	FY 20-21		3-Year Avg
	Actual	Actual	Actual	Actual	FY 20-21 YTD	Historical
	Expenditure	Expenditure	Expenditure	Expenditure	% of Budget	YTD % of Budget
Jul	\$ 1,100,503	\$ 1,194,621	\$ 1,558,064	\$ 2,247,968	10.0%	7.3%
Aug	1,273,950	1,498,683	1,733,656	1,249,955	15.6%	15.9%
Sep	1,395,882	1,247,044	1,281,548	2,009,961	24.5%	23.4%
Oct						
Nov						
Dec						
Jan						
Feb						
Mar						
Apr						
May						
Jun						
Total	\$ 3,770,335	\$ 3,940,348	\$ 4,573,269	\$ 5,507,885	24.5%	23.4%

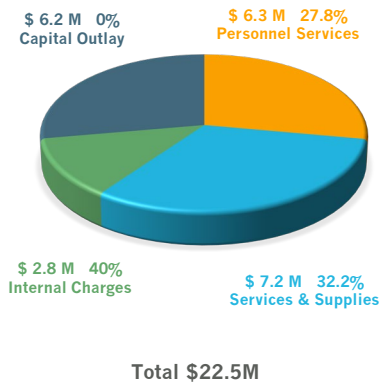
Favorable

YTD Budget Variance
\$ 106,045 0.5%

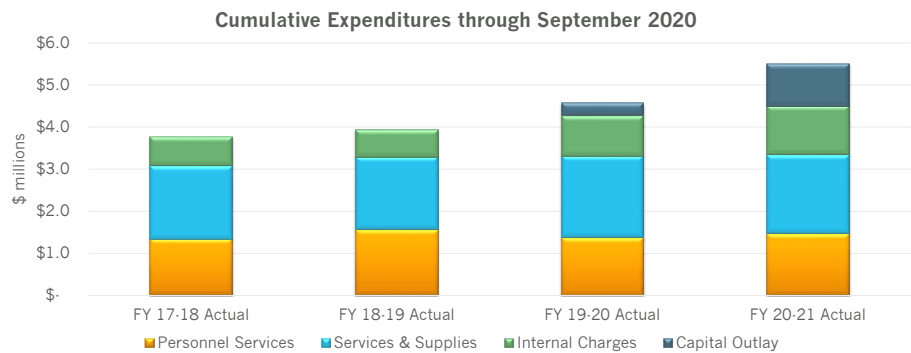


Solid Waste Expenditure by Category

FY 20-21 ADOPTED BUDGET



	Cumulative Expenditures through September 2020					
	FY 17-18	FY 18-19	FY 19-20	FY 20-21	FY 20-21	FY 20-21
	Actual	Actual	Actual	Actual	Budget	% of Budget
Personnel Services	\$ 1,346,823	\$ 1,569,702	\$ 1,380,155	\$ 1,467,624	\$ 6,252,947	23.5%
Services & Supplies	1,740,613	1,713,136	1,936,697	1,881,457	7,222,273	26.1%
Internal Charges	682,899	656,867	959,556	1,147,735	2,753,713	41.7%
Capital Outlay	-	643	296,861	1,011,068	6,226,788	16.2%
	\$ 3,770,335	\$ 3,940,348	\$ 4,573,269	\$ 5,507,885	\$ 22,455,721	24.5%



Through September 2020, combined Landfill revenues are on target at \$3.1M, or 27% of the annual budget which is \$11.5M or 25% higher than the same time last year.

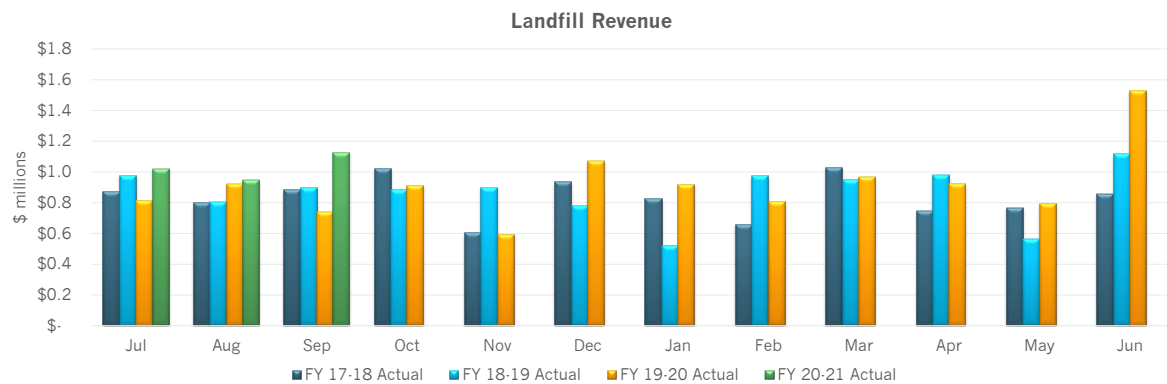
Tipping fees are above target at \$2M, or 30.7% of the annual budget, and \$454k or 30% higher than the time last year.

Recycling sales are below target at \$134k or 18.3% of the annual budget. This is due to the continued decline of the commodities market for recycled materials.

Other Revenues are on target at \$991k or 23% of the annual budget.

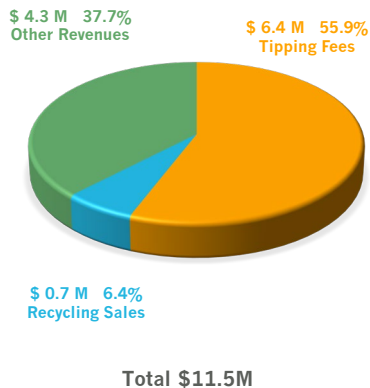
FY 20-21 Total Budget \$ 11,458,574						
	FY 17-18 Actual Revenue	FY 18-19 Actual Revenue	FY 19-20 Actual Revenue	FY 20-21 Actual Revenue	FY 20-21 YTD % of Budget	3-Year Avg Historical YTD % of Budget
Jul	\$ 870,596	\$ 974,430	\$ 812,149	\$ 1,021,500	8.9%	8.2%
Aug	796,835	805,425	924,592	946,571	17.2%	16.1%
Sep	880,881	894,862	737,968	1,124,659	27.0%	23.9%
Oct						
Nov						
Dec						
Jan						
Feb						
Mar						
Apr						
May						
Jun						
Total	\$ 2,548,311	\$ 2,674,717	\$ 2,474,710	\$ 3,092,730	27.0%	23.9%

Favorable	YTD Budget Variance \$ 228,087	Trend Variance 3.1%
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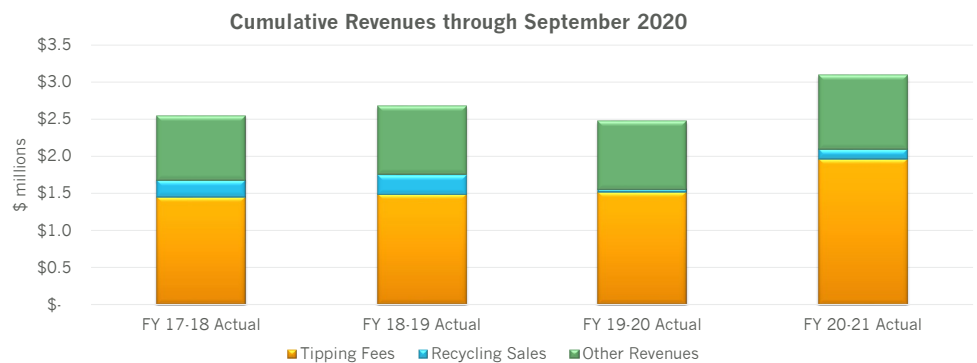
Landfill Revenue by Category

FY 20-21 ADOPTED BUDGET



Tipping Fees
Recycling Sales
Other Revenues

Cumulative Revenues through September 2020						
	FY 17-18 Actual	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Tipping Fees	\$ 1,453,113	\$ 1,488,105	\$ 1,513,633	\$ 1,967,497	\$ 6,408,900	30.7%
Recycling Sales	224,845	267,986	46,671	134,472	735,564	18.3%
Other Revenues	870,353	918,626	914,406	990,762	4,314,110	23.0%
Total	\$ 2,548,311	\$ 2,674,717	\$ 2,474,710	\$ 3,092,730	\$ 11,458,574	27.0%



Through September 2020, Landfill expenditures are significantly below target at \$2.8M or 13.3% of the annual budget. This is primarily due to \$11.1M in budgeted capital expenditures, but only \$626k or 5.7% of the annual budget have been spent. Capital expenditures are typically spent unevenly throughout the fiscal year.

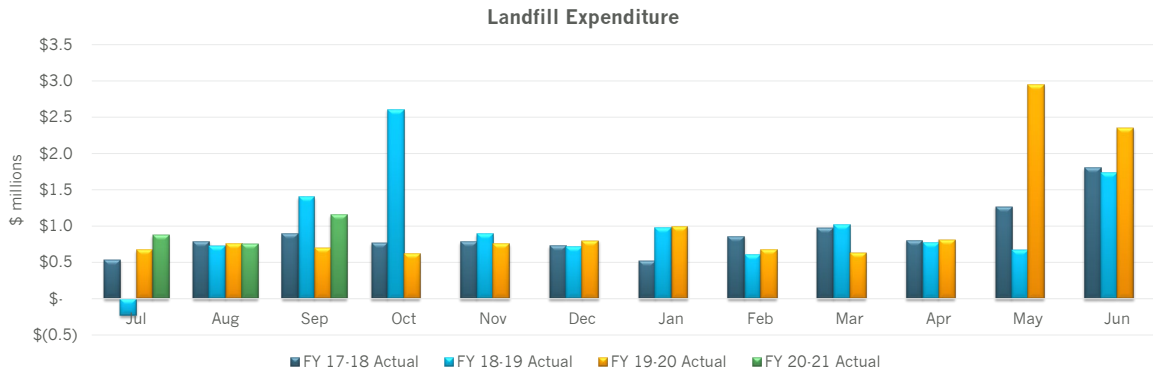
Personnel services are below target at \$779k or 20.4% of the annual budget. This is due to the hiring freeze the city implemented in response to the economic uncertainty resulting from the COVID-19 pandemic. Services and Supplies below target at \$805k, or 18.5% of the annual budget.

Internal Charges are above target at \$570k or 34.3% of the annual budget because the total annual Risk Management and Worker's Compensation internal charges were recorded in July.

