

FOR IMMEDIATE RELEASE

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February Business Programs at Glendale Public Library

GLENDALÉ, Ariz. – The following free business programs will be taking place during February at Glendale Main Library:

Thursday, February 1

Arizona Dept. of Revenue Contracting Workshop

The Arizona Department of Revenue is presenting a free “Contracting Workshop” at 6 p.m. on Thursday, Feb. 1 in the large meeting room of Glendale Main Library, 5959 W. Brown St.

Contractors – large and small, general and subcontractors, landscapers and installers – will all benefit by attending this workshop designed to explain the transaction privilege tax requirements. Learn about the prime contracting classification, how the department determines prime contractors vs. subcontractors, how and when to use resale and subcontracting certificates and more. Attendees will receive a copy of the statutes, rules and worksheets that can help business owners figure out their transaction privilege tax liability.

Call 623-930-3552 to register or for more information.

Saturday, February 3

Walk-in Counseling with SCORE

No appointments are necessary for “Walk-In Counseling with SCORE” from 10 a.m.-2 p.m. on Saturday, Feb. 3 in the small meeting room of Glendale Main Library, 5959 W. Brown St.

The Service Corps of Retired Executives (SCORE) can advise on all areas of business, from start-up information to marketing and accounting concerns.

The counseling is free. For more information about SCORE, call 602-745-7250.

Wednesdays, February 7 and February 21

Stop in for Small Business Counseling

Free “Business Counseling with the Small Business Development Center” will be offered from 1-5 p.m. on Wednesdays, Feb. 7 and Feb. 21 in the small meeting room of Glendale Main Library, 5959 W. Brown St.

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Glendale Public Library
Main Library
5959 W. Brown St.
Glendale, AZ 85302
623-930-3530
www.glendaleaz.com/library

Gilberto Padilla, a business analyst with Maricopa Community Colleges Small Business Development Center (SBDC) can counsel in either English or Spanish in a one-on-one setting. Counseling is appropriate for both start-up and existing business owners.

Registration required; call the SBDC at 480-784-0590 to sign up for an appointment. There is no walk-in counseling.

Saturday, February 10

Women Business Builders Learns What to Sell to the Government

Have you wanted to sell your product or service to the government – local, state, or federal – and just haven't known where to start?

“What to Sell to the Government” is the topic of the next Women’s Business Builders meeting at 2 p.m. on Saturday, Feb. 10 in the large meeting room of Glendale Main Library, 5959 W. Brown St.

Join Jean Jolkovski, speaker and independent Government Contract Consultant, for a program geared toward not *how* to sell to the government, but *what* to sell. Jolkovski will review the best ways small companies can do business with government entities; how to identify the best contracts; what products and services your business can capably provide; seeing beyond the dollar signs; and staying out of 'overwhelm.' Jean has worked in conjunction with the U.S. Small Business Administration and SCORE, as well as with many small, disadvantaged, and women-owned businesses, and can provide real-world perspective on doing business with the government.

Women Business Builders (WBB) is a free, educational network open to all women in business or those thinking of starting one. Call Kathy at 623-930-3572 or visit the WBB website at www.womenbusinessbuilders.org for more information or to register.

Wednesday, February 14

West Valley Fast and Curious

Time is money, and there is not enough of either!

In keeping in mind how extra time is in short supply, Glendale Public Library and Arizona Small Business Association (ASBA) have joined together to offer “West Valley Fast and the Curious: Speed Networking” from 3-4:30 p.m. on Wednesday, Feb. 14 in the large meeting room of Glendale Main Library, 5959 W. Brown St.

This “ready-set-go”-style of networking allows business people to meet other participants at three-minute intervals, maximizing one’s time and gaining many valuable contacts in just 90 minutes. This is a free, fun, fast-paced event. (Track shoes are not required.) Bring business cards and brush up on your 30-second commercial.

Call Elizabeth Kibodeaux at 602-265-4563 at the ASBA for more information.

Thursday, February 15 and February 22 Landing That Perfect Job

Résumés and interviews are critical keys to landing the job of your dreams. Lori Norris, owner of Get Results Career Services, LLC, will be offering two free seminars on how to deal effectively with both of those topics at Glendale Public Library, 5959 W. Brown St.

“Résumés That Get Results” will be held at 7 p.m. on Thursday, Feb. 15 in the large meeting room. Norris says that if you are sending out your résumé, but no employers call, chances are that it is the résumé you are sending. Learn up-to-date information on how to prepare a résumé that will entice employers to pick up the phone and call you for interviews. Norris includes résumé dos and don'ts, formatting tips, skills assessments, and more into this informative workshop.

“How to Answer Any Question in a Job Interview” will take place at 7 p.m. on Thursday, Feb. 22 in the large meeting room. If the thought of going on a job interview makes you nervous, learn how to prepare in advance so that you can answer any question asked. Fear of the unknown is often the biggest stumbling block in an interview. Laura Norris returns to teach participants how to prep for the interview, plus grooming tips, non-verbal communication, interview follow-up and much more in this motivational workshop.

Call 623-930-3552 to register for either of these classes.

Monday, February 26 Get Off to the Right Start with Your Small Business

Gilberto Padilla, a facilitator from the Maricopa Community Colleges Small Business Development Center (SBDC), presents “Should I Start My Own Business” at 6 p.m. on Monday, Feb. 26 in the auditorium of Glendale Main Library, 5959 W. Brown St.

This seminar is perfect for people who are in the early stages of starting a business. Find out the answers to the most basic questions prospective business owners have about developing a business plan, how to obtain financing, and types of business ownership.

The workshop is free. Registration required; call the SBDC at 480-784-0590 to sign up.

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