

FOR IMMEDIATE RELEASE

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## **January Business Programs at Glendale Public Library**

**GLENDALE, Ariz.** – The following free business programs will be taking place during January at Glendale Main Library:

### **Tuesdays, January 2 and January 16 Business Counseling with the SBDC**

Free “Business Counseling with the Small Business Development Center” will be offered from 1-5 p.m. on Tuesdays, Jan. 2 and Jan. 16 in the small meeting room of Glendale Main Library, 5959 W. Brown St.

Gilberto Padilla, a business analyst with Maricopa Community Colleges Small Business Development Center (SBDC) can counsel in either English or Spanish in a one-on-one setting. Counseling is appropriate for both start-up and existing business owners.

Registration required; call the SBDC at 480-784-0590 to sign up for an appointment. There is no walk-in counseling

### **Thursday, January 4 Arizona Dept. of Revenue’s Retail Workshop**

The Arizona Department of Revenue is presenting a free “Retail Workshop” at 6 p.m. on Thursday, Jan. 4 in the large meeting room of Glendale Main Library, 5959 W. Brown St.

This class is appropriate for large and small retailers; wholesalers; Internet sellers; sellers to the local, county, state, or U.S. government; sellers to nonprofit organizations and others. Learn about the Transaction Privilege Tax and about the deductions and exemptions that are allowed for this classification.

Call 623-930-3552 to register or for more information.

### **Saturday, January 6 Stop in for Small Business Counseling**

No appointments are necessary for “Walk-In Counseling with SCORE” from 10 a.m.-2 p.m. on Saturday, Jan. 6 in the small meeting room of Glendale Main Library, 5959 W. Brown St.

SCORE can advise on all areas of business, from start-up information to marketing and accounting concerns.

**NEWS**  
*Glendale, az*

Only library  
to receive the  
Arizona Governor’s  
Arts Award

Award-winning  
teen programs

Oldest library  
in the Valley,  
serving residents  
since 1895

Glendale Public Library  
Main Library  
5959 W. Brown St.  
Glendale, AZ 85302  
623-930-3530  
[www.glendaleaz.com/library](http://www.glendaleaz.com/library)

The counseling is free. For more information about SCORE, call 602-745-7250.

### **Wednesday, January 10 Ready-Set-Go Networking**

Time is money, and there is not enough of either!

In keeping in mind how extra time is in short supply, Glendale Public Library and Arizona Small Business Association (ASBA) have joined together to offer “West Valley Fast and the Curious: Speed Networking” from 3-4:30 p.m. on Wednesday, Jan. 10 in the large meeting room of Glendale Main Library, 5959 W. Brown St.

This “ready-set-go”-style of networking allows business people to meet other participants at three-minute intervals, maximizing one’s time and gaining many valuable contacts in just 90 minutes. This is a free, fun, fast-paced event. (Track shoes are not required.) Bring business cards and brush up on your 30-second commercial.

Call Elizabeth Kibodeaux at 602-265-4563 at the ASBA for more information.

### **Thursday, January 11 Glendale Business Diversity Network**

The next Glendale Business Diversity Network meeting will take place on at 7 p.m. on Thursday, Jan. 11 in the large meeting room of Glendale Main Library, 5959 W. Brown St.

Jean Jolkovski, an independent government contract consultant, will review not how to sell to the government, but what to sell.

The Glendale Chamber Foundation and Glendale Public Library are co-hosting the event. The monthly meetings are being established by the Glendale Chamber Foundation Minority Business Committee to create a venue for educational and networking opportunities for diverse businesses in the West Valley. Meetings will take place at the library.

Guest speakers from large companies with supplier diversity programs as well as representatives from various government agencies share information on programs targeting emerging markets and diversely-owned businesses. Business owners will learn how to position their companies to successfully win contracts and take advantage of special programs for small, minority and women-owned classifications.

The meetings are free. Call 623-930-3552 to RSVP.

### **Saturday, December 9 Women Business Builders**

We all have them, but do you know how to identify your special success strengths, skills and values?

“How to Succeed in Business by Becoming Your Incredible Self!” is the topic of the next meeting of Women Business Builders at 2 p.m. on Saturday, Jan. 13 in the large meeting room of Glendale Main Library, 5959 W. Brown St.

Carolyn Sommerville will present an action-oriented workshop to assist attendees in recognizing their best attributes. She will also address the self-defeating thoughts and behaviors that keep people from reaching their ultimate success. Learn how to adopt the qualities and secrets of successful entrepreneurs.

Sommerville has many years of experience as a successful career counselor, award-winning salesperson, manager and personal coach.

Women Business Builders (WBB) is a free educational networking group open to all women in business or those thinking of starting one. For more about WBB or to register for this program, go to [www.womenbusinessbuilders.org](http://www.womenbusinessbuilders.org) or call 623-930-3552.

## **Tuesday, January 16 and Monday, January 22**

### **Self-Employment Loan Fund Helps with Business Start-up**

Two “Self-Employment Loan Fund Orientations” will be held during January at Glendale Main Library, 5959 W. Brown St. The 6 p.m. programs will be held on Tuesday, Jan. 16 in the small meeting room and on Monday, Jan. 22 in the large meeting room.

SELF is a private, nonprofit organization that provides technical assistance and access to micro-loans to individuals starting or expanding a business of five employees or less. Find out how you can benefit from this unique program.

Call 623-930-3552 to register for this free program.

## **Monday, January 22**

### **Get Off to the Right Start with Your Small Business**

Gilberto Padilla, a facilitator from the Maricopa Community Colleges Small Business Development Center (SBDC), presents “Should I Start My Own Business” at 6 p.m. on Monday, Jan. 22 in the auditorium of Glendale Main Library, 5959 W. Brown St.

This seminar is perfect for people who are in the early stages of starting a business. Find out the answers to the most basic questions prospective business owners have about developing a business plan, how to obtain financing, and types of business ownership.

The workshop is free. Registration required; call the SBDC at 480-784-0590 to sign up.

## **Thursday, January 25**

### **Be a Smarter Investor**

Are you ready to learn the tips and techniques that can help you grow as an investor?

Todd S. Smith, CRP, with Azmyth Financial, will present “Keys to Becoming a Smarter Investor” at 7 p.m. on Thursday, Jan. 25 in the large meeting room of Glendale Main Library, 5959 W. Brown St.

Todd ties the psychology of money with the technical knowledge that he has learned from 10 years of working in the financial services industry.

Call 623-930-3552 to register for this free program.

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