	FY 20-21 Total Budget \$ 20,910,236					
	FY 17-18 Actual Expenditure	FY 18-19 Actual Expenditure	FY 19-20 Actual Expenditure	FY 20-21 Actual Expenditure	FY 20-21 YTD % of Budget	3-Year Avg Historical YTD % of Budget
Jul	\$ 531,048	\$ (229,031)	\$ 670,629	\$ 874,774	4.2%	1.8%
Aug	785,221	732,832	754,703	752,755	7.8%	6.2%
Sep	888,153	1,400,236	698,080	1,153,300	13.3%	12.0%
Oct						
Nov						
Dec						
Jan						
Feb						
Mar						
Apr						
May						
Jun						
Total	\$ 2,204,421	\$ 1,904,036	\$ 2,123,412	\$ 2,780,829	13.3%	12.0%

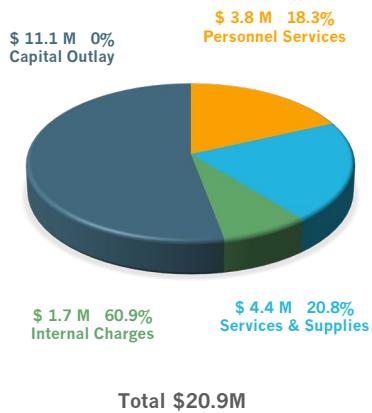
Favorable

YTD Budget Variance
\$ 2,446,730 11.7%



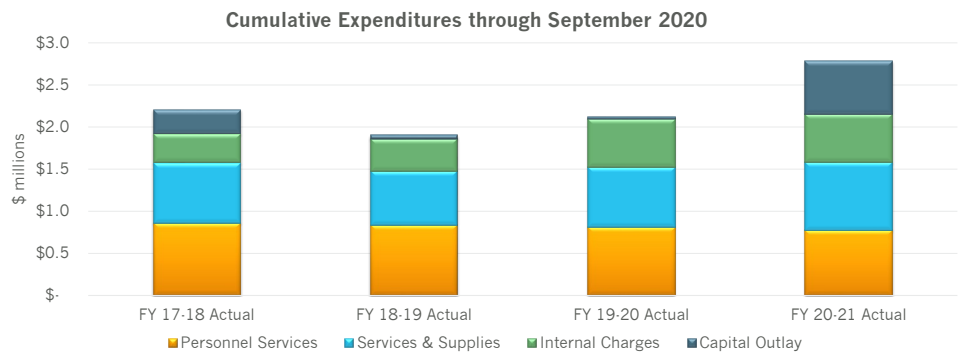
Landfill Expenditure by Category

FY 20-21 ADOPTED BUDGET



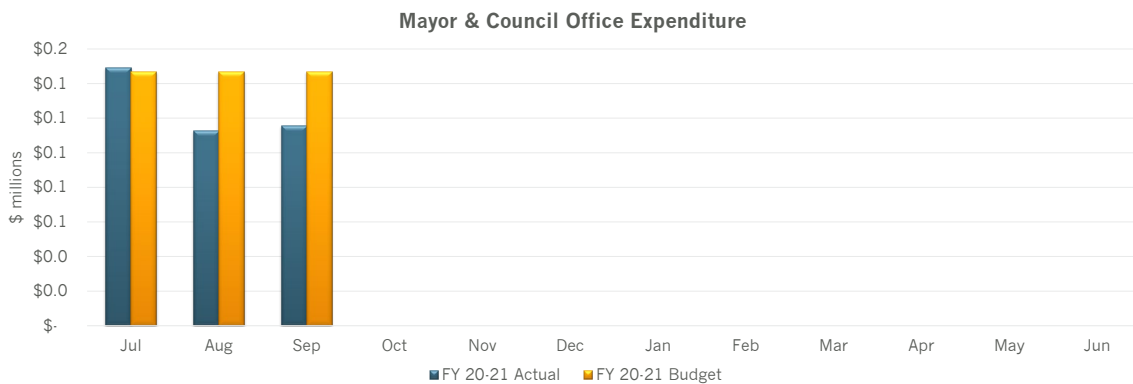
Personnel Services
Services & Supplies
Internal Charges
Capital Outlay

Cumulative Expenditures through September 2020					
FY 17-18 Actual	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
\$ 862,596	\$ 836,579	\$ 817,033	\$ 779,116	\$ 3,817,377	20.4%
715,785	640,285	707,615	805,160	4,352,223	18.5%
345,174	382,364	573,082	570,427	1,664,468	34.3%
280,867	44,808	25,682	626,127	11,076,168	5.7%
\$ 2,204,421	\$ 1,904,036	\$ 2,123,412	\$ 2,780,829	\$ 20,910,236	13.3%



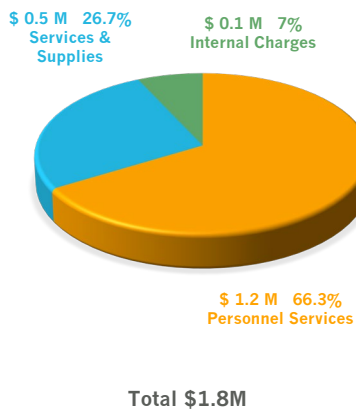
Through September 2020, the Mayor and Council Office spent xx or 21.4% of the annual budget which is slightly under the year-to-date trend.

	FY 20-21 Total Budget \$ 1,763,393		
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 149,258	\$ 146,949	8.5%
Aug	112,673	146,949	14.9%
Sep	115,528	146,949	21.4%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 377,459	\$ 440,848	21.4%
	YTD Budget Variance		
	Favorable	\$ 63,389	3.6%



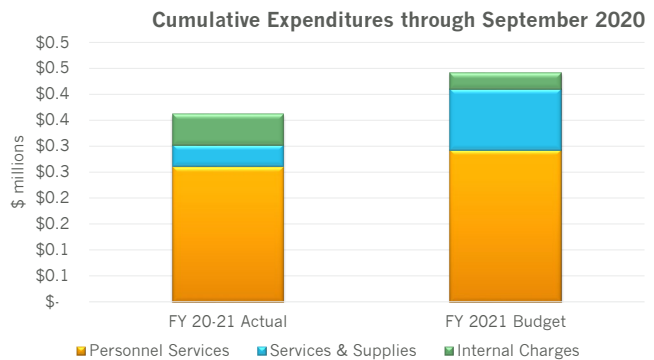
Mayor & Council Office Expenditure by Category

FY 20-21 ADOPTED BUDGET



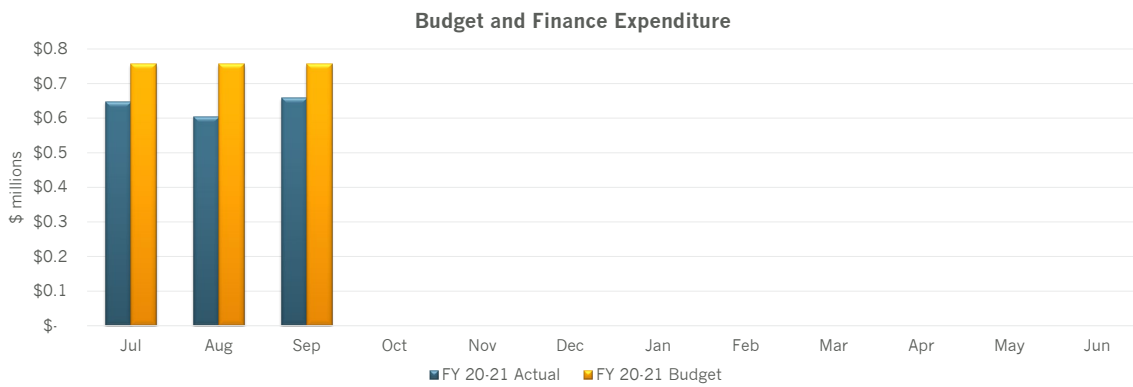
Cumulative Expenditures through September 2020

	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 260,713	\$ 1,169,891	22.3%
Services & Supplies	42,193	470,503	9.0%
Internal Charges	58,575	122,999	47.6%
Capital Outlay	15,978	-	0.0%
	\$ 377,459	\$ 1,763,393	21.4%



Through September 2020, the Budget and Finance Department spent \$1.9M or 21.4% of the annual budget, which is slightly below the year-to-date trend.

FY 20-21 Total Budget \$ 8,922,255			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 646,706	\$ 743,521	7.2%
Aug	604,067	743,521	14.0%
Sep	657,357	743,521	21.4%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 1,908,130	\$ 2,230,564	21.4%
YTD Budget Variance			
	Favorable \$ 322,434		3.6%

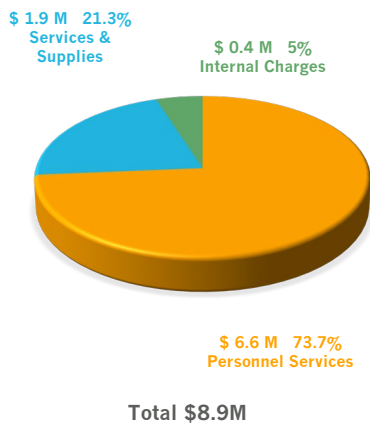


Budget and Finance Expenditure by Category

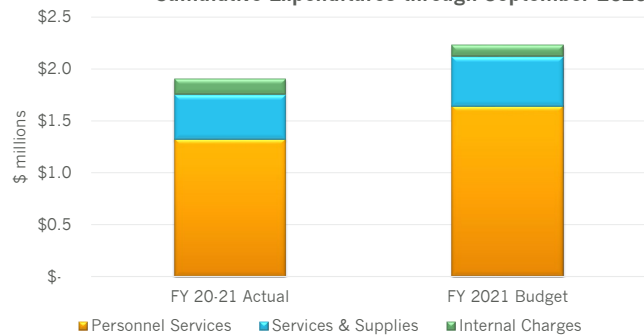
Cumulative Expenditures through September 2020

	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 1,324,657	\$ 6,574,418	20.1%
Services & Supplies	428,970	1,902,586	22.5%
Internal Charges	154,503	445,251	34.7%
	\$ 1,908,130	\$ 8,922,255	21.4%

FY 20-21 ADOPTED BUDGET



Cumulative Expenditures through September 2020

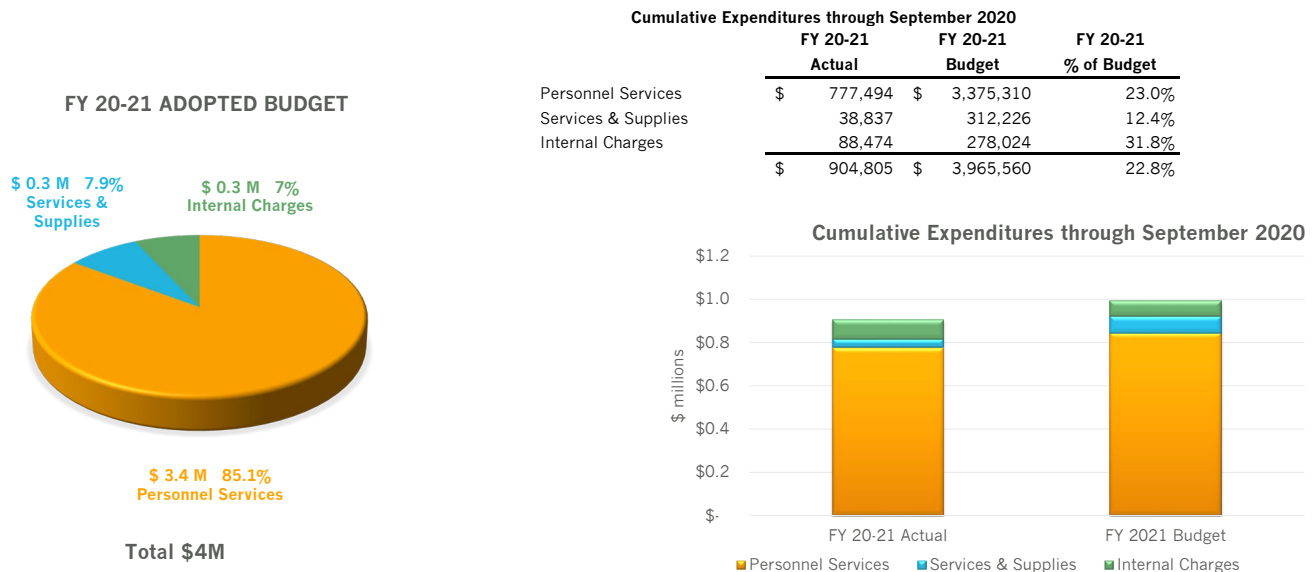


Through September 2020, the City Attorney's Office spent \$904k or 22.8% of the annual budget, which is close to the year-to-date trend.

FY 20-21 Total Budget \$ 3,965,560			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 325,004	\$ 330,463	8.2%
Aug	306,897	330,463	15.9%
Sep	272,904	330,463	22.8%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 904,805	\$ 991,390	22.8%
YTD Budget Variance			
Favorable		\$ 86,585	2.2%

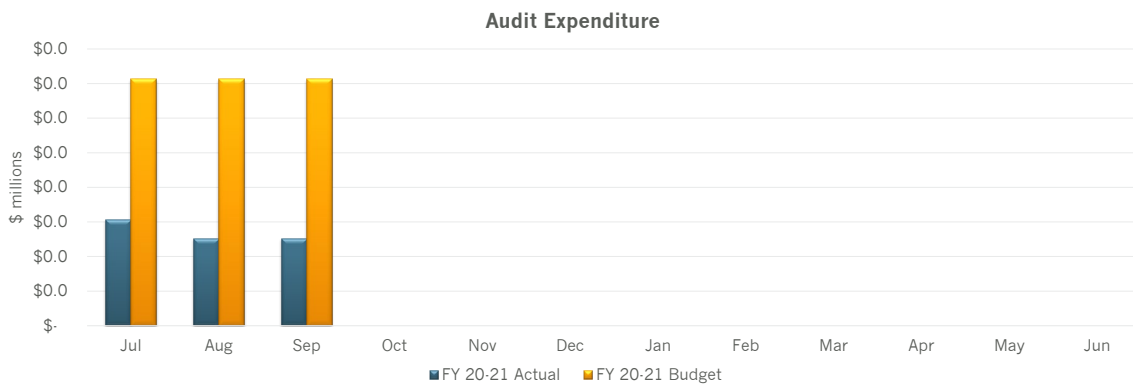


City Attorney's Office Expenditure by Category



Through September 2020, the Audit Department spent \$40k or 9.5% of the annual budget, which is below the year-to-date trend.

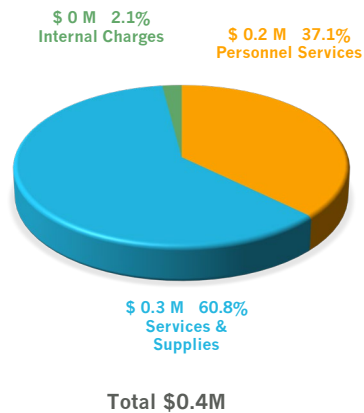
FY 20-21 Total Budget \$ 427,713			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 15,277	\$ 35,643	3.6%
Aug	12,597	35,643	6.5%
Sep	12,602	35,643	9.5%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 40,476	\$ 106,928	9.5%
YTD Budget Variance			
	Favorable	\$ 66,452	15.5%



Audit Expenditure by Category

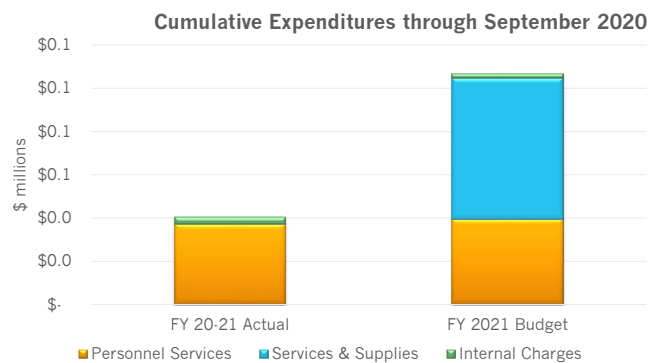
Cumulative Expenditures through September 2020

FY 20-21 ADOPTED BUDGET



Personnel Services
Services & Supplies
Internal Charges

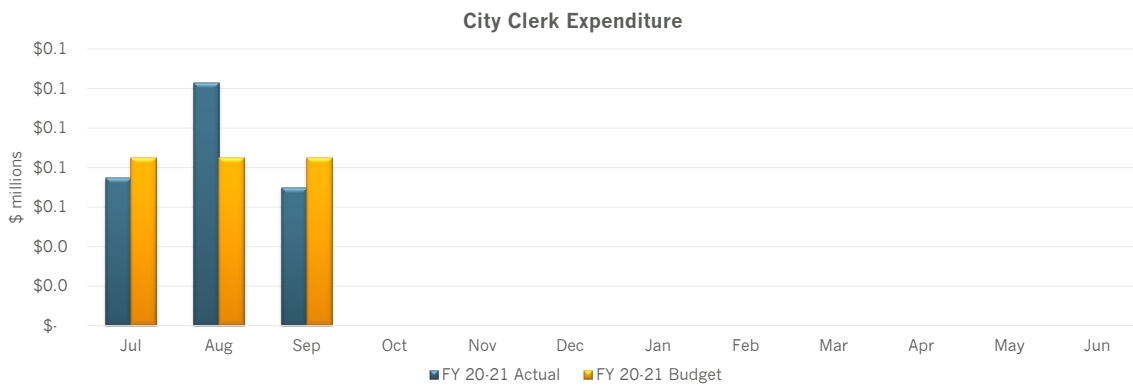
	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 37,161	\$ 158,838	23.4%
Services & Supplies	19	260,016	0.0%
Internal Charges	3,297	8,859	37.2%
Total	\$ 40,476	\$ 427,713	9.5%



Through September 2020, the City Clerk's Office spent \$267k or 26.1% of the annual budget, which is close to the year-to-date trend.

FY 20-21 Total Budget \$ 1,021,911			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 74,591	\$ 85,159	7.3%
Aug	122,781	85,159	19.3%
Sep	69,817	85,159	26.1%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 267,189	\$ 255,478	26.1%

Favorable YTD Budget Variance
\$ (11,711) -1.1%

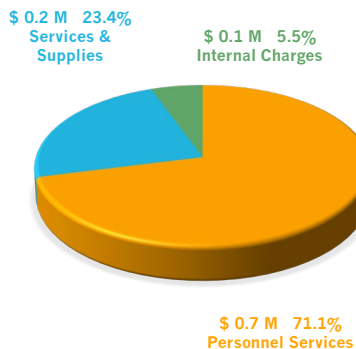


City Clerk Expenditure by Category

Cumulative Expenditures through September 2020

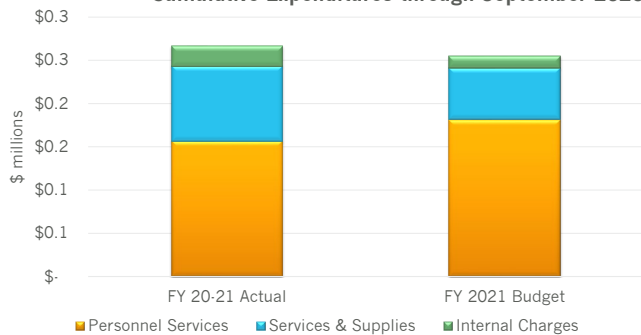
	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 156,989	\$ 726,359	21.6%
Services & Supplies	86,580	239,047	36.2%
Internal Charges	23,619	56,505	41.8%
Total	\$ 267,189	\$ 1,021,911	26.1%

FY 20-21 ADOPTED BUDGET



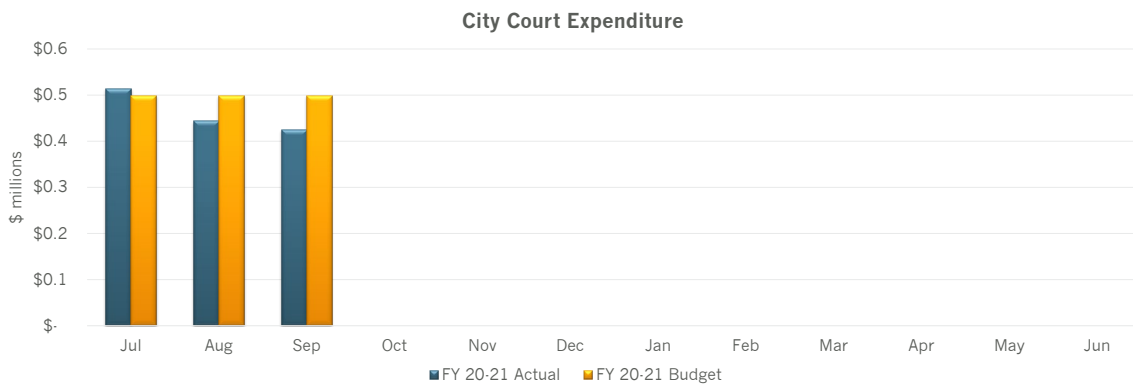
Total \$1M

Cumulative Expenditures through September 2020

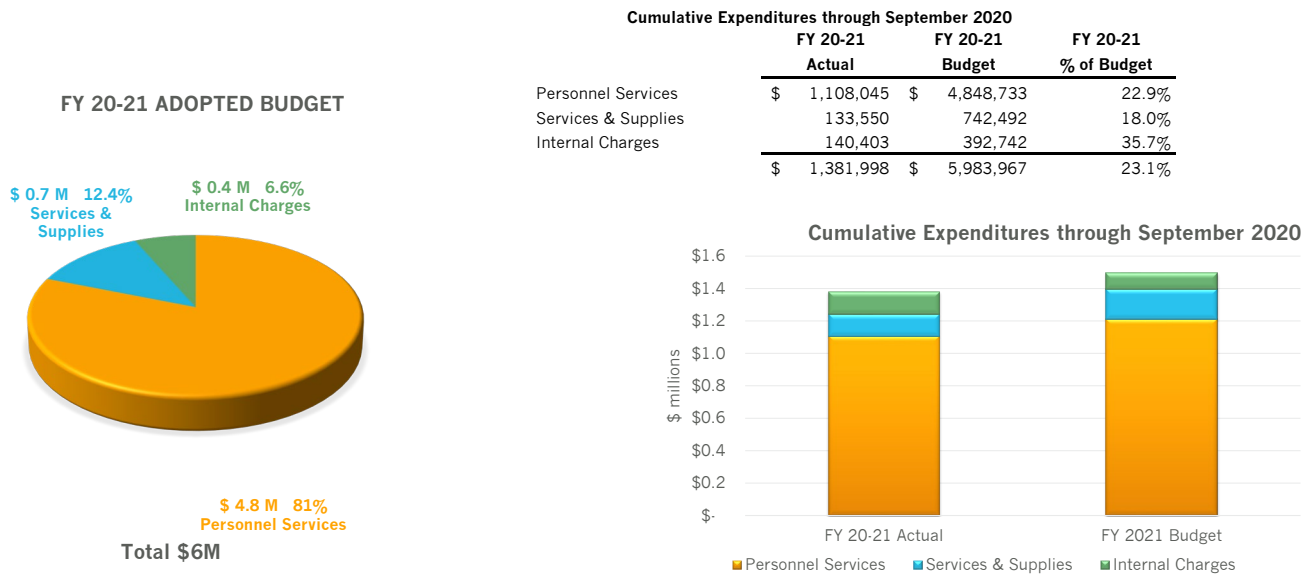


Through September 2020, the City Court spent \$1.4M or 23.1% of the annual budget, which is close to the year-to-date trend.

FY 20-21 Total Budget \$ 5,983,967			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 514,031	\$ 498,664	8.6%
Aug	443,226	498,664	16.0%
Sep	424,741	498,664	23.1%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 1,381,998	\$ 1,495,992	23.1%
YTD Budget Variance			
	Favorable	\$ 113,994	1.9%



City Court Expenditure by Category

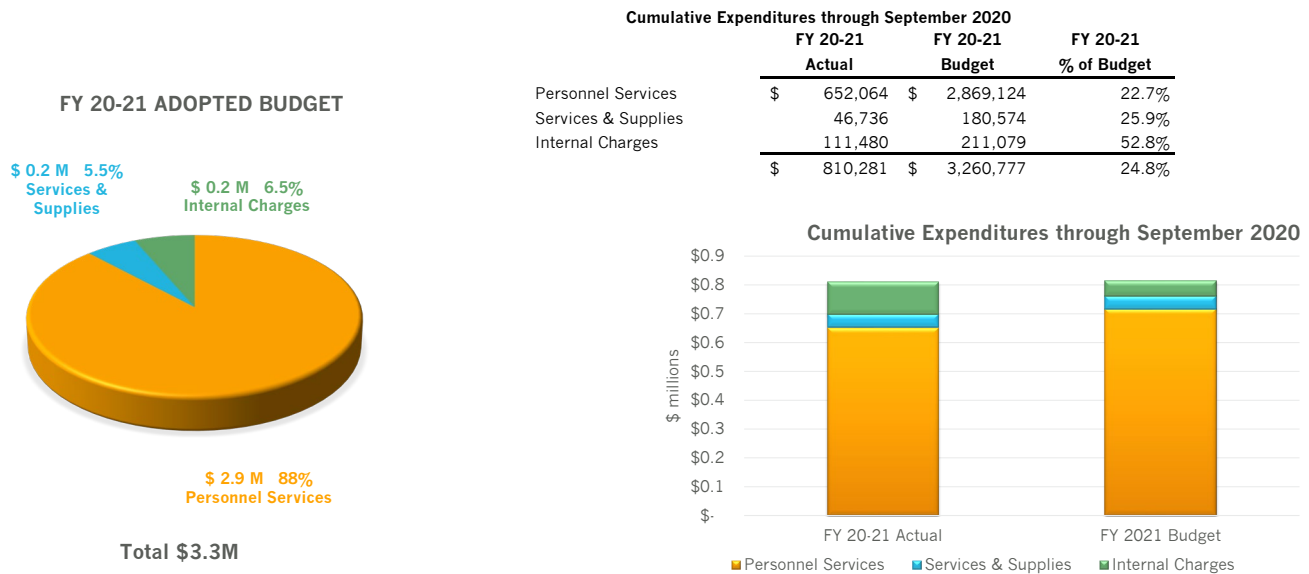


Through September 2020, the City Manager's Office spent \$810k or 24.8% of the annual budget, which is close to the year-to-date trend.

FY 20-21 Total Budget \$ 3,260,777			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 315,665	\$ 271,731	9.7%
Aug	251,051	271,731	17.4%
Sep	243,565	271,731	24.8%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 810,281	\$ 815,194	24.8%
YTD Budget Variance			
	Favorable		\$ 4,913 0.2%

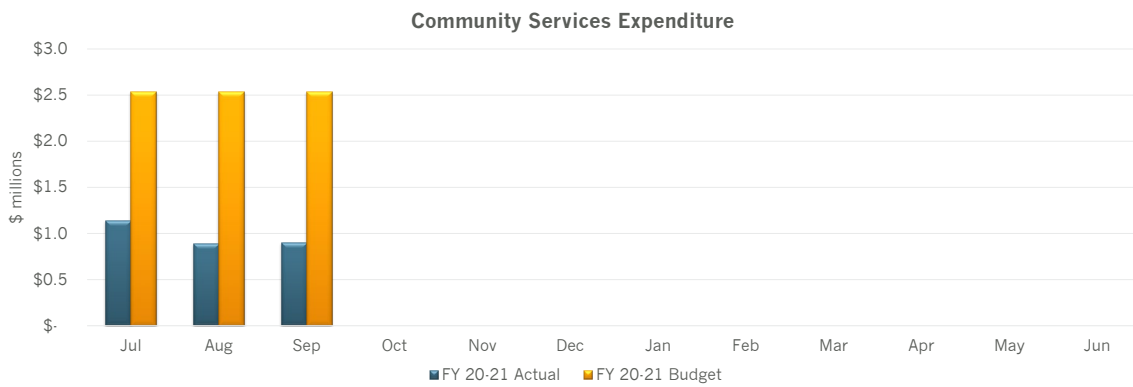


City Manager's Office Expenditure by Category



Through September 2020, the Community Services Department spent \$2.9M or 9.7% of the annual budget, which is below the year-to-date trend. Grant expenditures are typically spent unevenly throughout the year.

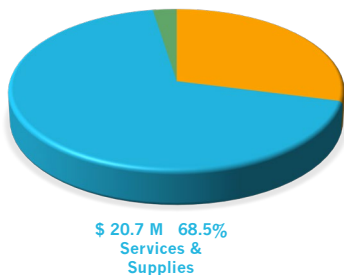
FY 20-21 Total Budget \$ 30,224,993			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 1,139,963	\$ 2,518,749	3.8%
Aug	885,039	2,518,749	6.7%
Sep	900,030	2,518,749	9.7%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 2,925,032	\$ 7,556,248	9.7%
YTD Budget Variance			
	Favorable		\$ 4,631,216 15.3%



Community Services Expenditure by Category

FY 20-21 ADOPTED BUDGET

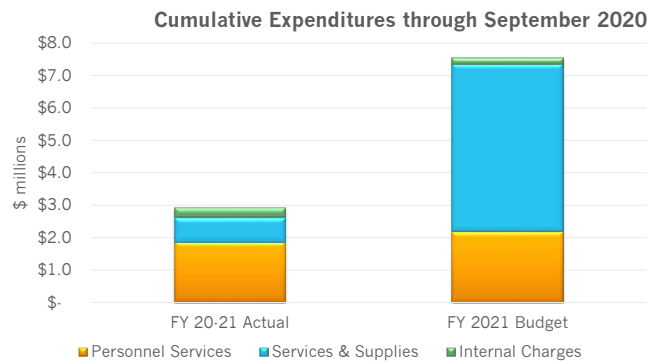
\$ 0.8 M 2.6% Internal Charges
\$ 8.7 M 28.9% Personnel Services



Total \$30.2M

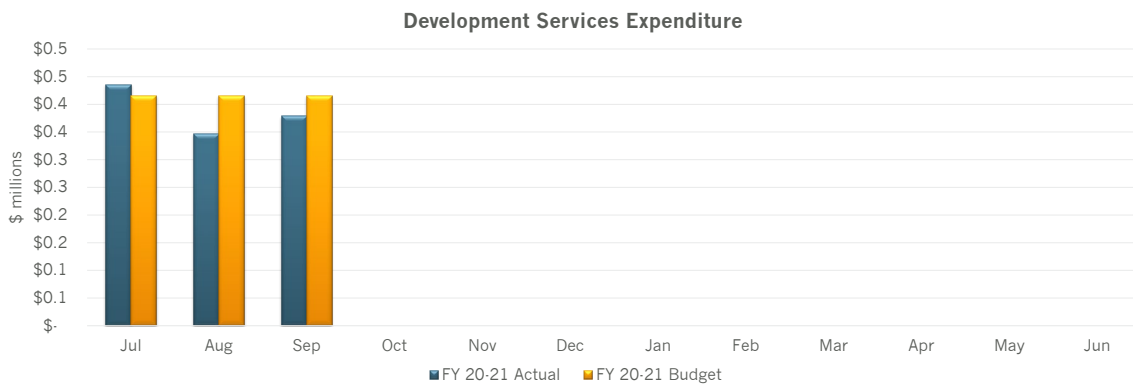
Cumulative Expenditures through September 2020

	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 1,866,793	\$ 8,745,991	21.3%
Services & Supplies	755,066	20,712,029	3.6%
Internal Charges	303,173	766,974	39.5%
Total	\$ 2,925,032	\$ 30,224,993	9.7%



Through September 2020, the Development Services Department spent \$1.2M or 23.3% of the annual budget, which is close to the year-to-date trend.

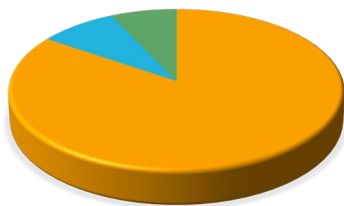
FY 20-21 Total Budget \$ 4,987,642			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 435,063	\$ 415,637	8.7%
Aug	346,438	415,637	15.7%
Sep	378,354	415,637	23.3%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 1,159,855	\$ 1,246,911	23.3%
YTD Budget Variance			
	Favorable \$ 87,055		1.7%



Development Services Expenditure by Category

FY 20-21 ADOPTED BUDGET
 \$ 0.4 M 8.4%
 Services & Supplies

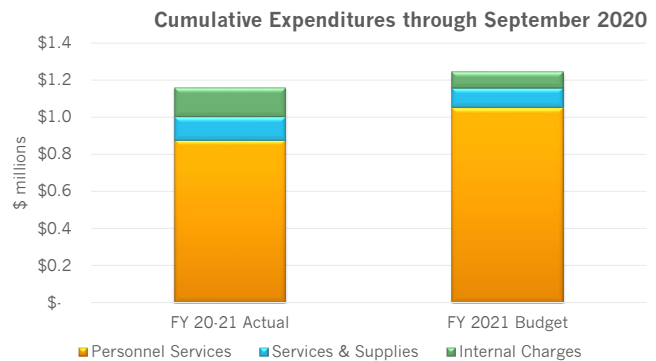
\$ 0.4 M 7.1%
 Internal Charges



\$ 4.2 M 84.5%
 Total \$5M

Cumulative Expenditures through September 2020

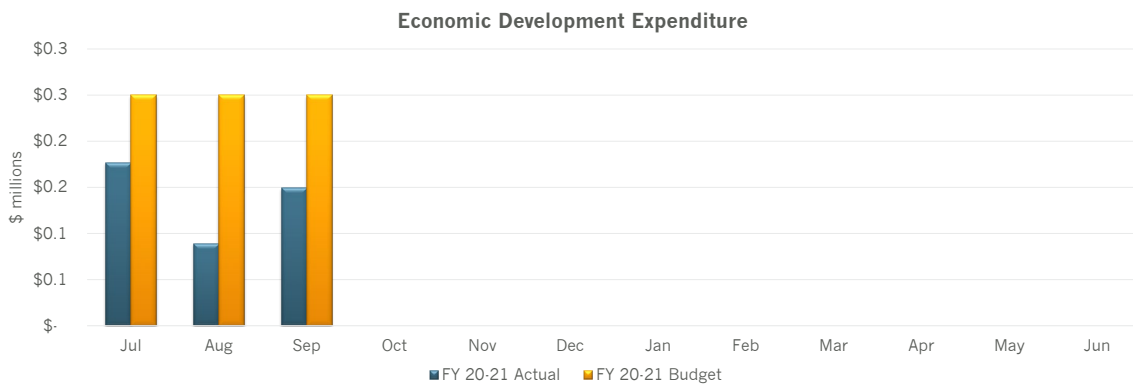
	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 878,582	\$ 4,214,428	20.8%
Services & Supplies	126,469	418,864	30.2%
Internal Charges	154,803	354,351	43.7%
	\$ 1,159,855	\$ 4,987,642	23.3%



Through September 2020, the Economic Development Department spent \$415k or 13.8% of the annual budget, which is below the year-to-date trend.

FY 20-21 Total Budget \$ 2,998,268			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 176,634	\$ 249,856	5.9%
Aug	89,269	249,856	8.9%
Sep	149,049	249,856	13.8%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 414,952	\$ 749,567	13.8%

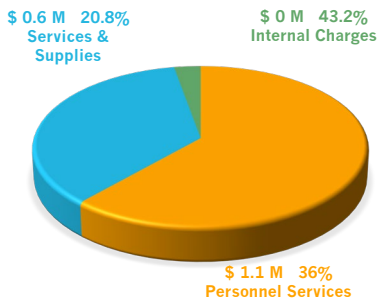
YTD Budget Variance	
Favorable	\$ 334,615 11.2%



Economic Development Expenditure by Category

Cumulative Expenditures through September 2020

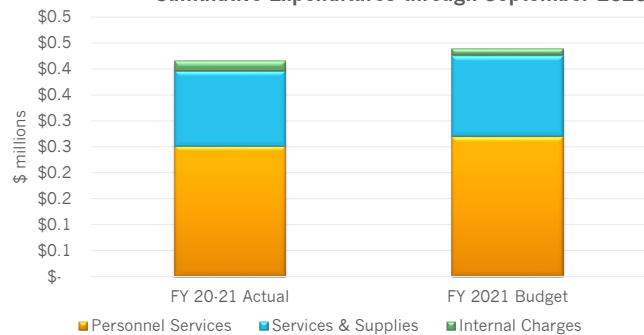
FY 20-21 ADOPTED BUDGET



Total \$3M

	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 251,853	\$ 1,080,438	23.3%
Services & Supplies	144,902	623,007	23.3%
Internal Charges	18,198	49,698	36.6%
Total	\$ 414,952	\$ 2,998,268	13.8%

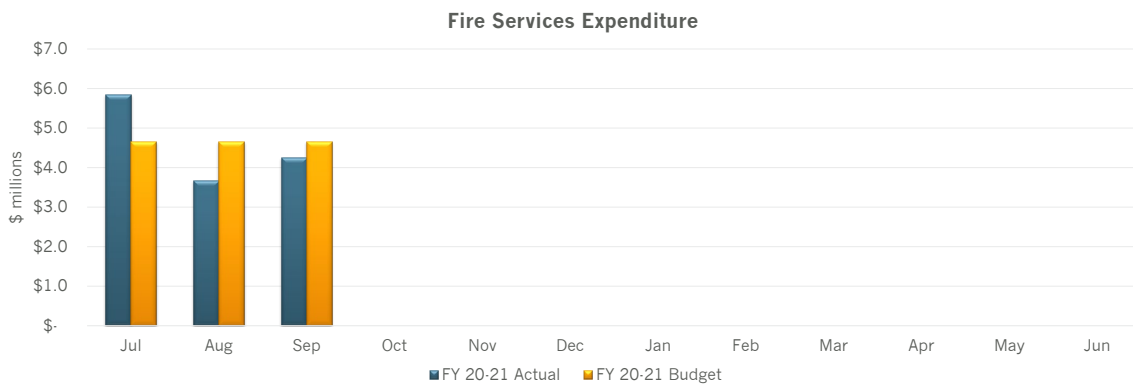
Cumulative Expenditures through September 2020



Through September 2020, the Fire Services Department spent \$13.8M or 25.6% of the annual budget, which is close to the year-to-date.

FY 20-21 Total Budget \$ 53,777,152			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 5,837,594	\$ 4,481,429	10.9%
Aug	3,663,696	4,481,429	17.7%
Sep	4,250,605	4,481,429	25.6%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 13,751,894	\$ 13,444,288	25.6%

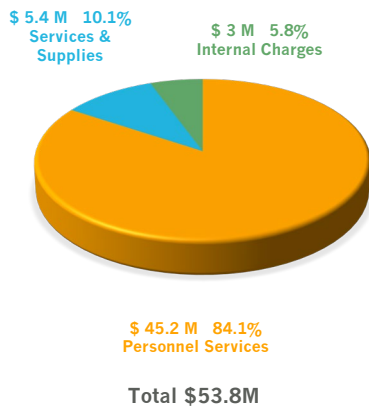
	YTD Budget Variance		
Favorable	\$	(307,606)	-0.6%



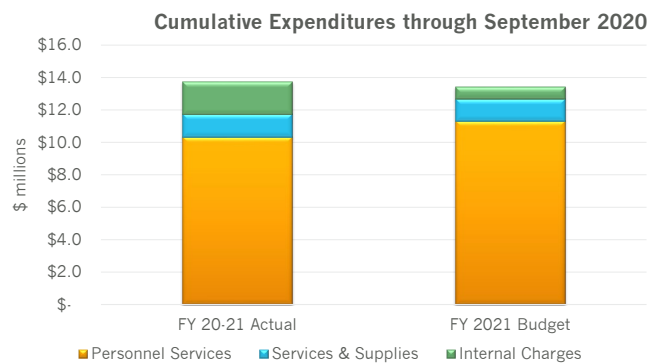
Fire Services Expenditure by Category

Cumulative Expenditures through September 2020

FY 20-21 ADOPTED BUDGET



	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 10,348,508	\$ 45,234,388	22.9%
Services & Supplies	1,398,523	5,444,100	25.7%
Internal Charges	2,004,864	3,025,608	66.3%
Total	\$ 13,751,894	\$ 53,777,152	25.6%

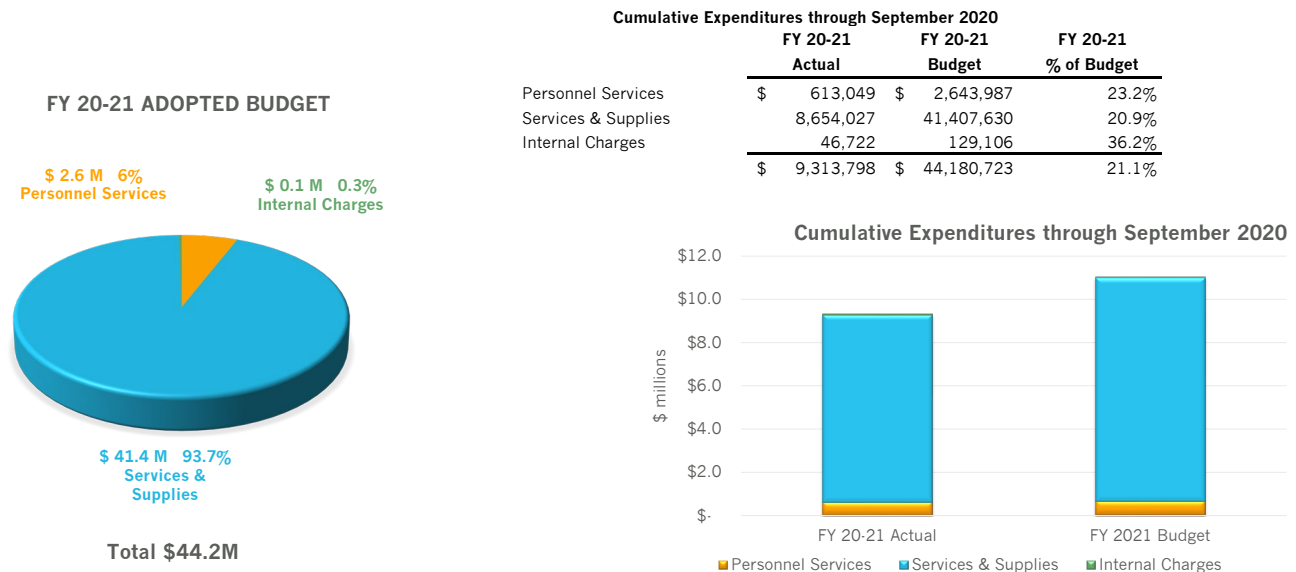


Through September 2020, the Human Resources Department spent \$9.3M or 21.1% of the annual budget, which is below the year-to-date trend.

FY 20-21 Total Budget \$ 44,180,723			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 3,029,976	\$ 3,681,727	6.9%
Aug	3,261,397	3,681,727	14.2%
Sep	3,022,425	3,681,727	21.1%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 9,313,798	\$ 11,045,181	21.1%
YTD Budget Variance			
	Favorable		\$ 1,731,383 3.9%

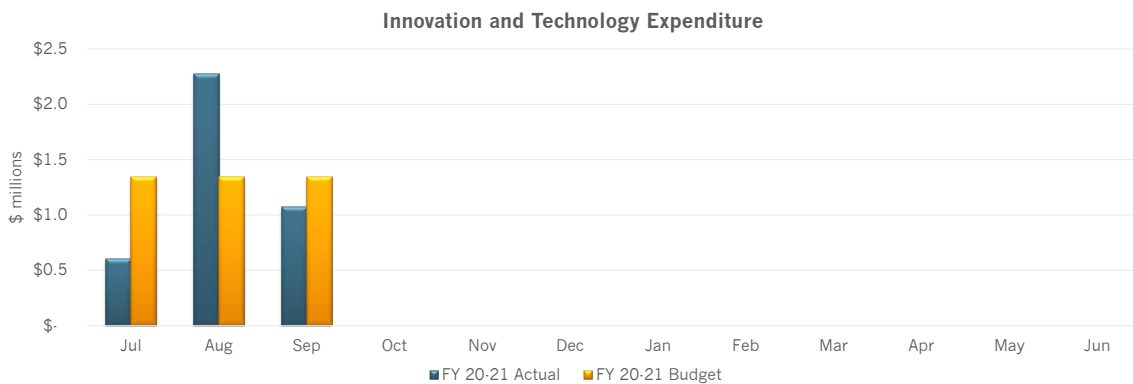


Human Resources Expenditure by Category



Through September 2020, the Innovation and Technology Department spent \$4M or 25.1% of the annual budget, which is close to the year-to-date trend.

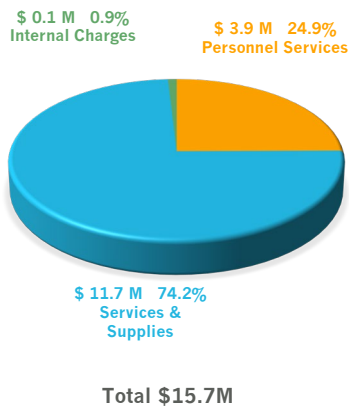
FY 20-21 Total Budget \$ 15,749,262			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 604,051	\$ 1,312,439	3.8%
Aug	2,277,423	1,312,439	18.3%
Sep	1,070,272	1,312,439	25.1%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 3,951,747	\$ 3,937,316	25.1%
		YTD Budget Variance	
		Favorable \$ (14,431) -0.1%	



Innovation and Technology Expenditure by Category

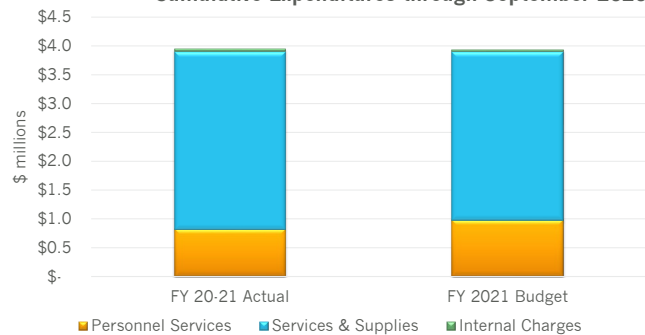
Cumulative Expenditures through September 2020

FY 20-21 ADOPTED BUDGET



	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 821,405	\$ 3,918,758	21.0%
Services & Supplies	3,084,793	11,684,413	26.4%
Internal Charges	45,548	146,091	31.2%
	\$ 3,951,747	\$ 15,749,262	25.1%

Cumulative Expenditures through September 2020



Through September 2020, the Non-Departmental Department spent \$4M or 37.6% of the annual budget, which is above the year-to-date trend. Payments for 50% of the annual arena management fee, the annual Transaction Privilege Tax (TPT) administration fees, and membership fees to the Arizona League of Cities and Towns have been paid in advance for the entire year.

FY 20-21 Total Budget \$ 10,517,040			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 2,958,652	\$ 876,420	28.1%
Aug	966,499	876,420	37.3%
Sep	31,331	876,420	37.6%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 3,956,482	\$ 2,629,260	37.6%

YTD Budget Variance
Unfavorable \$ (1,327,222) -12.6%

Non-Departmental Expenditure



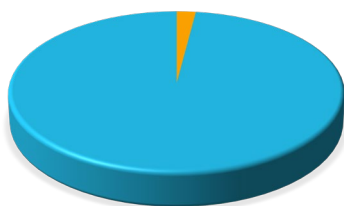
Non-Departmental Expenditure by Category

Cumulative Expenditures through September 2020

	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 76,631	\$ 215,000	35.6%
Services & Supplies	3,879,851	10,302,040	37.7%
	\$ 3,956,482	\$ 10,517,040	37.6%

FY 20-21 ADOPTED BUDGET

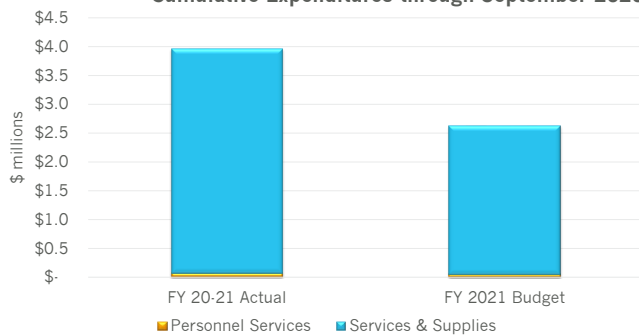
\$ 0.2 M 2%
Personnel Services



\$ 10.3 M 98%
Services &
Supplies

Total \$10.5M

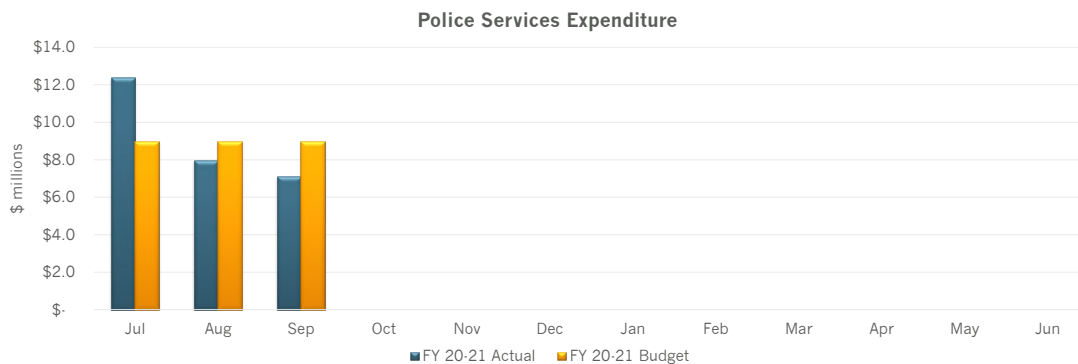
Cumulative Expenditures through September 2020



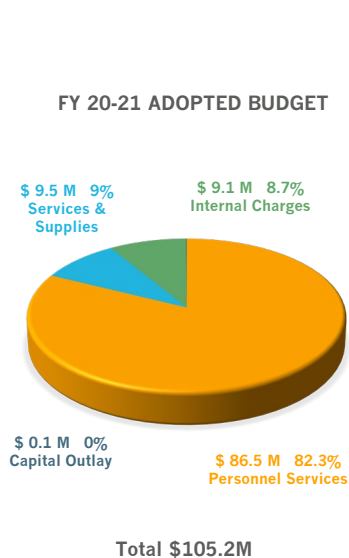
Through September 2020, the Police Services Department spent \$27.4M or 26.1% of the annual budget, which is close to the year-to-date trend. The TDMI Upgrade for the Regional Wireless Cooperative was paid in advance at the beginning of the fiscal year.

FY 20-21 Total Budget \$ 105,160,226			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 12,371,122	\$ 8,763,352	11.8%
Aug	7,938,249	8,763,352	19.3%
Sep	7,086,251	8,763,352	26.1%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 27,395,621	\$ 26,290,056	26.1%

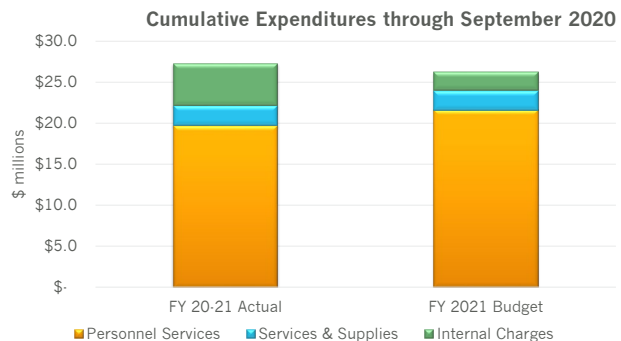
YTD Budget Variance
Favorable \$ (1,105,565) -1.1%



Police Services Expenditure by Category



Cumulative Expenditures through September 2020			
	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 19,740,322	\$ 86,506,595	22.8%
Services & Supplies	2,435,510	9,458,700	25.7%
Internal Charges	5,126,163	9,101,305	56.3%
Capital Outlay	93,626	93,626	100.0%
Total	\$ 27,395,621	\$ 105,160,226	26.1%



Through September 2020, the Public Affairs Department spent \$605k or 23.2% of the annual budget, which is close to the year-to-date trend.

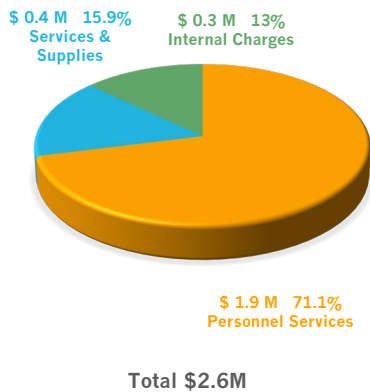
FY 20-21 Total Budget \$ 2,604,196			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 202,621	\$ 217,016	7.8%
Aug	198,567	217,016	15.4%
Sep	204,058	217,016	23.2%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 605,246	\$ 2,604,196	23.2%

		YTD Budget Variance	
Favorable	\$	45,803	1.8%



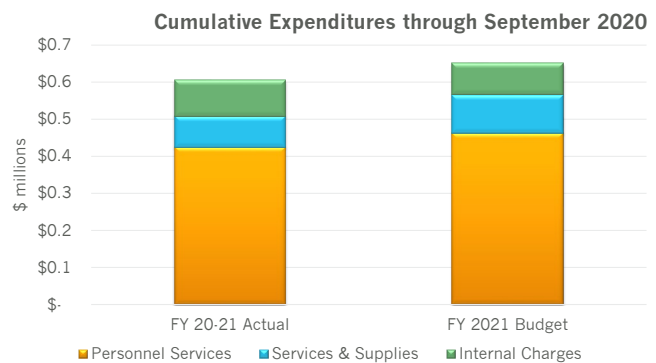
Public Affairs Expenditure by Category

FY 20-21 ADOPTED BUDGET



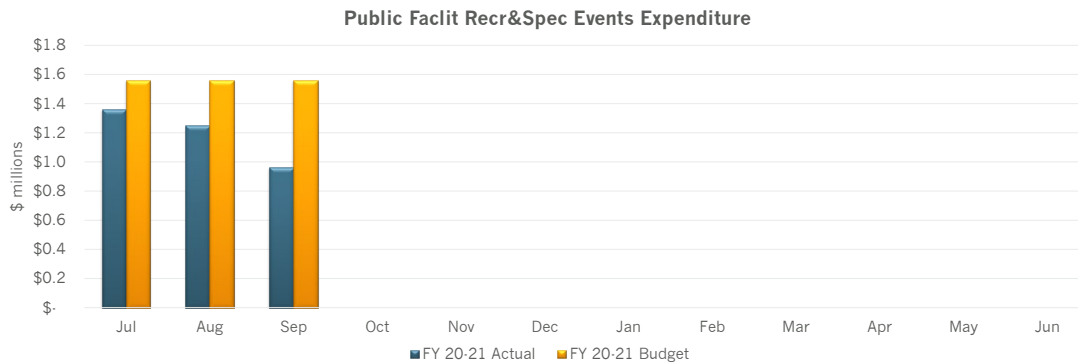
Cumulative Expenditures through September 2020

	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 425,713	\$ 1,851,302	23.0%
Services & Supplies	82,933	414,775	20.0%
Internal Charges	96,599	338,119	28.6%
Total	\$ 605,246	\$ 2,604,196	23.2%

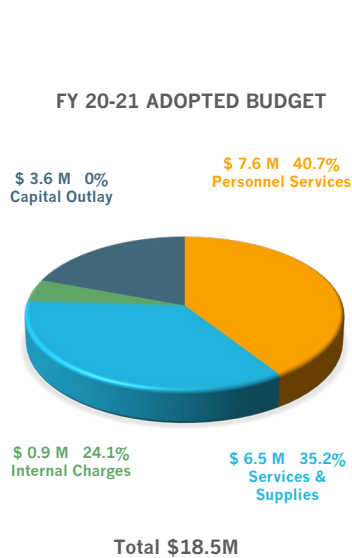


Through September 2020, the Public Facilities, Recreation and Special Events Department spent \$3.6M or 19.2% of the annual budget, which is below the year-to-date trend.

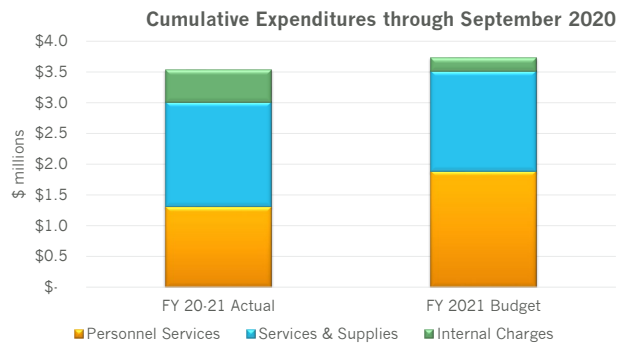
FY 20-21 Total Budget \$ 18,543,087			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 1,358,535	\$ 1,545,257	7.3%
Aug	1,244,594	1,545,257	14.0%
Sep	959,858	1,545,257	19.2%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 3,562,988	\$ 4,635,772	19.2%
YTD Budget Variance			
	Favorable	\$ 1,072,784	5.8%



Public Facilit Recr&Spec Events Expenditure by Category

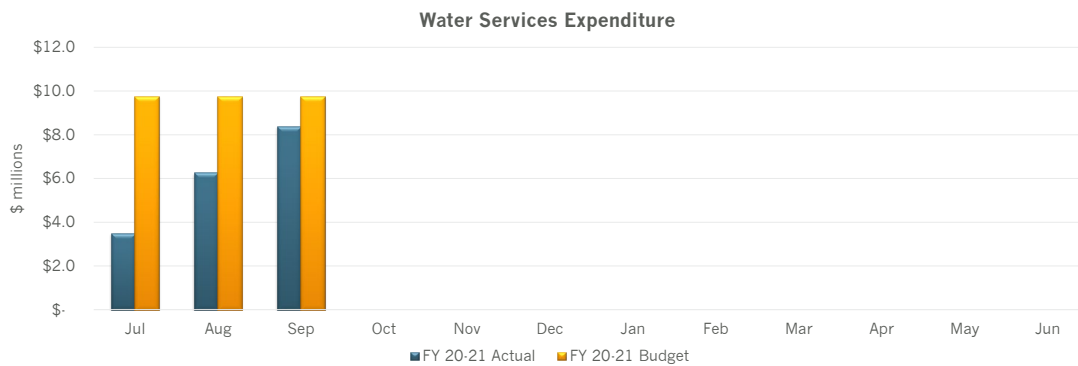


Cumulative Expenditures through September 2020			
	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 1,314,080	\$ 7,550,160	17.4%
Services & Supplies	1,697,139	6,528,329	26.0%
Internal Charges	529,673	871,685	60.8%
Capital Outlay	8,876	3,592,913	0.2%
Total	\$ 3,549,768	\$ 18,543,087	19.1%

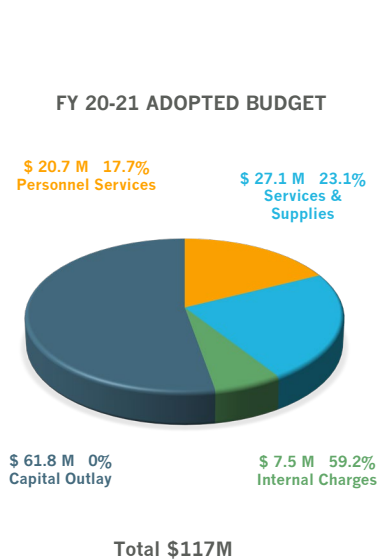


Through September 2020, the Water Services Department spent \$18.1M or 15.5% of the annual budget, which is below the year-to-date trend. This is due to capital expenditures which are typically spent unevenly throughout the year.

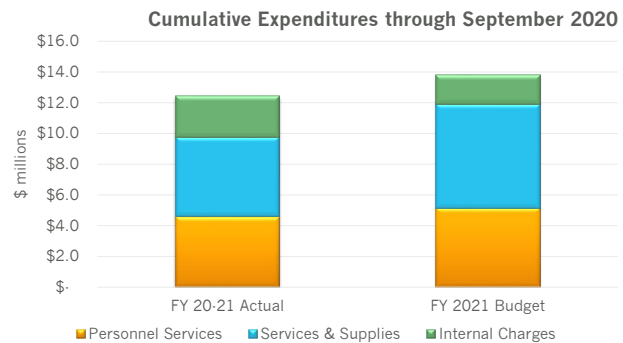
FY 20-21 Total Budget \$ 117,012,437			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 3,470,871	\$ 9,751,036	3.0%
Aug	6,254,654	9,751,036	8.3%
Sep	8,370,421	9,751,036	15.5%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 18,095,946	\$ 29,253,109	15.5%
YTD Budget Variance			
	Favorable \$ 11,157,164		9.5%



Water Services Expenditure by Category

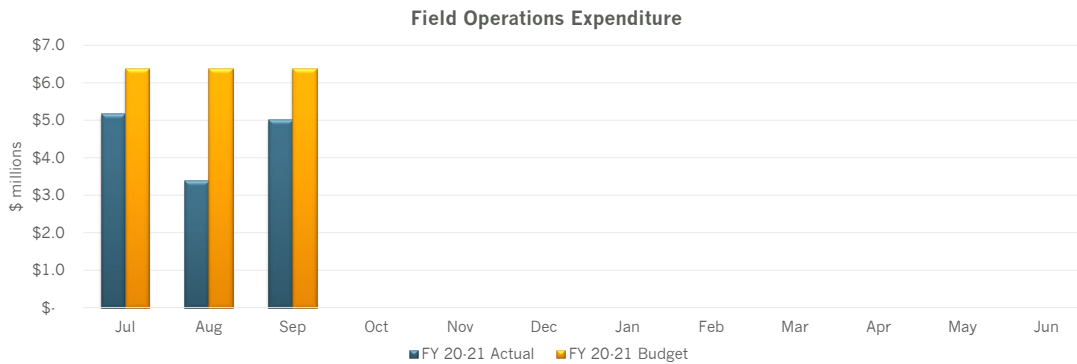


Cumulative Expenditures through September 2020			
	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 4,597,173	\$ 20,670,165	22.2%
Services & Supplies	5,181,907	27,065,248	19.1%
Internal Charges	2,655,880	7,493,009	35.4%
Capital Outlay	960,460	61,784,014	1.6%
	\$ 13,395,420	\$ 117,012,437	11.4%



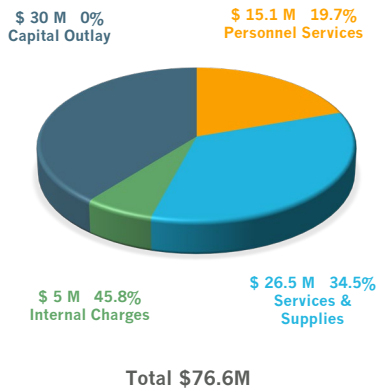
Through September 2020, the Field Operations Department spent \$13.6M or 17.7% of the annual budget, which is below the year-to-date trend. This is due to capital expenditures which are typically spent unevenly throughout the year.

FY 20-21 Total Budget \$ 76,608,556			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 5,168,381	\$ 6,384,046	6.7%
Aug	3,387,925	6,384,046	11.2%
Sep	5,003,312	6,384,046	17.7%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 13,559,617	\$ 19,152,139	17.7%
YTD Budget Variance			
	Favorable	\$ 5,592,522	7.3%



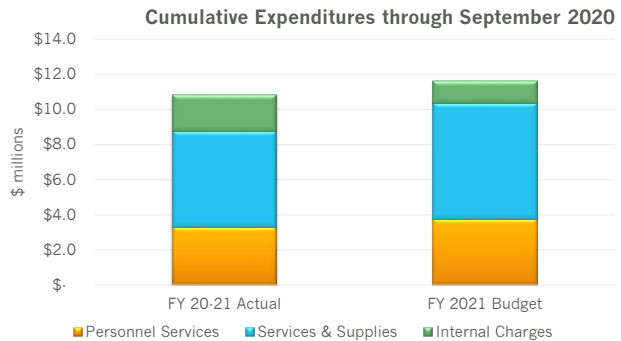
Field Operations Expenditure by Category

FY 20-21 ADOPTED BUDGET



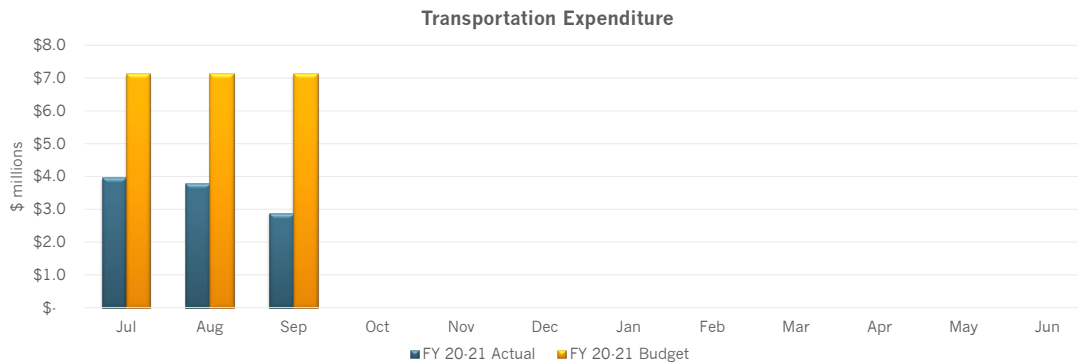
Cumulative Expenditures through September 2020

	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 3,311,568	\$ 15,088,731	21.9%
Services & Supplies	5,453,426	26,456,758	20.6%
Internal Charges	2,086,855	5,035,837	41.4%
Capital Outlay	1,146,794	30,027,229	3.8%
Total	\$ 11,998,644	\$ 76,608,556	15.7%

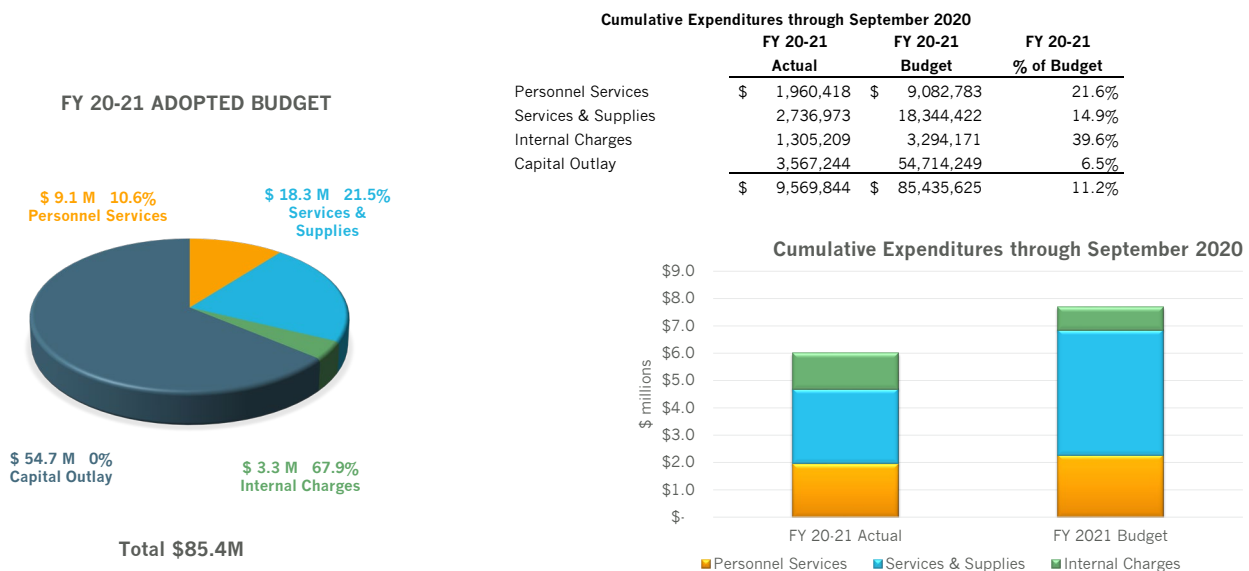


Through September 2020, the Transportation Department spent \$10.6M or 12.4% of the annual budget, which is below the year-to-date trend. This is due to capital expenditures which are typically spent unevenly throughout the year.

FY 20-21 Total Budget \$ 85,435,625			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 3,951,664	\$ 7,119,635	4.6%
Aug	3,789,454	7,119,635	9.1%
Sep	2,871,499	7,119,635	12.4%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 10,612,617	\$ 21,358,906	12.4%
YTD Budget Variance			
	Favorable	\$ 10,746,289	12.6%

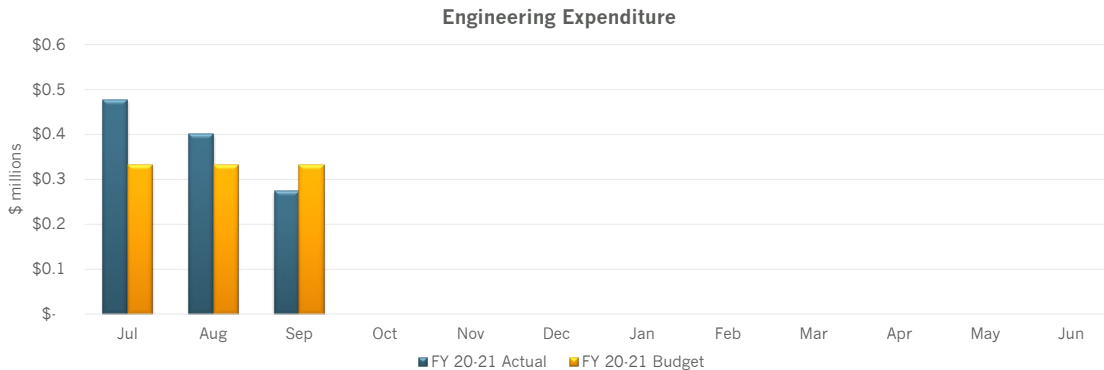


Transportation Expenditure by Category



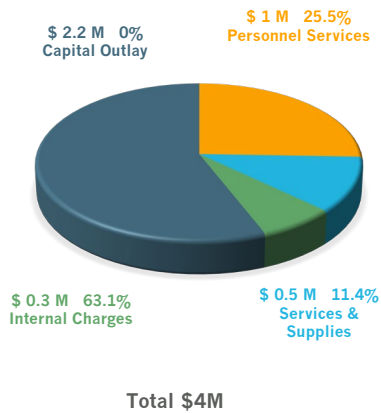
Through September 2020, the Engineering Department spent \$1.2M or 28.8% of the annual budget, which is above the year-to-date trend. Engineering chargebacks to capital projects, which are recorded as a reduction to this department's expenses are recorded on quarterly basis. They have not yet been recorded in FY2020-21 which is causing the Personnel Services category to be above the year-to-date trend.

FY 20-21 Total Budget \$ 3,997,403			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 476,627	\$ 333,117	11.9%
Aug	400,767	333,117	21.9%
Sep	273,464	333,117	28.8%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 1,150,858	\$ 999,351	28.8%
YTD Budget Variance			
Monitor		\$ (151,508)	-3.8%



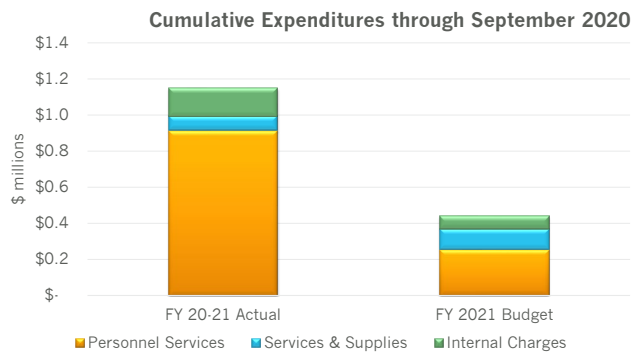
Engineering Expenditure by Category

FY 20-21 ADOPTED BUDGET



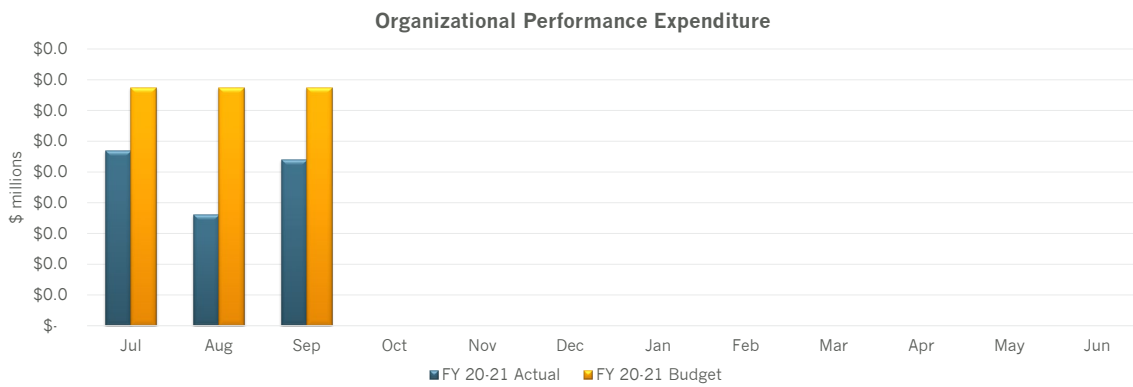
Cumulative Expenditures through September 2020

	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 915,316	\$ 1,020,819	89.7%
Services & Supplies	79,644	456,702	17.4%
Internal Charges	155,899	281,006	55.5%
Capital Outlay	-	2,238,877	0.0%
Total	\$ 1,150,858	\$ 3,997,403	28.8%



Through September 2020, the Organizational Department spent \$73k or 15.8% of the annual budget, which is below the year-to-date trend.

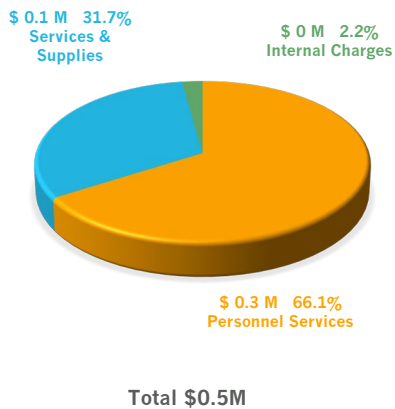
FY 20-21 Total Budget \$ 464,729			
	FY 20-21 Actual Expenditure	FY 20-21 YTD Budget	FY 20-21 YTD % of Budget
Jul	\$ 28,428	\$ 38,727	6.1%
Aug	18,017	38,727	10.0%
Sep	27,015	38,727	15.8%
Oct			
Nov			
Dec			
Jan			
Feb			
Mar			
Apr			
May			
Jun			
Total	\$ 73,459	\$ 116,182	15.8%
YTD Budget Variance			
	Favorable		\$ 42,723 9.2%



Organizational Performance Expenditure by Category

Cumulative Expenditures through September 2020

FY 20-21 ADOPTED BUDGET



Personnel Services
Services & Supplies
Internal Charges

	FY 20-21 Actual	FY 20-21 Budget	FY 20-21 % of Budget
Personnel Services	\$ 53,463	\$ 307,010	17.4%
Services & Supplies	16,574	147,500	11.2%
Internal Charges	3,423	10,219	33.5%
Total	\$ 73,459	\$ 464,729	15.8%

Cumulative Expenditures through September 2020

